

**California Walnut Board**

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*An Equal Opportunity Employer and Provider*


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**MONTHLY MANAGEMENT REPORT**

Friday, August 9, 2019

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**July Shipments**


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**Inshell (1000 pounds)**

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>July 2018</u>	<u>7/31/2018</u>	<u>July 2019</u>	<u>7/31/2019</u>
Domestic	393	19,831	120	16,148
Export	<u>1,732</u>	<u>280,503</u>	<u>998</u>	<u>322,117</u>
<b>Total</b>	<b>2,125</b>	<b>300,334</b>	<b>1,117</b>	<b>338,265</b>

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**Shelled (1000 pounds)**

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>July 2018</u>	<u>7/31/2018</u>	<u>July 2019</u>	<u>7/31/2019</u>
Domestic	14,301	162,014	16,085	190,086
Export	<u>8,346</u>	<u>228,547</u>	<u>7,706</u>	<u>233,593</u>
<b>Total</b>	<b>22,646</b>	<b>390,561</b>	<b>23,791</b>	<b>423,679</b>

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**Inshell Equivalent Tonnage\***

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>July 2018</u>	<u>7/31/2018</u>	<u>July 2019</u>	<u>7/31/2019</u>
Domestic	16,410	193,605	18,296	223,591
Export	<u>10,328</u>	<u>399,375</u>	<u>9,236</u>	<u>425,903</u>
<b>Total</b>	<b>26,739</b>	<b>592,980</b>	<b>27,532</b>	<b>649,494</b>

Final walnut receipts for 2018/2019 as reported by handlers on the  
December 31, 2018 Crop Acquisition Report = 672,723 tons

\*2017/18 shellout rate 44.1 -- 2018/19 shellout rate 44.1

(Current year shellout rate is based on a 5-year average - 2013 to 2017)

