

California Walnut Board

101 Parkshore Drive, Suite 250

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Tuesday, August 13, 2013
July Shipments

Inshell (1000 pounds)

	<u>2011/12 Marketing Year</u>		<u>2012/13 Marketing Year</u>	
	9/1/2011 to		9/1/2012 to	
	<u>July 2012</u>	<u>7/31/2012</u>	<u>July 2013</u>	<u>7/31/2013</u>
Domestic	22	16,848	36	18,217
Export	<u>410</u>	<u>226,211</u>	<u>806</u>	<u>287,899</u>
Total	432	243,059	843	306,117

Shelled (1000 pounds)

	<u>2011/12 Marketing Year</u>		<u>2012/13 Marketing Year</u>	
	9/1/2011 to		9/1/2012 to	
	<u>July 2012</u>	<u>7/31/2012</u>	<u>July 2013</u>	<u>7/31/2013</u>
Domestic	12,479	144,967	11,958	146,646
Export	<u>5,693</u>	<u>123,679</u>	<u>9,839</u>	<u>142,951</u>
Total	18,171	268,645	21,797	289,597

Inshell Equivalent Tonnage*

	<u>2011/12 Marketing Year</u>		<u>2012/13 Marketing Year</u>	
	9/1/2011 to		9/1/2012 to	
	<u>July 2012</u>	<u>7/31/2012</u>	<u>July 2013</u>	<u>7/31/2013</u>
Domestic	14,321	174,670	13,454	173,879
Export	<u>6,733</u>	<u>254,939</u>	<u>11,458</u>	<u>304,569</u>
Total	21,055	429,609	24,913	478,448

Walnut receipts as reported by handlers as of July 31, 2013 = 495,045 tons

*2011/12 shellout rate 43.6 -- 2012/13 shellout rate 44.5



ANNUAL FALL MEETING NOTICE CALIFORNIA WALNUT BOARD / CALIFORNIA WALNUT COMMISSION

Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

REVISED SCHEDULE OF EVENTS

Thursday, September 12, 2013

- | | |
|---|-----------|
| California Walnut Board – Grades & Standards Committee Mtg.
<i>Boardroom</i> | 2:00 p.m. |
| The Power of Yum: A New Way to Taste Walnuts
<i>Folsom Room – Registration Required</i> | 3:30 p.m. |
| California Walnut Board - Export Committee Meeting
<i>San Francisco/Sacramento Ballroom</i> | 4:30 p.m. |
| Welcome Reception
<i>Trellis – weather permitting</i> | 5:30 p.m. |
| Dinner
<i>San Francisco/Sacramento Ballroom</i> | 6:30 p.m. |

Friday, September 13, 2013

- | | |
|--|------------|
| Continental Breakfast
<i>Los Angeles Ballroom</i> | 7:30 a.m. |
| California Walnut Board / California Walnut Commission Meeting
<i>San Francisco/Sacramento Ballroom</i> | 9:00 a.m. |
| Luncheon
<i>Los Angeles Ballroom</i> | 11:30 a.m. |

Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.

Meeting times and room assignments are tentative and subject to change.

All meetings will be held at the Marriott Hotel.
All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2012 - 07/31/2013

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2011/12</u>	<u>2012/13</u>	<u>% Change vs. Prior Year</u>	<u>2011/12</u>	<u>2012/13</u>	<u>% Change vs. Prior Year</u>
North America						
USA	16,848,429	18,217,491	8.13%	144,966,580	146,645,781	1.16%
Canada	1,943,190	2,309,711	18.86%	14,626,734	15,156,671	3.62%
Mexico	325,128	202,730	-37.65%	51,000	78,480	53.88%
Sub-Total	19,116,747	20,729,932	8.44%	159,644,314	161,880,932	1.40%
Central & South America						
Brazil	523,692	176,368	-66.32%	126,740	0	-100.00%
Chile	1,132,912	308,644	-72.76%	0	0	0.00%
Ecuador	301,400	144,695	-51.99%	612,650	357,050	-41.72%
Venezuela	1,146,559	1,208,048	5.36%	168,000	285,400	69.88%
Sub-Total	3,104,563	1,837,755	-40.80%	907,390	642,450	-29.20%
Europe						
Austria	0	0	0.00%	545,700	794,135	45.53%
France	88,184	44,092	-50.00%	42,000	151,253	260.13%
Germany	11,855,671	7,864,925	-33.66%	18,443,613	21,312,809	15.56%
Greece	0	0	0.00%	79,000	277,480	251.24%
Italy	26,969,737	25,012,011	-7.26%	1,320,099	2,213,271	67.66%
Netherlands	2,702,288	3,081,535	14.03%	2,177,167	2,317,574	6.45%
Norway	0	0	0.00%	177,852	162,183	-8.81%
Portugal	216,050	0	-100.00%	126,000	22,000	-82.54%
Spain	18,186,201	14,130,057	-22.30%	12,425,381	9,511,215	-23.45%
Sweden	180,796	22,000	-87.83%	1,026,233	1,090,996	6.31%
Switzerland	97,223	0	-100.00%	539,049	685,043	27.08%
U.K.	573,196	264,460	-53.86%	3,053,932	2,514,418	-17.67%
Sub-Total	60,869,346	50,419,080	-17.17%	39,956,026	41,052,377	2.74%
Middle East/Africa						
Algeria	132,274	529,104	300.01%	648,252	419,100	-35.35%
Egypt	1,116,236	1,119,559	0.30%	194,134	579,208	198.35%
Israel	712,118	657,380	-7.69%	6,135,678	6,957,802	13.40%
Jordan	484,940	44,092	-90.91%	360,580	704,800	95.46%
Lebanon	1,210,288	0	-100.00%	61,650	0	-100.00%
Morocco	2,522,288	2,942,139	16.65%	0	0	0.00%
Saudi Arabia	443,460	220,092	-50.37%	468,614	1,020,531	117.78%
Turkey	46,856,575	38,915,777	-16.95%	129,600	217,760	68.02%
U.A.E.	13,379,045	6,376,368	-52.34%	1,329,635	1,611,393	21.19%
Sub-Total	66,857,224	50,804,511	-24.01%	9,328,143	11,510,594	23.40%
Asia / Pacific Rim						
Australia	62,360	99,069	58.87%	9,342,178	7,966,261	-14.73%
China	31,649,576	45,958,902	45.21%	3,201,560	4,577,266	42.97%
Hong Kong	53,472,682	104,672,096	95.75%	1,114,462	3,631,325	225.84%
India	0	44,092	0.00%	0	0	0.00%
Japan	87,100	0	-100.00%	18,389,367	21,566,832	17.28%
Korea	776,623	1,937,566	149.49%	20,150,840	20,009,374	-0.70%
Malaysia	0	2,097	0.00%	496,925	676,560	36.15%
New Zealand	0	0	0.00%	905,568	816,600	-9.82%
Philippines	0	0	0.00%	324,165	278,780	-14.00%
Singapore	0	63,092	0.00%	625,177	622,626	-0.41%
Taiwan	48,280	192,904	299.55%	3,364,250	5,083,359	51.10%
Thailand	87,300	2,666,740	2954.68%	193,183	1,841,682	853.34%
Vietnam	5,636,117	25,720,758	356.36%	0	6,283,832	0.00%
Sub-Total	91,820,038	181,357,316	97.51%	58,107,675	73,354,497	26.24%
Other	1,291,417	967,956	-25.05%	701,722	1,155,823	64.71%
GRAND TOTAL	243,059,335	306,116,550	25.94%	268,645,270	289,596,673	7.80%
Domestic Total	16,848,429	18,217,491	8.13%	144,966,580	146,645,781	1.16%
Export Total	226,210,906	287,899,059	27.27%	123,678,690	142,950,892	15.58%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
July 2012 / July 2013

