

California Walnut Board

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Monday, April 11, 2016
March Shipments

Inshell (1000 pounds)

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
		9/1/2014 to		9/1/2015 to
	<u>March 2015</u>	<u>3/31/2015</u>	<u>March 2016</u>	<u>3/31/2016</u>
Domestic	1,823	14,434	1,643	13,355
Export	<u>20,160</u>	<u>236,770</u>	<u>8,080</u>	<u>264,479</u>
Total	21,984	251,204	9,723	277,834

Shelled (1000 pounds)

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
		9/1/2014 to		9/1/2015 to
	<u>March 2015</u>	<u>3/31/2015</u>	<u>March 2016</u>	<u>3/31/2016</u>
Domestic	12,712	96,092	16,213	98,240
Export	<u>21,728</u>	<u>120,202</u>	<u>21,795</u>	<u>146,295</u>
Total	34,440	216,294	38,009	244,536

Inshell Equivalent Tonnage*

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
		9/1/2014 to		9/1/2015 to
	<u>March 2015</u>	<u>3/31/2015</u>	<u>March 2016</u>	<u>3/31/2016</u>
Domestic	15,259	115,673	19,204	118,061
Export	<u>34,604</u>	<u>254,053</u>	<u>28,751</u>	<u>298,107</u>
Total	49,863	369,726	47,955	416,169

Walnut receipts as reported by handlers as of March 31, 2016 = 600,147 tons

*2014/15 shellout rate 44.3 -- 2015/16 shellout rate 44.1



Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

California Walnut Board / California Walnut Commission Annual Spring Meeting

June 9, 2016

Thursday, June 9, 2016

<i>Continental Breakfast</i>	<i>8:00 a.m.</i>	<i>Room TBD</i>
<i>Joint California Walnut Board / California Walnut Commission Meeting</i>	<i>10:00 a.m.</i>	<i>Room TBD</i>
<i>Luncheon</i>	<i>11:30 a.m.</i>	<i>Room TBD</i>

**Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.**

Meeting times and room assignments are tentative and subject to change.
All meetings will be held at the Marriott Hotel.
All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2015 - 03/31/2016

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2014/15</u>	<u>2015/16</u>	<u>% Change vs. Prior Year</u>	<u>2014/15</u>	<u>2015/16</u>	<u>% Change vs. Prior Year</u>
North America						
USA	14,434,262	13,355,030	-7.48%	96,091,539	98,240,301	2.24%
Canada	1,729,209	2,136,881	23.58%	9,724,298	11,565,450	18.93%
Mexico	253,784	245,435	-3.29%	28,400	195,850	589.61%
Sub-Total	16,417,255	15,737,346	-4.14%	105,844,237	110,001,601	3.93%
Central & South America						
Chile	962,455	264,460	-72.52%	30,000	0	-100.00%
Ecuador	153,023	140,964	-7.88%	447,050	169,725	-62.03%
Venezuela	345,368	573,204	65.97%	339,900	0	-100.00%
Sub-Total	1,460,846	978,628	-33.01%	816,950	169,725	-79.22%
Europe						
Austria	0	0	0.00%	794,225	1,055,710	32.92%
Belgium	1,188,356	110,230	-90.72%	75,000	252,000	236.00%
France	132,276	132,276	0.00%	0	427,000	0.00%
Germany	9,287,168	12,737,684	37.15%	27,235,785	31,006,647	13.85%
Italy	33,341,625	35,784,788	7.33%	1,847,750	2,783,531	50.64%
Netherlands	2,952,269	1,840,731	-37.65%	2,533,281	5,171,336	104.14%
Spain	19,087,073	18,880,462	-1.08%	9,299,393	12,483,179	34.24%
Sweden	44,116	0	-100.00%	638,896	1,902,885	197.84%
Switzerland	0	0	0.00%	503,475	490,900	-2.50%
U.K.	565,968	401,644	-29.03%	1,970,137	4,882,785	147.84%
Sub-Total	66,598,851	69,887,815	4.94%	44,897,942	60,455,973	34.65%
Middle East/Africa						
Algeria	829,656	633,877	-23.60%	563,195	498,120	-11.55%
Egypt	1,293,899	1,621,048	25.28%	978,101	1,451,350	48.38%
Israel	904,478	1,088,129	20.30%	5,659,806	7,597,902	34.24%
Jordan	353,012	397,472	12.59%	1,084,024	2,306,128	112.74%
Kuwait	31,691	129,124	307.45%	387,160	586,628	51.52%
Lebanon	483,837	1,360,109	181.11%	272,408	98,340	-63.90%
Morocco	1,628,666	2,426,336	48.98%	0	0	0.00%
Saudi Arabia	608,745	374,322	-38.51%	1,642,092	2,289,586	39.43%
Turkey	51,279,790	81,361,649	58.66%	218,982	899,690	310.85%
U.A.E.	7,244,540	9,200,757	27.00%	2,512,117	4,585,517	82.54%
Sub-Total	64,658,314	98,592,823	52.48%	13,317,885	20,313,261	52.53%
Asia / Pacific Rim						
Australia	0	84,000	0.00%	5,421,450	5,231,165	-3.51%
China	16,079,074	8,021,244	-50.11%	944,800	1,510,110	59.83%
Hong Kong	50,250,651	38,483,890	-23.42%	943,466	1,246,560	32.13%
India	2,324,390	7,635,468	228.49%	77,520	10,010	-87.09%
Japan	0	0	0.00%	17,396,983	16,802,502	-3.42%
Korea	986,567	975,720	-1.10%	18,621,961	14,746,190	-20.81%
Malaysia	0	0	0.00%	262,293	637,245	142.95%
New Zealand	0	0	0.00%	677,500	777,711	14.79%
Singapore	0	22,000	0.00%	510,517	541,034	5.98%
Taiwan	101,138	207,577	105.24%	5,367,806	5,419,048	0.95%
Thailand	2,659,167	2,552,990	-3.99%	216,149	2,541,075	1075.61%
Vietnam	28,329,532	33,025,305	16.58%	0	693,666	0.00%
Sub-Total	100,730,519	91,008,194	-9.65%	50,440,445	50,156,316	-0.56%
Other	1,338,423	1,629,672	21.76%	976,154	3,438,793	252.28%
GRAND TOTAL	251,204,208	277,834,478	10.60%	216,293,613	244,535,669	13.06%
Domestic Total	14,434,262	13,355,030	-7.48%	96,091,539	98,240,301	2.24%
Export Total	236,769,946	264,479,448	11.70%	120,202,074	146,295,368	21.71%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
March 2015 / March 2016