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
09/01/2018 - 07/31/2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	19,831,305	16,148,352	-18.57%	162,014,328	190,085,917	17.33%
Canada	2,819,629	3,172,635	12.52%	15,861,680	15,316,740	-3.44%
Mexico	88,184	171,080	94.00%	166,850	41,675	-75.02%
<b>Sub-Total</b>	<b>22,739,118</b>	<b>19,492,067</b>	<b>-14.28%</b>	<b>178,042,858</b>	<b>205,444,332</b>	<b>15.39%</b>
<b>Central &amp; South America</b>						
Chile	0	440,644	0.00%	0	0	0.00%
Ecuador	92,968	22,500	-75.80%	114,000	20,000	-82.46%
<b>Sub-Total</b>	<b>92,968</b>	<b>463,144</b>	<b>398.18%</b>	<b>114,000</b>	<b>20,000</b>	<b>-82.46%</b>
<b>Europe</b>						
Austria	0	0	0.00%	1,018,775	726,460	-28.69%
Belgium	617,012	1,014,775	64.47%	2,058,000	1,554,000	-24.49%
Denmark	42,000	0	-100.00%	733,620	544,020	-25.84%
France	44,092	44,092	0.00%	561,420	161,480	-71.24%
Germany	11,895,920	11,257,983	-5.36%	53,073,546	41,102,302	-22.56%
Greece	1,255,300	411,710	-67.20%	148,950	644,520	332.71%
Italy	43,977,637	49,839,647	13.33%	3,973,913	4,980,491	25.33%
Netherlands	3,595,314	2,644,087	-26.46%	9,959,904	11,284,862	13.30%
Norway	112,434	0	-100.00%	862,403	986,628	14.40%
Portugal	508,640	154,322	-69.66%	148,000	222,088	50.06%
Spain	19,000,429	18,507,662	-2.59%	20,991,186	24,853,927	18.40%
Sweden	0	86,020	0.00%	1,249,613	1,241,600	-0.64%
Switzerland	0	20,000	0.00%	998,730	1,001,130	0.24%
U.K.	1,310,205	280,830	-78.57%	7,880,364	9,500,193	20.56%
<b>Sub-Total</b>	<b>82,358,983</b>	<b>84,261,128</b>	<b>2.31%</b>	<b>103,658,424</b>	<b>98,803,701</b>	<b>-4.68%</b>
<b>Middle East/Africa</b>						
Algeria	2,357,320	3,304,881	40.20%	0	164,342	0.00%
Bahrain	128,762	337,253	161.92%	439,468	309,412	-29.59%
Egypt	1,243,822	1,762,802	41.72%	554,842	1,182,130	113.06%
Iraq	0	925,932	0.00%	0	1,175,298	0.00%
Israel	590,606	1,465,704	148.17%	9,190,925	13,584,530	47.80%
Jordan	484,315	1,824,844	276.79%	1,302,020	3,499,226	168.75%
Kuwait	88,184	19,292	-78.12%	851,714	1,380,647	62.10%
Lebanon	4,271,612	7,062,896	65.34%	0	168,046	0.00%
Morocco	6,662,111	8,238,179	23.66%	0	0	0.00%
Pakistan	2,914,419	18,621,223	538.93%	0	42,328	0.00%
Qatar	8,267	30,313	266.67%	324,372	419,850	29.43%
Saudi Arabia	529,490	1,235,484	133.33%	1,253,107	3,701,540	195.39%
Tunisia	2,291,407	110,230	-95.19%	0	22,046	0.00%
Turkey	80,266,342	87,590,605	9.12%	1,124,866	270,552	-75.95%
U.A.E.	28,210,705	61,824,022	119.15%	3,592,300	8,259,386	129.92%
<b>Sub-Total</b>	<b>130,047,362</b>	<b>194,353,660</b>	<b>49.45%</b>	<b>18,633,614</b>	<b>34,179,333</b>	<b>83.43%</b>
<b>Asia / Pacific Rim</b>						
Australia	30,267	25,463	-15.87%	8,989,674	7,610,261	-15.34%
China	9,238,583	2,884,964	-68.77%	3,473,630	2,670,180	-23.13%
Hong Kong	10,346,030	4,867,349	-52.95%	1,521,254	1,696,108	11.49%
India	23,078,951	13,975,614	-39.44%	0	223,740	0.00%
Japan	0	0	0.00%	39,112,294	34,325,533	-12.24%
Korea	1,340,012	674,857	-49.64%	25,714,638	24,926,651	-3.06%
Malaysia	0	0	0.00%	865,807	1,206,064	39.30%
New Zealand	0	0	0.00%	1,126,671	1,661,513	47.47%
Philippines	0	0	0.00%	357,000	367,500	0.98%
Singapore	88,184	220,460	150.00%	1,235,321	1,471,107	19.09%
Taiwan	358,254	220,918	-38.33%	5,483,727	6,256,592	14.09%
Thailand	0	1,455,036	0.00%	497,638	297,920	-40.13%
Vietnam	18,332,047	12,423,995	-32.23%	100,780	192,480	90.99%
<b>Sub-Total</b>	<b>62,812,328</b>	<b>36,748,656</b>	<b>-41.49%</b>	<b>88,478,434</b>	<b>82,898,649</b>	<b>-6.31%</b>
