

**California Walnut Board**

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

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*An Equal Opportunity Employer and Provider*


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**MONTHLY MANAGEMENT REPORT**

Friday, April 10, 2015

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**March Shipments**


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**Inshell (1000 pounds)**

	<u>2013/14 Marketing Year</u>		<u>2014/15 Marketing Year</u>	
	<u>March 2014</u>	<u>9/1/2013 to 3/31/2014</u>	<u>March 2015</u>	<u>9/1/2014 to 3/31/2015</u>
Domestic	364	14,537	1,814	14,852
Export	<u>9,581</u>	<u>278,055</u>	<u>21,105</u>	<u>235,891</u>
<b>Total</b>	<b>9,946</b>	<b>292,592</b>	<b>22,919</b>	<b>250,743</b>

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**Shelled (1000 pounds)**

	<u>2013/14 Marketing Year</u>		<u>2014/15 Marketing Year</u>	
	<u>March 2014</u>	<u>9/1/2013 to 3/31/2014</u>	<u>March 2015</u>	<u>9/1/2014 to 3/31/2015</u>
Domestic	13,717	99,760	13,034	96,361
Export	<u>14,651</u>	<u>102,121</u>	<u>21,843</u>	<u>120,251</u>
<b>Total</b>	<b>28,368</b>	<b>201,880</b>	<b>34,877</b>	<b>216,612</b>

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**Inshell Equivalent Tonnage\***

	<u>2013/14 Marketing Year</u>		<u>2014/15 Marketing Year</u>	
	<u>March 2014</u>	<u>9/1/2013 to 3/31/2014</u>	<u>March 2015</u>	<u>9/1/2014 to 3/31/2015</u>
Domestic	15,595	119,358	15,685	116,679
Export	<u>21,252</u>	<u>253,770</u>	<u>35,318</u>	<u>254,284</u>
<b>Total</b>	<b>36,847</b>	<b>373,128</b>	<b>51,003</b>	<b>370,963</b>

Walnut receipts as reported by handlers as of March 31, 2015 = 561,789 tons

\*2013/14 shellout rate 44.5 -- 2014/15 shellout rate 44.1



**Marriott Hotel**  
11211 Point East Drive  
Rancho Cordova, CA 95742  
(916) 638-1100

## ***SCHEDULE OF EVENTS***

### ***California Walnut Board / California Walnut Commission Annual Spring Meeting***

***June 4, 2015***

#### **Thursday, June 4, 2015**

<i>Continental Breakfast</i>	<i>7:00 a.m.</i>	<i>Room TBD</i>
<i>Joint California Walnut Board / California Walnut Commission Meeting</i>	<i>9:30 a.m.</i>	<i>Room TBD</i>
<i>Luncheon</i>	<i>11:30 a.m.</i>	<i>Room TBD</i>

**Registration Form Available at [www.walnuts.org](http://www.walnuts.org)  
Please call the California Walnut Board/California Walnut Commission  
at (916) 932-7070 with any questions.**

Meeting times and room assignments are tentative and subject to change.  
All meetings will be held at the Marriott Hotel.  
All industry members are invited to attend.

