

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Monday, July 13, 2015
June Shipments

Inshell (1000 pounds)

	<u>2013/14 Marketing Year</u>		<u>2014/15 Marketing Year</u>	
		9/1/2013 to		9/1/2014 to
	<u>June 2014</u>	<u>6/30/2014</u>	<u>June 2015</u>	<u>6/30/2015</u>
Domestic	36	14,752	207	16,053
Export	<u>1,797</u>	<u>285,655</u>	<u>2,758</u>	<u>253,154</u>
Total	1,833	300,407	2,965	269,207

Shelled (1000 pounds)

	<u>2013/14 Marketing Year</u>		<u>2014/15 Marketing Year</u>	
		9/1/2013 to		9/1/2014 to
	<u>June 2014</u>	<u>6/30/2014</u>	<u>June 2015</u>	<u>6/30/2015</u>
Domestic	10,317	135,875	14,695	137,407
Export	<u>9,392</u>	<u>139,189</u>	<u>11,547</u>	<u>164,399</u>
Total	19,709	275,063	26,242	301,806

Inshell Equivalent Tonnage*

	<u>2013/14 Marketing Year</u>		<u>2014/15 Marketing Year</u>	
		9/1/2013 to		9/1/2014 to
	<u>June 2014</u>	<u>6/30/2014</u>	<u>June 2015</u>	<u>6/30/2015</u>
Domestic	11,610	160,044	16,764	163,817
Export	<u>11,452</u>	<u>299,219</u>	<u>14,471</u>	<u>312,970</u>
Total	23,062	459,263	31,235	476,787

Walnut receipts as reported by handlers as of June 30, 2015 = 562,512 tons

*2013/14 shellout rate 44.5 -- 2014/15 shellout rate 44.1



ANNUAL FALL MEETING NOTICE
CALIFORNIA WALNUT BOARD / CALIFORNIA WALNUT COMMISSION

Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

Tuesday, September 15, 2015

California Walnut Board - Export Committee Meeting <i>Room TBD</i>	4:30 p.m.
Welcome Reception <i>Trellis – weather permitting</i>	5:30 p.m.
Dinner <i>Room TBD</i>	6:30 p.m.

Wednesday, September 16, 2015

Continental Breakfast <i>Room TBD</i>	7:30 a.m.
California Walnut Board / California Walnut Commission Meeting <i>Room TBD</i>	9:30 a.m.
Luncheon <i>Room TBD</i>	11:30 a.m.

Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.

Meeting times and room assignments are tentative and subject to change.

All meetings will be held at the Marriott Hotel.

All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2014 - 06/30/2015

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2013/14</u>	<u>2014/15</u>	<u>% Change vs. Prior Year</u>	<u>2013/14</u>	<u>2014/15</u>	<u>% Change vs. Prior Year</u>
North America						
USA	14,751,637	16,053,355	8.82%	135,874,900	137,406,926	1.13%
Canada	1,804,910	1,896,456	5.07%	14,505,688	13,517,478	-6.81%
Mexico	357,919	257,835	-27.96%	60,001	28,400	-52.67%
Sub-Total	16,914,466	18,207,646	7.65%	150,440,589	150,952,804	0.34%
Central & South America						
Brazil	485,288	220,460	-54.57%	0	29,700	0.00%
Chile	741,564	962,455	29.79%	0	55,800	0.00%
Ecuador	138,338	153,023	10.62%	270,025	519,850	92.52%
Venezuela	652,787	345,368	-47.09%	0	339,900	0.00%
Sub-Total	2,017,977	1,681,306	-16.68%	270,025	945,250	250.06%
Europe						
Austria	0	0	0.00%	744,550	1,134,775	52.41%
France	1,124,510	176,368	-84.32%	84,000	42,000	-50.00%
Germany	11,733,477	9,287,168	-20.85%	23,863,904	34,994,156	46.64%
Greece	573,196	0	-100.00%	680,000	103,000	-84.85%
Italy	34,845,126	33,620,116	-3.52%	2,376,673	1,947,621	-18.05%
Netherlands	3,276,753	3,084,545	-5.87%	4,006,406	3,347,557	-16.44%
Norway	0	0	0.00%	170,234	167,774	-1.45%
Portugal	264,500	0	-100.00%	21,560	0	-100.00%
Spain	20,651,551	20,407,441	-1.18%	10,706,046	12,489,675	16.66%
Sweden	0	49,066	0.00%	1,115,771	994,685	-10.85%
Switzerland	0	0	0.00%	559,045	587,975	5.17%
U.K.	390,249	599,588	53.64%	1,719,864	3,084,129	79.32%
Sub-Total	72,859,362	67,224,292	-7.73%	46,048,053	58,893,347	27.90%
Middle East/Africa						
Algeria	1,056,664	1,138,116	7.71%	497,420	815,215	63.89%
Egypt	993,622	1,471,371	48.08%	526,837	978,101	85.66%
Israel	2,998,235	904,478	-69.83%	6,540,833	7,744,531	18.40%
Jordan	44,092	353,012	700.63%	404,960	1,167,899	188.40%
Kuwait	143,301	31,691	-77.89%	250,302	387,160	54.68%
Morocco	4,266,949	2,020,922	-52.64%	0	0	0.00%
Saudi Arabia	397,196	696,745	75.42%	1,353,019	2,028,550	49.93%
Turkey	52,221,714	53,178,175	1.83%	216,851	339,860	56.73%
U.A.E.	11,437,216	8,445,658	-26.16%	3,639,258	3,212,234	-11.73%
Sub-Total	73,558,989	68,240,168	-7.23%	13,429,480	16,673,550	24.16%
Asia / Pacific Rim						
Australia	78,768	22,046	-72.01%	8,409,961	7,690,635	-8.55%
China	18,239,663	19,011,635	4.23%	2,159,872	1,648,900	-23.66%
Hong Kong	78,372,557	53,855,816	-31.28%	2,840,853	1,101,711	-61.22%
India	221,368	3,625,555	1537.80%	42,010	84,520	101.19%
Japan	0	0	0.00%	20,903,818	27,541,349	31.75%
Korea	858,897	986,567	14.86%	20,807,546	24,872,833	19.54%
Malaysia	0	0	0.00%	535,732	606,093	13.13%
New Zealand	0	0	0.00%	922,048	1,087,250	17.92%
Philippines	0	0	0.00%	300,875	286,200	-4.88%
Singapore	0	0	0.00%	728,924	714,117	-2.03%
Taiwan	85,783	101,138	17.90%	4,488,615	6,480,330	44.37%
Thailand	5,642,427	2,659,167	-52.87%	1,294,508	266,944	-79.38%
Vietnam	30,466,364	30,625,638	0.52%	626,892	610,305	-2.65%
Sub-Total	133,965,827	110,887,562	-17.23%	64,061,654	72,991,187	13.94%
Other	1,090,159	2,966,386	172.11%	813,663	1,349,731	65.88%
GRAND TOTAL	300,406,780	269,207,360	-10.39%	275,063,464	301,805,869	9.72%
Domestic Total	14,751,637	16,053,355	8.82%	135,874,900	137,406,926	1.13%
Export Total	285,655,143	253,154,005	-11.38%	139,188,564	164,398,943	18.11%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
June 2014 / June 2015

