

California Walnut Board

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

Telephone (916) 932-7070

FAX (916) 932-7071

info@walnuts.org

An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Tuesday, July 12, 2016

June Shipments

Inshell (1000 pounds)

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
	9/1/2014 to	9/1/2015 to	9/1/2015 to	9/1/2015 to
	<u>June 2015</u>	<u>6/30/2015</u>	<u>June 2016</u>	<u>6/30/2016</u>
Domestic	208	15,518	40	15,406
Export	<u>2,758</u>	<u>252,777</u>	<u>2,175</u>	<u>278,010</u>
Total	2,965	268,294	2,216	293,416

Shelled (1000 pounds)

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
	9/1/2014 to	9/1/2015 to	9/1/2015 to	9/1/2015 to
	<u>June 2015</u>	<u>6/30/2015</u>	<u>June 2016</u>	<u>6/30/2016</u>
Domestic	14,835	136,308	16,611	149,839
Export	<u>11,547</u>	<u>164,205</u>	<u>16,120</u>	<u>201,811</u>
Total	26,382	300,513	32,731	351,649

Inshell Equivalent Tonnage*

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
	9/1/2014 to	9/1/2015 to	9/1/2015 to	9/1/2015 to
	<u>June 2015</u>	<u>6/30/2015</u>	<u>June 2016</u>	<u>6/30/2016</u>
Domestic	16,847	161,605	18,853	177,588
Export	<u>14,412</u>	<u>311,721</u>	<u>19,365</u>	<u>367,816</u>
Total	31,259	473,326	38,218	545,404

Walnut receipts as reported by handlers as of June 30, 2016 = 601,984 tons

*2014/15 shellout rate 44.3 -- 2015/16 shellout rate 44.1



ANNUAL FALL MEETING NOTICE

CALIFORNIA WALNUT BOARD / CALIFORNIA WALNUT COMMISSION

Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

Monday, September 12, 2016

California Walnut Board - Export Committee Meeting <i>Room TBD</i>	4:30 p.m.
Welcome Reception <i>Trellis – weather permitting</i>	5:30 p.m.
Dinner <i>Room TBD</i>	6:30 p.m.

Tuesday, September 13, 2016

Continental Breakfast <i>Room TBD</i>	7:30 a.m.
California Walnut Board / California Walnut Commission Meeting <i>Room TBD</i>	9:30 a.m.
Luncheon <i>Room TBD</i>	11:30 a.m.

Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.

Meeting times and room assignments are tentative and subject to change.

All meetings will be held at the Marriott Hotel.

All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2015 - 06/30/2016

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2014/15</u>	<u>2015/16</u>	<u>% Change vs. Prior Year</u>	<u>2014/15</u>	<u>2015/16</u>	<u>% Change vs. Prior Year</u>
North America						
USA	15,517,585	15,406,097	-0.72%	136,308,151	149,838,543	9.93%
Canada	1,896,456	2,419,681	27.59%	13,497,228	16,550,868	22.62%
Mexico	253,784	245,435	-3.29%	28,400	220,442	676.20%
Sub-Total	17,667,825	18,071,213	2.28%	149,833,779	166,609,853	11.20%
Central & South America						
Chile	962,455	264,460	-72.52%	55,800	0	-100.00%
Ecuador	153,023	140,964	-7.88%	519,850	191,725	-63.12%
Venezuela	345,368	573,204	65.97%	339,900	0	-100.00%
Sub-Total	1,460,846	978,628	-33.01%	915,550	191,725	-79.06%
Europe						
Austria	0	0	0.00%	1,134,775	1,410,110	24.26%
Belgium	1,188,356	110,230	-90.72%	75,000	252,000	236.00%
France	176,368	91,326	-48.22%	42,000	481,935	1047.46%
Germany	9,287,168	12,737,684	37.15%	34,994,156	37,641,847	7.57%
Italy	33,620,208	35,740,788	6.31%	1,947,621	3,392,088	74.17%
Netherlands	3,084,545	2,370,111	-23.16%	3,347,797	6,842,025	104.37%
Spain	20,407,441	20,310,594	-0.47%	12,489,675	17,847,587	42.90%
Sweden	49,066	21,385	-56.42%	994,685	3,032,516	204.87%
Switzerland	0	0	0.00%	587,975	658,900	12.06%
U.K.	599,588	445,736	-25.66%	3,084,129	7,440,207	141.24%
Sub-Total	68,412,740	71,827,854	4.99%	58,697,813	78,999,215	34.59%
Middle East/Africa						
Algeria	1,138,116	633,877	-44.30%	815,215	748,120	-8.23%
Egypt	1,471,371	1,621,048	10.17%	978,101	1,741,656	78.07%
Israel	904,478	1,044,129	15.44%	7,744,531	9,160,272	18.28%
Jordan	353,012	621,208	75.97%	1,167,899	2,906,628	148.88%
Kuwait	31,691	129,124	307.45%	387,160	649,768	67.83%
Lebanon	549,837	1,360,109	147.37%	309,368	98,340	-68.21%
Morocco	2,020,922	3,132,636	55.01%	0	0	0.00%
Saudi Arabia	696,745	506,598	-27.29%	2,028,550	2,774,938	36.79%
Turkey	53,176,888	87,713,982	64.95%	339,860	2,233,835	557.28%
U.A.E.	8,467,798	10,316,185	21.83%	3,254,034	5,515,689	69.50%
Sub-Total	68,810,858	107,078,896	55.61%	17,024,718	25,829,246	51.72%
Asia / Pacific Rim						
Australia	22,046	84,000	281.02%	7,665,635	8,337,960	8.77%
China	18,396,187	8,021,244	-56.40%	1,648,900	1,861,810	12.91%
Hong Kong	54,121,208	39,220,945	-27.53%	1,101,711	1,549,946	40.69%
India	3,625,555	8,968,094	147.36%	84,520	10,010	-88.16%
Japan	0	0	0.00%	27,541,349	28,043,220	1.82%
Korea	986,567	975,720	-1.10%	24,681,833	21,287,396	-13.75%
Malaysia	0	0	0.00%	606,093	846,395	39.65%
New Zealand	0	0	0.00%	1,087,250	1,078,386	-0.82%
Singapore	0	22,000	0.00%	714,117	847,484	18.68%
Taiwan	101,138	207,577	105.24%	6,480,330	7,219,918	11.41%
Thailand	2,659,167	2,597,082	-2.33%	266,944	2,979,779	1016.26%
Vietnam	30,581,514	33,072,704	8.15%	610,305	1,005,038	64.68%
Sub-Total	110,493,382	93,169,366	-15.68%	72,488,987	75,067,342	3.56%
Other	1,448,653	2,290,412	58.11%	1,552,037	4,951,949	219.06%
GRAND TOTAL	268,294,304	293,416,369	9.36%	300,512,884	351,649,330	17.02%
Domestic Total	15,517,585	15,406,097	-0.72%	136,308,151	149,838,543	9.93%
Export Total	252,776,719	278,010,272	9.98%	164,204,733	201,810,787	22.90%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
June 2015 / June 2016

