

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Monday, August 11, 2014
July Shipments

Inshell (1000 pounds)

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
	9/1/2012 to		9/1/2013 to	
	<u>July 2013</u>	<u>7/31/2013</u>	<u>July 2014</u>	<u>7/31/2014</u>
Domestic	36	18,218	-102	13,322
Export	<u>806</u>	<u>287,899</u>	<u>193</u>	<u>282,499</u>
Total	843	306,117	91	295,821

Shelled (1000 pounds)

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
	9/1/2012 to		9/1/2013 to	
	<u>July 2013</u>	<u>7/31/2013</u>	<u>July 2014</u>	<u>7/31/2014</u>
Domestic	11,997	146,684	11,653	145,617
Export	<u>9,848</u>	<u>142,960</u>	<u>7,759</u>	<u>146,500</u>
Total	21,845	289,644	19,411	292,118

Inshell Equivalent Tonnage*

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
	9/1/2012 to		9/1/2013 to	
	<u>July 2013</u>	<u>7/31/2013</u>	<u>July 2014</u>	<u>7/31/2014</u>
Domestic	13,528	174,294	13,101	171,015
Export	<u>11,493</u>	<u>304,940</u>	<u>8,854</u>	<u>306,600</u>
Total	25,021	479,234	21,955	477,615

Walnut receipts as reported by handlers as of July 31, 2014 = 488,993 tons

*2012/13 shellout rate 44.4 -- 2013/14 shellout rate 44.3



ANNUAL FALL MEETING NOTICE
CALIFORNIA WALNUT BOARD / CALIFORNIA WALNUT COMMISSION

Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

Tuesday, September 16, 2014

California Walnut Board - Export Committee Meeting <i>Junior Ballroom</i>	4:30 p.m.
Welcome Reception <i>Trellis</i>	5:30 p.m.
Dinner <i>Los Angeles/San Francisco Ballroom</i>	6:30 p.m.

Wednesday, September 17, 2014

Continental Breakfast <i>Sacramento Ballroom</i>	7:30 a.m.
California Walnut Board / California Walnut Commission Meeting <i>Los Angeles/San Francisco Ballroom</i>	9:30 a.m.
Luncheon <i>Sacramento Ballroom</i>	11:30 a.m.

Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.

Meeting times and room assignments are tentative and subject to change.

All meetings will be held at the Marriott Hotel.

All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2013 - 07/31/2014

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2012/13</u>	<u>2013/14</u>	<u>% Change vs. Prior Year</u>	<u>2012/13</u>	<u>2013/14</u>	<u>% Change vs. Prior Year</u>
North America						
USA	18,217,591	13,321,879	-26.87%	146,684,466	145,617,390	-0.73%
Canada	2,309,711	1,447,310	-37.34%	15,165,421	15,789,718	4.12%
Mexico	202,730	357,919	76.55%	78,480	60,001	-23.55%
Sub-Total	20,730,032	15,127,108	-27.03%	161,928,367	161,467,109	-0.28%
Central & South America						
Brazil	176,368	485,288	175.16%	0	0	0.00%
Chile	308,644	764,547	147.71%	0	0	0.00%
Ecuador	144,695	138,338	-4.39%	357,050	270,025	-24.37%
Venezuela	1,208,048	652,787	-45.96%	285,400	0	-100.00%
Sub-Total	1,837,755	2,040,960	11.06%	642,450	270,025	-57.97%
Europe						
Austria	0	0	0.00%	794,135	785,950	-1.03%
France	44,092	1,124,510	2450.37%	151,253	84,000	-44.46%
Germany	7,864,925	11,582,352	47.27%	21,312,809	24,577,854	15.32%
Greece	0	573,196	0.00%	277,480	848,000	205.61%
Italy	25,012,011	34,845,126	39.31%	2,213,271	2,376,673	7.38%
Netherlands	3,081,535	3,276,753	6.34%	2,317,574	4,211,806	81.73%
Norway	0	0	0.00%	162,183	170,234	4.96%
Portugal	0	264,500	0.00%	65,120	21,560	-66.89%
Spain	14,130,057	20,785,899	47.10%	9,511,215	11,566,602	21.61%
Sweden	22,000	0	-100.00%	1,090,996	1,199,816	9.97%
Switzerland	0	0	0.00%	685,043	559,045	-18.39%
U.K.	264,460	390,249	47.56%	2,514,418	1,803,864	-28.26%
Sub-Total	50,419,080	72,842,585	44.47%	41,095,497	48,205,404	17.30%
Middle East/Africa						
Algeria	529,104	1,056,664	99.71%	419,100	497,420	18.69%
Egypt	1,119,559	993,622	-11.25%	579,208	526,837	-9.04%
Israel	657,380	2,910,051	342.67%	6,957,802	6,683,083	-3.95%
Jordan	44,092	44,092	0.00%	704,800	404,960	-42.54%
Morocco	2,942,139	4,266,949	45.03%	0	0	0.00%
Saudi Arabia	220,092	397,196	80.47%	1,020,531	1,375,459	34.78%
Turkey	38,915,777	52,353,990	34.53%	217,760	300,851	38.16%
U.A.E.	6,376,368	11,437,216	79.37%	1,611,393	3,676,658	128.17%
Sub-Total	50,804,511	73,459,780	44.59%	11,510,594	13,465,268	16.98%
Asia / Pacific Rim						
Australia	99,069	78,768	-20.49%	7,966,261	8,842,111	10.99%
China	45,958,902	17,667,663	-61.56%	4,577,266	2,189,872	-52.16%
Hong Kong	104,672,096	76,216,465	-27.19%	3,631,325	2,974,811	-18.08%
India	44,092	309,552	602.06%	0	42,010	0.00%
Japan	0	0	0.00%	21,566,832	22,557,330	4.59%
Korea	1,937,566	858,897	-55.67%	20,009,374	21,735,990	8.63%
Malaysia	2,097	0	-100.00%	676,560	560,732	-17.12%
New Zealand	0	0	0.00%	816,600	1,051,598	28.78%
Philippines	0	0	0.00%	278,780	331,125	18.78%
Singapore	63,092	0	-100.00%	622,626	766,017	23.03%
Taiwan	192,904	85,783	-55.53%	5,083,359	4,573,515	-10.03%
Thailand	2,666,740	5,333,967	100.02%	1,841,682	1,294,508	-29.71%
Vietnam	25,720,758	30,554,640	18.79%	6,283,832	626,892	-90.02%
Sub-Total	181,357,316	131,105,735	-27.71%	73,354,497	67,546,511	-7.92%
Other	967,956	1,244,660	28.59%	1,112,703	1,163,561	4.57%
GRAND TOTAL	306,116,650	295,820,828	-3.36%	289,644,108	292,117,878	0.85%
Domestic Total	18,217,591	13,321,879	-26.87%	146,684,466	145,617,390	-0.73%
Export Total	287,899,059	282,498,949	-1.88%	142,959,642	146,500,488	2.48%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
July 2013 / July 2014

