

California Walnut Board

101 Parkshore Drive, Suite 250

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Wednesday, May 10, 2017
April Shipments

Inshell (1000 pounds)

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
		9/1/2015 to		9/1/2016 to
	<u>April 2016</u>	<u>4/30/2016</u>	<u>April 2017</u>	<u>4/30/2017</u>
Domestic	462	13,811	267	12,560
Export	<u>7,032</u>	<u>271,908</u>	<u>4,808</u>	<u>373,847</u>
Total	7,494	285,719	5,075	386,407

Shelled (1000 pounds)

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
		9/1/2015 to		9/1/2016 to
	<u>April 2016</u>	<u>4/30/2016</u>	<u>April 2017</u>	<u>4/30/2017</u>
Domestic	18,397	116,662	14,310	129,476
Export	<u>21,332</u>	<u>167,866</u>	<u>20,281</u>	<u>200,564</u>
Total	39,729	284,528	34,591	330,041

Inshell Equivalent Tonnage*

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
		9/1/2015 to		9/1/2016 to
	<u>April 2016</u>	<u>4/30/2016</u>	<u>April 2017</u>	<u>4/30/2017</u>
Domestic	21,426	141,309	16,395	153,412
Export	<u>28,092</u>	<u>329,348</u>	<u>25,450</u>	<u>414,837</u>
Total	49,518	470,657	41,845	568,250

Walnut receipts as reported by handlers as of April 30, 2017 = 680,087 tons

*2015/16 shellout rate 43.4 -- 2016/17 shellout rate 44.0



Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

California Walnut Board / California Walnut Commission Annual Spring Meeting

May 31, 2017

Wednesday, May 31, 2017

<i>Continental Breakfast</i>	<i>8:00 a.m.</i>	<i>Room TBD</i>
<i>Joint California Walnut Board / California Walnut Commission Meeting</i>	<i>10:00 a.m.</i>	<i>Room TBD</i>
<i>Luncheon</i>	<i>11:30 a.m.</i>	<i>Room TBD</i>

**Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.**

Meeting times and room assignments are tentative and subject to change.
All meetings will be held at the Marriott Hotel.
All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2016 - 04/30/2017

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2015/16</u>	<u>2016/17</u>	<u>% Change vs. Prior Year</u>	<u>2015/16</u>	<u>2016/17</u>	<u>% Change vs. Prior Year</u>
North America						
USA	13,811,076	12,559,840	-9.06%	116,662,105	129,476,352	10.98%
Canada	2,224,681	2,209,912	-0.66%	13,795,316	11,306,556	-18.04%
Mexico	245,435	313,644	27.79%	195,850	79,200	-59.56%
Sub-Total	16,281,192	15,083,396	-7.36%	130,653,271	140,862,108	7.81%
Central & South America						
Chile	264,460	220,460	-16.64%	0	33,000	0.00%
Ecuador	140,964	37,065	-73.71%	191,725	81,600	-57.44%
Venezuela	573,204	0	-100.00%	0	0	0.00%
Sub-Total	978,628	257,525	-73.69%	191,725	114,600	-40.23%
Europe						
Austria	0	0	0.00%	1,296,110	763,800	-41.07%
Belgium	110,230	529,104	380.00%	252,000	484,500	92.26%
France	132,276	44,092	-66.67%	427,000	461,550	8.09%
Germany	12,737,684	14,369,314	12.81%	33,633,147	42,721,791	27.02%
Greece	0	103,286	0.00%	419,623	672,725	60.32%
Italy	35,784,788	53,397,119	49.22%	3,119,622	4,080,130	30.79%
Netherlands	2,061,467	3,220,072	56.20%	5,741,576	5,276,708	-8.10%
Norway	0	0	0.00%	521,628	438,257	-15.98%
Spain	19,893,134	22,414,426	12.67%	14,278,827	17,027,290	19.25%
Sweden	22,046	0	-100.00%	2,351,297	1,128,134	-52.02%
Switzerland	0	0	0.00%	532,900	784,900	47.29%
U.K.	445,736	234,852	-47.31%	5,427,140	7,617,982	40.37%
Sub-Total	71,187,361	94,312,265	32.48%	68,000,870	81,457,767	19.79%
Middle East/Africa						
Algeria	633,877	1,500,968	136.79%	498,120	1,104,014	121.64%
Egypt	1,621,048	706,856	-56.40%	1,552,110	615,710	-60.33%
Iraq	617,932	750,383	21.43%	1,346,223	1,142,331	-15.15%
Israel	1,088,129	1,539,727	41.50%	8,128,652	9,175,516	12.88%
Jordan	621,208	1,668,347	168.56%	2,762,128	3,186,243	15.35%
Kuwait	129,124	152,276	17.93%	649,768	814,246	25.31%
Lebanon	1,360,109	2,946,979	116.67%	98,340	0	-100.00%
Morocco	2,912,176	5,907,063	102.84%	0	220,460	0.00%
Saudi Arabia	462,506	1,412,496	205.40%	2,582,562	5,006,434	93.86%
Turkey	84,841,508	117,662,940	38.69%	1,437,835	804,075	-44.08%
U.A.E.	9,882,348	23,661,308	139.43%	4,729,265	7,767,573	64.24%
Sub-Total	104,169,965	157,909,343	51.59%	23,785,003	29,836,602	25.44%
Asia / Pacific Rim						
Australia	84,000	66,046	-21.37%	6,311,160	6,680,105	5.85%
China	8,021,244	6,997,053	-12.77%	1,624,810	4,178,085	157.14%
Hong Kong	38,836,167	32,575,350	-16.12%	1,320,670	2,244,013	69.91%
India	8,002,536	31,090,983	288.51%	10,010	63,855	537.91%
Japan	0	0	0.00%	21,393,317	26,380,221	23.31%
Korea	975,720	1,150,766	17.94%	17,311,234	23,393,451	35.13%
Malaysia	0	0	0.00%	660,445	768,732	16.40%
New Zealand	0	0	0.00%	849,586	1,140,641	34.26%
Philippines	0	0	0.00%	246,800	227,500	-7.82%
Singapore	22,000	0	-100.00%	618,534	730,876	18.16%
Taiwan	207,577	259,472	25.00%	6,302,888	6,116,677	-2.95%
Thailand	2,552,990	353,101	-86.17%	2,700,379	2,278,499	-15.62%
Vietnam	33,201,673	40,855,334	23.05%	898,538	580,400	-35.41%
Sub-Total	91,903,907	113,348,105	23.33%	60,248,371	74,783,055	24.12%
Other	1,197,919	5,496,039	358.80%	1,649,155	2,986,568	81.10%
GRAND TOTAL	285,718,972	386,406,673	35.24%	284,528,395	330,040,700	16.00%
Domestic Total	13,811,076	12,559,840	-9.06%	116,662,105	129,476,352	10.98%
Export Total	271,907,896	373,846,833	37.49%	167,866,290	200,564,348	19.48%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
April 2016 / April 2017

