

**California Walnut Board**

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*An Equal Opportunity Employer and Provider***REVISED****MONTHLY MANAGEMENT REPORT**

Friday, October 31, 2014

**August Shipments****Inshell (1000 pounds)**

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
	<u>August 2013</u>	9/1/2012 to <u>8/31/2013</u>	<u>August 2014</u>	9/1/2013 to <u>8/31/2014</u>
Domestic	31	18,249	210	14,859
Export	<u>0</u>	<u>287,899</u>	<u>63</u>	<u>285,912</u>
<b>Total</b>	<b>31</b>	<b>306,148</b>	<b>273</b>	<b>300,771</b>

**Shelled (1000 pounds)**

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
	<u>August 2013</u>	9/1/2012 to <u>8/31/2013</u>	<u>August 2014</u>	9/1/2013 to <u>8/31/2014</u>
Domestic	11,277	157,961	10,947	158,687
Export	<u>5,211</u>	<u>148,171</u>	<u>3,920</u>	<u>150,699</u>
<b>Total</b>	<b>16,488</b>	<b>306,132</b>	<b>14,867</b>	<b>309,385</b>

**Inshell Equivalent Tonnage\***

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
	<u>August 2013</u>	9/1/2012 to <u>8/31/2013</u>	<u>August 2014</u>	9/1/2013 to <u>8/31/2014</u>
Domestic	12,715	187,009	12,405	185,729
Export	<u>5,868</u>	<u>310,808</u>	<u>4,436</u>	<u>312,281</u>
<b>Total</b>	<b>18,583</b>	<b>497,817</b>	<b>16,841</b>	<b>498,010</b>

