

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Monday, March 9, 2020

February Shipments

Inshell (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>February 2019</u>	<u>2/28/2019</u>	<u>February 2020</u>	<u>2/29/2020</u>
Domestic	684	13,839	289	8,814
Export	<u>34,597</u>	<u>295,465</u>	<u>13,465</u>	<u>243,472</u>
Total	35,281	309,303	13,754	252,286

Shelled (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>February 2019</u>	<u>2/28/2019</u>	<u>February 2020</u>	<u>2/29/2020</u>
Domestic	14,511	105,026	14,661	106,224
Export	<u>27,132</u>	<u>140,531</u>	<u>27,320</u>	<u>136,888</u>
Total	41,643	245,557	41,981	243,112

Inshell Equivalent Tonnage*

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>February 2019</u>	<u>2/28/2019</u>	<u>February 2020</u>	<u>2/29/2020</u>
Domestic	16,757	125,727	16,804	125,116
Export	<u>47,991</u>	<u>306,704</u>	<u>37,778</u>	<u>277,291</u>
Total	64,748	432,431	54,583	402,407

USDA domestic purchase commitments total 9,856,512 pounds for the 2019/20 crop year.

Final walnut receipts for 2019/2020 as reported by handlers on the

December 31, 2019 Crop Acquisition Report = 650,730 tons

*2018/19 shellout rate 44.2 -- 2019/20 shellout rate 44.0



Marriott Napa Valley
3425 Solano Avenue
Napa, CA 94558
(707) 253-8600

SCHEDULE OF EVENTS

California Walnut Board / California Walnut Commission Annual Spring Meeting

May 6-7, 2020

Wednesday, May 6, 2020

	<u>Time</u>	<u>Location</u>
Reception	5:30 p.m.	Room TBD
Banquet Dinner – <i>registration required for dinner ticket*</i>	7:00 p.m.	Room TBD

Thursday, May 7, 2020

Continental Breakfast	7:30 – 9:00 a.m.	Room TBD
Joint California Walnut Board / California Walnut Commission Meeting	9:00 a.m.	Room TBD
Luncheon	11:30 a.m.	Room TBD

***Registration is available at www.walnuts.org
The registration deadline is April 15, 2020**

**Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.**

Meeting times and room assignments are tentative and subject to change.
All meetings will be held at the Marriott Napa Valley.
All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2019 - 02/29/2020

