

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Tuesday, July 9, 2019
June Shipments

Inshell (1000 pounds)

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>June 2018</u>	<u>6/30/2018</u>	<u>June 2019</u>	<u>6/30/2019</u>
Domestic	345	19,438	32	16,029
Export	<u>2,105</u>	<u>278,770</u>	<u>894</u>	<u>321,119</u>
Total	2,449	298,209	926	337,148

Shelled (1000 pounds)

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>June 2018</u>	<u>6/30/2018</u>	<u>June 2019</u>	<u>6/30/2019</u>
Domestic	14,262	147,714	14,831	173,958
Export	<u>11,452</u>	<u>220,201</u>	<u>12,631</u>	<u>225,887</u>
Total	25,714	367,915	27,462	399,844

Inshell Equivalent Tonnage*

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>June 2018</u>	<u>6/30/2018</u>	<u>June 2019</u>	<u>6/30/2019</u>
Domestic	16,342	177,195	16,831	205,245
Export	<u>14,036</u>	<u>389,047</u>	<u>14,768</u>	<u>416,667</u>
Total	30,379	566,242	31,599	621,912

Final walnut receipts for 2018/2019 as reported by handlers on the
December 31, 2018 Crop Acquisition Report = 672,723 tons

*2017/18 shellout rate 44.1 -- 2018/19 shellout rate 44.1

(Current year shellout rate is based on a 5-year average - 2013 to 2017)

