

**California Walnut Board**

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

Telephone (916) 932-7070

FAX (916) 932-7071

info@walnuts.org

*An Equal Opportunity Employer and Provider*


---

**MONTHLY MANAGEMENT REPORT**

Friday, May 10, 2013

---

**April Shipments**


---

**Inshell (1000 pounds)**

	<u>2011/12 Marketing Year</u>		<u>2012/13 Marketing Year</u>	
		9/1/2011 to		9/1/2012 to
	<u>April 2012</u>	<u>4/30/2012</u>	<u>April 2013</u>	<u>4/30/2013</u>
Domestic	568	16,665	488	17,361
Export	<u>1,534</u>	<u>222,602</u>	<u>4,406</u>	<u>285,472</u>
<b>Total</b>	<b>2,101</b>	<b>239,267</b>	<b>4,894</b>	<b>302,832</b>

---

**Shelled (1000 pounds)**

	<u>2011/12 Marketing Year</u>		<u>2012/13 Marketing Year</u>	
		9/1/2011 to		9/1/2012 to
	<u>April 2012</u>	<u>4/30/2012</u>	<u>April 2013</u>	<u>4/30/2013</u>
Domestic	11,420	111,422	12,376	109,402
Export	<u>9,567</u>	<u>101,897</u>	<u>10,615</u>	<u>108,384</u>
<b>Total</b>	<b>20,987</b>	<b>213,319</b>	<b>22,991</b>	<b>217,785</b>

---

**Inshell Equivalent Tonnage\***

	<u>2011/12 Marketing Year</u>		<u>2012/13 Marketing Year</u>	
		9/1/2011 to		9/1/2012 to
	<u>April 2012</u>	<u>4/30/2012</u>	<u>April 2013</u>	<u>4/30/2013</u>
Domestic	13,381	136,110	14,150	131,604
Export	<u>11,738</u>	<u>228,155</u>	<u>14,129</u>	<u>264,515</u>
<b>Total</b>	<b>25,119</b>	<b>364,266</b>	<b>28,279</b>	<b>396,119</b>

Walnut receipts as reported by handlers as of April 30, 2013 = 494,792 tons

\*2011/12 shellout rate 43.6 -- 2012/13 shellout rate 44.5



**Marriott Hotel**  
11211 Point East Drive  
Rancho Cordova, CA 95742  
(916) 638-1100

## ***SCHEDULE OF EVENTS***

### ***California Walnut Board / California Walnut Commission Annual Spring Meeting***

***June 5-6, 2013***

#### **Wednesday, June 5, 2013**

	<u>Time</u>	<u>Location</u>
<i>CWB Marketing Order Revision Committee Meeting</i>	2:30 p.m.	Room TBD

#### **Thursday, June 6, 2013**

<i>Continental Breakfast</i>	7:00 a.m.	Room TBD
<i>Joint California Walnut Board / California Walnut Commission Meeting</i>	9:30 a.m.	Room TBD
<i>Luncheon</i>	11:30 p.m.	Trellis

**Registration Form Available at [www.walnuts.org](http://www.walnuts.org)  
Please call the California Walnut Board/California Walnut Commission  
at (916) 932-7070 with any questions.**

Meeting times and room assignments are tentative and subject to change.  
All meetings will be held at the Marriott Hotel.  
All industry members are invited to attend.

