

California Walnut Board

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

Telephone (916) 932-7070

FAX (916) 932-7071

info@walnuts.org

An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Monday, March 10, 2014
February Shipments

Inshell (1000 pounds)

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
	9/1/2012 to		9/1/2013 to	
	<u>February 2013</u>	<u>2/28/2013</u>	<u>February 2014</u>	<u>2/28/2014</u>
Domestic	1,308	14,513	734	12,859
Export	<u>31,288</u>	<u>265,913</u>	<u>13,407</u>	<u>264,929</u>
Total	32,596	280,426	14,141	277,788

Shelled (1000 pounds)

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
	9/1/2012 to		9/1/2013 to	
	<u>February 2013</u>	<u>2/28/2013</u>	<u>February 2014</u>	<u>2/28/2014</u>
Domestic	9,639	86,462	9,152	84,820
Export	<u>12,594</u>	<u>86,038</u>	<u>13,950</u>	<u>87,176</u>
Total	22,232	172,499	23,102	171,996

Inshell Equivalent Tonnage*

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
	9/1/2012 to		9/1/2013 to	
	<u>February 2013</u>	<u>2/28/2013</u>	<u>February 2014</u>	<u>2/28/2014</u>
Domestic	11,508	104,624	10,696	102,163
Export	<u>29,826</u>	<u>229,845</u>	<u>22,449</u>	<u>230,857</u>
Total	41,334	334,469	33,145	333,020

Walnut receipts as reported by handlers as of February 28, 2014 = 488,844 tons

*2012/13 shellout rate 44.4 -- 2013/14 shellout rate 44.3

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2013 - 02/28/2014

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2012/13</u>	<u>2013/14</u>	<u>% Change vs. Prior Year</u>	<u>2012/13</u>	<u>2013/14</u>	<u>% Change vs. Prior Year</u>
North America						
USA	14,513,441	12,859,000	-11.40%	86,461,774	84,820,151	-1.90%
Canada	2,072,106	1,368,654	-33.95%	9,118,421	9,107,832	-0.12%
Mexico	202,730	357,919	76.55%	63,500	27,000	-57.48%
Sub-Total	16,788,277	14,585,573	-13.12%	95,643,695	93,954,983	-1.77%
Central & South America						
Brazil	176,368	485,288	175.16%	0	0	0.00%
Chile	308,644	741,564	140.27%	0	0	0.00%
Ecuador	115,945	118,221	1.96%	189,525	188,775	-0.40%
Venezuela	1,208,048	652,787	-45.96%	245,400	0	-100.00%
Sub-Total	1,809,005	1,997,860	10.44%	434,925	188,775	-56.60%
Europe						
Austria	0	0	0.00%	376,800	446,700	18.55%
France	44,092	1,080,418	2350.37%	84,328	0	-100.00%
Germany	7,776,741	11,645,679	49.75%	13,725,048	13,671,335	-0.39%
Greece	0	573,196	0.00%	235,480	680,000	188.77%
Italy	24,609,965	34,081,676	38.49%	1,646,993	1,619,000	-1.70%
Netherlands	2,728,799	3,232,661	18.46%	852,257	1,942,391	127.91%
Norway	0	0	0.00%	84,000	127,906	52.27%
Portugal	0	0	0.00%	0	21,560	0.00%
Spain	13,234,988	19,244,046	45.40%	5,789,186	7,326,735	26.56%
Sweden	0	0	0.00%	646,564	645,666	-0.14%
Switzerland	0	0	0.00%	349,020	265,045	-24.06%
U.K.	132,184	390,249	195.23%	1,484,508	811,184	-45.36%
Sub-Total	48,526,769	70,247,925	44.76%	25,274,184	27,557,522	9.03%
Middle East/Africa						
Algeria	529,104	792,664	49.81%	251,100	250,000	-0.44%
Egypt	1,030,467	707,116	-31.38%	579,208	338,559	-41.55%
Israel	633,730	2,425,307	282.70%	4,530,887	5,081,043	12.14%
Jordan	44,092	44,092	0.00%	150,250	314,960	109.62%
Morocco	2,374,141	3,916,417	64.96%	0	0	0.00%
Saudi Arabia	176,092	353,104	100.52%	753,235	893,675	18.64%
Turkey	37,576,297	50,061,205	33.23%	133,760	105,500	-21.13%
U.A.E.	5,776,404	11,084,756	91.90%	1,023,745	2,620,304	155.95%
Sub-Total	48,140,327	69,384,661	44.13%	7,422,185	9,604,041	29.40%
Asia / Pacific Rim						
Australia	99,069	56,768	-42.70%	4,847,120	5,117,481	5.58%
China	43,072,911	15,778,378	-63.37%	2,286,037	1,265,892	-44.63%
Hong Kong	94,642,047	72,204,359	-23.71%	2,392,090	2,491,383	4.15%
India	44,092	221,368	402.06%	0	0	0.00%
Japan	0	0	0.00%	13,681,024	11,636,210	-14.95%
Korea	1,937,566	858,897	-55.67%	13,849,141	13,089,580	-5.48%
Malaysia	2,097	0	-100.00%	584,560	363,632	-37.79%
New Zealand	0	0	0.00%	384,100	580,858	51.23%
Philippines	0	0	0.00%	164,600	204,100	24.00%
Singapore	63,092	0	-100.00%	408,358	538,830	31.95%
Taiwan	104,720	85,783	-18.08%	4,022,765	3,133,270	-22.11%
Thailand	2,404,908	5,113,506	112.63%	355,040	1,042,532	193.64%
Vietnam	21,970,218	26,118,839	18.88%	2,090	456,800	21756.46%
Sub-Total	164,340,720	120,437,898	-26.71%	42,976,925	39,920,568	-7.11%
Other	821,068	1,134,253	38.14%	747,374	769,832	3.00%
GRAND TOTAL	280,426,166	277,788,170	-0.94%	172,499,288	171,995,721	-0.29%
Domestic Total	14,513,441	12,859,000	-11.40%	86,461,774	84,820,151	-1.90%
Export Total	265,912,725	264,929,170	-0.37%	86,037,514	87,175,570	1.32%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
February 2013 / February 2014

