

California Walnut Board

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

Telephone (916) 932-7070

FAX (916) 932-7071

info@walnuts.org

An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Thursday, August 11, 2016
July Shipments

Inshell (1000 pounds)

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
	9/1/2014 to		9/1/2015 to	
	<u>July 2015</u>	<u>7/31/2015</u>	<u>July 2016</u>	<u>7/31/2016</u>
Domestic	683	16,200	92	15,498
Export	<u>1,481</u>	<u>254,258</u>	<u>911</u>	<u>278,921</u>
Total	2,164	270,458	1,003	294,419

Shelled (1000 pounds)

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
	9/1/2014 to		9/1/2015 to	
	<u>July 2015</u>	<u>7/31/2015</u>	<u>July 2016</u>	<u>7/31/2016</u>
Domestic	14,533	150,841	17,729	167,665
Export	<u>9,990</u>	<u>174,195</u>	<u>13,306</u>	<u>215,167</u>
Total	24,523	325,036	31,036	382,832

Inshell Equivalent Tonnage*

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
	9/1/2014 to		9/1/2015 to	
	<u>July 2015</u>	<u>7/31/2015</u>	<u>July 2016</u>	<u>7/31/2016</u>
Domestic	16,745	178,350	20,147	197,845
Export	<u>12,016</u>	<u>323,737</u>	<u>15,542</u>	<u>383,414</u>
Total	28,761	502,087	35,689	581,259

Walnut receipts as reported by handlers as of July 31, 2016 = 601,993 tons

*2014/15 shellout rate 44.3 -- 2015/16 shellout rate 44.1



ANNUAL FALL MEETING NOTICE

CALIFORNIA WALNUT BOARD / CALIFORNIA WALNUT COMMISSION

Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

Monday, September 12, 2016

California Walnut Board - Export Committee Meeting <i>Sacramento Ballroom</i>	4:30 p.m.
Welcome Reception <i>Trellis – weather permitting</i>	5:30 p.m.
Dinner <i>Los Angeles/San Francisco Ballroom</i>	6:30 p.m.

Tuesday, September 13, 2016

Continental Breakfast <i>Sacramento Ballroom</i>	7:30 a.m.
California Walnut Board / California Walnut Commission Meeting <i>Los Angeles/San Francisco Ballroom</i>	9:30 a.m.
Luncheon <i>Sacramento Ballroom</i>	11:30 a.m.

Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.

Meeting times and room assignments are tentative and subject to change.

All meetings will be held at the Marriott Hotel.

All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2015 -07/31/2016

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2014/15</u>	<u>2015/16</u>	<u>% Change vs. Prior Year</u>	<u>2014/15</u>	<u>2015/16</u>	<u>% Change vs. Prior Year</u>
North America						
USA	16,200,171	15,497,906	-4.33%	150,841,491	167,664,694	11.15%
Canada	1,949,806	2,423,681	24.30%	15,406,136	18,061,768	17.24%
Mexico	253,784	245,435	-3.29%	92,400	220,442	138.57%
Sub-Total	18,403,761	18,167,022	-1.29%	166,340,027	185,946,904	11.79%
Central & South America						
Chile	962,455	264,460	-72.52%	55,800	0	-100.00%
Ecuador	153,023	140,964	-7.88%	519,850	213,725	-58.89%
Venezuela	345,368	573,204	65.97%	339,900	0	-100.00%
Sub-Total	1,460,846	978,628	-33.01%	915,550	213,725	-76.66%
Europe						
Austria	0	0	0.00%	1,184,025	1,520,110	28.38%
Belgium	1,188,356	110,230	-90.72%	75,000	252,000	236.00%
France	44,092	91,326	107.13%	42,000	564,935	1245.08%
Germany	9,287,168	13,309,684	43.31%	35,971,994	38,931,197	8.23%
Italy	33,620,384	35,740,788	6.31%	1,989,621	3,392,088	70.49%
Netherlands	3,084,545	2,370,111	-23.16%	3,431,797	7,734,248	125.37%
Spain	20,405,898	20,222,594	-0.90%	13,300,675	18,897,887	42.08%
Sweden	49,066	21,385	-56.42%	1,141,255	3,158,872	176.79%
Switzerland	0	0	0.00%	593,975	700,900	18.00%
U.K.	599,588	445,736	-25.66%	3,484,345	8,198,947	135.31%
Sub-Total	68,279,097	72,311,854	5.91%	61,214,687	83,351,184	36.16%
Middle East/Africa						
Algeria	1,248,254	633,877	-49.22%	983,215	748,120	-23.91%
Egypt	1,471,371	1,621,048	10.17%	1,020,101	1,741,656	70.73%
Israel	904,478	1,044,129	15.44%	8,336,531	9,780,487	17.32%
Jordan	353,012	621,208	75.97%	1,167,899	2,906,628	148.88%
Kuwait	31,691	129,124	307.45%	428,718	649,768	51.56%
Lebanon	549,837	1,360,109	147.37%	309,368	98,340	-68.21%
Morocco	2,020,922	3,132,636	55.01%	0	0	0.00%
Saudi Arabia	784,837	550,690	-29.83%	2,065,510	2,887,358	39.79%
Turkey	53,176,888	88,015,488	65.51%	339,860	2,602,599	665.79%
U.A.E.	8,729,685	10,316,185	18.17%	3,441,779	5,664,709	64.59%
Sub-Total	69,270,975	107,424,494	55.08%	18,092,981	27,079,665	49.67%
Asia / Pacific Rim						
Australia	22,046	84,000	281.02%	8,316,625	8,859,680	6.53%
China	18,396,187	8,021,244	-56.40%	1,648,900	2,150,540	30.42%
Hong Kong	54,370,608	39,088,945	-28.11%	1,135,731	1,614,481	42.15%
India	4,055,065	9,157,371	125.83%	84,520	45,210	-46.51%
Japan	0	0	0.00%	29,373,862	30,678,657	4.44%
Korea	986,567	975,720	-1.10%	25,785,687	22,793,062	-11.61%
Malaysia	0	0	0.00%	688,309	927,845	34.80%
New Zealand	0	0	0.00%	1,252,750	1,253,541	0.06%
Singapore	0	22,000	0.00%	770,937	891,999	15.70%
Taiwan	101,138	207,577	105.24%	6,716,890	7,521,538	11.98%
Thailand	2,659,167	2,597,082	-2.33%	266,944	3,241,729	1114.39%
Vietnam	30,840,555	33,093,004	7.30%	770,421	1,087,038	41.10%
Sub-Total	111,431,333	93,246,943	-16.32%	76,811,576	81,065,320	5.54%
Other	1,612,289	2,290,412	42.06%	1,661,428	5,175,037	211.48%
GRAND TOTAL	270,458,301	294,419,353	8.86%	325,036,249	382,831,835	17.78%
Domestic Total	16,200,171	15,497,906	-4.33%	150,841,491	167,664,694	11.15%
Export Total	254,258,130	278,921,447	9.70%	174,194,758	215,167,141	23.52%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
July 2015 / July 2016

