

Walnut Marketing Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Monday, September 17, 2007
August Shipments

Inshell (1000 pounds)

| | <u>2006/07 Marketing Year</u> | | <u>2007/08 Marketing Year</u> | |
|--------------|-------------------------------|------------------|-------------------------------|------------------|
| | <u>August 2006</u> | 8/1/2006 to | <u>August 2007</u> | 8/1/2007 to |
| | | <u>8/31/2006</u> | | <u>8/31/2007</u> |
| Domestic | 623 | 623 | 49 | 49 |
| Export | <u>605</u> | <u>605</u> | <u>52</u> | <u>52</u> |
| Total | 1,228 | 1,228 | 101 | 101 |

Shelled (1000 pounds)

| | <u>2006/07 Marketing Year</u> | | <u>2007/08 Marketing Year</u> | |
|--------------|-------------------------------|------------------|-------------------------------|------------------|
| | <u>August 2006</u> | 8/1/2006 to | <u>August 2007</u> | 8/1/2007 to |
| | | <u>8/31/2006</u> | | <u>8/31/2007</u> |
| Domestic | 10,959 | 10,959 | 11,884 | 11,884 |
| Export | <u>3,629</u> | <u>3,629</u> | <u>2,958</u> | <u>2,958</u> |
| Total | 14,588 | 14,588 | 14,842 | 14,842 |

Inshell Equivalent Tonnage*

| | <u>2006/07 Marketing Year</u> | | <u>2007/08 Marketing Year</u> | |
|--------------|-------------------------------|------------------|-------------------------------|------------------|
| | <u>August 2006</u> | 8/1/2006 to | <u>August 2007</u> | 8/1/2007 to |
| | | <u>8/31/2006</u> | | <u>8/31/2007</u> |
| Domestic | 13,144 | 13,144 | 13,908 | 13,908 |
| Export | <u>4,551</u> | <u>4,551</u> | <u>3,482</u> | <u>3,482</u> |
| Total | 17,696 | 17,696 | 17,389 | 17,389 |

*2006/07 shellout rate 42.7 -- 2007/08 shellout rate 42.8

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
08/01/2007 - 08/31/2007

| | <u>Inshell Pounds</u> | | <u>Shelled Pounds</u> | |
|------------------------------------|-----------------------|-----------------|-----------------------|-------------------|
| | <u>2006/07</u> | <u>2007/08</u> | <u>2006/07</u> | <u>2007/08</u> |
| North America | | | | |
| USA | 623,072 | 48,638 | 10,959,311 | 11,884,262 |
| Canada | 40,000 | 0 | 865,258 | 537,623 |
| Mexico | 0 | 0 | 11,040 | 0 |
| Sub-Total | 663,072 | 48,638 | 11,835,609 | 12,421,885 |
| Central & South America | | | | |
| Brazil | 0 | 0 | 0 | 0 |
| Chile | 0 | -168,000 | 0 | 0 |
| Ecuador | 0 | 0 | 6,000 | 0 |
| Panama | 0 | 0 | 0 | 0 |
| Venezuela | 0 | 0 | 42,000 | 0 |
| Sub-Total | 0 | -168,000 | 48,000 | 0 |
| Europe | | | | |
| Belgium | 0 | 0 | 0 | 0 |
| Denmark | 0 | 0 | 0 | 0 |
| France | 44,092 | 0 | 0 | 0 |
| Germany | 0 | 0 | 929,329 | 917,106 |
| Greece | 0 | 0 | 0 | 0 |
| Italy | 160,000 | 0 | 60,417 | 16,534 |
| Netherlands | 16,535 | 220,460 | 21,275 | 0 |
| Portugal | 0 | 0 | 0 | 0 |
| Spain | 99,207 | 0 | 275,403 | 404,524 |
| U.K. | 80,000 | 0 | 48,550 | 0 |
| Sub-Total | 399,834 | 220,460 | 1,334,974 | 1,338,164 |
| Other Europe | | | | |
| Austria | 0 | 0 | 124,200 | 42,000 |
| Canary Is. | 0 | 0 | 0 | 0 |
| Malta | 0 | 0 | 0 | 0 |
| Norway | 0 | 0 | 69,132 | 58,413 |
| Sweden | 0 | 0 | 108,287 | 65 |
| Switzerland | 0 | 0 | 0 | 0 |
| Sub-Total | 0 | 0 | 301,619 | 100,478 |
| Middle East/Africa | | | | |
| Egypt | 0 | 0 | 0 | 0 |
| Israel | 0 | 0 | 42,000 | 0 |
| Saudi Arabia | 0 | 0 | 0 | 0 |
| Turkey | 0 | 0 | 0 | 0 |
| U.A.E. | 0 | 0 | 0 | 0 |
| Sub-Total | 0 | 0 | 42,000 | 0 |

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
08/01/2007 - 08/31/2007

| | <u>Inshell Pounds</u> | | <u>Shelled Pounds</u> | |
|-----------------------|-----------------------|----------------|-----------------------|-------------------|
| | <u>2006/07</u> | <u>2007/08</u> | <u>2006/07</u> | <u>2007/08</u> |
| Pacific Rim | | | | |
| Australia | 0 | 0 | 281,561 | 225,995 |
| China | 0 | 0 | 89,700 | 24,000 |
| Hong Kong | 0 | 0 | 0 | 19,065 |
| Japan | 10,000 | 0 | 377,145 | 347,315 |
| Korea | 0 | 0 | 169,176 | 307,995 |
| Philippines | 0 | 0 | 0 | 0 |
| Singapore | 0 | 0 | 3,101 | 0 |
| Taiwan | 0 | 0 | 59,550 | 56,400 |
| Sub-Total | 10,000 | 0 | 980,233 | 980,770 |
| Other | 154,776 | 0 | 45,376 | 768 |
| GRAND TOTAL | 1,227,682 | 101,098 | 14,587,811 | 14,842,065 |
| Domestic Total | 623,072 | 48,638 | 10,959,311 | 11,884,262 |
| Export Total | 604,610 | 52,460 | 3,628,500 | 2,957,803 |