

California Walnut Board

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

Telephone (916) 932-7070

FAX (916) 932-7071

info@walnuts.org

An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Friday, February 8, 2019

January Shipments

Inshell (1000 pounds)

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>January 2018</u>	<u>1/31/2018</u>	<u>January 2019</u>	<u>1/31/2019</u>
Domestic	888	16,060	1,146	13,154
Export	<u>21,344</u>	<u>240,006</u>	<u>46,191</u>	<u>260,862</u>
Total	22,232	256,066	47,337	274,015

Shelled (1000 pounds)

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>January 2018</u>	<u>1/31/2018</u>	<u>January 2019</u>	<u>1/31/2019</u>
Domestic	12,691	80,771	17,231	90,527
Export	<u>26,573</u>	<u>118,449</u>	<u>29,960</u>	<u>114,528</u>
Total	39,264	199,220	47,191	205,055

Inshell Equivalent Tonnage*

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>January 2018</u>	<u>1/31/2018</u>	<u>January 2019</u>	<u>1/31/2019</u>
Domestic	14,832	99,607	20,110	109,215
Export	<u>40,800</u>	<u>254,299</u>	<u>57,064</u>	<u>260,282</u>
Total	55,632	353,906	77,173	369,496

Final walnut receipts for 2018/2019 as reported by handlers on the
December 31, 2018 Crop Acquisition Report = 672,723 tons

*2017/18 shellout rate 44.1 -- 2018/19 shellout rate 44.1

(Current year shellout rate is based on a 5-year average - 2013 to 2017)



Hyatt Regency
1 Old Golf Course Rd.
Monterey, CA 93940
(831) 657-6560

SCHEDULE OF EVENTS

California Walnut Board / California Walnut Commission Annual Spring Meeting

May 7-8, 2019

Tuesday, May 7, 2019

	<u>Time</u>	<u>Location</u>
Reception	5:30 p.m.	Spyglass Terrace
Banquet Dinner – <i>registration required for dinner ticket*</i>	7:00 p.m.	Pacific-Grove

Wednesday, May 8, 2019

Continental Breakfast	7:30 – 9:00 a.m.	Pacific-Grove
Joint California Walnut Board / California Walnut Commission Meeting	9:00 a.m.	Pebble-Beach
Luncheon	11:30 a.m.	Pacific-Grove