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2018 - 06/30/2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>
North America						
USA	19,438,306	16,028,772	-17.54%	147,713,691	173,957,651	17.77%
Canada	2,806,129	3,142,135	11.97%	14,498,824	13,802,590	-4.80%
Mexico	88,184	171,080	94.00%	166,850	41,675	-75.02%
Sub-Total	22,332,619	19,341,987	-13.39%	162,379,365	187,801,916	15.66%
Central & South America						
Chile	0	440,644	0.00%	0	0	0.00%
Ecuador	92,968	22,500	-75.80%	114,000	20,000	-82.46%
Sub-Total	92,968	463,144	398.18%	114,000	20,000	-82.46%
Europe						
Austria	0	0	0.00%	977,375	684,700	-29.95%
Belgium	617,012	1,014,775	64.47%	2,016,000	1,554,000	-22.92%
Denmark	42,000	0	-100.00%	694,020	544,020	-21.61%
France	44,092	44,092	0.00%	527,320	97,240	-81.56%
Germany	11,895,920	10,993,983	-7.58%	52,654,506	40,842,322	-22.43%
Greece	1,255,300	411,710	-67.20%	148,950	644,520	332.71%
Italy	43,977,637	49,839,647	13.33%	3,973,913	4,938,491	24.27%
Netherlands	3,595,314	2,644,087	-26.46%	9,711,324	10,539,658	8.53%
Norway	112,434	0	-100.00%	795,053	930,628	17.05%
Portugal	508,640	154,322	-69.66%	148,000	222,088	50.06%
Spain	19,000,429	18,507,662	-2.59%	19,640,228	24,173,233	23.08%
Sweden	0	86,020	0.00%	1,249,613	1,157,600	-7.36%
Switzerland	0	20,000	0.00%	947,910	1,171,130	-3.25%
U.K.	1,310,205	280,830	-78.57%	7,035,617	8,604,004	22.29%
Sub-Total	82,358,983	83,997,128	1.99%	100,519,829	95,849,634	-4.65%
Middle East/Africa						
Algeria	1,956,692	3,216,697	64.39%	0	164,342	0.00%
Bahrain	106,716	337,253	216.03%	360,444	269,812	-25.14%
Egypt	1,243,822	1,762,802	41.72%	554,842	1,167,410	110.40%
Iraq	0	925,932	0.00%	0	1,175,298	0.00%
Israel	590,606	1,465,704	148.17%	9,001,554	13,299,530	47.75%
Jordan	484,315	1,824,844	276.79%	1,260,020	3,499,226	177.71%
Kuwait	88,184	19,292	-78.12%	832,354	1,380,647	65.87%
Lebanon	4,271,612	7,062,896	65.34%	0	168,046	0.00%
Morocco	6,662,111	8,238,179	23.66%	0	0	0.00%
Pakistan	2,473,499	18,621,223	652.83%	0	42,328	0.00%
Qatar	8,267	30,313	266.67%	324,372	419,850	29.43%
Saudi Arabia	485,398	1,235,484	154.53%	1,213,507	3,701,540	205.03%
Tunisia	2,291,407	110,230	-95.19%	0	22,046	0.00%
Turkey	80,266,342	86,887,339	8.25%	1,124,866	251,022	-77.68%
U.A.E.	28,130,898	61,912,206	120.09%	3,343,071	8,175,388	144.55%
Sub-Total	129,059,869	193,650,394	50.05%	18,015,030	33,736,485	87.27%
Asia / Pacific Rim						
Australia	30,267	25,463	-15.87%	8,297,426	7,040,693	-15.15%
China	9,069,930	2,884,964	-68.19%	3,473,630	2,457,280	-29.26%
Hong Kong	10,346,030	4,867,349	-52.95%	1,411,574	1,532,028	8.53%
India	23,078,951	13,975,614	-39.44%	0	223,740	0.00%
Japan	0	0	0.00%	38,116,655	33,413,710	-12.34%
Korea	1,340,012	674,857	-49.64%	24,701,968	24,352,861	-1.41%
Malaysia	0	0	0.00%	767,207	1,206,064	57.20%
New Zealand	0	0	0.00%	1,116,661	1,558,513	39.57%
Philippines	0	0	0.00%	318,000	335,500	5.50%
Singapore	88,184	220,460	150.00%	1,089,398	1,386,972	27.32%
Taiwan	358,254	220,918	-38.33%	5,444,387	6,256,592	14.92%
Thailand	0	1,455,036	0.00%	497,638	249,490	-49.87%
Vietnam	17,854,507	12,423,995	-30.42%	100,780	192,480	90.99%
Sub-Total	62,166,135	36,748,656	-40.89%	85,335,324	80,205,923	-6.01%
Other	2,198,147	2,946,398	34.04%	1,551,452	2,230,375	43.76%
GRAND TOTAL	298,208,721	337,147,707	13.06%	367,915,000	399,844,333	8.68%
Domestic Total	19,438,306	16,028,772	-17.54%	147,713,691	173,957,651	17.77%
Export Total	278,770,415	321,118,935	15.19%	220,201,309	225,886,682	2.58%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
June 2018 / June 2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>June 2018</u>	<u>June 2019</u>	<u>% Change vs. Prior Year</u>	<u>June 2018</u>	<u>June 2019</u>	<u>% Change vs. Prior Year</u>
North America						
USA	344,573	31,930	-90.73%	14,262,070	14,831,113	3.99%
Canada	46,950	51,500	9.69%	1,373,386	1,105,720	-19.49%
Mexico	0	0	0.00%	22,000	0	-100.00%
Sub-Total	391,523	83,430	-78.69%	15,657,456	15,936,833	1.78%
Central & South America						
Chile	0	264,552	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	264,552	0.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	0	0	0.00%
Belgium	0	0	0.00%	84,000	84,000	0.00%
Denmark	0	0	0.00%	42,000	42,000	0.00%
France	0	0	0.00%	0	0	0.00%
Germany	264,000	-110	-100.04%	1,090,620	546,800	-49.86%
Greece	0	0	0.00%	0	0	0.00%
Italy	44,092	0	-100.00%	81,683	0	-100.00%
Netherlands	169,754	0	-100.00%	668,835	1,573,492	135.26%
Norway	0	0	0.00%	79,850	40,000	-49.91%
Portugal	0	0	0.00%	0	0	0.00%
Spain	272,475	0	-100.00%	1,238,057	1,730,595	39.78%
Sweden	0	0	0.00%	108,500	0	-100.00%
Switzerland	0	0	0.00%	84,000	42,000	-50.00%
U.K.	0	0	0.00%	720,163	805,728	11.88%
Sub-Total	750,321	-110	-100.01%	4,197,708	4,864,615	15.89%
Middle East/Africa						
Algeria	661,380	0	-100.00%	0	0	0.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	42,935	0	-100.00%	0	0	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	288,880	449,100	55.46%
Jordan	44,092	40,590	-7.94%	42,000	42,000	0.00%
Kuwait	0	0	0.00%	83,888	0	-100.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Pakistan	308,644	44,092	-85.71%	0	0	0.00%
Qatar	0	0	0.00%	35,200	0	-100.00%
Saudi Arabia	0	0	0.00%	0	41,800	0.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	264,552	448,452	69.51%	0	42,000	0.00%
U.A.E.	29,855	0	-100.00%	210,187	41,998	-80.02%
Sub-Total	1,351,458	533,134	-60.55%	660,155	616,898	-6.55%
Asia / Pacific Rim						
Australia	0	0	0.00%	730,070	712,625	-2.39%
China	0	0	0.00%	224,680	252,000	12.16%
Hong Kong	0	0	0.00%	88,720	166,640	87.83%
India	-44,000	40,289	-191.57%	0	0	0.00%
Japan	0	0	0.00%	2,431,152	3,170,355	30.41%
Korea	0	0	0.00%	1,224,650	1,070,165	-12.61%
Malaysia	0	0	0.00%	5,082	53,140	945.65%
New Zealand	0	0	0.00%	137,000	204,500	49.27%
Philippines	0	0	0.00%	0	64,500	0.00%
Singapore	0	0	0.00%	159,750	75,900	-52.49%
Taiwan	0	0	0.00%	99,960	107,020	7.06%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	0	0	0.00%	0	0	0.00%
Sub-Total	-44,000	40,289	-191.57%	5,101,064	5,876,845	15.21%
Other	0	4,350	0.00%	97,440	167,093	71.48%
GRAND TOTAL	2,449,302	925,645	-62.21%	25,713,823	27,462,284	6.80%
Domestic Total	344,573	31,930	-90.73%	14,262,070	14,831,113	3.99%
Export Total	2,104,729	893,715	-57.54%	11,451,753	12,631,171	10.30%