

California Walnut Board

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

Telephone (916) 932-7070

FAX (916) 932-7071

info@walnuts.org

An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Friday, June 12, 2015

May Shipments

Inshell (1000 pounds)

	<u>2013/14 Marketing Year</u>		<u>2014/15 Marketing Year</u>	
		9/1/2013 to		9/1/2014 to
	<u>May 2014</u>	<u>5/31/2014</u>	<u>May 2015</u>	<u>5/31/2015</u>
Domestic	54	14,716	493	15,847
Export	<u>2,252</u>	<u>283,859</u>	<u>4,177</u>	<u>250,308</u>
Total	2,306	298,574	4,670	266,154

Shelled (1000 pounds)

	<u>2013/14 Marketing Year</u>		<u>2014/15 Marketing Year</u>	
		9/1/2013 to		9/1/2014 to
	<u>May 2014</u>	<u>5/31/2014</u>	<u>May 2015</u>	<u>5/31/2015</u>
Domestic	11,954	125,558	12,783	122,692
Export	<u>12,007</u>	<u>129,796</u>	<u>13,884</u>	<u>152,790</u>
Total	23,962	255,354	26,666	275,482

Inshell Equivalent Tonnage*

	<u>2013/14 Marketing Year</u>		<u>2014/15 Marketing Year</u>	
		9/1/2013 to		9/1/2014 to
	<u>May 2014</u>	<u>5/31/2014</u>	<u>May 2015</u>	<u>5/31/2015</u>
Domestic	13,459	148,434	14,739	147,030
Export	<u>14,618</u>	<u>287,768</u>	<u>17,830</u>	<u>298,385</u>
Total	28,076	436,202	32,569	445,415

Walnut receipts as reported by handlers as of May 31, 2015 = 562,512 tons

*2013/14 shellout rate 44.5 -- 2014/15 shellout rate 44.1

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2014 - 05/31/2015

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2013/14</u>	<u>2014/15</u>	<u>% Change vs. Prior Year</u>	<u>2013/14</u>	<u>2014/15</u>	<u>% Change vs. Prior Year</u>
North America						
USA	14,715,713	15,846,561	7.68%	125,557,876	122,691,937	-2.28%
Canada	1,804,910	1,890,456	4.74%	13,277,034	12,055,743	-9.20%
Mexico	357,919	257,835	-27.96%	42,401	28,400	-33.02%
Sub-Total	16,878,542	17,994,852	6.61%	138,877,311	134,776,080	-2.95%
Central & South America						
Brazil	485,288	220,460	-54.57%	0	29,700	0.00%
Chile	741,564	962,455	29.79%	0	55,800	0.00%
Ecuador	138,338	153,023	10.62%	248,025	519,850	109.60%
Venezuela	652,787	345,368	-47.09%	0	339,900	0.00%
Sub-Total	2,017,977	1,681,306	-16.68%	248,025	945,250	281.11%
Europe						
Austria	0	0	0.00%	634,550	1,102,275	73.71%
France	1,124,510	176,368	-84.32%	42,000	0	-100.00%
Germany	11,733,477	9,287,168	-20.85%	22,479,324	33,302,860	48.15%
Greece	573,196	0	-100.00%	680,000	19,000	-97.21%
Italy	34,845,126	33,576,024	-3.64%	2,352,423	1,917,250	-18.50%
Netherlands	3,276,753	3,128,637	-4.52%	3,885,446	3,137,557	-19.25%
Norway	0	0	0.00%	170,234	167,774	-1.45%
Portugal	264,500	0	-100.00%	21,560	0	-100.00%
Spain	20,564,855	20,273,349	-1.42%	10,048,130	11,666,609	16.11%
Sweden	0	49,066	0.00%	1,031,751	784,655	-23.95%
Switzerland	0	0	0.00%	517,045	587,975	13.72%
U.K.	390,249	565,968	45.03%	1,488,064	2,622,584	76.24%
Sub-Total	72,772,666	67,056,580	-7.85%	43,350,527	55,308,539	27.58%
Middle East/Africa						
Algeria	968,664	1,005,932	3.85%	497,420	773,215	55.45%
Egypt	993,622	1,471,371	48.08%	526,837	978,101	85.66%
Israel	2,998,235	904,478	-69.83%	6,248,333	7,191,348	15.09%
Jordan	44,092	353,012	700.63%	404,960	1,167,899	188.40%
Kuwait	143,301	31,691	-77.89%	250,302	387,160	54.68%
Morocco	4,223,959	1,760,942	-58.31%	0	0	0.00%
Saudi Arabia	397,196	652,745	64.34%	1,353,019	1,796,072	32.75%
Turkey	52,177,622	53,178,175	1.92%	174,851	304,660	74.24%
U.A.E.	11,172,848	8,143,679	-27.11%	3,560,586	3,086,234	-13.32%
Sub-Total	73,119,539	67,502,025	-7.68%	13,016,308	15,684,689	20.50%
Asia / Pacific Rim						
Australia	78,768	22,046	-72.01%	7,655,337	7,072,685	-7.61%
China	17,754,596	19,011,635	7.08%	1,721,642	1,362,800	-20.84%
Hong Kong	78,019,821	53,105,356	-31.93%	2,800,853	1,043,002	-62.76%
India	221,368	3,233,129	1360.52%	10	77,520	775100.00%
Japan	0	0	0.00%	18,602,932	25,433,369	36.72%
Korea	858,897	986,567	14.86%	19,601,393	23,610,285	20.45%
Malaysia	0	0	0.00%	535,732	472,743	-11.76%
New Zealand	0	0	0.00%	848,048	984,200	16.05%
Philippines	0	0	0.00%	280,625	268,700	-4.25%
Singapore	0	0	0.00%	693,074	644,617	-6.99%
Taiwan	85,783	101,138	17.90%	4,394,765	6,255,080	42.33%
Thailand	5,642,427	2,659,167	-52.87%	1,294,508	233,649	-81.95%
Vietnam	30,033,712	29,834,294	-0.66%	626,892	41,976	-93.30%
Sub-Total	132,695,372	108,953,332	-17.89%	59,055,811	67,500,626	14.30%
Other	1,090,159	2,966,386	172.11%	805,983	1,266,327	57.12%
GRAND TOTAL	298,574,255	266,154,481	-10.86%	255,353,965	275,481,511	7.88%
Domestic Total	14,715,713	15,846,561	7.68%	125,557,876	122,691,937	-2.28%
Export Total	283,858,542	250,307,920	-11.82%	129,796,089	152,789,574	17.72%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
May 2014 / May 2015

