

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Tuesday, December 10, 2019
November Shipments

Inshell (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>November 2018</u>	<u>11/30/2018</u>	<u>November 2019</u>	<u>11/30/2019</u>
Domestic	4,012	10,877	2,583	7,360
Export	<u>78,039</u>	<u>160,828</u>	<u>79,087</u>	<u>171,019</u>
Total	82,051	171,705	81,669	178,379

Shelled (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>November 2018</u>	<u>11/30/2018</u>	<u>November 2019</u>	<u>11/30/2019</u>
Domestic	20,748	58,188	21,565	59,366
Export	<u>28,774</u>	<u>56,048</u>	<u>29,009</u>	<u>54,346</u>
Total	49,522	114,236	50,575	113,712

Inshell Equivalent Tonnage*

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>November 2018</u>	<u>11/30/2018</u>	<u>November 2019</u>	<u>11/30/2019</u>
Domestic	25,477	71,262	25,798	71,141
Export	<u>71,569</u>	<u>143,817</u>	<u>72,508</u>	<u>147,266</u>
Total	97,046	215,079	98,306	218,408

USDA domestic purchase commitments total 9,856,512 pounds for the 2019/20 crop year.

Walnut receipts as reported by handlers as of November 30, 2019 = 632,060 tons

*2018/19 shellout rate 44.2 -- 2019/20 shellout rate 44.0

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2019 - 11/30/2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>
North America						
USA	10,876,953	7,360,335	-32.33%	58,187,674	59,365,783	2.02%
Canada	2,460,387	1,870,057	-23.99%	4,705,104	4,434,118	-5.76%
Mexico	171,080	168,184	-1.69%	19,675	0	-100.00%
Sub-Total	13,508,420	9,398,576	-30.42%	62,912,453	63,799,901	1.41%
Central & South America						
Chile	44,092	660,828	1398.75%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	44,092	660,828	1398.75%	0	0	0.00%
Europe						
Austria	0	0	0.00%	263,550	192,160	-27.09%
Belgium	838,407	87,842	-89.52%	714,000	336,000	-52.94%
Denmark	0	0	0.00%	84,000	0	-100.00%
France	44,092	44,092	0.00%	17,050	37,620	120.65%
Germany	8,238,024	9,760,307	18.48%	6,466,198	14,955,997	131.30%
Greece	349,375	881,748	152.38%	389,500	17,500	-95.51%
Italy	31,502,736	38,702,090	22.85%	1,581,507	1,276,097	-19.31%
Netherlands	1,453,713	1,627,821	11.98%	2,271,386	2,803,144	23.41%
Norway	0	0	0.00%	40,000	133,390	233.48%
Portugal	110,230	0	-100.00%	71,960	83,992	16.72%
Spain	11,552,246	13,839,638	19.80%	9,328,963	8,055,082	-13.66%
Sweden	22,000	0	-100.00%	444,000	148,000	-66.67%
Switzerland	0	0	0.00%	263,630	149,550	-43.27%
U.K.	236,738	211,182	-10.80%	2,076,057	1,481,608	-28.63%
Sub-Total	54,347,561	65,154,720	19.89%	24,011,801	29,670,140	23.56%
Middle East/Africa						
Algeria	439,453	2,292,056	421.57%	0	0	0.00%
Bahrain	84,092	0	-100.00%	107,892	0	-100.00%
Egypt	749,564	1,146,392	52.94%	396,640	308,198	-22.30%
Iraq	573,196	132,276	-76.92%	672,000	42,000	-93.75%
Israel	570,928	352,744	-38.22%	3,139,501	1,245,236	-60.34%
Jordan	925,196	88,092	-90.48%	932,000	336,020	-63.95%
Kuwait	16,536	0	-100.00%	214,062	208,406	-2.64%
Lebanon	3,647,979	1,035,234	-71.62%	84,046	-42,000	-149.97%
Morocco	2,639,767	2,292,232	-13.17%	0	0	0.00%
Pakistan	8,731,702	0	-100.00%	42,328	0	-100.00%
Qatar	0	16,534	0.00%	105,908	81,708	-22.85%
Saudi Arabia	617,288	44,092	-92.86%	839,267	339,988	-59.49%
Tunisia	44,092	88,184	100.00%	0	0	0.00%
Turkey	43,559,159	60,978,819	39.99%	22,000	82,800	276.36%
U.A.E.	16,138,854	23,046,608	42.80%	2,381,040	1,366,217	-42.62%
Sub-Total	78,737,806	91,513,263	16.23%	8,936,684	3,968,573	-55.59%
Asia / Pacific Rim						
Australia	0	0	0.00%	1,945,888	1,546,440	-20.53%
China	2,064,167	220,460	-89.32%	609,630	406,750	-33.28%
Hong Kong	3,371,163	0	-100.00%	531,687	138,508	-73.95%
India	7,096,038	6,359,748	-10.38%	23,030	127,743	454.68%
Japan	0	0	0.00%	4,836,046	4,593,514	-5.02%
Korea	0	0	0.00%	7,174,574	5,752,340	-19.82%
Malaysia	0	0	0.00%	370,228	257,311	-30.50%
New Zealand	0	0	0.00%	412,230	288,250	-30.08%
