

California Walnut Board

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An Equal Opportunity Employer and Provider**REVISED****MONTHLY MANAGEMENT REPORT****Wednesday, June 12, 2019****May Shipments****Inshell (1000 pounds)**

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>May 2018</u>	<u>5/31/2018</u>	<u>May 2019</u>	<u>5/31/2019</u>
Domestic	179	19,094	963	15,997
Export	<u>2,030</u>	<u>276,666</u>	<u>1,734</u>	<u>320,225</u>
Total	2,210	295,759	2,698	336,222

Shelled (1000 pounds)

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>May 2018</u>	<u>5/31/2018</u>	<u>May 2019</u>	<u>5/31/2019</u>
Domestic	15,267	133,452	16,613	159,127
Export	<u>20,602</u>	<u>208,750</u>	<u>18,223</u>	<u>213,256</u>
Total	35,869	342,201	34,836	372,382

Inshell Equivalent Tonnage*

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>May 2018</u>	<u>5/31/2018</u>	<u>May 2019</u>	<u>5/31/2019</u>
Domestic	17,399	160,853	19,318	188,414
Export	<u>24,373</u>	<u>375,010</u>	<u>21,528</u>	<u>401,899</u>
Total	41,772	535,863	40,846	590,313

Final walnut receipts for 2018/2019 as reported by handlers on the
December 31, 2018 Crop Acquisition Report = 672,723 tons

*2017/18 shellout rate 44.1 -- 2018/19 shellout rate 44.1

(Current year shellout rate is based on a 5-year average - 2013 to 2017)

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2018 - 05/31/2019

REVISED

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>
North America						
USA	19,093,733	15,996,842	-16.22%	133,451,621	159,126,538	19.24%
Canada	2,759,179	3,090,635	12.01%	13,125,438	12,696,870	-3.27%
Mexico	88,184	171,080	94.00%	144,850	41,675	-71.23%
Sub-Total	21,941,096	19,258,557	-12.23%	146,721,909	171,865,083	17.14%
Central & South America						
Chile	0	176,092	0.00%	0	0	0.00%
Ecuador	92,968	22,500	-75.80%	114,000	20,000	-82.46%
Sub-Total	92,968	198,592	113.61%	114,000	20,000	-82.46%
Europe						
Austria	0	0	0.00%	977,375	684,700	-29.95%
Belgium	617,012	1,014,775	64.47%	1,932,000	1,470,000	-23.91%
Denmark	42,000	0	-100.00%	652,020	502,020	-23.01%
France	44,092	44,092	0.00%	527,320	97,240	-81.56%
Germany	11,631,920	10,994,093	-5.48%	51,563,886	40,295,522	-21.85%
Greece	1,255,300	411,710	-67.20%	148,950	644,520	332.71%
Italy	43,933,545	49,839,647	13.44%	3,892,230	4,938,491	26.88%
Netherlands	3,425,560	2,644,087	-22.81%	9,042,489	8,966,166	-0.84%
Norway	112,434	0	-100.00%	715,203	890,628	24.53%
Portugal	508,640	154,322	-69.66%	148,000	222,088	50.06%
Spain	18,727,954	18,507,662	-1.18%	18,402,171	22,442,638	21.96%
Sweden	0	86,020	0.00%	1,141,113	1,157,600	1.44%
Switzerland	0	20,000	0.00%	863,910	875,130	1.30%
U.K.	1,310,205	280,830	-78.57%	6,315,454	7,798,276	23.48%
Sub-Total	81,608,662	83,997,238	2.93%	96,322,121	90,985,019	-5.54%
Middle East/Africa						
Algeria	1,295,312	3,216,697	148.33%	0	164,342	0.00%
Bahrain	106,716	337,253	216.03%	360,444	269,812	-25.14%
Egypt	1,200,887	1,762,802	46.79%	554,842	1,167,410	110.40%
Iraq	0	925,932	0.00%	0	1,175,298	0.00%
Israel	590,606	1,465,704	148.17%	8,712,674	12,850,430	47.49%
Jordan	440,223	1,784,254	305.31%	1,218,020	3,457,226	183.84%
Kuwait	88,184	19,292	-78.12%	748,466	1,380,647	84.46%
Lebanon	4,271,612	7,062,896	65.34%	0	168,046	0.00%
Morocco	6,662,111	8,238,179	23.66%	0	0	0.00%
Pakistan	2,164,855	18,577,131	758.12%	0	42,328	0.00%
Qatar	8,267	30,313	266.67%	289,172	419,850	45.19%
Saudi Arabia	485,398	1,235,484	154.53%	1,213,507	3,659,740	201.58%
Tunisia	2,291,407	110,230	-95.19%	0	22,046	0.00%
Turkey	80,001,790	86,438,887	8.05%	1,124,866	209,022	-81.42%
U.A.E.	28,101,043	61,912,206	120.32%	3,132,884	8,133,390	159.61%
Sub-Total	127,708,411	193,117,260	51.22%	17,354,875	33,119,587	90.84%
Asia / Pacific Rim						
Australia	30,267	25,463	-15.87%	7,567,356	6,328,068	-16.38%
China	9,069,930	2,884,964	-68.19%	3,248,950	2,205,280	-32.12%
Hong Kong	10,346,030	4,867,349	-52.95%	1,322,854	1,365,388	3.22%
India	23,122,951	13,935,325	-39.73%	0	223,740	0.00%
Japan	0	0	0.00%	35,685,503	30,243,355	-15.25%
Korea	1,340,012	674,857	-49.64%	23,477,318	23,282,696	-0.83%
Malaysia	0	0	0.00%	762,125	1,152,924	51.28%
New Zealand	0	0	0.00%	979,661	1,354,013	38.21%
Philippines	0	0	0.00%	318,000	271,000	-14.78%
Singapore	88,184	220,460	150.00%	929,648	1,311,072	41.03%
Taiwan	358,254	220,918	-38.33%	5,344,427	6,149,572	15.07%
Thailand	0	1,455,036	0.00%	497,638	249,490	-49.87%
Vietnam	17,854,507	12,423,995	-30.42%	100,780	192,480	90.99%
Sub-Total	62,210,135	36,708,367	-40.99%	80,234,260	74,329,078	-7.36%
Other	2,198,147	2,942,048	33.84%	1,454,012	2,063,282	41.90%
GRAND TOTAL	295,759,419	336,222,062	13.68%	342,201,177	372,382,049	8.82%
Domestic Total	19,093,733	15,996,842	-16.22%	133,451,621	159,126,538	19.24%
Export Total	276,665,686	320,225,220	15.74%	208,749,556	213,255,511	2.16%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
May 2018 / May 2019
REVISED

