

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Tuesday, July 11, 2017
June Shipments

Inshell (1000 pounds)

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
	9/1/2015 to		9/1/2016 to	
	<u>June 2016</u>	<u>6/30/2016</u>	<u>June 2017</u>	<u>6/30/2017</u>
Domestic	40	15,400	74	12,842
Export	<u>2,175</u>	<u>278,447</u>	<u>926</u>	<u>375,843</u>
Total	2,216	293,847	1,000	388,685

Shelled (1000 pounds)

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
	9/1/2015 to		9/1/2016 to	
	<u>June 2016</u>	<u>6/30/2016</u>	<u>June 2017</u>	<u>6/30/2017</u>
Domestic	16,708	149,942	15,707	160,081
Export	<u>16,170</u>	<u>202,061</u>	<u>13,096</u>	<u>233,156</u>
Total	32,878	352,002	28,803	393,236

Inshell Equivalent Tonnage*

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
	9/1/2015 to		9/1/2016 to	
	<u>June 2016</u>	<u>6/30/2016</u>	<u>June 2017</u>	<u>6/30/2017</u>
Domestic	19,269	180,444	17,886	188,331
Export	<u>19,717</u>	<u>372,012</u>	<u>15,345</u>	<u>452,871</u>
Total	38,986	552,456	33,231	641,202

Walnut receipts as reported by handlers as of June 30, 2017 = 680,210 tons

*2015/16 shellout rate 43.4 -- 2016/17 shellout rate 44.0



ANNUAL FALL MEETING NOTICE
CALIFORNIA WALNUT BOARD / CALIFORNIA WALNUT COMMISSION

Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

Tuesday, September 12, 2017

California Walnut Board - Export Committee Meeting <i>Sacramento Ballroom</i>	4:30 p.m.
Welcome Reception <i>Trellis – weather permitting</i>	5:30 p.m.
Dinner <i>Los Angeles/San Francisco Ballroom</i>	6:30 p.m.

Wednesday, September 13, 2017

Continental Breakfast <i>Sacramento Ballroom</i>	7:30 a.m.
California Walnut Board / California Walnut Commission Meeting <i>Los Angeles/San Francisco Ballroom</i>	9:30 a.m.
Luncheon <i>Sacramento Ballroom</i>	11:30 a.m.

Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.

Meeting times and room assignments are tentative and subject to change.

All meetings will be held at the Marriott Hotel.

All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2016 - 06/30/2017

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2015/16</u>	<u>2016/17</u>	<u>% Change vs. Prior Year</u>	<u>2015/16</u>	<u>2016/17</u>	<u>% Change vs. Prior Year</u>
North America						
USA	15,399,797	12,841,502	-16.61%	149,941,718	160,080,740	6.76%
Canada	2,459,681	2,308,012	-6.17%	16,770,843	13,686,531	-18.39%
Mexico	245,435	313,644	27.79%	220,442	122,210	-44.56%
Sub-Total	18,104,913	15,463,158	-14.59%	166,933,003	173,889,481	4.17%
Central & South America						
Chile	264,460	264,552	0.03%	0	33,000	0.00%
Ecuador	140,964	37,065	-73.71%	191,725	100,600	-47.53%
Venezuela	573,204	0	-100.00%	0	0	0.00%
Sub-Total	978,628	301,617	-69.18%	191,725	133,600	-30.32%
Europe						
Austria	0	0	0.00%	1,410,110	1,069,600	-24.15%
Belgium	110,230	529,104	380.00%	252,000	694,500	175.60%
France	91,326	44,092	-51.72%	481,935	691,500	43.48%
Germany	12,737,684	14,369,314	12.81%	37,641,847	47,729,399	26.80%
Greece	0	103,286	0.00%	463,823	738,725	59.27%
Italy	35,740,788	53,441,211	49.52%	3,392,088	4,310,207	27.07%
Netherlands	2,370,111	3,437,225	45.02%	6,842,025	6,795,523	-0.68%
Norway	0	0	0.00%	782,948	462,757	-40.90%
Spain	20,310,594	22,670,606	11.62%	17,847,587	20,593,522	15.39%
Sweden	21,385	0	-100.00%	3,032,516	1,442,661	-52.43%
Switzerland	0	0	0.00%	658,900	1,000,475	51.84%
U.K.	445,736	234,852	-47.31%	7,440,207	9,793,557	31.63%
Sub-Total	71,827,854	94,829,690	32.02%	80,245,986	95,322,426	18.79%
Middle East/Africa						
Algeria	633,877	1,500,968	136.79%	748,120	1,104,014	47.57%
Egypt	1,621,048	706,856	-56.40%	1,741,656	637,270	-63.41%
Iraq	1,014,796	750,383	-26.06%	1,429,123	1,142,331	-20.07%
Israel	1,044,129	1,539,727	47.47%	9,160,272	10,603,636	15.76%
Jordan	621,208	1,668,347	168.56%	2,906,628	3,228,483	11.07%
Kuwait	129,124	152,276	17.93%	649,768	898,418	38.27%
Lebanon	1,360,109	2,946,979	116.67%	98,340	0	-100.00%
Morocco	3,132,636	5,907,063	88.57%	0	220,460	0.00%
Saudi Arabia	506,598	1,412,496	178.82%	2,774,938	5,048,454	81.93%
Turkey	87,934,182	117,839,628	34.01%	2,233,835	1,329,575	-40.48%
U.A.E.	10,316,185	23,925,803	131.92%	5,515,689	8,111,735	47.07%
Sub-Total	108,313,892	158,350,526	46.20%	27,258,369	32,324,376	18.59%
Asia / Pacific Rim						
Australia	84,000	66,046	-21.37%	8,337,960	8,355,980	0.22%
China	8,021,244	7,084,355	-11.68%	1,861,810	4,510,515	142.27%
Hong Kong	39,220,945	32,660,172	-16.73%	1,549,946	2,449,138	58.01%
India	8,968,094	31,570,098	252.03%	10,010	63,855	537.91%
Japan	0	0	0.00%	28,043,220	32,727,491	16.70%
Korea	975,720	1,150,766	17.94%	21,317,396	26,597,595	24.77%
Malaysia	0	0	0.00%	846,395	993,272	17.35%
New Zealand	0	0	0.00%	1,078,386	1,588,691	47.32%
Philippines	0	0	0.00%	327,800	336,500	2.65%
Singapore	22,000	0	-100.00%	847,484	949,396	12.03%
Taiwan	207,577	259,472	25.00%	7,219,918	6,452,075	-10.64%
Thailand	2,597,082	353,101	-86.40%	2,979,779	2,444,492	-17.96%
Vietnam	33,249,072	40,983,012	23.26%	1,005,038	664,400	-33.89%
Sub-Total	93,345,734	114,127,022	22.26%	75,425,142	88,133,400	16.85%
Other	1,275,616	5,612,982	340.02%	1,948,255	3,433,086	76.21%
GRAND TOTAL	293,846,637	388,684,995	32.27%	352,002,480	393,236,369	11.71%
Domestic Total	15,399,797	12,841,502	-16.61%	149,941,718	160,080,740	6.76%
Export Total	278,446,840	375,843,493	34.98%	202,060,762	233,155,629	15.39%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
June 2016 / June 2017

