

**California Walnut Board**

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

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*An Equal Opportunity Employer and Provider*


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**MONTHLY MANAGEMENT REPORT**
**Tuesday, April 9, 2019**
**March Shipments**


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**Inshell (1000 pounds)**

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>March 2018</u>	<u>3/31/2018</u>	<u>March 2019</u>	<u>3/31/2019</u>
Domestic	1,188	18,042	762	14,600
Export	<u>13,032</u>	<u>269,420</u>	<u>15,865</u>	<u>310,442</u>
<b>Total</b>	<b>14,221</b>	<b>287,462</b>	<b>16,627</b>	<b>325,042</b>

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**Shelled (1000 pounds)**

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>March 2018</u>	<u>3/31/2018</u>	<u>March 2019</u>	<u>3/31/2019</u>
Domestic	12,713	104,184	18,257	123,271
Export	<u>25,173</u>	<u>168,146</u>	<u>30,197</u>	<u>173,246</u>
<b>Total</b>	<b>37,886</b>	<b>272,330</b>	<b>48,453</b>	<b>296,517</b>

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**Inshell Equivalent Tonnage\***

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>March 2018</u>	<u>3/31/2018</u>	<u>March 2019</u>	<u>3/31/2019</u>
Domestic	15,008	127,143	21,080	147,063
Export	<u>35,057</u>	<u>325,352</u>	<u>42,169</u>	<u>351,645</u>
<b>Total</b>	<b>50,065</b>	<b>452,496</b>	<b>63,249</b>	<b>498,708</b>

Final walnut receipts for 2018/2019 as reported by handlers on the  
December 31, 2018 Crop Acquisition Report = 672,723 tons

\*2017/18 shellout rate 44.1 -- 2018/19 shellout rate 44.1

(Current year shellout rate is based on a 5-year average - 2013 to 2017)



**Hyatt Regency**  
1 Old Golf Course Rd.  
Monterey, CA 93940  
(831) 657-6560

## ***SCHEDULE OF EVENTS***

### ***California Walnut Board / California Walnut Commission Annual Spring Meeting***

***May 7-8, 2019***

#### **Tuesday, May 7, 2019**

	<b><u>Time</u></b>	<b><u>Location</u></b>
Reception	5:30 p.m.	Spyglass Terrace
Banquet Dinner – <i>registration required for dinner ticket*</i>	7:00 p.m.	Pacific-Grove

#### **Wednesday, May 8, 2019**

Continental Breakfast	7:30 – 9:00 a.m.	Pacific-Grove
Joint California Walnut Board / California Walnut Commission Meeting	9:00 a.m.	Pebble-Beach
Luncheon	11:30 a.m.	Pacific-Grove

**\*Registration is available at [www.walnuts.org](http://www.walnuts.org)  
The registration deadline is April 1, 2019**

**Please call the California Walnut Board/California Walnut Commission  
at (916) 932-7070 with any questions.**

Meeting times and room assignments are tentative and subject to change.  
All meetings will be held at the Hyatt Regency Monterey.  
All industry members are invited to attend.