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>
North America						
USA	13,838,596	8,814,272	-36.31%	105,026,440	106,224,129	1.14%
Canada	2,663,551	2,147,798	-19.36%	9,159,629	8,387,258	-8.43%
Mexico	171,080	168,184	-1.69%	19,675	29,500	49.94%
Sub-Total	16,673,227	11,130,254	-33.24%	114,205,744	114,640,887	0.38%
Central & South America						
Chile	176,092	704,828	300.26%	0	0	0.00%
Ecuador	22,500	0	-100.00%	0	0	0.00%
Sub-Total	198,592	704,828	254.91%	0	0	0.00%
Europe						
Austria	0	0	0.00%	504,300	318,160	-36.91%
Belgium	1,014,775	87,842	-91.34%	1,050,000	336,000	-68.00%
Denmark	0	0	0.00%	252,020	294,000	16.66%
France	44,092	44,092	0.00%	17,050	116,908	585.68%
Germany	9,147,610	10,929,780	19.48%	23,542,932	38,310,312	62.73%
Greece	411,710	881,748	114.17%	587,520	77,000	-86.89%
Italy	48,782,267	49,390,043	1.25%	3,949,719	3,213,602	-18.64%
Netherlands	2,013,186	1,970,476	-2.12%	4,952,259	6,646,166	34.20%
Norway	0	0	0.00%	441,378	415,115	-5.95%
Portugal	154,322	0	-100.00%	138,092	167,570	21.35%
Spain	16,656,446	17,338,361	4.09%	14,466,563	14,329,825	-0.95%
Sweden	44,000	0	-100.00%	823,600	435,200	-47.16%
Switzerland	20,000	0	-100.00%	641,580	275,500	-57.06%
U.K.	236,738	211,182	-10.80%	5,339,277	4,416,857	-17.28%
Sub-Total	78,525,146	80,853,524	2.97%	56,706,290	69,352,215	22.30%
Middle East/Africa						
Algeria	1,806,029	3,570,408	97.69%	0	0	0.00%
Bahrain	161,253	176,368	9.37%	157,392	225,970	43.57%
Egypt	1,718,710	2,006,640	16.75%	1,029,030	845,658	-17.82%
Iraq	837,748	793,664	-5.26%	1,175,298	294,000	-74.99%
Israel	1,028,948	573,116	-44.30%	9,815,494	5,142,206	-47.61%
Jordan	1,674,024	573,104	-65.76%	2,827,226	1,534,953	-45.71%
Kuwait	19,292	0	-100.00%	761,560	667,640	-12.33%
Lebanon	6,930,804	1,343,878	-80.61%	126,046	-42,000	-133.32%
Morocco	7,841,519	4,763,028	-39.26%	0	0	0.00%
Pakistan	15,890,170	44,092	-99.72%	42,328	0	-100.00%
Qatar	30,313	16,534	-45.46%	281,162	268,182	-4.62%
Saudi Arabia	1,058,208	264,552	-75.00%	3,107,517	1,623,800	-47.75%
Tunisia	66,138	220,460	233.33%	22,046	22,000	-0.21%
Turkey	84,412,181	81,093,593	-3.93%	106,001	286,910	170.67%
U.A.E.	53,603,016	32,350,076	-39.65%	6,501,816	3,897,976	-40.05%
Sub-Total	177,078,353	127,789,513	-27.83%	25,952,916	14,767,295	-43.10%
Asia / Pacific Rim						
Australia	2,205	2,000	-9.30%	4,377,783	3,914,170	-10.59%
China	2,727,327	552,693	-79.73%	1,767,280	863,000	-51.17%
Hong Kong	4,032,451	10,803	-99.73%	986,846	461,012	-53.28%
India	13,139,845	15,197,681	15.66%	146,410	1,346,726	819.83%
Japan	0	0	0.00%	16,627,050	17,249,418	3.74%
Korea	674,857	842,160	24.79%	15,999,606	12,600,414	-21.25%
Malaysia	0	0	0.00%	716,585	455,619	-36.42%
New Zealand	0	0	0.00%	814,444	762,810	-6.34%
Philippines	0	0	0.00%	162,000	210,500	29.94%
Singapore	0	264,552	0.00%	1,032,576	873,661	-15.39%
Taiwan	220,918	303,133	37.22%	4,411,408	4,332,900	-1.78%
Thailand	1,455,036	0	-100.00%	123,490	205,225	66.19%
Vietnam	11,940,049	12,831,478	7.47%	66,480	40,000	-39.83%
Sub-Total	34,192,688	30,004,500	-12.25%	47,231,958	43,315,455	-8.29%
Other	2,635,149	1,803,789	-31.55%	1,460,113	1,036,597	-29.01%
GRAND TOTAL	309,303,155	252,286,408	-18.43%	245,557,021	243,112,449	-1.00%
Domestic Total	13,838,596	8,814,272	-36.31%	105,026,440	106,224,129	1.14%
Export Total	295,464,559	243,472,136	-17.60%	140,530,581	136,888,320	-2.59%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
February 2019 / February 2020

