

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Friday, September 06, 2013

August Shipments

Inshell (1000 pounds)

	<u>2011/12 Marketing Year</u>		<u>2012/13 Marketing Year</u>	
		9/1/2011 to		9/1/2012 to
	<u>August 2012</u>	<u>8/31/2012</u>	<u>August 2013</u>	<u>8/31/2013</u>
Domestic	22	16,870	31	18,249
Export	<u>489</u>	<u>226,699</u>	<u>0</u>	<u>287,899</u>
Total	511	243,570	31	306,148

Shelled (1000 pounds)

	<u>2011/12 Marketing Year</u>		<u>2012/13 Marketing Year</u>	
		9/1/2011 to		9/1/2012 to
	<u>August 2012</u>	<u>8/31/2012</u>	<u>August 2013</u>	<u>8/31/2013</u>
Domestic	13,335	158,301	11,277	157,961
Export	<u>5,693</u>	<u>129,371</u>	<u>5,211</u>	<u>148,171</u>
Total	19,028	287,673	16,488	306,132

Inshell Equivalent Tonnage*

	<u>2011/12 Marketing Year</u>		<u>2012/13 Marketing Year</u>	
		9/1/2011 to		9/1/2012 to
	<u>August 2012</u>	<u>8/31/2012</u>	<u>August 2013</u>	<u>8/31/2013</u>
Domestic	15,303	189,974	12,686	186,609
Export	<u>6,773</u>	<u>261,712</u>	<u>5,855</u>	<u>310,433</u>
Total	22,076	451,685	18,542	497,043

Walnut receipts as reported by handlers as of August 31, 2013 = 495,045 tons

*2011/12 shellout rate 43.6 -- 2012/13 shellout rate 44.5

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2012 - 08/31/2013

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2011/12</u>	<u>2012/13</u>	<u>% Change vs. Prior Year</u>	<u>2011/12</u>	<u>2012/13</u>	<u>% Change vs. Prior Year</u>
North America						
USA	16,870,489	18,249,089	8.17%	158,301,387	157,961,399	-0.21%
Canada	1,971,240	2,309,711	17.17%	16,279,454	16,369,020	0.55%
Mexico	325,128	202,730	-37.65%	64,250	103,580	61.21%
Sub-Total	19,166,857	20,761,530	8.32%	174,645,091	174,433,999	-0.12%
Central & South America						
Brazil	523,692	176,368	-66.32%	126,740	0	-100.00%
Chile	1,132,912	308,644	-72.76%	0	0	0.00%
Ecuador	317,350	144,695	-54.41%	706,275	392,250	-44.46%
Venezuela	1,146,559	1,208,048	5.36%	168,000	285,400	69.88%
Sub-Total	3,120,513	1,837,755	-41.11%	1,001,015	677,650	-32.30%
Europe						
Austria	0	0	0.00%	587,700	875,985	49.05%
France	88,184	44,092	-50.00%	42,000	151,253	260.13%
Germany	11,855,671	7,864,925	-33.66%	19,054,467	21,477,896	12.72%
Greece	0	0	0.00%	79,000	277,480	251.24%
Italy	26,925,645	25,012,011	-7.11%	1,320,099	2,213,271	67.66%
Netherlands	2,702,288	3,081,535	14.03%	2,240,590	2,359,574	5.31%
Norway	0	0	0.00%	216,352	162,183	-25.04%
Portugal	216,050	0	-100.00%	126,000	65,120	-48.32%
Spain	18,186,201	14,130,057	-22.30%	12,909,781	9,872,581	-23.53%
Sweden	180,796	22,000	-87.83%	1,026,302	1,091,083	6.31%
Switzerland	97,223	0	-100.00%	539,049	685,043	27.08%
U.K.	573,196	264,460	-53.86%	3,461,762	2,532,418	-26.85%
Sub-Total	60,825,254	50,419,080	-17.11%	41,603,102	41,763,887	0.39%
Middle East/Africa						
Algeria	132,274	529,104	300.01%	765,472	503,100	-34.28%
Egypt	1,116,236	1,119,559	0.30%	194,134	579,208	198.35%
Israel	712,118	657,380	-7.69%	6,303,950	7,211,552	14.40%
Jordan	484,940	44,092	-90.91%	360,580	704,800	95.46%
Lebanon	1,210,288	0	-100.00%	61,650	0	-100.00%
Morocco	2,651,258	2,942,139	10.97%	0	0	0.00%
Saudi Arabia	443,460	220,092	-50.37%	584,534	1,020,531	74.59%
Turkey	46,682,575	38,915,777	-16.64%	141,600	217,760	53.79%
U.A.E.	13,379,045	6,376,368	-52.34%	1,370,963	1,611,393	17.54%
Sub-Total	66,812,194	50,804,511	-23.96%	9,782,883	11,848,344	21.11%
Asia / Pacific Rim						
Australia	62,360	99,069	58.87%	9,883,956	8,381,036	-15.21%
China	31,649,576	45,958,902	45.21%	3,451,910	4,577,266	32.60%
Hong Kong	54,006,306	104,672,096	93.81%	1,198,272	3,803,315	217.40%
India	0	44,092	0.00%	0	0	0.00%
Japan	87,100	0	-100.00%	18,589,864	21,654,532	16.49%
Korea	776,623	1,937,566	149.49%	20,773,771	20,695,024	-0.38%
Malaysia	0	2,097	0.00%	496,925	676,560	36.15%
New Zealand	0	0	0.00%	947,568	865,600	-8.65%
Philippines	0	0	0.00%	326,665	278,780	-14.66%
Singapore	0	63,092	0.00%	642,352	666,742	3.80%
Taiwan	48,280	192,904	299.55%	3,393,250	5,225,079	53.98%
Thailand	87,300	2,666,740	2954.68%	193,183	1,841,682	853.34%
Vietnam	5,636,117	25,720,758	356.36%	0	7,627,802	0.00%
Sub-Total	92,353,662	181,357,316	96.37%	59,897,716	76,293,418	27.37%
Other	1,291,417	967,956	-25.05%	743,075	1,114,791	50.02%
GRAND TOTAL	243,569,897	306,148,148	25.69%	287,672,882	306,132,089	6.42%
Domestic Total	16,870,489	18,249,089	8.17%	158,301,387	157,961,399	-0.21%
Export Total	226,699,408	287,899,059	27.00%	129,371,495	148,170,690	14.53%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
August 2012 / August 2013

