

California Walnut Board

101 Parkshore Drive, Suite 250

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Tuesday, May 10, 2016

April Shipments

Inshell (1000 pounds)

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
		9/1/2014 to		9/1/2015 to
	<u>April 2015</u>	<u>4/30/2015</u>	<u>April 2016</u>	<u>4/30/2016</u>
Domestic	495	14,929	462	13,817
Export	<u>8,984</u>	<u>245,754</u>	<u>6,811</u>	<u>271,291</u>
Total	9,479	260,683	7,274	285,108

Shelled (1000 pounds)

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
		9/1/2014 to		9/1/2015 to
	<u>April 2015</u>	<u>4/30/2015</u>	<u>April 2016</u>	<u>4/30/2016</u>
Domestic	12,730	108,822	18,214	116,473
Export	<u>18,510</u>	<u>138,712</u>	<u>20,139</u>	<u>166,673</u>
Total	31,240	247,533	38,353	283,146

Inshell Equivalent Tonnage*

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
		9/1/2014 to		9/1/2015 to
	<u>April 2015</u>	<u>4/30/2015</u>	<u>April 2016</u>	<u>4/30/2016</u>
Domestic	14,615	130,288	20,882	138,964
Export	<u>25,383</u>	<u>279,436</u>	<u>26,239</u>	<u>324,617</u>
Total	39,998	409,724	47,121	463,581

Walnut receipts as reported by handlers as of April 30, 2016 = 600,578 tons

*2014/15 shellout rate 44.3 -- 2015/16 shellout rate 44.1



Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

California Walnut Board / California Walnut Commission Annual Spring Meeting

June 9, 2016

Thursday, June 9, 2016

<i>Continental Breakfast</i>	<i>8:00 a.m.</i>	<i>Room TBD</i>
<i>Joint California Walnut Board / California Walnut Commission Meeting</i>	<i>10:00 a.m.</i>	<i>Room TBD</i>
<i>Luncheon</i>	<i>11:30 a.m.</i>	<i>Room TBD</i>

**Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.**

Meeting times and room assignments are tentative and subject to change.
All meetings will be held at the Marriott Hotel.
All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2015 - 04/30/2016

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2014/15</u>	<u>2015/16</u>	<u>% Change vs. Prior Year</u>	<u>2014/15</u>	<u>2015/16</u>	<u>% Change vs. Prior Year</u>
North America						
USA	14,928,976	13,817,376	-7.45%	108,821,653	116,472,602	7.03%
Canada	1,823,759	2,224,681	21.98%	11,060,233	13,676,316	23.65%
Mexico	253,784	245,435	-3.29%	28,400	195,850	589.61%
Sub-Total	17,006,519	16,287,492	-4.23%	119,910,286	130,344,768	8.70%
Central & South America						
Chile	962,455	264,460	-72.52%	55,800	0	-100.00%
Ecuador	153,023	140,964	-7.88%	462,450	191,725	-58.54%
Venezuela	345,368	573,204	65.97%	339,900	0	-100.00%
Sub-Total	1,460,846	978,628	-33.01%	858,150	191,725	-77.66%
Europe						
Austria	0	0	0.00%	961,625	1,296,110	34.78%
Belgium	1,188,356	110,230	-90.72%	75,000	252,000	236.00%
France	176,368	132,276	-25.00%	0	427,000	0.00%
Germany	9,287,168	12,737,684	37.15%	31,701,485	33,633,147	6.09%
Italy	33,341,625	35,784,788	7.33%	1,894,750	3,119,622	64.65%
Netherlands	3,128,637	2,061,467	-34.11%	2,912,937	5,741,576	97.11%
Spain	19,663,809	19,849,042	0.94%	10,026,445	14,152,827	41.15%
Sweden	49,066	22,046	-55.07%	680,923	2,309,297	239.14%
Switzerland	0	0	0.00%	587,975	532,900	-9.37%
U.K.	565,968	445,736	-21.24%	2,435,974	5,385,140	121.07%
Sub-Total	67,400,997	71,143,269	5.55%	51,277,114	66,849,619	30.37%
Middle East/Africa						
Algeria	961,932	633,877	-34.10%	605,215	498,120	-17.70%
Egypt	1,427,003	1,621,048	13.60%	978,101	1,552,110	58.69%
Israel	904,478	1,088,129	20.30%	6,389,806	8,086,652	26.56%
Jordan	353,012	621,208	75.97%	1,167,899	2,510,128	114.93%
Kuwait	31,691	129,124	307.45%	387,160	649,768	67.83%
Lebanon	549,837	1,360,109	147.37%	309,368	98,340	-68.21%
Morocco	1,672,758	2,735,808	63.55%	0	0	0.00%
Saudi Arabia	608,745	462,506	-24.02%	1,796,072	2,582,562	43.79%
Turkey	52,249,446	84,621,308	61.96%	304,660	1,437,835	371.95%
U.A.E.	7,879,833	9,882,348	25.41%	2,849,417	4,729,265	65.97%
Sub-Total	66,638,735	103,155,465	54.80%	14,787,698	22,144,780	49.75%
Asia / Pacific Rim						
Australia	22,046	84,000	281.02%	6,394,360	6,311,160	-1.30%
China	18,233,427	8,021,244	-56.01%	1,264,550	1,624,810	28.49%
Hong Kong	52,676,380	38,836,167	-26.27%	990,378	1,320,670	33.35%
India	2,925,814	8,002,536	173.51%	77,520	10,010	-87.09%
Japan	0	0	0.00%	21,341,155	21,326,317	-0.07%
Korea	986,567	975,720	-1.10%	21,347,313	17,080,234	-19.99%
Malaysia	0	0	0.00%	447,743	660,445	47.51%
New Zealand	0	0	0.00%	870,925	849,586	-2.45%
Singapore	0	22,000	0.00%	569,267	618,534	8.65%
Taiwan	101,138	207,577	105.24%	5,951,970	6,227,888	4.64%
Thailand	2,659,167	2,552,990	-3.99%	216,149	2,581,379	1094.26%
Vietnam	29,166,544	33,025,305	13.23%	0	898,538	0.00%
Sub-Total	106,771,083	91,727,539	-14.09%	59,471,330	59,509,571	0.06%
Other	1,404,561	1,815,851	29.28%	1,228,703	4,105,429	234.13%
GRAND TOTAL	260,682,741	285,108,244	9.37%	247,533,281	283,145,892	14.39%
Domestic Total	14,928,976	13,817,376	-7.45%	108,821,653	116,472,602	7.03%
Export Total	245,753,765	271,290,868	10.39%	138,711,628	166,673,290	20.16%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION