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>June 2014</u>	<u>June 2015</u>	<u>% Change vs. Prior Year</u>	<u>June 2014</u>	<u>June 2015</u>	<u>% Change vs. Prior Year</u>
North America						
USA	35,924	206,794	475.64%	10,317,024	14,694,839	42.43%
Canada	0	6,000	0.00%	1,228,654	1,461,735	18.97%
Mexico	0	0	0.00%	17,600	0	-100.00%
Sub-Total	35,924	212,794	492.34%	11,563,278	16,156,574	39.72%
Central & South America						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	22,000	0	-100.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	22,000	0	-100.00%
Europe						
Austria	0	0	0.00%	110,000	74,500	-32.27%
France	0	0	0.00%	42,000	42,000	0.00%
Germany	0	0	0.00%	1,384,580	1,649,296	19.12%
Greece	0	0	0.00%	0	84,000	0.00%
Italy	0	44,092	0.00%	24,250	30,371	25.24%
Netherlands	0	-44,092	0.00%	120,960	210,000	73.61%
Norway	0	0	0.00%	0	0	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	86,696	134,092	54.67%	657,916	823,066	25.10%
Sweden	0	0	0.00%	84,020	210,030	149.98%
Switzerland	0	0	0.00%	42,000	0	-100.00%
U.K.	0	33,620	0.00%	231,800	461,545	99.11%
Sub-Total	86,696	167,712	93.45%	2,697,526	3,584,808	32.89%
Middle East/Africa						
Algeria	88,000	132,184	50.21%	0	42,000	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	292,500	553,183	89.12%
Jordan	0	0	0.00%	0	0	0.00%
Kuwait	0	0	0.00%	0	0	0.00%
Morocco	42,990	259,980	504.75%	0	0	0.00%
Saudi Arabia	0	44,000	0.00%	0	232,478	0.00%
Turkey	44,092	0	-100.00%	42,000	35,200	-16.19%
U.A.E.	264,368	301,979	14.23%	78,672	126,000	60.16%
Sub-Total	439,450	738,143	67.97%	413,172	988,861	139.33%
Asia / Pacific Rim						
Australia	0	0	0.00%	754,624	617,950	-18.11%
China	485,067	0	-100.00%	438,230	249,350	-43.10%
Hong Kong	352,736	662,276	87.75%	40,000	58,709	46.77%
India	0	392,426	0.00%	42,000	7,000	-83.33%
Japan	0	0	0.00%	2,300,886	2,105,030	-8.51%
Korea	0	0	0.00%	1,206,153	1,231,048	2.06%
Malaysia	0	0	0.00%	0	133,350	0.00%
New Zealand	0	0	0.00%	74,000	103,050	39.26%
Philippines	0	0	0.00%	20,250	17,500	-13.58%
Singapore	0	0	0.00%	35,850	69,500	93.86%
Taiwan	0	0	0.00%	93,850	267,250	184.76%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	432,652	791,344	82.91%	0	568,329	0.00%
Sub-Total	1,270,455	1,846,046	45.31%	5,005,843	5,428,066	8.43%
Other	0	0	0.00%	7,680	83,404	985.99%
GRAND TOTAL	1,832,525	2,964,695	61.78%	19,709,499	26,241,713	33.14%
Domestic Total	35,924	206,794	475.64%	10,317,024	14,694,839	42.43%
Export Total	1,796,601	2,757,901	53.51%	9,392,475	11,546,874	22.94%