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>August 2012</u>	<u>August 2013</u>	<u>% Change vs. Prior Year</u>	<u>August 2012</u>	<u>August 2013</u>	<u>% Change vs. Prior Year</u>
North America						
USA	22,060	31,498	42.78%	13,334,807	11,276,933	-15.43%
Canada	28,050	0	-100.00%	1,652,720	1,203,599	-27.17%
Mexico	0	0	0.00%	13,250	25,100	89.43%
Sub-Total	50,110	31,498	-37.14%	15,000,777	12,505,632	-16.63%
Central & South America						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	15,950	0	-100.00%	93,625	35,200	-62.40%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	15,950	0	-100.00%	93,625	35,200	-62.40%
Europe						
Austria	0	0	0.00%	42,000	81,850	94.88%
France	0	0	0.00%	0	0	0.00%
Germany	0	0	0.00%	610,854	165,087	-72.97%
Greece	0	0	0.00%	0	0	0.00%
Italy	-44,092	0	-100.00%	0	0	0.00%
Netherlands	0	0	0.00%	63,423	42,000	-33.78%
Norway	0	0	0.00%	38,500	0	-100.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	0	0.00%	484,400	361,366	-25.40%
Sweden	0	0	0.00%	69	87	26.09%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	407,830	18,000	-95.59%
Sub-Total	-44,092	0	-100.00%	1,647,076	668,390	-59.42%
Middle East/Africa						
Algeria	0	0	0.00%	117,220	84,000	-28.34%
Egypt	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	168,272	253,750	50.80%
Jordan	0	0	0.00%	0	0	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	128,970	0	-100.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	115,920	0	-100.00%
Turkey	-174,000	0	-100.00%	12,000	0	-100.00%
U.A.E.	0	0	0.00%	41,328	0	-100.00%
Sub-Total	-45,030	0	-100.00%	454,740	337,750	-25.73%
Asia / Pacific Rim						
Australia	0	0	0.00%	541,778	414,775	-23.44%
China	0	0	0.00%	250,350	0	-100.00%
Hong Kong	533,624	0	-100.00%	83,810	171,990	105.21%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	200,497	87,700	-56.26%
Korea	0	0	0.00%	622,931	685,650	10.07%
Malaysia	0	0	0.00%	0	0	0.00%
New Zealand	0	0	0.00%	42,000	49,000	16.67%
Philippines	0	0	0.00%	2,500	0	-100.00%
Singapore	0	0	0.00%	17,175	44,116	156.86%
Taiwan	0	0	0.00%	29,000	141,720	388.69%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	0	0	0.00%	0	1,343,970	0.00%
Sub-Total	533,624	0	-100.00%	1,790,041	2,938,921	64.18%
Other	0	0	0.00%	41,353	2,088	-94.95%
GRAND TOTAL	510,562	31,498	-93.83%	19,027,612	16,487,981	-13.35%
Domestic Total	22,060	31,498	42.78%	13,334,807	11,276,933	-15.43%
Export Total	488,502	0	-100.00%	5,692,805	5,211,048	-8.46%