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**09/01/2014 - 03/31/2015**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2013/14</u>	<u>2014/15</u>	<u>% Change vs. Prior Year</u>	<u>2013/14</u>	<u>2014/15</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	14,536,917	14,851,782	2.17%	99,759,788	96,361,033	-3.41%
Canada	1,783,300	1,729,209	-3.03%	10,534,611	9,700,748	-7.92%
Mexico	357,919	257,835	-27.96%	27,000	28,400	5.19%
<b>Sub-Total</b>	<b>16,678,136</b>	<b>16,838,826</b>	<b>0.96%</b>	<b>110,321,399</b>	<b>106,090,181</b>	<b>-3.84%</b>
<b>Central &amp; South America</b>						
Brazil	485,288	220,460	-54.57%	0	29,700	0.00%
Chile	741,564	962,455	29.79%	0	30,000	0.00%
Ecuador	118,221	153,023	29.44%	188,775	447,050	136.82%
Venezuela	652,787	345,368	-47.09%	0	339,900	0.00%
<b>Sub-Total</b>	<b>1,997,860</b>	<b>1,681,306</b>	<b>-15.84%</b>	<b>188,775</b>	<b>846,650</b>	<b>348.50%</b>
<b>Europe</b>						
Austria	0	0	0.00%	446,700	794,225	77.80%
France	1,080,418	132,276	-87.76%	0	0	0.00%
Germany	11,733,477	9,198,984	-21.60%	16,633,080	27,235,785	63.74%
Greece	573,196	0	-100.00%	680,000	0	-100.00%
Italy	34,537,936	33,253,349	-3.72%	1,831,207	1,847,750	0.90%
Netherlands	3,232,661	2,952,269	-8.67%	2,702,136	2,533,041	-6.26%
Norway	0	0	0.00%	127,906	86,092	-32.69%
Portugal	264,500	0	-100.00%	21,560	0	-100.00%
Spain	19,684,315	19,087,073	-3.03%	8,000,427	9,299,393	16.24%
Sweden	0	44,116	0.00%	863,640	638,896	-26.02%
Switzerland	0	0	0.00%	349,045	503,475	44.24%
U.K.	390,249	565,968	45.03%	1,085,204	1,970,137	81.55%
<b>Sub-Total</b>	<b>71,496,752</b>	<b>65,234,035</b>	<b>-8.76%</b>	<b>32,740,905</b>	<b>44,908,794</b>	<b>37.16%</b>
<b>Middle East/Africa</b>						
Algeria	880,664	829,656	-5.79%	334,000	563,195	68.62%
Egypt	993,622	1,293,899	30.22%	467,877	978,101	109.05%
Israel	2,910,135	904,478	-68.92%	5,589,433	5,659,806	1.26%
Jordan	44,092	353,012	700.63%	380,960	1,084,024	184.55%
Kuwait	143,301	31,691	-77.89%	250,302	387,160	54.68%
Morocco	4,179,867	1,628,666	-61.04%	0	0	0.00%
Saudi Arabia	353,104	608,745	72.40%	1,119,183	1,684,092	50.48%
Turkey	51,251,690	50,553,741	-1.36%	105,500	218,982	107.57%
U.A.E.	11,128,848	7,244,540	-34.90%	3,077,542	2,470,317	-19.73%
<b>Sub-Total</b>	<b>71,885,323</b>	<b>63,448,428</b>	<b>-11.74%</b>	<b>11,324,797</b>	<b>13,045,677</b>	<b>15.20%</b>
<b>Asia / Pacific Rim</b>						
Australia	56,768	0	-100.00%	6,260,771	5,421,450	-13.41%
China	17,225,492	16,782,522	-2.57%	1,400,892	944,800	-32.56%
Hong Kong	76,739,326	49,830,937	-35.06%	2,623,883	943,466	-64.04%
India	221,368	2,280,298	930.09%	0	77,520	0.00%
Japan	0	0	0.00%	13,348,993	17,396,983	30.32%
Korea	858,897	986,567	14.86%	15,435,735	18,694,211	21.11%
Malaysia	0	0	0.00%	446,232	262,293	-41.22%
New Zealand	0	0	0.00%	698,098	677,500	-2.95%
Philippines	0	0	0.00%	230,625	228,875	-0.76%
Singapore	0	0	0.00%	597,600	510,517	-14.57%
Taiwan	85,783	101,138	17.90%	3,994,783	5,367,806	34.37%
Thailand	5,642,427	2,659,167	-52.87%	1,126,532	216,149	-80.81%
Vietnam	28,613,813	28,109,196	-1.76%	584,892	0	-100.00%
<b>Sub-Total</b>	<b>129,443,874</b>	<b>100,749,825</b>	<b>-22.17%</b>	<b>46,749,036</b>	<b>50,741,570</b>	<b>8.54%</b>
Other	1,090,159	2,790,156	155.94%	555,530	978,895	76.21%
<b>GRAND TOTAL</b>	<b>292,592,104</b>	<b>250,742,576</b>	<b>-14.30%</b>	<b>201,880,442</b>	<b>216,611,767</b>	<b>7.30%</b>
