

California Walnut Board

101 Parkshore Drive, Suite 250

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Monday, April 10, 2017**March Shipments**

Inshell (1000 pounds)

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
		9/1/2015 to		9/1/2016 to
	<u>March 2016</u>	<u>3/31/2016</u>	<u>March 2017</u>	<u>3/31/2017</u>
Domestic	1,643	13,349	829	12,291
Export	<u>8,080</u>	<u>264,876</u>	<u>13,326</u>	<u>368,857</u>
Total	9,723	278,225	14,155	381,147

Shelled (1000 pounds)

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
		9/1/2015 to		9/1/2016 to
	<u>March 2016</u>	<u>3/31/2016</u>	<u>March 2017</u>	<u>3/31/2017</u>
Domestic	16,232	98,265	16,028	115,026
Export	<u>22,034</u>	<u>146,534</u>	<u>29,837</u>	<u>180,137</u>
Total	38,266	244,799	45,866	295,163

Inshell Equivalent Tonnage*

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
		9/1/2015 to		9/1/2016 to
	<u>March 2016</u>	<u>3/31/2016</u>	<u>March 2017</u>	<u>3/31/2017</u>
Domestic	19,522	119,883	18,628	136,857
Export	<u>29,425</u>	<u>301,256</u>	<u>40,569</u>	<u>389,130</u>
Total	48,947	421,139	59,198	525,986

Walnut receipts as reported by handlers as of March 31, 2017 = 680,041 tons

*2015/16 shellout rate 43.4 -- 2016/17 shellout rate 44.0



Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

California Walnut Board / California Walnut Commission Annual Spring Meeting

May 31, 2017

Wednesday, May 31, 2017

<i>Continental Breakfast</i>	<i>8:00 a.m.</i>	<i>Room TBD</i>
<i>Joint California Walnut Board / California Walnut Commission Meeting</i>	<i>10:00 a.m.</i>	<i>Room TBD</i>
<i>Luncheon</i>	<i>11:30 a.m.</i>	<i>Room TBD</i>

**Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.**

Meeting times and room assignments are tentative and subject to change.
All meetings will be held at the Marriott Hotel.
All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2016 - 03/31/2017

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2015/16</u>	<u>2016/17</u>	<u>% Change vs. Prior Year</u>	<u>2015/16</u>	<u>2016/17</u>	<u>% Change vs. Prior Year</u>
North America						
USA	13,348,830	12,290,744	-7.93%	98,265,151	115,026,025	17.06%
Canada	2,136,881	2,137,662	0.04%	11,678,985	9,901,616	-15.22%
Mexico	245,435	313,644	27.79%	195,850	79,200	-59.56%
Sub-Total	15,731,146	14,742,050	-6.29%	110,139,986	125,006,841	13.50%
Central & South America						
Chile	264,460	220,460	-16.64%	0	33,000	0.00%
Ecuador	140,964	37,065	-73.71%	169,725	81,600	-51.92%
Venezuela	573,204	0	-100.00%	0	0	0.00%
Sub-Total	978,628	257,525	-73.69%	169,725	114,600	-32.48%
Europe						
Austria	0	0	0.00%	1,055,710	679,800	-35.61%
Belgium	110,230	529,104	380.00%	252,000	442,500	75.60%
France	132,276	44,092	-66.67%	427,000	461,550	8.09%
Germany	12,737,684	14,408,115	13.11%	31,006,647	39,500,643	27.39%
Greece	0	103,286	0.00%	377,623	628,725	66.50%
Italy	35,784,788	53,220,751	48.72%	2,783,531	3,921,552	40.88%
Netherlands	1,840,731	3,091,103	67.93%	5,171,336	4,820,922	-6.78%
Norway	0	0	0.00%	438,893	418,382	-4.67%
Spain	18,880,462	21,690,993	14.89%	12,483,179	15,367,169	23.10%
Sweden	0	0	0.00%	1,902,885	935,128	-50.86%
Switzerland	0	0	0.00%	490,900	784,900	59.89%
U.K.	401,644	231,372	-42.39%	4,882,785	6,868,924	40.68%
Sub-Total	69,887,815	93,318,816	33.53%	61,272,489	74,830,195	22.13%
Middle East/Africa						
Algeria	633,877	1,500,968	136.79%	498,120	1,020,014	104.77%
Egypt	1,621,048	662,488	-59.13%	1,493,150	615,710	-58.76%
Iraq	441,012	750,383	70.15%	969,498	1,100,331	13.49%
Israel	1,088,129	1,539,727	41.50%	7,597,902	7,959,292	4.76%
Jordan	397,472	1,668,347	319.74%	2,306,128	2,962,743	28.47%
Kuwait	129,124	152,276	17.93%	586,628	774,563	32.04%
Lebanon	1,360,109	2,946,979	116.67%	98,340	0	-100.00%
Morocco	2,426,336	5,907,063	143.46%	0	220,460	0.00%
Saudi Arabia	374,322	1,412,496	277.35%	2,331,386	4,801,834	105.96%
Turkey	81,581,849	116,209,605	42.45%	899,690	804,075	-10.63%
U.A.E.	9,200,757	23,265,756	152.87%	4,627,317	7,292,155	57.59%
Sub-Total	99,254,035	156,016,088	57.19%	21,408,159	27,551,177	28.69%
Asia / Pacific Rim						
Australia	84,000	22,046	-73.75%	5,231,165	5,902,355	12.83%
China	8,021,244	6,821,231	-14.96%	1,510,110	3,776,895	150.11%
Hong Kong	38,483,890	32,354,890	-15.93%	1,246,560	2,071,123	66.15%
India	7,635,468	29,710,984	289.12%	10,010	63,855	537.91%
Japan	0	0	0.00%	16,802,502	21,427,286	27.52%
Korea	975,720	1,150,766	17.94%	14,746,190	20,815,712	41.16%
Malaysia	0	0	0.00%	637,245	745,532	16.99%
New Zealand	0	0	0.00%	777,711	915,007	17.65%
Philippines	0	0	0.00%	221,800	227,500	2.57%
Singapore	22,000	0	-100.00%	541,034	676,340	25.01%
Taiwan	207,577	259,472	25.00%	5,419,048	5,627,957	3.86%
Thailand	2,552,990	353,101	-86.17%	2,541,075	2,132,624	-16.07%
Vietnam	33,201,673	40,751,994	22.74%	693,666	538,400	-22.38%
Sub-Total	91,184,562	111,424,484	22.20%	50,378,116	64,920,586	28.87%
Other	1,188,660	5,388,482	353.32%	1,430,979	2,739,803	91.46%
GRAND TOTAL	278,224,846	381,147,445	36.99%	244,799,454	295,163,202	20.57%
Domestic Total	13,348,830	12,290,744	-7.93%	98,265,151	115,026,025	17.06%
Export Total	264,876,016	368,856,701	39.26%	146,534,303	180,137,177	22.93%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
March 2016 / March 2017

