

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Wednesday, October 10, 2018
September Shipments

Inshell (1000 pounds)

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>September 2017</u>	<u>9/30/2017</u>	<u>September 2018</u>	<u>9/30/2018</u>
Domestic	2,498	2,498	388	388
Export	<u>4,628</u>	<u>4,628</u>	<u>3,749</u>	<u>3,749</u>
Total	7,126	7,126	4,136	4,136

Shelled (1000 pounds)

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>September 2017</u>	<u>9/30/2017</u>	<u>September 2018</u>	<u>9/30/2018</u>
Domestic	13,674	13,674	16,234	16,234
Export	<u>5,068</u>	<u>5,068</u>	<u>5,526</u>	<u>5,526</u>
Total	18,743	18,743	21,760	21,760

Inshell Equivalent Tonnage*

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>September 2017</u>	<u>9/30/2017</u>	<u>September 2018</u>	<u>9/30/2018</u>
Domestic	16,753	16,753	18,600	18,600
Export	<u>8,061</u>	<u>8,061</u>	<u>8,140</u>	<u>8,140</u>
Total	24,813	24,813	26,739	26,739

Walnut receipts as reported by handlers as of September 30, 2018 = 92,146 tons

*2017/18 shellout rate 44.1 -- 2018/19 shellout rate 44.1

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2018 - 09/30/2018

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>
North America						
USA	2,497,929	387,715	-84.48%	13,674,349	16,234,138	18.72%
Canada	10,000	4,500	-55.00%	1,327,495	1,066,803	-19.64%
Mexico	0	0	0.00%	25,000	10,000	-60.00%
Sub-Total	2,507,929	392,215	-84.36%	15,026,844	17,310,941	15.20%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	42,000	0	-100.00%
Sub-Total	0	0	0.00%	42,000	0	-100.00%
Europe						
Austria	0	0	0.00%	41,400	42,000	1.45%
Belgium	0	0	0.00%	42,000	252,000	500.00%
Denmark	42,000	0	-100.00%	22,000	0	-100.00%
France	0	0	0.00%	0	0	0.00%
Germany	352,460	0	-100.00%	736,725	400,050	-45.70%
Greece	0	0	0.00%	0	84,000	0.00%
Italy	1,012,070	1,014,026	0.19%	42,000	0	-100.00%
Netherlands	0	0	0.00%	41,400	75,400	82.13%
Norway	44,643	0	-100.00%	0	0	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	529,170	1,146,876	116.73%	289,990	823,905	184.11%
Sweden	0	0	0.00%	15	84,000	559900.00%
Switzerland	0	0	0.00%	64,050	0	-100.00%
U.K.	0	0	0.00%	85,492	82,000	-4.08%
Sub-Total	1,980,343	2,160,902	9.12%	1,365,072	1,843,355	35.04%
Middle East/Africa						
Algeria	0	42,625	0.00%	0	0	0.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	250,520	84,000	-66.47%
Jordan	0	0	0.00%	0	0	0.00%
Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	44,092	0	-100.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Pakistan	0	132,276	0.00%	0	0	0.00%
Qatar	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	77,440	0.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	1,319,787	1,145,515	-13.20%	45,317	0	-100.00%
U.A.E.	178,184	176,368	-1.02%	0	134,102	0.00%
Sub-Total	1,542,063	1,496,784	-2.94%	295,837	295,542	-0.10%
Asia / Pacific Rim						
Australia	0	0	0.00%	502,750	163,228	-67.53%
China	0	20,448	0.00%	242,000	29,250	-87.91%
Hong Kong	308,644	0	-100.00%	83,820	42,240	-49.61%
India	125,630	0	-100.00%	0	0	0.00%
Japan	0	0	0.00%	437,450	550,574	25.86%
Korea	0	0	0.00%	488,210	1,226,824	151.29%
Malaysia	0	0	0.00%	22,600	0	-100.00%
New Zealand	0	0	0.00%	0	67,240	0.00%
Philippines	0	0	0.00%	25,000	0	-100.00%
Singapore	0	0	0.00%	41,778	47,000	12.50%
Taiwan	0	0	0.00%	30,000	28,000	-6.67%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	617,288	0	-100.00%	84,000	0	-100.00%
Sub-Total	1,051,562	20,448	-98.06%	1,957,608	2,154,356	10.05%
Other	44,000	65,973	49.94%	55,440	155,860	181.13%
GRAND TOTAL	7,125,897	4,136,322	-41.95%	18,742,801	21,760,054	16.10%
Domestic Total	2,497,929	387,715	-84.48%	13,674,349	16,234,138	18.72%
Export Total	4,627,968	3,748,607	-19.00%	5,068,452	5,525,916	9.03%

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September 2017 / September 2018

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