Walnut receipts as reported by handlers as of August 31, 2014 = 488,985 tons

\*2012/13 shellout rate 44.4 -- 2013/14 shellout rate 44.5

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**09/01/2013 - 08/31/2014**  
**REVISED**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2012/13</u>	<u>2013/14</u>	<u>% Change vs. Prior Year</u>	<u>2012/13</u>	<u>2013/14</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	18,249,089	14,859,362	-18.57%	157,961,399	158,686,536	0.46%
Canada	2,309,711	1,854,990	-19.69%	16,369,020	16,964,941	3.64%
Mexico	202,730	357,919	76.55%	103,580	75,001	-27.59%
<b>Sub-Total</b>	<b>20,761,530</b>	<b>17,072,271</b>	<b>-17.77%</b>	<b>174,433,999</b>	<b>175,726,478</b>	<b>0.74%</b>
<b>Central &amp; South America</b>						
Brazil	176,368	485,288	175.16%	0	0	0.00%
Chile	308,644	764,547	147.71%	0	0	0.00%
Ecuador	144,695	153,338	5.97%	392,250	270,025	-31.16%
Venezuela	1,208,048	652,787	-45.96%	285,400	0	-100.00%
<b>Sub-Total</b>	<b>1,837,755</b>	<b>2,055,960</b>	<b>11.87%</b>	<b>677,650</b>	<b>270,025</b>	<b>-60.15%</b>
<b>Europe</b>						
Austria	0	0	0.00%	875,985	815,950	-6.85%
France	44,092	1,124,510	2450.37%	151,253	84,000	-44.46%
Germany	7,864,925	11,670,536	48.39%	21,477,896	24,838,344	15.65%
Greece	0	573,196	0.00%	277,480	848,000	205.61%
Italy	25,012,011	34,845,126	39.31%	2,213,271	2,376,673	7.38%
Netherlands	3,081,535	3,276,753	6.34%	2,359,574	4,253,806	80.28%
Norway	0	0	0.00%	162,183	170,234	4.96%
Portugal	0	264,500	0.00%	65,120	21,560	-66.89%
Spain	14,130,057	20,651,551	46.15%	9,872,581	12,045,968	22.01%
Sweden	22,000	0	-100.00%	1,091,083	1,199,867	9.97%
Switzerland	0	0	0.00%	685,043	559,045	-18.39%
U.K.	264,460	390,249	47.56%	2,532,418	2,055,864	-18.82%
<b>Sub-Total</b>	<b>50,419,080</b>	<b>72,796,421</b>	<b>44.38%</b>	<b>41,763,887</b>	<b>49,269,311</b>	<b>17.97%</b>
<b>Middle East/Africa</b>						
Algeria	529,104	1,056,664	99.71%	503,100	497,420	-1.13%
Egypt	1,119,559	993,622	-11.25%	579,208	526,837	-9.04%
Israel	657,380	2,998,235	356.09%	7,211,552	6,914,083	-4.12%
Jordan	44,092	44,092	0.00%	704,800	404,960	-42.54%
Morocco	2,942,139	4,266,949	45.03%	0	0	0.00%
Saudi Arabia	220,092	397,196	80.47%	1,020,531	1,375,459	34.78%
Turkey	38,915,777	52,221,714	34.19%	217,760	342,850	57.44%
U.A.E.	6,376,368	11,437,216	79.37%	1,611,393	3,718,678	130.77%
<b>Sub-Total</b>	<b>50,804,511</b>	<b>73,415,688</b>	<b>44.51%</b>	<b>11,848,344</b>	<b>13,780,287</b>	<b>16.31%</b>
<b>Asia / Pacific Rim</b>						
Australia	99,069	78,768	-20.49%	8,381,036	9,313,561	11.13%
China	45,958,902	18,239,663	-60.31%	4,577,266	2,221,502	-51.47%
Hong Kong	104,672,096	78,372,557	-25.13%	3,803,315	2,981,246	-21.61%
India	44,092	309,552	602.06%	0	42,010	0.00%
Japan	0	0	0.00%	21,654,532	22,949,545	5.98%
Korea	1,937,566	858,897	-55.67%	20,695,024	22,275,510	7.64%
Malaysia	2,097	0	-100.00%	676,560	586,602	-13.30%
New Zealand	0	0	0.00%	865,600	1,116,998	29.04%
Philippines	0	0	0.00%	278,780	331,125	18.78%
Singapore	63,092	0	-100.00%	666,742	766,017	14.89%
Taiwan	192,904	85,783	-55.53%	5,225,079	4,668,265	-10.66%
Thailand	2,666,740	5,642,427	111.59%	1,841,682	1,294,508	-29.71%
Vietnam	25,720,758	30,598,640	18.96%	7,627,802	626,892	-91.78%
<b>Sub-Total</b>	<b>181,357,316</b>	<b>134,186,287</b>	<b>-26.01%</b>	<b>76,293,418</b>	<b>69,173,781</b>	<b>-9.33%</b>
Other	967,956	1,244,660	28.59%	1,114,791	1,165,577	4.56%
<b>GRAND TOTAL</b>	<b>306,148,148</b>	<b>300,771,287</b>	<b>-1.76%</b>	<b>306,132,089</b>	<b>309,385,459</b>	<b>1.06%</b>
<b>Domestic Total</b>	<b>18,249,089</b>	<b>14,859,362</b>	<b>-18.57%</b>	<b>157,961,399</b>	<b>158,686,536</b>	<b>0.46%</b>
<b>Export Total</b>	<b>287,899,059</b>	<b>285,911,925</b>	<b>-0.69%</b>	<b>148,170,690</b>	<b>150,698,923</b>	<b>1.71%</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**August 2013 / August 2014**  
**REVISED**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>August 2013</u>	<u>August 2014</u>	<u>% Change vs. Prior Year</u>	<u>August 2013</u>	<u>August 2014</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	31,498	210,063	566.91%	11,276,933	10,946,982	-2.93%
Canada	0	48,400	0.00%	1,203,599	1,175,223	-2.36%
Mexico	0	0	0.00%	25,100	15,000	-40.24%
<b>Sub-Total</b>	<b>31,498</b>	<b>258,463</b>	<b>720.57%</b>	<b>12,505,632</b>	<b>12,137,205</b>	<b>-2.95%</b>
<b>Central &amp; South America</b>						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	15,000	0.00%	35,200	0	-100.00%
Venezuela	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>15,000</b>	<b>0.00%</b>	<b>35,200</b>	<b>0</b>	<b>-100.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	81,850	30,000	-63.35%
France	0	0	0.00%	0	0	0.00%
Germany	0	0	0.00%	165,087	259,540	57.21%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	0	0	0.00%
Netherlands	0	0	0.00%	42,000	0	-100.00%
Norway	0	0	0.00%	0	0	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	0	0.00%	361,366	479,366	32.65%
Sweden	0	0	0.00%	87	51	-41.38%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	18,000	252,000	1300.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>668,390</b>	<b>1,020,957</b>	<b>52.75%</b>
<b>Middle East/Africa</b>						
Algeria	0	0	0.00%	84,000	0	-100.00%
Egypt	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	253,750	206,000	-18.82%
Jordan	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	0	0.00%
Turkey	0	0	0.00%	0	41,999	0.00%
U.A.E.	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>337,750</b>	<b>247,999</b>	<b>-26.57%</b>
<b>Asia / Pacific Rim</b>						
Australia	0	0	0.00%	414,775	471,450	13.66%
China	0	0	0.00%	0	31,630	0.00%
Hong Kong	0	0	0.00%	171,990	6,435	-96.26%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	87,700	392,215	347.22%
Korea	0	0	0.00%	685,650	412,640	-39.82%
Malaysia	0	0	0.00%	0	25,870	0.00%
New Zealand	0	0	0.00%	49,000	65,400	33.47%
Philippines	0	0	0.00%	0	0	0.00%
Singapore	0	0	0.00%	44,116	0	-100.00%
Taiwan	0	0	0.00%	141,720	52,750	-62.78%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	0	0	0.00%	1,343,970	0	-100.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>2,938,921</b>	<b>1,458,390</b>	<b>-50.38%</b>
Other	0	0	0.00%	2,088	2,016	-3.45%
<b>GRAND TOTAL</b>	<b>31,498</b>	<b>273,463</b>	<b>768.19%</b>	<b>16,487,981</b>	<b>14,866,567</b>	<b>-9.83%</b>
<b>Domestic Total</b>	<b>31,498</b>	<b>210,063</b>	<b>566.91%</b>	<b>11,276,933</b>	<b>10,946,982</b>	<b>-2.93%</b>
<b>Export Total</b>	<b>0</b>	<b>63,400</b>	<b>0.00%</b>	<b>5,211,048</b>	<b>3,919,585</b>	<b>-24.78%</b>