Philippines	0	0	0.00%	95,000	112,500	18.42%
Singapore	0	0	0.00%	473,816	440,475	-7.04%
Taiwan	88,642	236,995	167.36%	1,228,100	1,881,870	53.23%
Thailand	661,380	0	-100.00%	0	80,975	0.00%
Vietnam	9,588,929	3,862,737	-59.72%	24,480	0	-100.00%
Sub-Total	22,870,319	10,679,940	-53.30%	17,724,709	15,626,676	-11.84%
Other	2,196,977	971,829	-55.77%	650,275	646,715	-0.55%
GRAND TOTAL	171,705,175	178,379,156	3.89%	114,235,922	113,712,005	-0.46%
Domestic Total	10,876,953	7,360,335	-32.33%	58,187,674	59,365,783	2.02%
Export Total	160,828,222	171,018,821	6.34%	56,048,248	54,346,222	-3.04%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
November 2018 / November 2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>November 2018</u>	<u>November 2019</u>	<u>% Change vs. Prior Year</u>	<u>November 2018</u>	<u>November 2019</u>	<u>% Change vs. Prior Year</u>
North America						
USA	4,012,353	2,582,800	-35.63%	20,747,887	21,565,400	3.94%
Canada	933,509	566,417	-39.32%	1,946,131	1,743,918	-10.39%
Mexico	83,998	84,092	0.11%	9,675	0	-100.00%
Sub-Total	5,029,860	3,233,309	-35.72%	22,703,693	23,309,318	2.67%
Central & South America						
Chile	0	484,460	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	484,460	0.00%	0	0	0.00%
Europe						
Austria	84,092	0	-100.00%	138,150	108,160	-21.71%
Belgium	44,092	0	-100.00%	252,000	126,000	-50.00%
Denmark	0	0	0.00%	42,000	0	-100.00%
France	0	44,092	0.00%	0	37,620	0.00%
Germany	1,492,494	3,202,677	114.59%	4,047,819	7,011,617	73.22%
Greece	132,276	617,196	366.60%	115,500	0	-100.00%
Italy	11,093,208	14,842,850	33.80%	856,123	538,101	-37.15%
Netherlands	247,466	371,475	50.11%	1,512,168	1,647,808	8.97%
Norway	0	0	0.00%	40,000	78,133	95.33%
Portugal	0	0	0.00%	23,980	83,992	250.26%
Spain	1,609,563	3,640,171	126.16%	3,331,176	4,193,801	25.90%
Sweden	0	0	0.00%	210,000	84,000	-60.00%
Switzerland	0	0	0.00%	191,630	65,550	-65.79%
U.K.	60,462	44,092	-27.07%	1,045,925	924,951	-11.57%
Sub-Total	14,763,653	22,762,553	54.18%	11,806,471	14,899,733	26.20%
Middle East/Africa						
Algeria	264,552	1,190,124	349.86%	0	0	0.00%
Bahrain	0	0	0.00%	107,892	0	-100.00%
Egypt	573,196	573,196	0.00%	396,640	308,198	-22.30%
Iraq	220,460	132,276	-40.00%	546,000	42,000	-92.31%
Israel	352,560	88,184	-74.99%	1,934,350	950,908	-50.84%
Jordan	660,828	88,092	-86.67%	764,000	252,020	-67.01%
Kuwait	16,536	0	-100.00%	192,062	208,406	8.51%
Lebanon	2,193,311	704,590	-67.88%	84,046	0	-100.00%
Morocco	1,013,748	1,189,932	17.38%	0	0	0.00%
Pakistan	5,194,794	0	-100.00%	42,328	0	-100.00%
Qatar	0	16,534	0.00%	63,580	81,708	28.51%
Saudi Arabia	573,196	44,092	-92.31%	600,437	297,968	-50.37%
Tunisia	0	88,184	0.00%	0	0	0.00%
Turkey	26,555,411	31,554,642	18.83%	22,000	0	-100.00%
U.A.E.	11,507,894	12,394,584	7.71%	1,593,206	1,123,003	-29.51%
Sub-Total	49,126,486	48,064,430	-2.16%	6,346,541	3,264,211	-48.57%
Asia / Pacific Rim						
Australia	0	0	0.00%	779,350	347,620	-55.40%
China	1,185,523	88,184	-92.56%	355,980	208,750	-41.36%
Hong Kong	1,563,759	0	-100.00%	379,687	96,508	-74.58%
India	3,701,619	3,780,826	2.14%	23,030	88,060	282.37%
Japan	0	0	0.00%	2,384,521	2,127,310	-10.79%
Korea	0	0	0.00%	2,915,245	3,613,504	23.95%
Malaysia	0	0	0.00%	195,248	233,550	19.62%
New Zealand	0	0	0.00%	157,240	50,000	-68.20%
Philippines	0	0	0.00%	0	42,000	0.00%
Singapore	0	0	0.00%	293,320	337,510	15.07%
Taiwan	22,500	176,368	683.86%	856,870	1,529,338	78.48%
Thailand	661,380	0	-100.00%	0	80,975	0.00%
Vietnam	4,921,647	2,591,819	-47.34%	2,680	0	-100.00%
Sub-Total	12,056,428	6,637,197	-44.95%	8,343,171	8,755,125	4.94%
Other	1,074,633	487,401	-54.64%	321,914	346,370	7.60%
GRAND TOTAL	82,051,060	81,669,350	-0.47%	49,521,790	50,574,757	2.13%
Domestic Total	4,012,353	2,582,800	-35.63%	20,747,887	21,565,400	3.94%
Export Total	78,038,707	79,086,550	1.34%	28,773,903	29,009,357	0.82%