

**California Walnut Board**

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*An Equal Opportunity Employer and Provider***REVISED****MONTHLY MANAGEMENT REPORT**

Wednesday, October 26, 2016

**August Shipments****Inshell (1000 pounds)**

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
	<u>August 2015</u>	9/1/2014 to <u>8/31/2015</u>	<u>August 2016</u>	9/1/2015 to <u>8/31/2016</u>
Domestic	530	16,731	309	15,800
Export	<u>2,408</u>	<u>256,666</u>	<u>276</u>	<u>279,198</u>
<b>Total</b>	<b>2,938</b>	<b>273,397</b>	<b>585</b>	<b>294,998</b>

**Shelled (1000 pounds)**

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
	<u>August 2015</u>	9/1/2014 to <u>8/31/2015</u>	<u>August 2016</u>	9/1/2015 to <u>8/31/2016</u>
Domestic	13,492	164,333	17,890	185,562
Export	<u>6,122</u>	<u>180,316</u>	<u>10,497</u>	<u>225,406</u>
<b>Total</b>	<b>19,614</b>	<b>344,650</b>	<b>28,387</b>	<b>410,969</b>

**Inshell Equivalent Tonnage\***

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
	<u>August 2015</u>	9/1/2014 to <u>8/31/2015</u>	<u>August 2016</u>	9/1/2015 to <u>8/31/2016</u>
Domestic	15,493	193,843	20,764	221,682
Export	<u>8,113</u>	<u>331,851</u>	<u>12,231</u>	<u>399,283</u>
<b>Total</b>	<b>23,607</b>	<b>525,694</b>	<b>32,996</b>	<b>620,965</b>