Other	2,283,190	2,946,398	29.05%	1,633,892	2,332,735	42.77%
<b>GRAND TOTAL</b>	<b>300,333,949</b>	<b>338,265,053</b>	<b>12.63%</b>	<b>390,561,222</b>	<b>423,678,750</b>	<b>8.48%</b>
<b>Domestic Total</b>	<b>19,831,305</b>	<b>16,148,352</b>	<b>-18.57%</b>	<b>162,014,328</b>	<b>190,085,917</b>	<b>17.33%</b>
<b>Export Total</b>	<b>280,502,644</b>	<b>322,116,701</b>	<b>14.84%</b>	<b>228,546,894</b>	<b>233,592,833</b>	<b>2.21%</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**July 2018 / July 2019**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>July 2018</u>	<u>July 2019</u>	<u>% Change vs. Prior Year</u>	<u>July 2018</u>	<u>July 2019</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	392,999	119,580	-69.57%	14,300,637	16,084,716	12.48%
Canada	13,500	30,500	125.93%	1,362,856	1,514,150	11.10%
Mexico	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>406,499</b>	<b>150,080</b>	<b>-63.08%</b>	<b>15,663,493</b>	<b>17,598,866</b>	<b>12.36%</b>
<b>Central &amp; South America</b>						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	41,400	41,760	0.87%
Belgium	0	0	0.00%	42,000	0	-100.00%
Denmark	0	0	0.00%	39,600	0	-100.00%
France	0	0	0.00%	34,100	64,240	88.39%
Germany	0	264,000	0.00%	419,040	259,980	-37.96%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	0	42,000	0.00%
Netherlands	0	0	0.00%	248,580	745,204	199.78%
Norway	0	0	0.00%	67,350	56,000	-16.85%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	0	0.00%	1,350,958	680,694	-49.61%
Sweden	0	0	0.00%	0	84,000	0.00%
Switzerland	0	0	0.00%	50,820	84,000	65.29%
U.K.	0	0	0.00%	844,747	896,189	6.09%
<b>Sub-Total</b>	<b>0</b>	<b>264,000</b>	<b>0.00%</b>	<b>3,138,595</b>	<b>2,954,067</b>	<b>-5.88%</b>
<b>Middle East/Africa</b>						
Algeria	400,628	88,184	-77.99%	0	0	0.00%
Bahrain	22,046	0	-100.00%	79,024	39,600	-49.89%
Egypt	0	0	0.00%	0	14,720	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	189,371	285,000	50.50%
Jordan	0	0	0.00%	42,000	0	-100.00%
Kuwait	0	0	0.00%	19,360	0	-100.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Pakistan	440,920	0	-100.00%	0	0	0.00%
Qatar	0	0	0.00%	0	0	0.00%
Saudi Arabia	44,092	0	-100.00%	39,600	0	-100.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	0	703,266	0.00%	0	19,530	0.00%
U.A.E.	79,807	-88,184	-210.50%	249,229	83,998	-66.30%
<b>Sub-Total</b>	<b>987,493</b>	<b>703,266</b>	<b>-28.78%</b>	<b>618,584</b>	<b>442,848</b>	<b>-28.41%</b>
<b>Asia / Pacific Rim</b>						
Australia	0	0	0.00%	692,248	569,568	-17.72%
China	168,653	0	-100.00%	0	212,900	0.00%
Hong Kong	0	0	0.00%	109,680	164,080	49.60%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	995,639	911,823	-8.42%
Korea	0	0	0.00%	1,012,670	573,790	-43.34%
Malaysia	0	0	0.00%	98,600	0	-100.00%
New Zealand	0	0	0.00%	10,010	103,000	928.97%
Philippines	0	0	0.00%	39,000	25,000	-35.90%
Singapore	0	0	0.00%	145,923	84,135	-42.34%
Taiwan	0	0	0.00%	39,340	0	-100.00%
Thailand	0	0	0.00%	0	48,430	0.00%
Vietnam	477,540	0	-100.00%	0	0	0.00%
<b>Sub-Total</b>	<b>646,193</b>	<b>0</b>	<b>-100.00%</b>	<b>3,143,110</b>	<b>2,692,726</b>	<b>-14.33%</b>
Other	85,043	0	-100.00%	82,440	102,360	24.16%
<b>GRAND TOTAL</b>	<b>2,125,228</b>	<b>1,117,346</b>	<b>-47.42%</b>	<b>22,646,222</b>	<b>23,790,867</b>	<b>5.05%</b>
<b>Domestic Total</b>	<b>392,999</b>	<b>119,580</b>	<b>-69.57%</b>	<b>14,300,637</b>	<b>16,084,716</b>	<b>12.48%</b>
<b>Export Total</b>	<b>1,732,229</b>	<b>997,766</b>	<b>-42.40%</b>	<b>8,345,585</b>	<b>7,706,151</b>	<b>-7.66%</b>