April 2015 / April 2016

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>April 2015</u>	<u>April 2016</u>	<u>% Change vs. Prior Year</u>	<u>April 2015</u>	<u>April 2016</u>	<u>% Change vs. Prior Year</u>
North America						
USA	494,714	462,346	-6.54%	12,730,114	18,213,651	43.08%
Canada	94,550	87,800	-7.14%	1,335,935	1,997,331	49.51%
Mexico	0	0	0.00%	0	0	0.00%
Sub-Total	589,264	550,146	-6.64%	14,066,049	20,210,982	43.69%
Central & South America						
Chile	0	0	0.00%	25,800	0	-100.00%
Ecuador	0	0	0.00%	15,400	22,000	42.86%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	41,200	22,000	-46.60%
Europe						
Austria	0	0	0.00%	167,400	240,400	43.61%
Belgium	0	0	0.00%	0	0	0.00%
France	44,092	0	-100.00%	0	0	0.00%
Germany	0	0	0.00%	4,465,700	2,626,500	-41.19%
Italy	0	0	0.00%	47,000	336,091	615.09%
Netherlands	176,368	220,736	25.16%	379,656	570,240	50.20%
Spain	576,736	968,580	67.94%	727,052	1,669,648	129.65%
Sweden	4,950	22,046	345.37%	42,027	406,412	867.03%
Switzerland	0	0	0.00%	84,500	42,000	-50.30%
U.K.	0	44,092	0.00%	465,837	502,355	7.84%
Sub-Total	802,146	1,255,454	56.51%	6,379,172	6,393,646	0.23%
Middle East/Africa						
Algeria	132,276	0	-100.00%	42,020	0	-100.00%
Egypt	133,104	0	-100.00%	0	58,960	0.00%
Israel	0	0	0.00%	730,000	488,750	-33.05%
Jordan	0	223,736	0.00%	83,875	204,000	143.22%
Kuwait	0	0	0.00%	0	63,140	0.00%
Lebanon	66,000	0	-100.00%	36,960	0	-100.00%
Morocco	44,092	309,472	601.88%	0	0	0.00%
Saudi Arabia	0	88,184	0.00%	153,980	251,176	63.12%
Turkey	969,656	3,259,659	236.17%	85,678	538,145	528.10%
U.A.E.	635,293	681,591	7.29%	337,300	101,948	-69.78%
Sub-Total	1,980,421	4,562,642	130.39%	1,469,813	1,706,119	16.08%
Asia / Pacific Rim						
Australia	22,046	0	-100.00%	972,910	1,079,995	11.01%
China	2,154,353	0	-100.00%	319,750	114,700	-64.13%
Hong Kong	2,425,729	352,277	-85.48%	46,912	74,110	57.98%
India	601,424	367,068	-38.97%	0	0	0.00%
Japan	0	0	0.00%	3,944,172	4,523,815	14.70%
Korea	0	0	0.00%	2,725,352	2,334,044	-14.36%
Malaysia	0	0	0.00%	185,450	23,200	-87.49%
New Zealand	0	0	0.00%	193,425	71,875	-62.84%
Singapore	0	0	0.00%	58,750	77,500	31.91%
Taiwan	0	0	0.00%	584,164	808,840	38.46%
Thailand	0	0	0.00%	0	40,304	0.00%
Vietnam	837,012	0	-100.00%	0	204,872	0.00%
Sub-Total	6,040,564	719,345	-88.09%	9,030,885	9,353,255	3.57%
Other	66,138	186,179	181.50%	252,549	666,636	163.96%
GRAND TOTAL	9,478,533	7,273,766	-23.26%	31,239,668	38,352,638	22.77%
Domestic Total	494,714	462,346	-6.54%	12,730,114	18,213,651	43.08%
Export Total	8,983,819	6,811,420	-24.18%	18,509,554	20,138,987	8.80%