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**09/01/2012 - 04/30/2013**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2011/12</u>	<u>2012/13</u>	<u>% Change vs. Prior Year</u>	<u>2011/12</u>	<u>2012/13</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	16,665,021	17,360,838	4.18%	111,422,285	109,401,669	-1.81%
Canada	1,853,310	2,178,796	17.56%	10,555,744	11,178,784	5.90%
Mexico	325,128	202,730	-37.65%	38,500	72,300	87.79%
<b>Sub-Total</b>	<b>18,843,459</b>	<b>19,742,364</b>	<b>4.77%</b>	<b>122,016,529</b>	<b>120,652,753</b>	<b>-1.12%</b>
<b>Central &amp; South America</b>						
Brazil	523,692	176,368	-66.32%	126,740	0	-100.00%
Chile	1,000,636	308,644	-69.16%	0	0	0.00%
Ecuador	301,400	127,195	-57.80%	567,100	268,150	-52.72%
Venezuela	1,146,559	1,208,048	5.36%	168,000	245,400	46.07%
<b>Sub-Total</b>	<b>2,972,287</b>	<b>1,820,255</b>	<b>-38.76%</b>	<b>861,840</b>	<b>513,550</b>	<b>-40.41%</b>
<b>Europe</b>						
Austria	0	0	0.00%	503,700	459,600	-8.76%
France	88,184	44,092	-50.00%	42,000	126,328	200.78%
Germany	11,855,671	7,820,833	-34.03%	15,153,463	17,010,921	12.26%
Greece	0	0	0.00%	79,000	277,480	251.24%
Italy	27,013,829	24,879,735	-7.90%	1,298,099	2,068,783	59.37%
Netherlands	2,702,288	2,772,891	2.61%	1,707,250	1,580,060	-7.45%
Norway	0	0	0.00%	177,852	122,500	-31.12%
Portugal	216,050	0	-100.00%	126,000	0	-100.00%
Spain	18,477,037	13,604,950	-26.37%	10,553,903	7,372,403	-30.15%
Sweden	180,796	0	-100.00%	900,137	814,609	-9.50%
Switzerland	97,223	0	-100.00%	483,780	559,068	15.56%
U.K.	352,736	264,460	-25.03%	2,810,932	1,903,741	-32.27%
<b>Sub-Total</b>	<b>60,983,814</b>	<b>49,386,961</b>	<b>-19.02%</b>	<b>33,836,116</b>	<b>32,295,493</b>	<b>-4.55%</b>
<b>Middle East/Africa</b>						
Algeria	132,274	529,104	300.01%	579,348	377,100	-34.91%
Egypt	1,116,236	1,119,559	0.30%	194,134	579,208	198.35%
Israel	712,118	633,730	-11.01%	5,487,078	5,343,872	-2.61%
Jordan	484,940	44,092	-90.91%	360,580	656,800	82.15%
Lebanon	1,210,288	0	-100.00%	61,650	0	-100.00%
Morocco	2,138,737	2,501,219	16.95%	0	0	0.00%
Saudi Arabia	179,000	176,092	-1.62%	468,614	1,020,531	117.78%
Turkey	46,605,359	38,870,860	-16.60%	129,600	133,760	3.21%
U.A.E.	13,379,137	6,376,368	-52.34%	1,119,907	1,536,153	37.17%
<b>Sub-Total</b>	<b>65,958,089</b>	<b>50,251,024</b>	<b>-23.81%</b>	<b>8,400,911</b>	<b>9,647,424</b>	<b>14.84%</b>
<b>Asia / Pacific Rim</b>						
Australia	62,360	99,069	58.87%	7,249,707	6,274,148	-13.46%
China	30,718,194	45,843,252	49.24%	2,806,750	3,358,544	19.66%
Hong Kong	51,767,817	104,230,946	101.34%	834,408	2,512,975	201.17%
India	0	44,092	0.00%	0	0	0.00%
Japan	87,100	0	-100.00%	14,980,757	17,383,153	16.04%
Korea	776,623	1,937,566	149.49%	16,641,030	16,637,254	-0.02%
Malaysia	0	2,097	0.00%	496,925	651,560	31.12%
New Zealand	0	0	0.00%	580,450	553,150	-4.70%
Philippines	0	0	0.00%	230,245	189,600	-17.65%
Singapore	0	63,092	0.00%	485,455	538,858	11.00%
Taiwan	48,280	192,904	299.55%	3,122,250	4,805,647	53.92%
Thailand	87,300	2,625,184	2907.08%	166,458	697,362	318.94%
Vietnam	5,636,117	25,676,108	355.56%	0	44,090	0.00%
<b>Sub-Total</b>	<b>89,183,791</b>	<b>180,714,310</b>	<b>102.63%</b>	<b>47,594,435</b>	<b>53,646,341</b>	<b>12.72%</b>
Other	1,325,809	917,514	-30.80%	609,452	1,029,751	68.96%
<b>GRAND TOTAL</b>	<b>239,267,249</b>	<b>302,832,428</b>	<b>26.57%</b>	<b>213,319,283</b>	<b>217,785,312</b>	<b>2.09%</b>
