

Walnut Marketing Board

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MONTHLY MANAGEMENT REPORT

Tuesday, February 13, 2007

January Shipments

Inshell (1000 pounds)

	<u>2005/06 Marketing Year</u>		<u>2006/07 Marketing Year</u>	
	<u>January 2006</u>	8/1/2005 to <u>1/31/2006</u>	<u>January 2007</u>	8/1/2006 to <u>1/31/2007</u>
Domestic	442	24,451	953	20,464
Export	<u>3,344</u>	<u>99,180</u>	<u>3,337</u>	<u>91,762</u>
Total	3,786	123,630	4,289	112,226

Shelled (1000 pounds)

	<u>2005/06 Marketing Year</u>		<u>2006/07 Marketing Year</u>	
	<u>January 2006</u>	8/1/2005 to <u>1/31/2006</u>	<u>January 2007</u>	8/1/2006 to <u>1/31/2007</u>
Domestic	8,185	91,316	10,353	92,808
Export	<u>8,209</u>	<u>51,829</u>	<u>10,110</u>	<u>49,932</u>
Total	16,394	143,145	20,462	142,740

Inshell Equivalent Tonnage*

	<u>2005/06 Marketing Year</u>		<u>2006/07 Marketing Year</u>	
	<u>January 2006</u>	8/1/2005 to <u>1/31/2006</u>	<u>January 2007</u>	8/1/2006 to <u>1/31/2007</u>
Domestic	10,277	124,407	12,542	118,400
Export	<u>11,756</u>	<u>113,261</u>	<u>13,451</u>	<u>104,077</u>
Total	22,033	237,669	25,994	222,477

*2005/06 shellout rate 40.7 -- 2006/07 shellout rate 42.9

**Carmel Valley Ranch**

One Old Ranch Road
Carmel, CA 93923
(831) 625-9500

REVISED SCHEDULE OF EVENTS

Walnut Marketing Board & California Walnut Commission Winter Meeting - February 22 & 23, 2007

Thursday, February 22, 2007

	<u>Time</u>	<u>Location</u>
Golf (reservations required)	first tee time 10:50 a.m.	Quail Lodge
Reception	6:00 p.m.	Ballroom
Dinner	7:00 p.m.	Ballroom

Friday, February 23, 2007

Continental Breakfast	7:15 am - 9:30 a.m.	Courtyard
WMB/CWC Organizational Interaction Working Group	9:30 a.m.	Ballroom
Walnut Marketing Board Meeting	10:00 a.m.	Ballroom
Luncheon	11:30 a.m.	Courtyard
CWC Executive Committee Meeting	12:30 p.m.	Ballroom

*Note: Meeting schedule and room assignments are subject to change.
Registration forms are available – call us at (916) 922-5888.*

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
08/01/2006 - 01/31/2007

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2005/06</u>	<u>2006/07</u>	<u>2005/06</u>	<u>2006/07</u>
North America				
USA	24,450,584	20,464,416	91,316,310	92,807,897
Canada	2,842,662	3,158,440	6,239,305	5,844,058
Mexico	421,552	439,852	535,680	231,290
Sub-Total	27,714,798	24,062,708	98,091,295	98,883,245
Central & South America				
Brazil	1,484,662	608,457	187,350	132,725
Chile	1,110,084	1,607,904	78,640	24,375
Ecuador	334,219	295,141	309,086	307,555
Panama	24,800	0	0	0
Venezuela	1,942,430	1,190,290	185,657	297,000
Sub-Total	4,896,195	3,701,792	760,733	761,655
Europe				
Belgium	204,366	599,651	0	0
Denmark	33,378	68,343	0	0
France	132,276	215,059	67,000	123,682
Germany	21,683,970	20,335,703	9,800,783	7,522,599
Greece	404,788	380,514	465,520	308,820
Italy	26,389,989	22,748,792	1,239,685	1,023,447
Netherlands	5,461,332	5,802,200	199,161	358,625
Portugal	88,184	85,980	0	0
Spain	28,835,026	22,790,528	5,387,495	5,032,669
U.K.	1,159,030	1,063,233	327,824	561,299
Sub-Total	84,392,339	74,090,003	17,487,468	14,931,141
Other Europe				
Austria	0	0	705,100	664,400
Canary Is.	0	0	0	51,800
Malta	210,815	213,844	32,335	22,250
Norway	301,038	304,013	250,457	263,992
Sweden	870,971	367,282	539,873	427,948
Switzerland	237,656	203,705	239,500	193,000
Sub-Total	1,620,480	1,088,844	1,767,265	1,623,390
Middle East/Africa				
Egypt	391,317	381,947	13,200	13,200
Israel	429,908	1,105,056	4,462,390	4,421,465
Saudi Arabia	132,000	220,215	0	66,205
Turkey	1,049,390	2,916,688	12,500	0
U.A.E.	177,184	396,000	45,500	148,824
Sub-Total	2,179,799	5,019,906	4,533,590	4,649,694

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
08/01/2006 - 01/31/2007

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2005/06</u>	<u>2006/07</u>	<u>2005/06</u>	<u>2006/07</u>
Pacific Rim				
Australia	55,956	73,609	3,669,863	3,918,054
China	1,380,354	222,276	1,539,792	1,639,725
Hong Kong	535,218	1,748,973	74,230	117,847
Japan	140,000	154,250	9,152,242	7,594,879
Korea	0	1,213,196	4,416,977	6,731,067
Philippines	1,440	15,000	119,080	130,100
Singapore	0	0	92,777	121,625
Taiwan	0	8,640	1,274,980	1,270,811
Sub-Total	<u>2,112,968</u>	<u>3,435,944</u>	<u>20,339,941</u>	<u>21,524,108</u>
Other	<u>713,571</u>	<u>827,168</u>	<u>164,563</u>	<u>366,838</u>
GRAND TOTAL	<u>123,630,150</u>	<u>112,226,365</u>	<u>143,144,855</u>	<u>142,740,071</u>
Domestic Total	24,450,584	20,464,416	91,316,310	92,807,897
Export Total	99,179,566	91,761,949	51,828,545	49,932,174