***Registration is available at www.walnuts.org
The registration deadline is April 1, 2019**

**Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.**

Meeting times and room assignments are tentative and subject to change.
All meetings will be held at the Hyatt Regency Monterey.
All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2018 - 01/31/2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>
North America						
USA	16,059,993	13,153,568	-18.10%	80,771,165	90,526,586	12.08%
Canada	2,462,770	2,623,551	6.53%	7,830,103	7,503,685	-4.17%
Mexico	88,184	171,080	94.00%	78,850	19,675	-75.05%
Sub-Total	18,610,947	15,948,199	-14.31%	88,680,118	98,049,946	10.57%
Central & South America						
Chile	0	176,092	0.00%	0	0	0.00%
Ecuador	92,968	22,500	-75.80%	114,000	0	-100.00%
Sub-Total	92,968	198,592	113.61%	114,000	0	-100.00%
Europe						
Austria	0	0	0.00%	656,000	407,550	-37.87%
Belgium	617,012	1,014,775	64.47%	1,092,000	882,000	-19.23%
Denmark	42,000	0	-100.00%	358,020	168,020	-53.07%
France	44,092	44,092	0.00%	199,100	17,050	-91.44%
Germany	11,543,736	9,103,514	-21.14%	29,976,351	17,882,074	-40.35%
Greece	1,255,300	499,893	-60.18%	108,050	545,520	404.88%
Italy	43,190,013	45,922,549	6.33%	2,529,161	3,176,520	25.60%
Netherlands	2,746,544	1,841,778	-32.94%	4,804,964	3,948,169	-17.83%
Norway	112,434	0	-100.00%	244,328	319,628	30.82%
Portugal	420,456	154,322	-63.30%	148,000	138,092	-6.69%
Spain	16,614,070	15,382,493	-7.41%	11,271,226	14,504,676	28.69%
Sweden	0	44,000	0.00%	688,586	698,000	1.37%
Switzerland	0	20,000	0.00%	495,210	515,630	4.12%
U.K.	580,485	236,738	-59.22%	2,965,125	4,117,466	38.86%
Sub-Total	77,166,142	74,264,154	-3.76%	55,536,121	47,320,395	-14.79%
Middle East/Africa						
Algeria	88,736	1,276,925	1339.02%	0	0	0.00%
Bahrain	66,138	117,161	77.15%	148,040	135,392	-8.54%
Egypt	944,722	1,631,408	72.69%	237,338	887,130	273.78%
Iraq	0	793,656	0.00%	0	1,175,298	0.00%
Israel	486,384	984,856	102.49%	5,265,814	7,585,819	44.06%
Jordan	352,752	1,497,656	324.56%	564,600	2,112,226	274.11%
Kuwait	88,184	19,292	-78.12%	438,839	635,302	44.77%
Lebanon	3,835,101	6,488,874	69.20%	0	84,046	0.00%
Morocco	4,370,019	6,519,771	49.19%	0	0	0.00%
Pakistan	1,902,596	12,797,478	572.63%	0	42,328	0.00%
Qatar	0	30,313	0.00%	167,562	201,434	20.21%
Saudi Arabia	264,368	1,014,116	283.60%	875,087	2,493,937	184.99%
Tunisia	2,247,315	44,092	-98.04%	0	22,046	0.00%
Turkey	64,738,057	74,733,938	15.44%	879,527	64,001	-92.72%
U.A.E.	21,500,059	41,315,894	92.17%	1,744,733	5,245,628	200.66%
Sub-Total	100,884,431	149,265,430	47.96%	10,321,540	20,684,587	100.40%
Asia / Pacific Rim						
Australia	8,267	0	-100.00%	4,736,106	3,861,113	-18.47%
China	8,210,639	2,683,235	-67.32%	1,161,500	1,490,780	28.35%
Hong Kong	10,238,005	3,679,715	-64.06%	707,666	772,906	9.22%
India	20,478,192	12,329,356	-39.79%	0	106,727	0.00%
Japan	0	0	0.00%	17,393,582	12,538,375	-27.91%
Korea	1,331,612	666,457	-49.95%	14,138,032	13,374,494	-5.40%
Malaysia	0	0	0.00%	448,350	612,735	36.66%
New Zealand	0	0	0.00%	557,390	656,144	17.72%
Philippines	0	0	0.00%	206,000	216,000	-21.36%
Singapore	88,184	0	-100.00%	545,528	836,582	53.35%
Taiwan	358,254	220,918	-38.33%	3,237,179	3,169,908	-2.08%
Thailand	0	1,455,036	0.00%	291,598	123,490	-57.65%
Vietnam	16,641,426	10,757,259	-35.36%	99,680	66,480	-33.31%
Sub-Total	57,354,579	31,791,976	-44.57%	43,522,611	37,771,734	-13.21%
