

**California Walnut Board**

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

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*An Equal Opportunity Employer and Provider*


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**MONTHLY MANAGEMENT REPORT**

Friday, August 10, 2018

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**July Shipments**


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**Inshell (1000 pounds)**

	<u>2016/17 Marketing Year</u>		<u>2017/18 Marketing Year</u>	
		9/1/2016 to		9/1/2017 to
	<u>July 2017</u>	<u>7/31/2017</u>	<u>July 2018</u>	<u>7/31/2018</u>
Domestic	310	14,129	393	19,816
Export	<u>123</u>	<u>379,100</u>	<u>1,732</u>	<u>279,092</u>
<b>Total</b>	<b>432</b>	<b>393,229</b>	<b>2,125</b>	<b>298,908</b>

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**Shelled (1000 pounds)**

	<u>2016/17 Marketing Year</u>		<u>2017/18 Marketing Year</u>	
		9/1/2016 to		9/1/2017 to
	<u>July 2017</u>	<u>7/31/2017</u>	<u>July 2018</u>	<u>7/31/2018</u>
Domestic	12,952	172,727	14,356	162,068
Export	<u>7,336</u>	<u>240,423</u>	<u>8,290</u>	<u>227,965</u>
<b>Total</b>	<b>20,288</b>	<b>413,150</b>	<b>22,646</b>	<b>390,033</b>

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**Inshell Equivalent Tonnage\***

	<u>2016/17 Marketing Year</u>		<u>2017/18 Marketing Year</u>	
		9/1/2016 to		9/1/2017 to
	<u>July 2017</u>	<u>7/31/2017</u>	<u>July 2018</u>	<u>7/31/2018</u>
Domestic	14,840	202,900	16,473	193,659
Export	<u>8,379</u>	<u>462,139</u>	<u>10,265</u>	<u>398,009</u>
<b>Total</b>	<b>23,219</b>	<b>665,039</b>	<b>26,739</b>	<b>591,668</b>

Final walnut receipts for 2017/2018 crop as reported by handlers on the  
December 31, 2017 Crop Acquisition Report = 627,798 tons

\*2016/17 shellout rate 44.1 -- 2017/18 shellout rate 44.1



## **ANNUAL FALL MEETING NOTICE**

### **CALIFORNIA WALNUT BOARD / CALIFORNIA WALNUT COMMISSION**

**Marriott Hotel**  
**11211 Point East Drive**  
**Rancho Cordova, CA 95742**  
**(916) 638-1100**

### **SCHEDULE OF EVENTS**

#### **Wednesday, September 12, 2018**

California Walnut Board - Export Committee Meeting <i>Room TBD</i>	4:30 p.m.
Welcome Reception <i>Trellis – weather permitting</i>	5:00 p.m.
Dinner <i>Room TBD</i>	6:30 p.m.

#### **Thursday, September 13, 2018**

Continental Breakfast <i>Room TBD</i>	7:30 a.m.
California Walnut Board / California Walnut Commission Meeting <i>Room TBD</i>	9:30 a.m.
Luncheon <i>Room TBD</i>	11:30 a.m.

**Registration Form Available at <https://walnuts.org/event/cwb-cwc-annual-fall-meeting/>**

**Please call the California Walnut Board/California Walnut Commission  
at (916) 932-7070 with any questions.**

**Meeting times and room assignments are tentative and subject to change.**

All meetings will be held at the Marriott Hotel.

All industry members are invited to attend.