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
09/01/2018 - 03/31/2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	18,041,556	14,599,887	-19.08%	104,184,087	123,271,026	18.32%
Canada	2,711,404	2,825,827	4.22%	10,597,750	10,531,594	-0.62%
Mexico	88,184	171,080	94.00%	122,850	41,675	-66.08%
<b>Sub-Total</b>	<b>20,841,144</b>	<b>17,596,794</b>	<b>-15.57%</b>	<b>114,904,687</b>	<b>133,844,295</b>	<b>16.48%</b>
<b>Central &amp; South America</b>						
Chile	0	176,092	0.00%	0	0	0.00%
Ecuador	92,968	22,500	-75.80%	114,000	0	-100.00%
<b>Sub-Total</b>	<b>92,968</b>	<b>198,592</b>	<b>113.61%</b>	<b>114,000</b>	<b>0</b>	<b>-100.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	769,975	571,300	-25.80%
Belgium	617,012	1,014,775	64.47%	1,470,000	1,302,000	-11.43%
Denmark	42,000	0	-100.00%	526,020	336,020	-36.12%
France	44,092	44,092	0.00%	510,270	38,170	-92.52%
Germany	11,543,736	9,544,438	-17.32%	42,625,425	30,299,912	-28.92%
Greece	1,255,300	499,893	-60.18%	108,050	644,520	496.50%
Italy	43,891,437	49,839,647	13.55%	3,236,490	4,546,798	40.49%
Netherlands	3,086,052	2,089,079	-32.31%	7,108,045	6,629,693	-6.73%
Norway	112,434	0	-100.00%	445,328	606,378	36.16%
Portugal	508,640	154,322	-69.66%	148,000	180,090	21.68%
Spain	18,022,482	17,626,529	-2.20%	14,627,707	18,898,248	29.19%
Sweden	0	86,020	0.00%	1,057,092	1,033,600	-2.22%
Switzerland	0	20,000	0.00%	695,910	767,580	10.30%
U.K.	1,253,966	280,830	-77.60%	4,636,130	6,381,905	37.66%
<b>Sub-Total</b>	<b>80,377,151</b>	<b>81,199,625</b>	<b>1.02%</b>	<b>77,964,442</b>	<b>72,236,214</b>	<b>-7.35%</b>
<b>Middle East/Africa</b>						
Algeria	442,024	2,731,685	517.99%	0	0	0.00%
Bahrain	82,071	337,253	310.93%	280,518	232,192	-17.23%
Egypt	1,156,795	1,718,710	48.58%	511,722	1,125,390	119.92%
Iraq	0	925,932	0.00%	0	1,175,298	0.00%
Israel	486,384	1,377,612	183.24%	7,567,374	11,322,102	49.62%
Jordan	396,848	1,740,162	338.50%	841,500	3,037,226	260.93%
Kuwait	88,184	19,292	-78.12%	568,925	1,002,677	76.24%
Lebanon	4,271,612	7,018,804	64.31%	0	168,046	0.00%
Morocco	5,912,507	8,238,179	39.33%	0	0	0.00%
Pakistan	2,164,855	17,562,935	711.28%	0	42,328	0.00%
Qatar	8,267	30,313	266.67%	289,172	419,850	45.19%
Saudi Arabia	441,288	1,146,392	159.78%	1,134,507	3,419,720	201.43%
Tunisia	2,247,315	110,230	-95.10%	0	22,046	0.00%
Turkey	77,841,221	85,110,157	9.34%	901,527	128,001	-85.80%
U.A.E.	27,182,067	59,941,629	120.52%	2,532,940	7,677,087	203.09%
<b>Sub-Total</b>	<b>122,721,438</b>	<b>188,009,285</b>	<b>53.20%</b>	<b>14,628,185</b>	<b>29,771,963</b>	<b>103.52%</b>
<b>Asia / Pacific Rim</b>						
Australia	8,267	25,463	208.01%	6,370,086	5,383,673	-15.49%
China	9,007,797	2,727,327	-69.72%	2,441,950	1,965,280	-19.52%
Hong Kong	10,282,097	4,119,257	-59.94%	1,032,556	1,051,096	1.80%
India	22,640,356	13,492,585	-40.40%	0	223,740	0.00%
Japan	0	0	0.00%	26,635,024	22,613,148	-15.10%
Korea	1,340,012	674,857	-49.64%	19,133,289	18,767,734	-1.91%
Malaysia	0	0	0.00%	627,925	930,879	48.25%
New Zealand	0	0	0.00%	812,661	1,001,294	23.21%
Philippines	0	0	0.00%	251,000	229,000	-8.76%
Singapore	88,184	220,460	150.00%	800,498	1,216,652	51.99%
Taiwan	358,254	220,918	-38.33%	4,852,159	5,307,890	9.39%
Thailand	0	1,455,036	0.00%	459,638	207,490	-54.86%
Vietnam	17,791,126	12,203,719	-31.41%	100,780	108,480	7.64%
<b>Sub-Total</b>	<b>61,516,093</b>	<b>35,139,622</b>	<b>-42.88%</b>	<b>63,517,566</b>	<b>59,006,356</b>	<b>-7.10%</b>
Other	1,913,132	2,897,956	51.48%	1,201,501	1,658,556	38.04%
<b>GRAND TOTAL</b>	<b>287,461,926</b>	<b>325,041,874</b>	<b>13.07%</b>	<b>272,330,381</b>	<b>296,517,384</b>	<b>8.88%</b>
