

Walnut Marketing Board

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

Telephone (916) 932-7070

FAX (916) 932-7071

info@walnuts.org

An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Wednesday, March 12, 2008
February Shipments

Inshell (1000 pounds)

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>February 2007</u>	8/1/2006 to <u>2/28/2007</u>	<u>February 2008</u>	8/1/2007 to <u>2/29/2008</u>
Domestic	532	21,003	90	20,046
Export	<u>3,799</u>	<u>95,042</u>	<u>1,345</u>	<u>92,702</u>
Total	4,331	116,045	1,435	112,748

Shelled (1000 pounds)

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>February 2007</u>	8/1/2006 to <u>2/28/2007</u>	<u>February 2008</u>	8/1/2007 to <u>2/29/2008</u>
Domestic	10,507	103,474	10,096	101,999
Export	<u>9,489</u>	<u>59,960</u>	<u>8,232</u>	<u>60,604</u>
Total	19,996	163,434	18,328	162,603

Inshell Equivalent Tonnage*

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>February 2007</u>	8/1/2006 to <u>2/28/2007</u>	<u>February 2008</u>	8/1/2007 to <u>2/29/2008</u>
Domestic	12,569	131,666	11,840	129,181
Export	<u>13,011</u>	<u>117,732</u>	<u>10,289</u>	<u>117,150</u>
Total	25,580	249,398	22,129	246,331

*2006/07 shellout rate 42.7 -- 2007/08 shellout rate 42.8

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
08/01/2007 - 02/29/2008

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>
North America				
USA	21,003,005	20,045,818	103,474,246	101,999,403
Canada	3,208,951	3,436,795	6,926,451	6,181,126
Mexico	439,852	308,991	272,100	67,790
Sub-Total	24,651,808	23,791,604	110,672,797	108,248,319
Central & South America				
Brazil	608,457	770,738	150,325	270,050
Chile	1,607,904	-150,500	50,375	26,000
Ecuador	295,141	266,298	335,055	219,004
Panama	0	0	0	0
Venezuela	1,190,290	1,145,564	297,000	319,000
Sub-Total	3,701,792	2,032,100	832,755	834,054
Europe				
Belgium	599,651	244,490	0	0
Denmark	68,343	0	0	0
France	259,151	88,184	123,682	42,500
Germany	20,052,522	17,824,872	9,206,884	13,890,839
Greece	380,514	241,404	350,820	522,628
Italy	22,903,834	24,026,717	1,196,782	1,400,828
Netherlands	5,820,388	4,909,865	521,235	898,210
Portugal	85,980	44,092	0	0
Spain	22,834,620	22,378,206	6,135,467	7,419,519
U.K.	1,063,233	527,512	720,139	594,767
Sub-Total	74,068,236	70,285,342	18,255,009	24,769,291
Other Europe				
Austria	0	0	747,800	522,600
Canary Is.	0	0	51,800	50,900
Malta	213,844	207,210	22,250	23,000
Norway	304,013	297,508	298,912	428,902
Sweden	367,282	748,307	477,698	409,309
Switzerland	203,705	203,705	235,000	424,000
Sub-Total	1,088,844	1,456,730	1,833,460	1,858,711
Middle East/Africa				
Egypt	469,029	1,010,810	13,200	16,314
Israel	1,149,148	784,181	5,091,040	4,293,672
Saudi Arabia	220,215	88,092	109,127	257
Turkey	4,680,368	9,656,133	0	210,000
U.A.E.	396,000	1,231,841	190,824	42,000
Sub-Total	6,914,760	12,771,057	5,404,191	4,562,243

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
08/01/2007 - 02/29/2008

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>
Pacific Rim				
Australia	73,609	130,480	4,643,798	3,712,640
China	307,618	132,092	2,121,375	1,474,250
Hong Kong	2,617,062	695,316	142,847	123,725
Japan	154,250	80,000	9,419,155	8,533,033
Korea	1,485,536	333,572	7,830,533	6,633,557
Philippines	15,000	15,000	176,019	327,555
Singapore	0	0	165,405	78,347
Taiwan	8,640	17,280	1,526,711	1,131,660
Sub-Total	4,661,715	1,403,740	26,025,843	22,014,767
Other	958,066	1,007,274	410,388	315,801
GRAND TOTAL	116,045,221	112,747,847	163,434,443	162,603,186
Domestic Total	21,003,005	20,045,818	103,474,246	101,999,403
Export Total	95,042,216	92,702,029	59,960,197	60,603,783