

California Walnut Board

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

Telephone (916) 932-7070

FAX (916) 932-7071

info@walnuts.org

An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Thursday, July 10, 2014

June Shipments

Inshell (1000 pounds)

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
		9/1/2012 to		9/1/2013 to
	<u>June 2013</u>	<u>6/30/2013</u>	<u>June 2014</u>	<u>6/30/2014</u>
Domestic	34	18,181	36	13,424
Export	<u>799</u>	<u>287,093</u>	<u>1,797</u>	<u>282,306</u>
Total	833	305,274	1,832	295,730

Shelled (1000 pounds)

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
		9/1/2012 to		9/1/2013 to
	<u>June 2013</u>	<u>6/30/2013</u>	<u>June 2014</u>	<u>6/30/2014</u>
Domestic	12,332	134,688	10,150	133,961
Export	<u>11,214</u>	<u>133,112</u>	<u>9,389</u>	<u>138,780</u>
Total	23,547	267,799	19,539	272,741

Inshell Equivalent Tonnage*

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
		9/1/2012 to		9/1/2013 to
	<u>June 2013</u>	<u>6/30/2013</u>	<u>June 2014</u>	<u>6/30/2014</u>
Domestic	13,905	160,766	11,474	157,910
Export	<u>13,028</u>	<u>293,447</u>	<u>11,495</u>	<u>297,790</u>
Total	26,933	454,213	22,970	455,699

Walnut receipts as reported by handlers as of June 30, 2014 = 488,981 tons

*2012/13 shellout rate 44.4 -- 2013/14 shellout rate 44.3



ANNUAL FALL MEETING NOTICE

CALIFORNIA WALNUT BOARD / CALIFORNIA WALNUT COMMISSION

Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

Tuesday, September 16, 2014

California Walnut Board - Export Committee Meeting <i>Junior Ballroom</i>	4:30 p.m.
Welcome Reception <i>Trellis</i>	5:30 p.m.
Dinner <i>Los Angeles/San Francisco Ballroom</i>	6:30 p.m.

Wednesday, September 17, 2014

Continental Breakfast <i>Sacramento Ballroom</i>	7:30 a.m.
California Walnut Board / California Walnut Commission Meeting <i>Los Angeles/San Francisco Ballroom</i>	9:30 a.m.
Luncheon <i>Sacramento Ballroom</i>	11:30 a.m.

Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.

Meeting times and room assignments are tentative and subject to change.

All meetings will be held at the Marriott Hotel.

All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2013 - 06/30/2014

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2012/13</u>	<u>2013/14</u>	<u>% Change vs. Prior Year</u>	<u>2012/13</u>	<u>2013/14</u>	<u>% Change vs. Prior Year</u>
North America						
USA	18,181,287	13,424,017	-26.17%	134,687,673	133,961,283	-0.54%
Canada	2,302,991	1,445,630	-37.23%	13,492,811	14,502,188	7.48%
Mexico	202,730	357,919	76.55%	72,300	60,001	-17.01%
Sub-Total	20,687,008	15,227,566	-26.39%	148,252,784	148,523,472	0.18%
Central & South America						
Brazil	176,368	485,288	175.16%	0	0	0.00%
Chile	308,644	741,564	140.27%	0	0	0.00%
Ecuador	144,695	138,338	-4.39%	291,900	270,025	-7.49%
Venezuela	1,208,048	652,787	-45.96%	285,400	0	-100.00%
Sub-Total	1,837,755	2,017,977	9.81%	577,300	270,025	-53.23%
Europe						
Austria	0	0	0.00%	563,475	744,550	32.14%
France	44,092	1,124,510	2450.37%	126,328	84,000	-33.51%
Germany	7,864,925	11,645,293	48.07%	20,555,409	23,694,954	15.27%
Greece	0	573,196	0.00%	277,480	680,000	145.06%
Italy	25,012,011	34,845,126	39.31%	2,213,271	2,376,673	7.38%
Netherlands	3,037,443	3,276,753	7.88%	2,120,199	3,964,406	86.98%
Norway	0	0	0.00%	162,183	170,234	4.96%
Portugal	0	264,500	0.00%	65,120	21,560	-66.89%
Spain	13,777,321	20,785,899	50.87%	8,902,484	10,748,046	20.73%
Sweden	22,000	0	-100.00%	982,021	1,115,771	13.62%
Switzerland	0	0	0.00%	685,043	559,045	-18.39%
U.K.	264,460	390,249	47.56%	2,388,418	1,719,864	-27.99%
Sub-Total	50,022,252	72,905,526	45.75%	39,041,431	45,879,103	17.51%
Middle East/Africa						
Algeria	529,104	1,056,664	99.71%	419,100	497,420	18.69%
Egypt	1,119,559	993,622	-11.25%	579,208	526,837	-9.04%
Israel	633,730	2,910,051	359.19%	6,546,552	6,515,833	-0.47%
Jordan	44,092	44,092	0.00%	704,800	404,960	-42.54%
Morocco	2,633,495	4,266,949	62.03%	0	0	0.00%
Saudi Arabia	176,092	397,196	125.56%	1,020,531	1,353,019	32.58%
Turkey	38,870,860	52,353,990	34.69%	133,760	216,851	62.12%
U.A.E.	6,376,368	11,437,216	79.37%	1,611,393	3,597,238	123.24%
Sub-Total	50,383,300	73,459,780	45.80%	11,015,344	13,112,158	19.04%
Asia / Pacific Rim						
Australia	99,069	78,768	-20.49%	7,449,953	8,409,961	12.89%
China	45,933,252	17,667,663	-61.54%	4,482,191	2,159,872	-51.81%
Hong Kong	104,672,096	76,216,465	-27.19%	3,577,575	2,840,853	-20.59%
India	44,092	221,368	402.06%	0	42,010	0.00%
Japan	0	0	0.00%	21,046,867	20,903,818	-0.68%
Korea	1,937,566	858,897	-55.67%	18,646,701	20,680,666	10.91%
Malaysia	2,097	0	-100.00%	676,560	535,732	-20.82%
New Zealand	0	0	0.00%	714,550	922,048	29.04%
Philippines	0	0	0.00%	242,200	300,875	24.23%
Singapore	63,092	0	-100.00%	594,768	728,924	22.56%
Taiwan	192,904	85,783	-55.53%	4,998,359	4,446,615	-11.04%
Thailand	2,666,740	5,333,967	100.02%	1,571,452	1,294,508	-17.62%
Vietnam	25,720,758	30,422,364	18.28%	3,804,497	626,892	-83.52%
Sub-Total	181,331,666	130,885,275	-27.82%	67,805,673	63,892,774	-5.77%
Other	1,012,048	1,233,460	21.88%	1,106,823	1,063,965	-3.87%
GRAND TOTAL	305,274,029	295,729,584	-3.13%	267,799,355	272,741,497	1.85%
Domestic Total	18,181,287	13,424,017	-26.17%	134,687,673	133,961,283	-0.54%
Export Total	287,092,742	282,305,567	-1.67%	133,111,682	138,780,214	4.26%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
June 2013 / June 2014