<b>Domestic Total</b>	<b>14,536,917</b>	<b>14,851,782</b>	<b>2.17%</b>	<b>99,759,788</b>	<b>96,361,033</b>	<b>-3.41%</b>
<b>Export Total</b>	<b>278,055,187</b>	<b>235,890,794</b>	<b>-15.16%</b>	<b>102,120,654</b>	<b>120,250,734</b>	<b>17.75%</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**March 2014 / March 2015**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>March 2014</u>	<u>March 2015</u>	<u>% Change vs. Prior Year</u>	<u>March 2014</u>	<u>March 2015</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	364,497	1,814,338	397.76%	13,717,090	13,033,775	-4.98%
Canada	55,366	87,743	58.48%	1,426,779	1,256,698	-11.92%
Mexico	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>419,863</b>	<b>1,902,081</b>	<b>353.02%</b>	<b>15,143,869</b>	<b>14,290,473</b>	<b>-5.64%</b>
<b>Central &amp; South America</b>						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	42,000	0.00%
Venezuela	0	0	0.00%	0	84,000	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>126,000</b>	<b>0.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	0	300,300	0.00%
France	0	0	0.00%	0	0	0.00%
Germany	0	44,092	0.00%	2,792,795	4,316,652	54.56%
Greece	0	0	0.00%	0	0	0.00%
Italy	456,811	507,185	11.03%	212,207	305,333	43.88%
Netherlands	0	220,460	0.00%	759,745	519,570	-31.61%
Norway	0	0	0.00%	0	0	0.00%
Portugal	264,500	0	-100.00%	0	0	0.00%
Spain	616,924	1,411,384	128.78%	715,692	1,476,448	106.30%
Sweden	0	0	0.00%	217,974	67,036	-69.25%
Switzerland	0	0	0.00%	84,000	123,975	47.59%
U.K.	0	88,184	0.00%	274,020	419,625	53.14%
<b>Sub-Total</b>	<b>1,338,235</b>	<b>2,271,305</b>	<b>69.72%</b>	<b>5,056,433</b>	<b>7,528,939</b>	<b>48.90%</b>
<b>Middle East/Africa</b>						
Algeria	88,000	88,184	0.21%	84,000	271,595	223.33%
Egypt	286,506	220,920	-22.89%	129,318	286,420	121.49%
Israel	352,552	132,276	-62.48%	483,390	1,263,078	161.30%
Jordan	0	132,000	0.00%	66,000	204,956	210.54%
Kuwait	11,023	9,645	-12.50%	20,000	83,246	316.23%
Morocco	263,450	440,920	67.36%	0	0	0.00%
Saudi Arabia	0	88,000	0.00%	225,508	400,995	77.82%
Turkey	1,322,761	2,280,146	72.38%	0	4,402	0.00%
U.A.E.	44,092	396,552	799.37%	415,218	513,932	23.77%
<b>Sub-Total</b>	<b>2,368,384</b>	<b>3,788,643</b>	<b>59.97%</b>	<b>1,423,434</b>	<b>3,028,624</b>	<b>112.77%</b>
<b>Asia / Pacific Rim</b>						
Australia	0	0	0.00%	1,143,290	704,550	-38.38%
China	1,007,391	3,435,027	240.98%	135,000	55,000	-59.26%
Hong Kong	2,334,783	8,484,488	263.40%	132,500	73,855	-44.26%
India	0	574,411	0.00%	0	0	0.00%
Japan	0	0	0.00%	1,712,783	3,042,851	77.66%
Korea	0	0	0.00%	2,246,155	4,270,631	90.13%
Malaysia	0	0	0.00%	82,600	77,500	-6.17%
New Zealand	0	0	0.00%	117,240	100,800	-14.02%
Philippines	0	0	0.00%	26,525	18,625	-29.78%
Singapore	0	0	0.00%	58,770	161,878	175.44%
Taiwan	0	0	0.00%	861,513	1,016,752	18.02%
Thailand	0	763,671	0.00%	84,000	64,348	-23.40%
Vietnam	2,388,694	1,680,576	-29.64%	128,092	0	-100.00%
<b>Sub-Total</b>	<b>5,730,868</b>	<b>14,938,173</b>	<b>160.66%</b>	<b>6,728,468</b>	<b>9,586,790</b>	<b>42.48%</b>
Other	88,184	19,290	-78.13%	16,000	316,260	1876.63%
<b>GRAND TOTAL</b>	<b>9,945,534</b>	<b>22,919,492</b>	<b>130.45%</b>	<b>28,368,204</b>	<b>34,877,086</b>	<b>22.94%</b>
<b>Domestic Total</b>	<b>364,497</b>	<b>1,814,338</b>	<b>397.76%</b>	<b>13,717,090</b>	<b>13,033,775</b>	<b>-4.98%</b>
<b>Export Total</b>	<b>9,581,037</b>	<b>21,105,154</b>	<b>120.28%</b>	<b>14,651,114</b>	<b>21,843,311</b>	<b>49.09%</b>