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>Feb 2013</u>	<u>Feb 2014</u>	<u>% Change vs. Prior Year</u>	<u>Feb 2013</u>	<u>Feb 2014</u>	<u>% Change vs. Prior Year</u>
North America						
USA	1,307,613	733,896	-43.88%	9,638,706	9,151,640	-5.05%
Canada	72,580	67,920	-6.42%	1,183,041	1,230,053	3.97%
Mexico	0	0	0.00%	0	13,200	0.00%
Sub-Total	1,380,193	801,816	-41.91%	10,821,747	10,394,893	-3.94%
Central & South America						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	20,767	0	-100.00%	28,225	0	-100.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	20,767	0	-100.00%	28,225	0	-100.00%
Europe						
Austria	0	0	0.00%	0	42,000	0.00%
France	0	0	0.00%	42,328	0	-100.00%
Germany	110,230	132,276	20.00%	2,395,543	2,044,152	-14.67%
Greece	0	0	0.00%	0	0	0.00%
Italy	132,228	485,512	267.18%	184,287	257,611	39.79%
Netherlands	0	264,552	0.00%	148,328	267,460	80.32%
Norway	0	0	0.00%	0	42,328	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	749,556	1,587,944	111.85%	664,440	1,134,129	70.69%
Sweden	0	0	0.00%	84,051	42,081	-49.93%
Switzerland	0	0	0.00%	42,000	42,025	0.06%
U.K.	0	0	0.00%	189,138	41,800	-77.90%
Sub-Total	992,014	2,470,284	149.02%	3,750,115	3,913,586	4.36%
Middle East/Africa						
Algeria	0	0	0.00%	0	0	0.00%
Egypt	132,276	221,012	67.08%	43,362	21,560	-50.28%
Israel	44,092	264,276	499.37%	522,175	1,032,213	97.68%
Jordan	44,092	0	-100.00%	126,000	78,960	-37.33%
Morocco	396,828	748,002	88.50%	0	0	0.00%
Saudi Arabia	88,000	44,368	-49.58%	264,417	237,201	-10.29%
Turkey	1,535,540	1,499,412	-2.35%	0	37,400	0.00%
U.A.E.	530,468	308,092	-41.92%	163,438	164,077	0.39%
Sub-Total	2,771,296	3,085,162	11.33%	1,119,392	1,571,411	40.38%
Asia / Pacific Rim						
Australia	44,000	0	-100.00%	535,928	1,118,728	108.75%
China	1,667,786	529,380	-68.26%	261,900	355,000	35.55%
Hong Kong	17,700,436	5,266,038	-70.25%	368,720	210,020	-43.04%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	2,544,925	1,982,064	-22.12%
Korea	0	0	0.00%	2,006,991	2,244,834	11.85%
Malaysia	0	0	0.00%	43,210	42,240	-2.24%
New Zealand	0	0	0.00%	56,050	121,550	116.86%
Philippines	0	0	0.00%	9,150	35,000	282.51%
Singapore	0	0	0.00%	54,700	29,750	-45.61%
Taiwan	0	4,409	0.00%	361,650	365,825	1.15%
Thailand	1,883,666	132,276	-92.98%	42,000	315,152	650.36%
Vietnam	6,003,392	1,675,161	-72.10%	0	125,150	0.00%
Sub-Total	27,299,280	7,607,264	-72.13%	6,285,224	6,945,313	10.50%
Other	132,184	176,368	33.43%	227,526	276,854	21.68%
GRAND TOTAL	32,595,734	14,140,894	-56.62%	22,232,229	23,102,057	3.91%
Domestic Total	1,307,613	733,896	-43.88%	9,638,706	9,151,640	-5.05%
Export Total	31,288,121	13,406,998	-57.15%	12,593,523	13,950,417	10.77%