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>June 2013</u>	<u>June 2014</u>	<u>% Change vs. Prior Year</u>	<u>June 2013</u>	<u>June 2014</u>	<u>% Change vs. Prior Year</u>
North America						
USA	33,868	35,724	5.48%	12,332,205	10,150,405	-17.69%
Canada	61,815	0	-100.00%	1,233,417	1,225,154	-0.67%
Mexico	0	0	0.00%	0	17,600	0.00%
Sub-Total	95,683	35,724	-62.66%	13,565,622	11,393,159	-16.01%
Central & South America						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	22,000	0.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	22,000	0.00%
Europe						
Austria	0	0	0.00%	83,400	110,000	31.89%
France	0	0	0.00%	0	42,000	0.00%
Germany	0	0	0.00%	1,514,126	1,384,580	-8.56%
Greece	0	0	0.00%	0	0	0.00%
Italy	132,276	0	-100.00%	0	24,250	0.00%
Netherlands	220,460	0	-100.00%	210,897	120,960	-42.64%
Norway	0	0	0.00%	39,683	0	-100.00%
Portugal	0	0	0.00%	22,000	0	-100.00%
Spain	23,595	86,696	267.43%	844,023	657,916	-22.05%
Sweden	0	0	0.00%	83,316	84,020	0.84%
Switzerland	0	0	0.00%	42,000	42,000	0.00%
U.K.	0	0	0.00%	232,374	231,800	-0.25%
Sub-Total	376,331	86,696	-76.96%	3,071,819	2,697,526	-12.18%
Middle East/Africa						
Algeria	0	88,000	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	646,980	292,500	-54.79%
Jordan	0	0	0.00%	0	0	0.00%
Morocco	132,276	42,990	-67.50%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	0	0.00%
Turkey	0	44,092	0.00%	0	42,000	0.00%
U.A.E.	0	264,368	0.00%	0	78,672	0.00%
Sub-Total	132,276	439,450	232.22%	646,980	413,172	-36.14%
Asia / Pacific Rim						
Australia	0	0	0.00%	675,605	754,624	11.70%
China	90,000	485,067	438.96%	718,267	438,230	-38.99%
Hong Kong	44,000	352,736	701.67%	251,500	40,000	-84.10%
India	0	0	0.00%	0	42,000	0.00%
Japan	0	0	0.00%	1,727,374	2,300,886	33.20%
Korea	0	0	0.00%	867,772	1,206,153	38.99%
Malaysia	0	0	0.00%	25,000	0	-100.00%
New Zealand	0	0	0.00%	48,000	74,000	54.17%
Philippines	0	0	0.00%	7,600	20,250	166.45%
Singapore	0	0	0.00%	29,160	35,850	22.94%
Taiwan	0	0	0.00%	93,092	93,850	0.81%
Thailand	0	0	0.00%	246,175	0	-100.00%
Vietnam	0	432,652	0.00%	1,572,632	0	-100.00%
Sub-Total	134,000	1,270,455	848.10%	6,262,177	5,005,843	-20.06%
Other	94,534	0	-100.00%	0	7,680	0.00%
GRAND TOTAL	832,824	1,832,325	120.01%	23,546,598	19,539,380	-17.02%
Domestic Total	33,868	35,724	5.48%	12,332,205	10,150,405	-17.69%
Export Total	798,956	1,796,601	124.87%	11,214,393	9,388,975	-16.28%