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>July 2012</u>	<u>July 2013</u>	<u>% Change vs. Prior Year</u>	<u>July 2012</u>	<u>July 2013</u>	<u>% Change vs. Prior Year</u>
North America						
USA	21,660	36,204	67.15%	12,478,716	11,958,108	-4.17%
Canada	15,000	6,720	-55.20%	1,378,820	1,663,860	20.67%
Mexico	0	0	0.00%	0	6,180	0.00%
Sub-Total	36,660	42,924	17.09%	13,857,536	13,628,148	-1.66%
Central & South America						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	38,500	65,150	69.22%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	38,500	65,150	69.22%
Europe						
Austria	0	0	0.00%	42,000	230,660	449.19%
France	0	0	0.00%	0	24,925	0.00%
Germany	0	0	0.00%	678,042	757,400	11.70%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	22,000	0	-100.00%
Netherlands	0	44,092	0.00%	83,600	197,375	136.09%
Norway	0	0	0.00%	0	0	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	352,736	0.00%	564,940	608,731	7.75%
Sweden	0	0	0.00%	33	108,975	330127.27%
Switzerland	0	0	0.00%	13,200	0	-100.00%
U.K.	0	0	0.00%	75,000	126,000	68.00%
Sub-Total	0	396,828	0.00%	1,478,815	2,054,066	38.90%
Middle East/Africa						
Algeria	0	0	0.00%	68,904	0	-100.00%
Egypt	0	0	0.00%	0	0	0.00%
Israel	0	23,650	0.00%	167,250	411,250	145.89%
Jordan	0	0	0.00%	0	0	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	84,602	308,644	264.82%	0	0	0.00%
Saudi Arabia	0	44,000	0.00%	0	0	0.00%
Turkey	-133,200	44,917	-133.72%	0	84,000	0.00%
U.A.E.	44,000	0	-100.00%	43,200	0	-100.00%
Sub-Total	-4,598	421,211	-9260.74%	279,354	495,250	77.28%
Asia / Pacific Rim						
Australia	0	0	0.00%	627,728	516,308	-17.75%
China	0	25,650	0.00%	186,360	95,075	-48.98%
Hong Kong	399,515	0	-100.00%	49,054	53,750	9.57%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	565,350	519,965	-8.03%
Korea	0	0	0.00%	817,652	1,362,673	66.66%
Malaysia	0	0	0.00%	0	0	0.00%
New Zealand	0	0	0.00%	154,393	102,050	-33.90%
Philippines	0	0	0.00%	42,500	36,580	-13.93%
Singapore	0	0	0.00%	66,722	27,858	-58.25%
Taiwan	0	0	0.00%	0	85,000	0.00%
Thailand	0	0	0.00%	0	270,230	0.00%
Vietnam	0	0	0.00%	0	2,479,335	0.00%
Sub-Total	399,515	25,650	-93.58%	2,509,759	5,548,824	121.09%
Other	0	-44,092	0.00%	7,500	5,880	-21.60%
GRAND TOTAL	431,577	842,521	95.22%	18,171,464	21,797,318	19.95%
Domestic Total	21,660	36,204	67.15%	12,478,716	11,958,108	-4.17%
Export Total	409,917	806,317	96.70%	5,692,748	9,839,210	72.84%