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**09/01/2017 - 07/31/2018**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2016/17</u>	<u>2017/18</u>	<u>% Change vs. Prior Year</u>	<u>2016/17</u>	<u>2017/18</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	14,128,928	19,816,305	40.25%	172,726,751	162,067,862	-6.17%
Canada	2,341,734	2,819,629	20.41%	14,622,616	15,861,680	8.47%
Mexico	313,644	88,184	-71.88%	148,410	166,850	12.43%
<b>Sub-Total</b>	<b>16,784,306</b>	<b>22,724,118</b>	<b>35.39%</b>	<b>187,497,777</b>	<b>178,096,392</b>	<b>-5.01%</b>
<b>Central &amp; South America</b>						
Chile	264,552	0	-100.00%	33,000	0	-100.00%
Ecuador	37,065	92,968	150.82%	100,600	114,000	13.32%
Venezuela	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>301,617</b>	<b>92,968</b>	<b>-69.18%</b>	<b>133,600</b>	<b>114,000</b>	<b>-14.67%</b>
<b>Europe</b>						
Austria	0	0	0.00%	1,153,000	1,018,775	-11.64%
Belgium	529,104	617,012	16.61%	988,500	2,058,000	108.19%
France	44,092	44,092	0.00%	721,500	561,420	-22.19%
Germany	14,369,314	11,895,920	-17.21%	48,462,499	53,073,546	9.51%
Greece	103,286	1,255,300	1115.36%	738,725	148,950	-79.84%
Italy	53,441,211	43,977,637	-17.71%	4,310,207	3,973,913	-7.80%
Netherlands	3,459,271	3,595,314	3.93%	7,291,983	9,959,904	36.59%
Norway	0	112,434	0.00%	462,757	862,403	86.36%
Spain	22,626,470	19,000,429	-16.03%	21,481,722	20,991,186	-2.28%
Sweden	0	0	0.00%	1,564,661	1,249,613	-20.14%
Switzerland	0	0	0.00%	1,084,475	998,730	-7.91%
U.K.	234,852	1,310,205	457.89%	10,297,724	7,880,364	-23.47%
<b>Sub-Total</b>	<b>94,807,600</b>	<b>81,808,343</b>	<b>-13.71%</b>	<b>98,557,753</b>	<b>102,776,804</b>	<b>4.28%</b>
<b>Middle East/Africa</b>						
Algeria	1,500,968	2,357,320	57.05%	1,104,014	0	-100.00%
Egypt	706,856	1,243,822	75.97%	637,270	554,842	-12.93%
Iraq	750,383	0	-100.00%	1,142,331	0	-100.00%
Israel	1,539,727	590,606	-61.64%	11,038,416	9,190,925	-16.74%
Jordan	1,668,347	440,223	-73.61%	3,228,483	1,302,020	-59.67%
Kuwait	152,276	88,184	-42.09%	898,418	851,714	-5.20%
Lebanon	2,946,979	4,271,612	44.95%	0	0	0.00%
Morocco	6,171,615	6,662,111	7.95%	0	0	0.00%
Pakistan	2,720,376	2,914,419	7.13%	81,052	0	-100.00%
Saudi Arabia	1,412,496	529,490	-62.51%	5,073,454	1,253,107	-75.30%
Tunisia	644,404	2,291,407	255.59%	170,548	0	-100.00%
Turkey	120,011,634	79,781,330	-33.52%	1,330,994	1,124,866	-15.49%
U.A.E.	24,146,263	27,946,153	15.74%	8,191,101	3,592,300	-56.14%
<b>Sub-Total</b>	<b>164,372,324</b>	<b>129,116,677</b>	<b>-21.45%</b>	<b>32,896,081</b>	<b>17,869,774</b>	<b>-45.68%</b>
<b>Asia / Pacific Rim</b>						
Australia	66,046	30,267	-54.17%	8,946,230	8,989,674	0.49%
China	7,084,355	9,238,583	30.41%	4,616,505	3,473,630	-24.76%
Hong Kong	32,924,264	10,346,030	-68.58%	2,491,138	1,521,254	-38.93%
India	31,570,098	22,814,399	-27.73%	63,855	0	-100.00%
Japan	0	0	0.00%	33,771,053	39,112,294	15.82%
Korea	1,150,766	1,340,012	16.45%	27,199,375	25,714,638	-5.46%
Malaysia	0	0	0.00%	1,049,047	865,807	-17.47%
New Zealand	0	0	0.00%	1,664,191	1,126,671	-32.30%
Philippines	0	0	0.00%	374,000	357,000	-4.55%
Singapore	0	88,184	0.00%	979,046	1,235,321	26.18%
Taiwan	259,472	358,254	38.07%	6,427,075	5,483,727	-14.68%
Thailand	353,101	0	-100.00%	2,486,492	497,638	-79.99%
Vietnam	41,262,996	17,979,311	-56.43%	664,400	100,780	-84.83%
<b>Sub-Total</b>	<b>114,671,098</b>	<b>62,195,040</b>	<b>-45.76%</b>	<b>90,732,407</b>	<b>88,478,434</b>	<b>-2.48%</b>
Other	2,292,202	2,970,859	29.61%	3,332,486	2,697,232	-19.06%
<b>GRAND TOTAL</b>	<b>393,229,147</b>	<b>298,908,005</b>	<b>-23.99%</b>	<b>413,150,104</b>	<b>390,032,636</b>	<b>-5.60%</b>
<b>Domestic Total</b>	<b>14,128,928</b>	<b>19,816,305</b>	<b>40.25%</b>	<b>172,726,751</b>	<b>162,067,862</b>	<b>-6.17%</b>
<b>Export Total</b>	<b>379,100,219</b>	<b>279,091,700</b>	<b>-26.38%</b>	<b>240,423,353</b>	<b>227,964,774</b>	<b>-5.18%</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
July 2017 / July 2018