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>July 2013</u>	<u>July 2014</u>	<u>% Change vs. Prior Year</u>	<u>July 2013</u>	<u>July 2014</u>	<u>% Change vs. Prior Year</u>
North America						
USA	36,304	-102,338	-381.89%	11,996,793	11,652,688	-2.87%
Canada	6,720	1,680	-75.00%	1,672,610	1,284,030	-23.23%
Mexico	0	0	0.00%	6,180	0	-100.00%
Sub-Total	43,024	-100,658	-333.96%	13,675,583	12,936,718	-5.40%
Central & South America						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	22,983	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	65,150	0	-100.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	22,983	0.00%	65,150	0	-100.00%
Europe						
Austria	0	0	0.00%	230,660	41,400	-82.05%
France	0	0	0.00%	24,925	0	-100.00%
Germany	0	-62,941	0.00%	757,400	882,900	16.57%
Greece	0	0	0.00%	0	168,000	0.00%
Italy	0	0	0.00%	0	0	0.00%
Netherlands	44,092	0	-100.00%	197,375	247,400	25.35%
Norway	0	0	0.00%	0	0	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	352,736	0	-100.00%	608,731	860,556	41.37%
Sweden	0	0	0.00%	108,975	84,045	-22.88%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	126,000	84,000	-33.33%
Sub-Total	396,828	-62,941	-115.86%	2,054,066	2,368,301	15.30%
Middle East/Africa						
Algeria	0	0	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Israel	23,650	0	-100.00%	411,250	167,250	-59.33%
Jordan	0	0	0.00%	0	0	0.00%
Morocco	308,644	0	-100.00%	0	0	0.00%
Saudi Arabia	44,000	0	-100.00%	0	22,440	0.00%
Turkey	44,917	0	-100.00%	84,000	84,000	0.00%
U.A.E.	0	0	0.00%	0	79,420	0.00%
Sub-Total	421,211	0	-100.00%	495,250	353,110	-28.70%
Asia / Pacific Rim						
Australia	0	0	0.00%	516,308	432,150	-16.30%
China	25,650	0	-100.00%	95,075	30,000	-68.45%
Hong Kong	0	0	0.00%	53,750	133,958	149.22%
India	0	88,184	0.00%	0	0	0.00%
Japan	0	0	0.00%	519,965	1,653,512	218.00%
Korea	0	0	0.00%	1,362,673	1,055,324	-22.55%
Malaysia	0	0	0.00%	0	25,000	0.00%
New Zealand	0	0	0.00%	102,050	129,550	26.95%
Philippines	0	0	0.00%	36,580	30,250	-17.30%
Singapore	0	0	0.00%	27,858	37,093	33.15%
Taiwan	0	0	0.00%	85,000	126,900	49.29%
Thailand	0	0	0.00%	270,230	0	-100.00%
Vietnam	0	132,276	0.00%	2,479,335	0	-100.00%
Sub-Total	25,650	220,460	759.49%	5,548,824	3,653,737	-34.15%
Other	-44,092	11,200	-125.40%	5,880	99,596	1593.81%
GRAND TOTAL	842,621	91,044	-89.20%	21,844,753	19,411,462	-11.14%
Domestic Total	36,304	-102,338	-381.89%	11,996,793	11,652,688	-2.87%
Export Total	806,317	193,382	-76.02%	9,847,960	7,758,774	-21.21%