Other	1,957,316	2,546,965	30.13%	1,045,470	1,228,335	17.49%
GRAND TOTAL	256,066,383	274,015,316	7.01%	199,219,860	205,054,997	2.93%
Domestic Total	16,059,993	13,153,568	-18.10%	80,771,165	90,526,586	12.08%
Export Total	240,006,390	260,861,748	8.69%	118,448,695	114,528,411	-3.31%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
January 2018 / January 2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>January 2018</u>	<u>January 2019</u>	<u>% Change vs. Prior Year</u>	<u>January 2018</u>	<u>January 2019</u>	<u>% Change vs. Prior Year</u>
North America						
USA	887,641	1,145,616	29.06%	12,690,615	17,231,373	35.78%
Canada	58,000	48,400	-16.55%	1,419,450	1,471,252	3.65%
Mexico	0	0	0.00%	9,850	0	-100.00%
Sub-Total	945,641	1,194,016	26.27%	14,119,915	18,702,625	32.46%
Central & South America						
Chile	0	132,000	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	132,000	0.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	116,400	72,000	-38.14%
Belgium	88,184	0	-100.00%	420,000	84,000	-80.00%
Denmark	0	0	0.00%	84,000	84,020	0.02%
France	0	0	0.00%	17,050	0	-100.00%
Germany	176,368	308,184	74.74%	6,097,806	5,242,008	-14.03%
Greece	0	0	0.00%	0	22,000	0.00%
Italy	2,690,145	5,195,389	93.13%	468,163	724,794	54.82%
Netherlands	172,951	172,841	-0.06%	1,446,458	838,815	-42.01%
Norway	0	0	0.00%	42,328	176,228	316.34%
Portugal	0	0	0.00%	0	44,088	0.00%
Spain	1,532,553	1,586,462	3.52%	1,801,741	2,567,427	42.50%
Sweden	0	0	0.00%	193,000	170,000	-11.92%
Switzerland	0	0	0.00%	126,000	126,000	0.00%
U.K.	94,797	0	-100.00%	849,316	1,159,271	36.49%
Sub-Total	4,754,998	7,262,876	52.74%	11,662,262	11,310,651	-3.01%
Middle East/Africa						
Algeria	88,736	440,736	396.68%	0	0	0.00%
Bahrain	44,092	33,069	-25.00%	41,998	5,500	-86.90%
Egypt	283,062	573,196	102.50%	150,218	305,030	103.06%
Iraq	0	0	0.00%	0	335,598	0.00%
Israel	45,000	119,056	164.57%	1,756,665	2,742,597	56.13%
Jordan	0	176,000	0.00%	107,500	566,900	427.35%
Kuwait	88,184	0	-100.00%	87,560	232,146	165.13%
Lebanon	308,644	1,267,454	310.65%	0	0	0.00%
Morocco	1,191,349	1,984,048	66.54%	0	0	0.00%
Pakistan	0	1,993,004	0.00%	0	0	0.00%
Qatar	0	0	0.00%	83,160	44,046	-47.03%
Saudi Arabia	44,092	88,184	100.00%	208,846	716,604	243.13%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	7,107,060	15,210,902	114.03%	0	0	0.00%
U.A.E.	2,596,465	13,755,262	429.77%	440,948	1,628,321	269.28%
Sub-Total	11,796,684	35,640,911	202.13%	2,876,895	6,576,742	128.61%
Asia / Pacific Rim						
Australia	0	0	0.00%	871,680	983,160	12.79%
China	88,184	354,512	302.01%	324,000	360,400	11.23%
Hong Kong	0	0	0.00%	216,892	132,419	-38.95%
India	3,793,736	1,768,554	-53.38%	0	46,060	0.00%
Japan	0	0	0.00%	4,862,857	4,449,709	-8.50%
Korea	369,338	60,760	-83.55%	3,133,150	2,834,952	-9.52%
Malaysia	0	0	0.00%	47,000	129,640	175.83%
New Zealand	0	0	0.00%	152,800	118,000	-22.77%
Philippines	0	0	0.00%	67,000	25,000	-62.69%
Singapore	0	0	0.00%	66,980	151,788	126.62%
Taiwan	44,092	44,092	0.00%	617,350	933,580	51.22%
Thailand	0	264,552	0.00%	0	42,000	0.00%
Vietnam	264,828	485,014	83.14%	0	0	0.00%
Sub-Total	4,560,178	2,977,484	-34.71%	10,359,709	10,206,708	-1.48%
Other	174,163	129,520	-25.63%	244,880	394,530	61.11%
GRAND TOTAL	22,231,664	47,336,807	112.93%	39,263,661	47,191,256	20.19%
Domestic Total	887,641	1,145,616	29.06%	12,690,615	17,231,373	35.78%
Export Total	21,344,023	46,191,191	116.41%	26,573,046	29,959,883	12.75%