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>February 2019</u>	<u>February 2020</u>	<u>% Change vs. Prior Year</u>	<u>February 2019</u>	<u>February 2020</u>	<u>% Change vs. Prior Year</u>
North America						
USA	684,298	288,895	-57.78%	14,511,124	14,660,680	1.03%
Canada	40,000	44,000	10.00%	1,655,944	1,257,010	-24.09%
Mexico	0	0	0.00%	0	26,000	0.00%
Sub-Total	724,298	332,895	-54.04%	16,167,068	15,943,690	-1.38%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	96,750	0	-100.00%
Belgium	0	0	0.00%	168,000	0	-100.00%
Denmark	0	0	0.00%	84,000	84,000	0.00%
France	0	0	0.00%	0	37,620	0.00%
Germany	44,096	44,096	0.00%	5,660,858	7,477,668	32.09%
Greece	0	0	0.00%	42,000	0	-100.00%
Italy	2,859,718	1,149,046	-59.82%	773,199	355,809	-53.98%
Netherlands	171,408	174,274	1.67%	1,004,090	1,578,000	57.16%
Norway	0	0	0.00%	121,750	81,375	-33.16%
Portugal	0	0	0.00%	0	0	0.00%
Spain	1,274,200	440,828	-65.40%	1,068,032	1,989,621	86.29%
Sweden	0	0	0.00%	125,600	168,000	33.76%
Switzerland	0	0	0.00%	125,950	42,000	-66.65%
U.K.	0	0	0.00%	1,221,811	1,299,850	6.39%
Sub-Total	4,349,422	1,808,244	-58.43%	10,492,040	13,113,943	24.99%
Middle East/Africa						
Algeria	529,104	352,744	-33.33%	0	0	0.00%
Bahrain	44,092	0	-100.00%	22,000	99,272	351.24%
Egypt	87,302	154,776	77.29%	141,900	163,020	14.88%
Iraq	44,092	396,828	800.00%	0	42,000	0.00%
Israel	44,092	88,184	100.00%	2,229,675	1,112,380	-50.11%
Jordan	176,368	44,092	-75.00%	715,000	336,000	-53.01%
Kuwait	0	0	0.00%	126,258	125,092	-0.92%
Lebanon	441,930	88,184	-80.05%	42,000	0	-100.00%
Morocco	1,321,748	1,280,496	-3.12%	0	0	0.00%
Pakistan	3,092,692	0	-100.00%	0	0	0.00%
Qatar	0	0	0.00%	79,728	63,888	-19.87%
Saudi Arabia	44,092	132,276	200.00%	613,580	533,280	-13.09%
Tunisia	22,046	44,092	100.00%	0	22,000	0.00%
Turkey	9,671,905	1,767,018	-81.73%	42,000	76,110	81.21%
U.A.E.	12,198,938	749,564	-93.86%	1,256,188	1,236,194	-1.59%
Sub-Total	27,718,401	5,098,254	-81.61%	5,268,329	3,809,236	-27.70%
Asia / Pacific Rim						
Australia	2,205	2,000	-9.30%	516,670	668,595	29.40%
China	44,092	220,460	400.00%	276,500	210,750	-23.78%
Hong Kong	352,736	0	-100.00%	213,940	115,304	-46.10%
India	810,489	2,399,050	196.00%	39,683	192,520	385.14%
Japan	0	0	0.00%	4,088,675	4,029,320	-1.45%
Korea	8,400	0	-100.00%	2,667,112	2,465,734	-7.55%
Malaysia	0	0	0.00%	103,850	94,100	-9.39%
New Zealand	0	0	0.00%	158,300	182,560	15.33%
Philippines	0	0	0.00%	0	25,000	0.00%
Singapore	0	0	0.00%	195,994	83,994	-57.14%
Taiwan	0	0	0.00%	1,241,500	881,650	-28.99%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	1,182,790	3,804,468	221.65%	0	0	0.00%
Sub-Total	2,400,712	6,425,978	167.67%	9,502,224	8,949,527	-5.82%
Other	88,184	88,184	0.00%	213,675	164,660	-22.94%
GRAND TOTAL	35,281,017	13,753,555	-61.02%	41,643,336	41,981,056	0.81%
Domestic Total	684,298	288,895	-57.78%	14,511,124	14,660,680	1.03%
Export Total	34,596,719	13,464,660	-61.08%	27,132,212	27,320,376	0.69%