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>July 2017</u>	<u>July 2018</u>	<u>% Change vs. Prior Year</u>	<u>July 2017</u>	<u>July 2018</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	309,570	392,999	26.95%	12,952,412	14,356,077	10.84%
Canada	0	13,500	0.00%	873,235	1,362,856	56.07%
Mexico	0	0	0.00%	26,200	0	-100.00%
<b>Sub-Total</b>	<b>309,570</b>	<b>406,499</b>	<b>31.31%</b>	<b>13,851,847</b>	<b>15,718,933</b>	<b>13.48%</b>
<b>Central &amp; South America</b>						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Venezuela	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	83,400	41,400	-50.36%
Belgium	0	0	0.00%	294,000	42,000	-85.71%
France	0	0	0.00%	30,000	34,100	13.67%
Germany	0	0	0.00%	645,100	419,040	-35.04%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	0	0	0.00%
Netherlands	22,046	0	-100.00%	496,460	248,580	-49.93%
Norway	0	0	0.00%	0	67,350	0.00%
Spain	-44,092	0	-100.00%	888,200	1,350,958	52.10%
Sweden	0	0	0.00%	122,000	0	-100.00%
Switzerland	0	0	0.00%	84,000	50,820	-39.50%
U.K.	0	0	0.00%	504,167	844,747	67.55%
<b>Sub-Total</b>	<b>-22,046</b>	<b>0</b>	<b>-100.00%</b>	<b>3,147,327</b>	<b>3,098,995</b>	<b>-1.54%</b>
<b>Middle East/Africa</b>						
Algeria	0	400,628	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	434,780	189,371	-56.44%
Jordan	0	0	0.00%	0	42,000	0.00%
Kuwait	0	0	0.00%	0	19,360	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Pakistan	0	440,920	0.00%	0	0	0.00%
Saudi Arabia	0	44,092	0.00%	0	39,600	0.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	85,142	0	-100.00%	40,000	0	-100.00%
U.A.E.	0	79,807	0.00%	79,366	249,229	214.02%
<b>Sub-Total</b>	<b>85,142</b>	<b>965,447</b>	<b>1033.93%</b>	<b>554,146</b>	<b>539,560</b>	<b>-2.63%</b>
<b>Asia / Pacific Rim</b>						
Australia	0	0	0.00%	590,250	692,248	17.28%
China	0	168,653	0.00%	105,990	0	-100.00%
Hong Kong	0	0	0.00%	42,000	109,680	161.14%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	1,003,662	995,639	-0.80%
Korea	0	0	0.00%	601,780	1,012,670	68.28%
Malaysia	0	0	0.00%	55,775	98,600	76.78%
New Zealand	0	0	0.00%	75,500	10,010	-86.74%
Philippines	0	0	0.00%	37,500	39,000	4.00%
Singapore	0	0	0.00%	29,650	145,923	392.15%
Taiwan	0	0	0.00%	0	39,340	0.00%
Thailand	0	0	0.00%	42,000	0	-100.00%
Vietnam	15,432	477,540	2994.48%	0	0	0.00%
<b>Sub-Total</b>	<b>15,432</b>	<b>646,193</b>	<b>4087.36%</b>	<b>2,584,107</b>	<b>3,143,110</b>	<b>21.63%</b>
Other	44,000	107,089	143.38%	151,000	145,624	-3.56%
<b>GRAND TOTAL</b>	<b>432,098</b>	<b>2,125,228</b>	<b>391.84%</b>	<b>20,288,427</b>	<b>22,646,222</b>	<b>11.62%</b>
<b>Domestic Total</b>	<b>309,570</b>	<b>392,999</b>	<b>26.95%</b>	<b>12,952,412</b>	<b>14,356,077</b>	<b>10.84%</b>
<b>Export Total</b>	<b>122,528</b>	<b>1,732,229</b>	<b>1313.74%</b>	<b>7,336,015</b>	<b>8,290,145</b>	<b>13.01%</b>