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>May 2018</u>	<u>May 2019</u>	<u>% Change vs. Prior Year</u>	<u>May 2018</u>	<u>May 2019</u>	<u>% Change vs. Prior Year</u>
North America						
USA	179,261	963,247	437.34%	15,266,695	16,613,498	8.82%
Canada	4,775	119,100	2394.24%	1,137,420	1,361,144	19.67%
Mexico	0	0	0.00%	0	0	0.00%
Sub-Total	184,036	1,082,347	488.12%	16,404,115	17,974,642	9.57%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	20,000	0.00%
Sub-Total	0	0	0.00%	0	20,000	0.00%
Europe						
Austria	0	0	0.00%	123,400	72,000	-41.65%
Belgium	0	0	0.00%	252,000	0	-100.00%
Denmark	0	0	0.00%	84,000	82,000	-2.38%
France	0	0	0.00%	17,050	17,050	0.00%
Germany	0	481,379	0.00%	5,824,526	4,795,970	-17.66%
Greece	0	0	0.00%	40,900	0	-100.00%
Italy	0	0	0.00%	172,400	10,000	-94.20%
Netherlands	169,754	297,070	75.00%	1,492,594	1,261,793	-15.46%
Norway	0	0	0.00%	199,125	135,550	-31.93%
Portugal	0	0	0.00%	0	41,998	0.00%
Spain	0	88,184	0.00%	1,706,652	1,466,263	-14.09%
Sweden	0	0	0.00%	42,021	82,000	95.14%
Switzerland	0	0	0.00%	126,000	42,000	-66.67%
U.K.	52,239	0	-100.00%	644,618	486,450	-24.54%
Sub-Total	221,993	866,633	290.39%	10,725,286	8,493,074	-20.81%
Middle East/Africa						
Algeria	132,276	0	-100.00%	0	84,000	0.00%
Bahrain	0	0	0.00%	21,428	37,620	75.56%
Egypt	44,092	0	-100.00%	21,560	0	-100.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	641,240	569,000	-11.27%
Jordan	0	0	0.00%	204,980	168,000	-18.04%
Kuwait	0	0	0.00%	60,323	335,972	456.96%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	264,560	0	-100.00%	0	0	0.00%
Pakistan	0	88,184	0.00%	0	0	0.00%
Qatar	0	0	0.00%	0	0	0.00%
Saudi Arabia	44,110	0	-100.00%	79,000	35,200	-55.44%
Tunisia	44,092	0	-100.00%	0	0	0.00%
Turkey	661,852	176,000	-73.41%	126,000	38,730	-69.26%
U.A.E.	264,830	44,092	-83.35%	308,129	225,017	-26.97%
Sub-Total	1,455,812	308,276	-78.82%	1,462,660	1,493,539	2.11%
Asia / Pacific Rim						
Australia	0	0	0.00%	653,770	499,195	-23.64%
China	0	0	0.00%	415,500	126,000	-69.68%
Hong Kong	63,933	308,092	381.90%	103,250	138,546	34.18%
India	261,851	44,092	-83.16%	0	0	0.00%
Japan	0	0	0.00%	3,736,617	3,780,229	1.17%
Korea	0	0	0.00%	1,848,930	1,584,628	-14.29%
Malaysia	0	0	0.00%	56,950	108,750	90.96%
New Zealand	0	0	0.00%	75,000	200,500	167.33%
Philippines	0	0	0.00%	25,000	0	-100.00%
Singapore	0	0	0.00%	64,550	37,400	-42.06%
Taiwan	0	0	0.00%	141,478	212,600	50.27%
Thailand	0	0	0.00%	38,000	42,000	10.53%
Vietnam	22,046	88,184	300.00%	0	0	0.00%
Sub-Total	347,830	440,368	26.60%	7,159,045	6,729,848	-6.00%
Other	0	0	0.00%	117,591	125,260	6.52%
GRAND TOTAL	2,209,671	2,697,624	22.08%	35,868,697	34,836,363	-2.88%
Domestic Total	179,261	963,247	437.34%	15,266,695	16,613,498	8.82%
Export Total	2,030,410	1,734,377	-14.58%	20,602,002	18,222,865	-11.55%