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>June 2016</u>	<u>June 2017</u>	<u>% Change vs. Prior Year</u>	<u>June 2016</u>	<u>June 2017</u>	<u>% Change vs. Prior Year</u>
North America						
USA	40,094	74,317	85.36%	16,707,801	15,707,055	-5.99%
Canada	143,500	43,850	-69.44%	1,296,445	1,143,710	-11.78%
Mexico	0	0	0.00%	0	32,000	0.00%
Sub-Total	183,594	118,167	-35.64%	18,004,246	16,882,765	-6.23%
Central & South America						
Chile	0	44,092	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	19,000	0.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	44,092	0.00%	0	19,000	0.00%
Europe						
Austria	0	0	0.00%	72,000	109,000	51.39%
Belgium	0	0	0.00%	0	168,000	0.00%
France	-40,950	0	-100.00%	54,935	64,250	16.96%
Germany	0	0	0.00%	1,655,700	1,440,180	-13.02%
Greece	0	0	0.00%	0	24,000	0.00%
Italy	0	0	0.00%	155,920	67,420	-56.76%
Netherlands	220,460	88,184	-60.00%	638,083	679,607	6.51%
Norway	0	0	0.00%	159,960	0	-100.00%
Spain	64,992	0	-100.00%	1,809,040	1,632,031	-9.78%
Sweden	0	0	0.00%	400,168	188,506	-52.89%
Switzerland	0	0	0.00%	42,000	67,500	60.71%
U.K.	0	0	0.00%	971,032	829,473	-14.58%
Sub-Total	244,502	88,184	-63.93%	5,958,838	5,269,967	-11.56%
Middle East/Africa						
Algeria	0	0	0.00%	82,000	0	-100.00%
Egypt	0	0	0.00%	167,546	0	-100.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	473,870	626,000	32.10%
Jordan	0	0	0.00%	48,000	0	-100.00%
Kuwait	0	0	0.00%	0	42,086	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	132,276	0	-100.00%	0	0	0.00%
Saudi Arabia	44,092	0	-100.00%	74,800	0	-100.00%
Turkey	1,275,290	44,136	-96.54%	122,000	263,500	115.98%
U.A.E.	0	130,659	0.00%	349,270	112,398	-67.82%
Sub-Total	1,451,658	174,795	-87.96%	1,317,486	1,043,984	-20.76%
Asia / Pacific Rim						
Australia	0	0	0.00%	937,800	741,200	-20.96%
China	0	0	0.00%	82,200	64,330	-21.74%
Hong Kong	120,500	42,714	-64.55%	130,976	120,605	-7.92%
India	122,772	350,623	185.59%	0	0	0.00%
Japan	0	0	0.00%	3,293,903	2,469,924	-25.02%
Korea	0	0	0.00%	2,227,843	1,467,142	-34.15%
Malaysia	0	0	0.00%	80,750	63,300	-21.61%
New Zealand	0	0	0.00%	104,175	195,650	87.81%
Philippines	0	0	0.00%	41,000	42,000	2.44%
Singapore	0	0	0.00%	121,620	52,350	-56.96%
Taiwan	0	0	0.00%	352,412	163,400	-53.63%
Thailand	44,092	0	-100.00%	42,000	39,753	-5.35%
Vietnam	38,581	105,632	173.79%	27,500	0	-100.00%
Sub-Total	325,945	498,969	53.08%	7,442,179	5,419,654	-27.18%
Other	9,850	75,938	670.94%	155,245	167,998	8.21%
GRAND TOTAL	2,215,549	1,000,145	-54.86%	32,877,994	28,803,368	-12.39%
Domestic Total	40,094	74,317	85.36%	16,707,801	15,707,055	-5.99%
Export Total	2,175,455	925,828	-57.44%	16,170,193	13,096,313	-19.01%