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>March 2015</u>	<u>March 2016</u>	<u>% Change vs. Prior Year</u>	<u>March 2015</u>	<u>March 2016</u>	<u>% Change vs. Prior Year</u>
North America						
USA	1,823,338	1,643,287	-9.87%	12,711,647	16,213,082	27.55%
Canada	87,743	30,300	-65.47%	1,280,248	1,974,082	54.20%
Mexico	0	0	0.00%	0	43,450	0.00%
Sub-Total	1,911,081	1,673,587	-12.43%	13,991,895	18,230,614	30.29%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	42,000	0	-100.00%
Venezuela	0	0	0.00%	84,000	0	-100.00%
Sub-Total	0	0	0.00%	126,000	0	-100.00%
Europe						
Austria	0	0	0.00%	300,300	125,400	-58.24%
Belgium	0	0	0.00%	16,500	0	-100.00%
France	0	0	0.00%	0	84,000	0.00%
Germany	44,092	396,828	800.00%	4,316,652	3,261,368	-24.45%
Italy	507,185	682,452	34.56%	305,333	568,402	86.16%
Netherlands	220,460	132,552	-39.87%	519,570	821,146	58.04%
Spain	1,411,384	1,146,564	-18.76%	1,476,448	1,801,219	22.00%
Sweden	0	0	0.00%	67,036	173,052	158.15%
Switzerland	0	0	0.00%	123,975	151,900	22.52%
U.K.	88,184	0	-100.00%	419,625	1,090,545	159.89%
Sub-Total	2,271,305	2,358,396	3.83%	7,545,439	8,077,032	7.05%
Middle East/Africa						
Algeria	88,184	107,209	21.57%	271,595	126,000	-53.61%
Egypt	220,920	308,644	39.71%	286,420	187,200	-34.64%
Israel	132,276	44,092	-66.67%	1,263,078	965,510	-23.56%
Jordan	132,000	177,472	34.45%	204,956	327,490	59.79%
Kuwait	9,645	0	-100.00%	83,246	141,455	69.92%
Lebanon	0	260,460	0.00%	82,700	0	-100.00%
Morocco	440,920	308,644	-30.00%	0	0	0.00%
Saudi Arabia	88,000	0	-100.00%	358,995	99,572	-72.26%
Turkey	2,280,146	748,188	-67.19%	4,402	0	-100.00%
U.A.E.	396,552	1,307,704	229.77%	513,932	403,549	-21.48%
Sub-Total	3,788,643	3,262,413	-13.89%	3,069,324	2,250,776	-26.67%
Asia / Pacific Rim						
Australia	0	44,000	0.00%	704,550	785,100	11.43%
China	2,467,027	-132,184	-105.36%	55,000	214,000	289.09%
Hong Kong	8,506,534	531,956	-93.75%	73,855	195,200	164.30%
India	574,411	215,959	-62.40%	0	0	0.00%
Japan	0	0	0.00%	3,042,851	3,322,470	9.19%
Korea	0	0	0.00%	4,173,631	3,264,967	-21.77%
Malaysia	0	0	0.00%	77,500	70,706	-8.77%
New Zealand	0	0	0.00%	100,800	106,925	6.08%
Singapore	0	0	0.00%	161,878	107,680	-33.48%
Taiwan	0	110,230	0.00%	1,016,752	963,970	-5.19%
Thailand	763,671	396,828	-48.04%	64,348	80,350	24.87%
Vietnam	1,681,772	1,058,208	-37.08%	0	42,000	0.00%
Sub-Total	13,993,415	2,224,997	-84.10%	9,471,165	9,153,368	-3.36%
Other	19,290	203,834	956.68%	235,685	296,765	25.92%
GRAND TOTAL	21,983,734	9,723,227	-55.77%	34,439,508	38,008,555	10.36%
Domestic Total	1,823,338	1,643,287	-9.87%	12,711,647	16,213,082	27.55%
Export Total	20,160,396	8,079,940	-59.92%	21,727,861	21,795,473	0.31%