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>June 2015</u>	<u>June 2016</u>	<u>% Change vs. Prior Year</u>	<u>June 2015</u>	<u>June 2016</u>	<u>% Change vs. Prior Year</u>
North America						
USA	207,544	40,094	-80.68%	14,834,908	16,610,926	11.97%
Canada	6,000	143,500	2291.67%	1,461,735	1,276,445	-12.68%
Mexico	0	0	0.00%	0	0	0.00%
Sub-Total	213,544	183,594	-14.03%	16,296,643	17,887,371	9.76%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	74,500	72,000	-3.36%
Belgium	0	0	0.00%	0	0	0.00%
France	0	-40,950	0.00%	42,000	54,935	30.80%
Germany	0	0	0.00%	1,649,296	1,655,700	0.39%
Italy	44,092	0	-100.00%	30,371	155,920	413.38%
Netherlands	-44,092	220,460	-600.00%	210,000	638,083	203.85%
Spain	134,092	64,992	-51.53%	823,066	1,809,040	119.79%
Sweden	0	0	0.00%	210,030	400,168	90.53%
Switzerland	0	0	0.00%	0	42,000	0.00%
U.K.	33,620	0	-100.00%	461,545	971,032	110.39%
Sub-Total	167,712	244,502	45.79%	3,500,808	5,798,878	65.64%
Middle East/Africa						
Algeria	132,184	0	-100.00%	42,000	82,000	95.24%
Egypt	0	0	0.00%	0	167,546	0.00%
Israel	0	0	0.00%	553,183	473,870	-14.34%
Jordan	0	0	0.00%	0	48,000	0.00%
Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	259,980	132,276	-49.12%	0	0	0.00%
Saudi Arabia	44,000	44,092	0.21%	232,478	74,800	-67.82%
Turkey	0	1,275,290	0.00%	35,200	122,000	246.59%
U.A.E.	301,979	0	-100.00%	126,000	349,270	177.20%
Sub-Total	738,143	1,451,658	96.66%	988,861	1,317,486	33.23%
Asia / Pacific Rim						
Australia	0	0	0.00%	617,950	937,800	51.76%
China	0	0	0.00%	249,350	82,200	-67.03%
Hong Kong	662,276	120,500	-81.81%	58,709	130,976	123.09%
India	392,426	122,772	-68.71%	7,000	0	-100.00%
Japan	0	0	0.00%	2,105,030	3,293,903	56.48%
Korea	0	0	0.00%	1,231,048	2,197,843	78.53%
Malaysia	0	0	0.00%	133,350	80,750	-39.45%
New Zealand	0	0	0.00%	103,050	104,175	1.09%
Singapore	0	0	0.00%	69,500	121,620	74.99%
Taiwan	0	0	0.00%	267,250	352,412	31.87%
Thailand	0	44,092	0.00%	0	42,000	0.00%
Vietnam	791,344	38,581	-95.12%	568,329	27,500	-95.16%
Sub-Total	1,846,046	325,945	-82.34%	5,410,566	7,371,179	36.24%
Other	0	9,850	0.00%	184,904	356,205	92.64%
GRAND TOTAL	2,965,445	2,215,549	-25.29%	26,381,782	32,731,119	24.07%
Domestic Total	207,544	40,094	-80.68%	14,834,908	16,610,926	11.97%
Export Total	2,757,901	2,175,455	-21.12%	11,546,874	16,120,193	39.61%