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>April 2016</u>	<u>April 2017</u>	<u>% Change vs. Prior Year</u>	<u>April 2016</u>	<u>April 2017</u>	<u>% Change vs. Prior Year</u>
North America						
USA	462,246	267,296	-42.17%	18,396,954	14,309,852	-22.22%
Canada	87,800	72,250	-17.71%	2,116,331	1,404,940	-33.61%
Mexico	0	0	0.00%	0	0	0.00%
Sub-Total	550,046	339,546	-38.27%	20,513,285	15,714,792	-23.39%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	22,000	0	-100.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	22,000	0	-100.00%
Europe						
Austria	0	0	0.00%	240,400	84,000	-65.06%
Belgium	0	0	0.00%	0	42,000	0.00%
France	0	0	0.00%	0	0	0.00%
Germany	0	0	0.00%	2,626,500	3,177,148	20.97%
Greece	0	0	0.00%	42,000	44,000	4.76%
Italy	0	176,368	0.00%	336,091	158,578	-52.82%
Netherlands	220,736	128,969	-41.57%	570,240	455,786	-20.07%
Norway	0	0	0.00%	82,735	19,875	-75.98%
Spain	1,012,672	723,433	-28.56%	1,795,648	1,576,121	-12.23%
Sweden	22,046	0	-100.00%	448,412	193,006	-56.96%
Switzerland	0	0	0.00%	42,000	0	-100.00%
U.K.	44,092	3,480	-92.11%	544,355	749,058	37.60%
Sub-Total	1,299,546	1,032,250	-20.57%	6,728,381	6,499,572	-3.40%
Middle East/Africa						
Algeria	0	0	0.00%	0	84,000	0.00%
Egypt	0	44,368	0.00%	58,960	0	-100.00%
Iraq	176,920	0	-100.00%	376,725	42,000	-88.85%
Israel	0	0	0.00%	530,750	1,216,224	129.15%
Jordan	223,736	0	-100.00%	456,000	223,500	-50.99%
Kuwait	0	0	0.00%	63,140	39,683	-37.15%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	485,840	0	-100.00%	0	0	0.00%
Saudi Arabia	88,184	0	-100.00%	251,176	204,600	-18.54%
Turkey	3,259,659	1,320,228	-59.50%	538,145	0	-100.00%
U.A.E.	681,591	307,368	-54.90%	101,948	475,418	366.33%
Sub-Total	4,915,930	1,671,964	-65.99%	2,376,844	2,285,425	-3.85%
Asia / Pacific Rim						
Australia	0	44,000	0.00%	1,079,995	777,750	-27.99%
China	0	175,822	0.00%	114,700	401,190	249.77%
Hong Kong	352,277	220,460	-37.42%	74,110	172,890	133.29%
India	367,068	1,379,999	275.95%	0	0	0.00%
Japan	0	0	0.00%	4,590,815	4,952,935	7.89%
Korea	0	0	0.00%	2,565,044	2,577,739	0.49%
Malaysia	0	0	0.00%	23,200	23,200	0.00%
New Zealand	0	0	0.00%	71,875	207,475	188.66%
Philippines	0	0	0.00%	25,000	0	-100.00%
Singapore	0	0	0.00%	77,500	54,536	-29.63%
Taiwan	0	0	0.00%	883,840	488,720	-44.70%
Thailand	0	0	0.00%	159,304	145,875	-8.43%
Vietnam	0	103,340	0.00%	204,872	42,000	-79.50%
Sub-Total	719,345	1,923,621	167.41%	9,870,255	9,844,310	-0.26%
Other	9,259	107,557	1061.65%	218,176	246,765	13.10%
GRAND TOTAL	7,494,126	5,074,938	-32.28%	39,728,941	34,590,864	-12.93%
Domestic Total	462,246	267,296	-42.17%	18,396,954	14,309,852	-22.22%
Export Total	7,031,880	4,807,642	-31.63%	21,331,987	20,281,012	-4.93%