Walnut receipts as reported by handlers as of August 31, 2016 = 602,102 tons

\*2014/15 shellout rate 44.3 -- 2015/16 shellout rate 43.4

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**09/01/2015 - 08/31/2016**  
**REVISED**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2014/15</u>	<u>2015/16</u>	<u>% Change vs. Prior Year</u>	<u>2014/15</u>	<u>2015/16</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	16,730,511	15,800,357	-5.56%	164,333,402	185,562,433	12.92%
Canada	1,975,956	2,429,181	22.94%	16,456,126	19,708,693	19.77%
Mexico	253,784	245,435	-3.29%	344,715	242,442	-29.67%
<b>Sub-Total</b>	<b>18,960,251</b>	<b>18,474,973</b>	<b>-2.56%</b>	<b>181,134,243</b>	<b>205,513,568</b>	<b>13.46%</b>
<b>Central &amp; South America</b>						
Chile	962,455	264,460	-72.52%	55,800	0	-100.00%
Ecuador	153,023	147,564	-3.57%	519,850	251,325	-51.65%
Venezuela	345,368	573,204	65.97%	339,900	0	-100.00%
<b>Sub-Total</b>	<b>1,460,846</b>	<b>985,228</b>	<b>-32.56%</b>	<b>915,550</b>	<b>251,325</b>	<b>-72.55%</b>
<b>Europe</b>						
Austria	0	0	0.00%	1,209,025	1,590,910	31.59%
Belgium	1,188,356	110,230	-90.72%	75,000	271,500	262.00%
France	44,092	91,326	107.13%	42,000	564,935	1245.08%
Germany	9,287,168	13,573,684	46.16%	36,665,009	40,797,547	11.27%
Italy	33,620,384	35,740,788	6.31%	1,989,621	3,392,088	70.49%
Netherlands	3,084,545	2,370,111	-23.16%	3,634,667	8,352,508	129.80%
Spain	20,538,174	20,222,594	-1.54%	13,686,180	19,105,775	39.60%
Sweden	49,066	21,385	-56.42%	1,286,707	3,333,164	159.05%
Switzerland	0	0	0.00%	593,975	700,900	18.00%
U.K.	599,588	445,736	-25.66%	3,736,673	8,719,726	133.36%
<b>Sub-Total</b>	<b>68,411,373</b>	<b>72,575,854</b>	<b>6.09%</b>	<b>62,918,857</b>	<b>86,829,053</b>	<b>38.00%</b>
<b>Middle East/Africa</b>						
Algeria	1,292,254	633,877	-50.95%	1,075,190	748,120	-30.42%
Egypt	1,471,371	1,621,048	10.17%	1,020,101	1,783,251	74.81%
Israel	904,478	1,044,129	15.44%	8,419,806	10,111,887	20.10%
Jordan	353,012	621,208	75.97%	1,168,691	2,906,628	148.71%
Kuwait	31,691	129,124	307.45%	470,738	649,768	38.03%
Lebanon	549,837	1,360,109	147.37%	309,368	98,340	-68.21%
Morocco	2,020,922	3,132,636	55.01%	0	0	0.00%
Saudi Arabia	784,837	550,690	-29.83%	2,107,530	2,887,358	37.00%
Turkey	54,058,728	88,015,488	62.81%	423,510	2,384,599	463.06%
U.A.E.	8,858,526	10,316,185	16.45%	3,563,066	5,664,709	58.98%
<b>Sub-Total</b>	<b>70,325,656</b>	<b>107,424,494</b>	<b>52.75%</b>	<b>18,558,000</b>	<b>27,234,660</b>	<b>46.75%</b>
<b>Asia / Pacific Rim</b>						
Australia	22,046	84,000	281.02%	8,863,725	9,526,180	7.47%
China	18,436,531	8,021,244	-56.49%	1,648,900	2,204,540	33.70%
Hong Kong	54,370,608	39,088,945	-28.11%	1,252,531	1,779,881	42.10%
India	5,209,763	9,157,371	75.77%	84,520	80,410	-4.86%
Japan	0	0	0.00%	30,092,162	32,394,904	7.65%
Korea	986,567	975,720	-1.10%	26,386,557	23,858,336	-9.58%
Malaysia	0	0	0.00%	801,109	949,845	18.57%
New Zealand	0	0	0.00%	1,365,825	1,380,691	1.09%
Singapore	0	22,000	0.00%	810,537	966,199	19.20%
Taiwan	101,138	207,577	105.24%	6,845,655	7,798,613	13.92%
Thailand	2,659,167	2,597,082	-2.33%	291,944	3,542,809	1113.52%
Vietnam	30,840,555	33,093,004	7.30%	770,421	1,167,038	51.48%
<b>Sub-Total</b>	<b>112,626,375</b>	<b>93,246,943</b>	<b>-17.21%</b>	<b>79,213,886</b>	<b>85,649,446</b>	<b>8.12%</b>
Other	1,612,289	2,290,412	42.06%	1,909,328	5,490,527	187.56%
<b>GRAND TOTAL</b>	<b>273,396,790</b>	<b>294,997,904</b>	<b>7.90%</b>	<b>344,649,864</b>	<b>410,968,579</b>	<b>19.24%</b>
<b>Domestic Total</b>	<b>16,730,511</b>	<b>15,800,357</b>	<b>-5.56%</b>	<b>164,333,402</b>	<b>185,562,433</b>	<b>12.92%</b>
<b>Export Total</b>	<b>256,666,279</b>	<b>279,197,547</b>	<b>8.78%</b>	<b>180,316,462</b>	<b>225,406,146</b>	<b>25.01%</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**August 2015 / August 2016**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>August 2015</u>	<u>August 2016</u>	<u>% Change vs. Prior Year</u>	<u>August 2015</u>	<u>August 2016</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	530,340	308,751	-41.78%	13,491,911	17,889,564	32.59%
Canada	26,150	5,500	-78.97%	1,049,990	1,646,925	56.85%
Mexico	0	0	0.00%	252,315	22,000	-91.28%
<b>Sub-Total</b>	<b>556,490</b>	<b>314,251</b>	<b>-43.53%</b>	<b>14,794,216</b>	<b>19,558,489</b>	<b>32.20%</b>
<b>Central &amp; South America</b>						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	6,600	0.00%	0	37,600	0.00%
Venezuela	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>6,600</b>	<b>0.00%</b>	<b>0</b>	<b>37,600</b>	<b>0.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	25,000	70,800	183.20%
Belgium	0	0	0.00%	0	19,500	0.00%
France	0	0	0.00%	0	0	0.00%
Germany	0	264,000	0.00%	693,015	1,866,350	169.31%
Italy	0	0	0.00%	0	0	0.00%
Netherlands	0	0	0.00%	202,870	618,260	204.76%
Spain	132,276	0	-100.00%	385,505	207,888	-46.07%
Sweden	0	0	0.00%	145,452	174,292	19.83%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	252,328	520,779	106.39%
<b>Sub-Total</b>	<b>132,276</b>	<b>264,000</b>	<b>99.58%</b>	<b>1,704,170</b>	<b>3,477,869</b>	<b>104.08%</b>
<b>Middle East/Africa</b>						
Algeria	44,000	0	-100.00%	91,975	0	-100.00%
Egypt	0	0	0.00%	0	41,595	0.00%
Israel	0	0	0.00%	83,275	331,400	297.96%
Jordan	0	0	0.00%	792	0	-100.00%
Kuwait	0	0	0.00%	42,020	0	-100.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	42,020	0	-100.00%
Turkey	881,840	0	-100.00%	83,650	40,000	-52.18%
U.A.E.	128,841	0	-100.00%	121,287	0	-100.00%
<b>Sub-Total</b>	<b>1,054,681</b>	<b>0</b>	<b>-100.00%</b>	<b>465,019</b>	<b>412,995</b>	<b>-11.19%</b>
<b>Asia / Pacific Rim</b>						
Australia	0	0	0.00%	547,100	666,500	21.82%
China	40,344	0	-100.00%	0	54,000	0.00%
Hong Kong	0	0	0.00%	116,800	165,400	41.61%
India	1,154,698	0	-100.00%	0	35,200	0.00%
Japan	0	0	0.00%	718,300	1,716,247	138.93%
Korea	0	0	0.00%	600,870	1,065,274	77.29%
Malaysia	0	0	0.00%	112,800	22,000	-80.50%
New Zealand	0	0	0.00%	113,075	127,150	12.45%
Singapore	0	0	0.00%	39,600	74,200	87.37%
Taiwan	0	0	0.00%	128,765	277,075	115.18%
Thailand	0	0	0.00%	25,000	301,080	1104.32%
Vietnam	0	0	0.00%	0	80,000	0.00%
<b>Sub-Total</b>	<b>1,195,042</b>	<b>0</b>	<b>-100.00%</b>	<b>2,402,310</b>	<b>4,584,126</b>	<b>90.82%</b>
Other	0	0	0.00%	247,900	315,490	27.27%
<b>GRAND TOTAL</b>	<b>2,938,489</b>	<b>584,851</b>	<b>-80.10%</b>	<b>19,613,615</b>	<b>28,386,569</b>	<b>44.73%</b>
<b>Domestic Total</b>	<b>530,340</b>	<b>308,751</b>	<b>-41.78%</b>	<b>13,491,911</b>	<b>17,889,564</b>	<b>32.59%</b>
<b>Export Total</b>	<b>2,408,149</b>	<b>276,100</b>	<b>-88.53%</b>	<b>6,121,704</b>	<b>10,497,005</b>	<b>71.47%</b>