

Walnut Marketing Board

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An Equal Opportunity Employer and Provider



MONTHLY MANAGEMENT REPORT

Tuesday, March 13, 2007

February Shipments

Inshell (1000 pounds)

	<u>2005/06 Marketing Year</u>		<u>2006/07 Marketing Year</u>	
	<u>February 2006</u>	8/1/2005 to <u>2/28/2006</u>	<u>February 2007</u>	8/1/2006 to <u>2/28/2007</u>
Domestic	-95	24,356	532	21,003
Export	<u>3,466</u>	<u>102,645</u>	<u>3,749</u>	<u>95,511</u>
Total	3,371	127,001	4,282	116,514

Shelled (1000 pounds)

	<u>2005/06 Marketing Year</u>		<u>2006/07 Marketing Year</u>	
	<u>February 2006</u>	8/1/2005 to <u>2/28/2006</u>	<u>February 2007</u>	8/1/2006 to <u>2/28/2007</u>
Domestic	8,023	99,339	10,496	103,395
Export	<u>6,340</u>	<u>58,169</u>	<u>9,316</u>	<u>59,596</u>
Total	14,363	157,508	19,811	162,991

Inshell Equivalent Tonnage*

	<u>2005/06 Marketing Year</u>		<u>2006/07 Marketing Year</u>	
	<u>February 2006</u>	8/1/2005 to <u>2/28/2006</u>	<u>February 2007</u>	8/1/2006 to <u>2/28/2007</u>
Domestic	9,808	134,216	12,499	131,009
Export	<u>9,522</u>	<u>122,783</u>	<u>12,732</u>	<u>117,215</u>
Total	19,330	256,999	25,231	248,224

*2005/06 shellout rate 40.7 -- 2006/07 shellout rate 42.9

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
08/01/2006 - 02/28/2007

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2005/06</u>	<u>2006/07</u>	<u>2005/06</u>	<u>2006/07</u>
North America				
USA	24,355,804	21,003,005	99,338,910	103,395,401
Canada	2,993,674	3,203,440	6,824,023	6,865,561
Mexico	421,552	439,852	547,565	272,100
Sub-Total	27,771,030	24,646,297	106,710,498	110,533,062
Central & South America				
Brazil	1,484,662	608,457	216,225	150,325
Chile	1,110,084	1,607,904	78,640	24,375
Ecuador	334,219	295,141	344,086	335,055
Panama	24,800	0	0	0
Venezuela	1,942,430	1,190,290	185,657	297,000
Sub-Total	4,896,195	3,701,792	824,608	806,755
Europe				
Belgium	204,366	599,651	0	0
Denmark	33,378	68,343	0	0
France	176,368	259,151	67,000	123,682
Germany	21,860,338	20,379,795	11,078,051	9,141,676
Greece	404,788	380,514	465,520	350,820
Italy	26,315,305	23,136,636	1,308,973	1,196,782
Netherlands	5,745,175	5,820,388	227,761	521,235
Portugal	88,184	85,980	0	0
Spain	29,654,641	22,834,620	6,007,737	6,093,467
U.K.	1,159,030	1,063,233	369,224	681,659
Sub-Total	85,641,573	74,628,311	19,524,266	18,109,321
Other Europe				
Austria	0	0	830,500	747,800
Canary Is.	0	0	0	51,800
Malta	210,815	213,844	32,335	22,250
Norway	301,038	304,013	324,354	298,912
Sweden	870,971	367,282	601,581	477,698
Switzerland	237,656	203,705	323,500	235,000
Sub-Total	1,620,480	1,088,844	2,112,270	1,833,460
Middle East/Africa				
Egypt	567,686	469,029	13,200	13,200
Israel	429,908	1,149,148	4,917,615	5,091,040
Saudi Arabia	221,092	220,215	0	109,127
Turkey	1,931,230	4,680,368	12,500	0
U.A.E.	308,684	396,000	45,500	190,824
Sub-Total	3,458,600	6,914,760	4,988,815	5,404,191

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
08/01/2006 - 02/28/2007

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2005/06</u>	<u>2006/07</u>	<u>2005/06</u>	<u>2006/07</u>
Pacific Rim				
Australia	144,798	73,609	4,409,409	4,643,798
China	1,548,214	222,276	1,665,792	2,121,375
Hong Kong	932,954	2,617,062	74,200	142,847
Japan	140,000	154,250	10,044,410	9,287,355
Korea	0	1,485,536	5,344,644	7,830,533
Philippines	1,440	15,000	136,580	176,019
Singapore	0	0	93,448	165,405
Taiwan	0	8,640	1,405,980	1,526,711
Sub-Total	<u>2,767,406</u>	<u>4,576,373</u>	<u>23,174,463</u>	<u>25,894,043</u>
Other	<u>845,785</u>	<u>958,066</u>	<u>172,970</u>	<u>410,388</u>
GRAND TOTAL	<u>127,001,069</u>	<u>116,514,443</u>	<u>157,507,890</u>	<u>162,991,220</u>
Domestic Total	24,355,804	21,003,005	99,338,910	103,395,401
Export Total	102,645,265	95,511,438	58,168,980	59,595,819