<b>Domestic Total</b>	<b>18,041,556</b>	<b>14,599,887</b>	<b>-19.08%</b>	<b>104,184,087</b>	<b>123,271,026</b>	<b>18.32%</b>
<b>Export Total</b>	<b>269,420,370</b>	<b>310,441,987</b>	<b>15.23%</b>	<b>168,146,294</b>	<b>173,246,358</b>	<b>3.03%</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**March 2018 / March 2019**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>March 2018</u>	<u>March 2019</u>	<u>% Change vs. Prior Year</u>	<u>March 2018</u>	<u>March 2019</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	1,188,438	762,021	-35.88%	12,713,158	18,256,776	43.61%
Canada	162,742	162,276	-0.29%	1,496,697	1,371,965	-8.33%
Mexico	0	0	0.00%	22,000	22,000	0.00%
<b>Sub-Total</b>	<b>1,351,180</b>	<b>924,297</b>	<b>-31.59%</b>	<b>14,231,855</b>	<b>19,650,741</b>	<b>38.08%</b>
<b>Central &amp; South America</b>						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	113,975	67,000	-41.22%
Belgium	0	0	0.00%	126,000	252,000	100.00%
Denmark	0	0	0.00%	126,000	84,000	-33.33%
France	0	0	0.00%	311,170	21,120	-93.21%
Germany	0	396,828	0.00%	6,106,452	6,756,980	10.65%
Greece	0	0	0.00%	0	57,000	0.00%
Italy	172,276	1,057,380	513.77%	288,753	597,079	106.78%
Netherlands	169,754	75,893	-55.29%	899,961	1,677,434	86.39%
Norway	0	0	0.00%	161,000	165,000	2.48%
Portugal	0	0	0.00%	0	41,998	0.00%
Spain	661,200	969,836	46.68%	1,808,007	2,010,106	11.18%
Sweden	0	42,020	0.00%	217,506	210,000	-3.45%
Switzerland	0	0	0.00%	42,000	126,000	200.00%
U.K.	328,991	44,092	-86.60%	880,302	1,042,628	18.44%
<b>Sub-Total</b>	<b>1,332,221</b>	<b>2,586,049</b>	<b>94.12%</b>	<b>11,081,126</b>	<b>13,108,345</b>	<b>18.29%</b>
<b>Middle East/Africa</b>						
Algeria	220,460	925,656	319.87%	0	0	0.00%
Bahrain	4,800	176,000	3566.67%	39,682	74,800	88.50%
Egypt	127,977	0	-100.00%	105,160	96,360	-8.37%
Iraq	0	88,184	0.00%	0	0	0.00%
Israel	0	348,664	0.00%	1,018,544	1,506,608	47.92%
Jordan	44,096	66,138	49.99%	126,000	210,000	66.67%
Kuwait	0	0	0.00%	35,200	241,117	584.99%
Lebanon	132,276	88,000	-33.47%	0	42,000	0.00%
Morocco	616,924	396,660	-35.70%	0	0	0.00%
Pakistan	262,259	1,672,765	537.83%	0	0	0.00%
Qatar	0	0	0.00%	61,682	138,688	124.84%
Saudi Arabia	88,736	88,184	-0.62%	179,520	312,203	73.91%
Tunisia	0	44,092	0.00%	0	0	0.00%
Turkey	6,395,068	1,586,154	-75.20%	22,000	22,000	0.00%
U.A.E.	2,067,443	6,426,797	210.86%	494,085	1,175,271	137.87%
<b>Sub-Total</b>	<b>9,960,039</b>	<b>11,907,294</b>	<b>19.55%</b>	<b>2,081,873</b>	<b>3,819,047</b>	<b>83.44%</b>
<b>Asia / Pacific Rim</b>						
Australia	0	23,258	0.00%	1,148,690	1,005,890	-12.43%
China	440,403	0	-100.00%	628,600	198,000	-68.50%
Hong Kong	0	86,806	0.00%	68,856	64,250	-6.69%
India	573,748	352,740	-38.52%	0	77,330	0.00%
Japan	0	0	0.00%	5,338,020	5,912,373	10.76%
Korea	0	0	0.00%	2,167,865	2,726,128	25.75%
Malaysia	0	0	0.00%	96,525	214,294	122.01%
New Zealand	0	0	0.00%	155,771	186,850	19.95%
Philippines	0	0	0.00%	45,000	67,000	48.89%
Singapore	0	220,460	0.00%	130,830	184,076	40.70%
Taiwan	0	0	0.00%	570,872	896,482	57.04%
Thailand	0	0	0.00%	59,020	84,000	42.32%
Vietnam	695,552	263,670	-62.09%	1,100	42,000	3718.18%
<b>Sub-Total</b>	<b>1,709,703</b>	<b>946,934</b>	<b>-44.61%</b>	<b>10,411,149</b>	<b>11,658,673</b>	<b>11.98%</b>
Other	-132,368	262,807	-298.54%	79,765	216,546	171.48%
<b>GRAND TOTAL</b>	<b>14,220,775</b>	<b>16,627,381</b>	<b>16.92%</b>	<b>37,885,768</b>	<b>48,453,352</b>	<b>27.89%</b>
<b>Domestic Total</b>	<b>1,188,438</b>	<b>762,021</b>	<b>-35.88%</b>	<b>12,713,158</b>	<b>18,256,776</b>	<b>43.61%</b>
<b>Export Total</b>	<b>13,032,337</b>	<b>15,865,360</b>	<b>21.74%</b>	<b>25,172,610</b>	<b>30,196,576</b>	<b>19.96%</b>