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>July 2015</u>	<u>July 2016</u>	<u>% Change vs. Prior Year</u>	<u>July 2015</u>	<u>July 2016</u>	<u>% Change vs. Prior Year</u>
North America						
USA	682,586	91,809	-86.55%	14,533,340	17,729,276	21.99%
Canada	53,350	4,000	-92.50%	1,908,908	1,490,900	-21.90%
Mexico	0	0	0.00%	64,000	0	-100.00%
Sub-Total	735,936	95,809	-86.98%	16,506,248	19,220,176	16.44%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	22,000	0.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	22,000	0.00%
Europe						
Austria	0	0	0.00%	49,250	110,000	123.35%
Belgium	0	0	0.00%	0	0	0.00%
France	-132,276	0	-100.00%	0	83,000	0.00%
Germany	0	572,000	0.00%	977,838	1,289,350	31.86%
Italy	176	0	-100.00%	42,000	0	-100.00%
Netherlands	0	0	0.00%	84,000	892,223	962.17%
Spain	-1,543	-88,000	5603.18%	811,000	1,050,300	29.51%
Sweden	0	0	0.00%	146,570	126,356	-13.79%
Switzerland	0	0	0.00%	6,000	42,000	600.00%
U.K.	0	0	0.00%	400,216	758,740	89.58%
Sub-Total	-133,643	484,000	-462.16%	2,516,874	4,351,969	72.91%
Middle East/Africa						
Algeria	110,138	0	-100.00%	168,000	0	-100.00%
Egypt	0	0	0.00%	42,000	0	-100.00%
Israel	0	0	0.00%	592,000	620,215	4.77%
Jordan	0	0	0.00%	0	0	0.00%
Kuwait	0	0	0.00%	41,558	0	-100.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Saudi Arabia	88,092	44,092	-49.95%	36,960	112,420	204.17%
Turkey	0	301,506	0.00%	0	368,764	0.00%
U.A.E.	261,887	0	-100.00%	187,745	149,020	-20.63%
Sub-Total	460,117	345,598	-24.89%	1,068,263	1,250,419	17.05%
Asia / Pacific Rim						
Australia	0	0	0.00%	650,990	521,720	-19.86%
China	0	0	0.00%	0	288,730	0.00%
Hong Kong	249,400	-132,000	-152.93%	34,020	64,535	89.70%
India	429,510	189,277	-55.93%	0	35,200	0.00%
Japan	0	0	0.00%	1,832,513	2,635,437	43.82%
Korea	0	0	0.00%	1,103,854	1,475,666	33.68%
Malaysia	0	0	0.00%	82,216	81,450	-0.93%
New Zealand	0	0	0.00%	165,500	175,155	5.83%
Singapore	0	0	0.00%	56,820	44,515	-21.66%
Taiwan	0	0	0.00%	236,560	301,620	27.50%
Thailand	0	0	0.00%	0	261,950	0.00%
Vietnam	259,041	20,300	-92.16%	160,116	82,000	-48.79%
Sub-Total	937,951	77,577	-91.73%	4,322,589	5,967,978	38.06%
Other	163,636	0	-100.00%	109,391	223,088	103.94%
GRAND TOTAL	2,163,997	1,002,984	-53.65%	24,523,365	31,035,630	26.56%
Domestic Total	682,586	91,809	-86.55%	14,533,340	17,729,276	21.99%
Export Total	1,481,411	911,175	-38.49%	9,990,025	13,306,354	33.20%