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>March 2016</u>	<u>March 2017</u>	<u>% Change vs. Prior Year</u>	<u>March 2016</u>	<u>March 2017</u>	<u>% Change vs. Prior Year</u>
North America						
USA	1,643,287	828,688	-49.57%	16,231,732	16,028,415	-1.25%
Canada	30,300	166,150	448.35%	2,087,617	1,066,085	-48.93%
Mexico	0	0	0.00%	43,450	35,200	-18.99%
Sub-Total	1,673,587	994,838	-40.56%	18,362,799	17,129,700	-6.72%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	125,400	239,400	90.91%
Belgium	0	0	0.00%	0	42,000	0.00%
France	0	0	0.00%	84,000	126,000	50.00%
Germany	396,828	176,368	-55.56%	3,261,368	5,920,190	81.52%
Greece	0	0	0.00%	42,000	109,000	159.52%
Italy	682,452	579,804	-15.04%	568,402	543,767	-4.33%
Netherlands	132,552	303,684	129.11%	821,146	875,120	6.57%
Norway	0	0	0.00%	33,600	24,500	-27.08%
Spain	1,146,564	242,782	-78.83%	1,801,219	1,763,743	-2.08%
Sweden	0	0	0.00%	173,052	42,000	-75.73%
Switzerland	0	0	0.00%	151,900	148,500	-2.24%
U.K.	0	11,000	0.00%	1,090,545	942,176	-13.61%
Sub-Total	2,358,396	1,313,638	-44.30%	8,152,632	10,776,396	32.18%
Middle East/Africa						
Algeria	107,209	0	-100.00%	126,000	0	-100.00%
Egypt	308,644	88,184	-71.43%	229,000	21,560	-90.59%
Iraq	0	87,799	0.00%	42,000	336,000	700.00%
Israel	44,092	44,000	-0.21%	965,510	1,493,788	54.71%
Jordan	177,472	353,192	99.01%	327,490	214,030	-34.65%
Kuwait	0	0	0.00%	141,455	123,266	-12.86%
Lebanon	260,460	132,276	-49.21%	0	0	0.00%
Morocco	308,644	308,652	0.00%	0	0	0.00%
Saudi Arabia	0	133,460	0.00%	141,372	493,680	249.21%
Turkey	748,188	1,852,692	147.62%	0	168,445	0.00%
U.A.E.	1,307,704	2,168,336	65.81%	445,349	1,250,380	180.76%
Sub-Total	3,262,413	5,168,591	58.43%	2,418,176	4,101,149	69.60%
Asia / Pacific Rim						
Australia	44,000	0	-100.00%	785,100	1,260,250	60.52%
China	-132,184	379,216	-386.88%	214,000	753,696	252.19%
Hong Kong	531,956	795,115	49.47%	195,200	407,000	108.50%
India	215,959	2,887,754	1237.18%	0	0	0.00%
Japan	0	0	0.00%	3,322,470	4,698,418	41.41%
Korea	0	0	0.00%	3,264,967	3,582,320	9.72%
Malaysia	0	0	0.00%	70,706	46,850	-33.74%
New Zealand	0	0	0.00%	106,925	250,000	133.81%
Philippines	0	0	0.00%	25,000	25,000	0.00%
Singapore	0	0	0.00%	107,680	121,015	12.38%
Taiwan	110,230	551	-99.50%	963,970	1,839,360	90.81%
Thailand	396,828	0	-100.00%	80,350	408,000	407.78%
Vietnam	1,058,208	2,306,007	117.92%	42,000	0	-100.00%
Sub-Total	2,224,997	6,368,643	186.23%	9,178,368	13,391,909	45.91%
Other	203,834	309,280	51.73%	154,165	466,620	202.68%
GRAND TOTAL	9,723,227	14,154,990	45.58%	38,266,140	45,865,774	19.86%
Domestic Total	1,643,287	828,688	-49.57%	16,231,732	16,028,415	-1.25%
Export Total	8,079,940	13,326,302	64.93%	22,034,408	29,837,359	35.41%