<b>Domestic Total</b>	<b>16,665,021</b>	<b>17,360,838</b>	<b>4.18%</b>	<b>111,422,285</b>	<b>109,401,669</b>	<b>-1.81%</b>
<b>Export Total</b>	<b>222,602,228</b>	<b>285,471,590</b>	<b>28.24%</b>	<b>101,896,998</b>	<b>108,383,643</b>	<b>6.37%</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**April 2012 / April 2013**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>April 2012</u>	<u>April 2013</u>	<u>% Change vs. Prior Year</u>	<u>April 2012</u>	<u>April 2013</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	567,589	488,061	-14.01%	11,420,338	12,376,020	8.37%
Canada	26,880	76,380	184.15%	1,142,722	1,095,553	-4.13%
Mexico	0	0	0.00%	0	8,800	0.00%
<b>Sub-Total</b>	<b>594,469</b>	<b>564,441</b>	<b>-5.05%</b>	<b>12,563,060</b>	<b>13,480,373</b>	<b>7.30%</b>
<b>Central &amp; South America</b>						
Brazil	0	0	0.00%	0	0	0.00%
Chile	132,276	0	-100.00%	0	0	0.00%
Ecuador	0	11,250	0.00%	58,000	47,625	-17.89%
Venezuela	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>132,276</b>	<b>11,250</b>	<b>-91.50%</b>	<b>58,000</b>	<b>47,625</b>	<b>-17.89%</b>
<b>Europe</b>						
Austria	0	0	0.00%	41,400	41,400	0.00%
France	0	0	0.00%	0	42,000	0.00%
Germany	0	0	0.00%	1,177,340	1,008,574	-14.33%
Greece	0	0	0.00%	0	42,000	0.00%
Italy	0	87,890	0.00%	0	211,948	0.00%
Netherlands	0	44,092	0.00%	114,170	446,210	290.83%
Norway	0	0	0.00%	82,000	38,500	-53.05%
Portugal	0	0	0.00%	0	0	0.00%
Spain	44,092	-24,570	-155.72%	1,139,994	856,019	-24.91%
Sweden	0	0	0.00%	42,042	126,000	199.70%
Switzerland	0	0	0.00%	42,000	126,048	200.11%
U.K.	0	132,276	0.00%	118,250	84,657	-28.41%
<b>Sub-Total</b>	<b>44,092</b>	<b>239,688</b>	<b>443.61%</b>	<b>2,757,196</b>	<b>3,023,356</b>	<b>9.65%</b>
<b>Middle East/Africa</b>						
Algeria	0	0	0.00%	126,000	126,000	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	167,475	438,000	161.53%
Jordan	0	0	0.00%	0	338,550	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	219,194	-4,096	-101.87%	0	0	0.00%
Saudi Arabia	0	0	0.00%	22,000	56,804	158.20%
Turkey	195,500	266,276	36.20%	0	0	0.00%
U.A.E.	-92	264,460	-287556.52%	42,000	181,020	331.00%
<b>Sub-Total</b>	<b>414,602</b>	<b>526,640</b>	<b>27.02%</b>	<b>357,475</b>	<b>1,140,374</b>	<b>219.01%</b>
<b>Asia / Pacific Rim</b>						
Australia	0	0	0.00%	1,141,868	685,928	-39.93%
China	398,292	220,276	-44.69%	488,000	458,550	-6.03%
Hong Kong	341,200	2,438,931	614.81%	42,000	0	-100.00%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	1,764,035	1,736,683	-1.55%
Korea	0	0	0.00%	1,301,745	1,424,896	9.46%
Malaysia	0	0	0.00%	25,000	42,000	68.00%
New Zealand	0	0	0.00%	102,475	98,050	-4.32%
Philippines	0	0	0.00%	0	25,000	0.00%
Singapore	0	0	0.00%	82,492	105,500	27.89%
Taiwan	0	0	0.00%	294,000	253,800	-13.67%
Thailand	87,300	22,046	-74.75%	0	342,322	0.00%
Vietnam	0	838,387	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>826,792</b>	<b>3,519,640</b>	<b>325.70%</b>	<b>5,241,615</b>	<b>5,172,729</b>	<b>-1.31%</b>
Other	89,092	32,000	-64.08%	10,000	126,232	1162.32%
<b>GRAND TOTAL</b>	<b>2,101,323</b>	<b>4,893,659</b>	<b>132.88%</b>	<b>20,987,346</b>	<b>22,990,689</b>	<b>9.55%</b>
<b>Domestic Total</b>	<b>567,589</b>	<b>488,061</b>	<b>-14.01%</b>	<b>11,420,338</b>	<b>12,376,020</b>	<b>8.37%</b>
<b>Export Total</b>	<b>1,533,734</b>	<b>4,405,598</b>	<b>187.25%</b>	<b>9,567,008</b>	<b>10,614,669</b>	<b>10.95%</b>