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>May 2014</u>	<u>May 2015</u>	<u>% Change vs. Prior Year</u>	<u>May 2014</u>	<u>May 2015</u>	<u>% Change vs. Prior Year</u>
North America						
USA	53,969	492,685	812.90%	11,954,242	12,782,709	6.93%
Canada	0	66,697	0.00%	1,376,862	975,260	-29.17%
Mexico	0	0	0.00%	15,401	0	-100.00%
Sub-Total	53,969	559,382	936.49%	13,346,505	13,757,969	3.08%
Central & South America						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	57,400	0.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	57,400	0.00%
Europe						
Austria	0	0	0.00%	106,700	140,650	31.82%
France	44,092	0	-100.00%	0	0	0.00%
Germany	0	0	0.00%	2,131,983	1,601,375	-24.89%
Greece	0	0	0.00%	0	0	0.00%
Italy	42,822	234,491	447.59%	275,359	22,500	-91.83%
Netherlands	44,092	0	-100.00%	387,990	224,860	-42.04%
Norway	0	0	0.00%	0	0	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	352,688	609,540	72.83%	628,719	1,640,164	160.87%
Sweden	0	0	0.00%	42,060	103,732	146.63%
Switzerland	0	0	0.00%	42,000	0	-100.00%
U.K.	0	0	0.00%	150,620	186,610	23.89%
Sub-Total	483,694	844,031	74.50%	3,765,431	3,919,891	4.10%
Middle East/Africa						
Algeria	88,000	44,000	-50.00%	0	168,000	0.00%
Egypt	0	44,368	0.00%	0	0	0.00%
Israel	0	0	0.00%	275,000	801,542	191.47%
Jordan	0	0	0.00%	0	0	0.00%
Kuwait	0	0	0.00%	0	0	0.00%
Morocco	44,092	88,184	100.00%	0	0	0.00%
Saudi Arabia	0	44,000	0.00%	77,988	0	-100.00%
Turkey	220,460	927,442	320.68%	25,351	0	-100.00%
U.A.E.	0	285,986	0.00%	156,028	278,617	78.57%
Sub-Total	352,552	1,433,980	306.74%	534,367	1,248,159	133.58%
Asia / Pacific Rim						
Australia	0	0	0.00%	545,681	653,325	19.73%
China	440,920	162,760	-63.09%	297,500	98,250	-66.97%
Hong Kong	264,552	694,368	162.47%	0	52,624	0.00%
India	0	307,315	0.00%	0	0	0.00%
Japan	0	0	0.00%	3,034,764	4,092,214	34.84%
Korea	0	0	0.00%	2,127,068	2,071,972	-2.59%
Malaysia	0	0	0.00%	0	25,000	0.00%
New Zealand	0	0	0.00%	124,050	113,275	-8.69%
Philippines	0	0	0.00%	25,000	16,250	-35.00%
Singapore	0	0	0.00%	54,900	75,350	37.25%
Taiwan	0	0	0.00%	105,000	303,110	188.68%
Thailand	0	0	0.00%	0	17,500	0.00%
Vietnam	710,395	623,626	-12.21%	0	41,976	0.00%
Sub-Total	1,415,867	1,788,069	26.29%	6,313,963	7,560,846	19.75%
Other	0	44,092	0.00%	82,678	122,180	47.78%
GRAND TOTAL	2,306,082	4,669,554	102.49%	24,042,944	26,666,445	10.91%
Domestic Total	53,969	492,685	812.90%	11,954,242	12,782,709	6.93%
Export Total	2,252,113	4,176,869	85.46%	12,088,702	13,883,736	14.85%