

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Monday, June 13, 2016
May Shipments

Inshell (1000 pounds)

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
		9/1/2014 to		9/1/2015 to
	<u>May 2015</u>	<u>5/31/2015</u>	<u>May 2016</u>	<u>5/31/2016</u>
Domestic	381	15,310	1,549	15,366
Export	<u>4,265</u>	<u>250,019</u>	<u>4,323</u>	<u>275,835</u>
Total	4,646	265,329	5,872	291,201

Shelled (1000 pounds)

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
		9/1/2014 to		9/1/2015 to
	<u>May 2015</u>	<u>5/31/2015</u>	<u>May 2016</u>	<u>5/31/2016</u>
Domestic	12,652	121,473	16,572	133,228
Export	<u>13,946</u>	<u>152,658</u>	<u>17,824</u>	<u>185,691</u>
Total	26,598	274,131	34,396	318,918

Inshell Equivalent Tonnage*

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
		9/1/2014 to		9/1/2015 to
	<u>May 2015</u>	<u>5/31/2015</u>	<u>May 2016</u>	<u>5/31/2016</u>
Domestic	14,470	144,758	19,563	158,735
Export	<u>17,873</u>	<u>297,309</u>	<u>22,371</u>	<u>348,451</u>
Total	32,343	442,067	41,934	507,186

Walnut receipts as reported by handlers as of May 31, 2016 = 601,844 tons

*2014/15 shellout rate 44.3 -- 2015/16 shellout rate 44.1

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2015 - 05/31/2016

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2014/15</u>	<u>2015/16</u>	<u>% Change vs. Prior Year</u>	<u>2014/15</u>	<u>2015/16</u>	<u>% Change vs. Prior Year</u>
North America						
USA	15,310,041	15,366,003	0.37%	121,473,243	133,227,617	9.68%
Canada	1,890,456	2,276,181	20.40%	12,035,493	15,274,423	26.91%
Mexico	253,784	245,435	-3.29%	28,400	220,442	676.20%
Sub-Total	17,454,281	17,887,619	2.48%	133,537,136	148,722,482	11.37%
Central & South America						
Chile	962,455	264,460	-72.52%	55,800	0	-100.00%
Ecuador	153,023	140,964	-7.88%	519,850	191,725	-63.12%
Venezuela	345,368	573,204	65.97%	339,900	0	-100.00%
Sub-Total	1,460,846	978,628	-33.01%	915,550	191,725	-79.06%
Europe						
Austria	0	0	0.00%	1,060,275	1,338,110	26.20%
Belgium	1,188,356	110,230	-90.72%	75,000	252,000	236.00%
France	176,368	132,276	-25.00%	0	427,000	0.00%
Germany	9,287,168	12,737,684	37.15%	33,344,860	35,986,147	7.92%
Italy	33,576,116	35,740,788	6.45%	1,917,250	3,236,168	68.79%
Netherlands	3,128,637	2,149,651	-31.29%	3,137,797	6,203,942	97.72%
Spain	20,273,349	20,245,602	-0.14%	11,666,609	16,038,547	37.47%
Sweden	49,066	21,385	-56.42%	784,655	2,632,348	235.48%
Switzerland	0	0	0.00%	587,975	616,900	4.92%
U.K.	565,968	445,736	-21.24%	2,622,584	6,469,175	146.67%
Sub-Total	68,245,028	71,583,352	4.89%	55,197,005	73,200,337	32.62%
Middle East/Africa						
Algeria	1,005,932	633,877	-36.99%	773,215	666,120	-13.85%
Egypt	1,471,371	1,621,048	10.17%	978,101	1,574,110	60.94%
Israel	904,478	1,044,129	15.44%	7,191,348	8,686,402	20.79%
Jordan	353,012	621,208	75.97%	1,167,899	2,858,628	144.77%
Kuwait	31,691	129,124	307.45%	387,160	649,768	67.83%
Lebanon	549,837	1,360,109	147.37%	309,368	98,340	-68.21%
Morocco	1,760,942	3,000,360	70.38%	0	0	0.00%
Saudi Arabia	652,745	462,506	-29.14%	1,796,072	2,700,138	50.34%
Turkey	53,176,888	86,438,692	62.55%	304,660	2,111,835	593.18%
U.A.E.	8,165,819	10,316,185	26.33%	3,128,034	5,166,419	65.17%
Sub-Total	68,072,715	105,627,238	55.17%	16,035,857	24,511,760	52.86%
Asia / Pacific Rim						
Australia	22,046	84,000	281.02%	7,047,685	7,400,160	5.00%
China	18,396,187	8,021,244	-56.40%	1,399,550	1,779,610	27.16%
Hong Kong	53,458,932	39,100,445	-26.86%	1,043,002	1,418,970	36.05%
India	3,233,129	8,845,322	173.58%	77,520	10,010	-87.09%
Japan	0	0	0.00%	25,436,319	24,749,317	-2.70%
Korea	986,567	975,720	-1.10%	23,450,785	19,089,553	-18.60%
Malaysia	0	0	0.00%	472,743	765,645	61.96%
New Zealand	0	0	0.00%	984,200	974,211	-1.01%
Singapore	0	22,000	0.00%	644,617	725,864	12.60%
Taiwan	101,138	207,577	105.24%	6,213,080	6,867,506	10.53%
Thailand	2,659,167	2,552,990	-3.99%	266,944	2,937,779	1000.52%
Vietnam	29,790,170	33,034,123	10.89%	41,976	977,538	2228.80%
Sub-Total	108,647,336	92,843,421	-14.55%	67,078,421	67,696,163	0.92%
Other	1,448,653	2,280,562	57.43%	1,367,133	4,595,744	236.16%
GRAND TOTAL	265,328,859	291,200,820	9.75%	274,131,102	318,918,211	16.34%
Domestic Total	15,310,041	15,366,003	0.37%	121,473,243	133,227,617	9.68%
Export Total	250,018,818	275,834,817	10.33%	152,657,859	185,690,594	21.64%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
May 2015 / May 2016

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>May 2015</u>	<u>May 2016</u>	<u>% Change vs. Prior Year</u>	<u>May 2015</u>	<u>May 2016</u>	<u>% Change vs. Prior Year</u>
North America						
USA	381,065	1,548,627	306.39%	12,651,590	16,571,812	30.99%
Canada	66,697	51,500	-22.79%	975,260	1,479,107	51.66%
Mexico	0	0	0.00%	0	24,592	0.00%
Sub-Total	447,762	1,600,127	257.36%	13,626,850	18,075,511	32.65%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	57,400	0	-100.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	57,400	0	-100.00%
Europe						
Austria	0	0	0.00%	98,650	42,000	-57.43%
Belgium	0	0	0.00%	0	0	0.00%
France	0	0	0.00%	0	0	0.00%
Germany	0	0	0.00%	1,643,375	2,353,000	43.18%
Italy	234,491	-44,000	-118.76%	22,500	116,546	417.98%
Netherlands	0	88,184	0.00%	224,860	462,366	105.62%
Spain	609,540	352,468	-42.17%	1,640,164	1,759,720	7.29%
Sweden	0	-661	0.00%	103,732	281,051	170.94%
Switzerland	0	0	0.00%	0	84,000	0.00%
U.K.	0	0	0.00%	186,610	1,042,035	458.40%
Sub-Total	844,031	395,991	-53.08%	3,919,891	6,140,718	56.66%
Middle East/Africa						
Algeria	44,000	0	-100.00%	168,000	168,000	0.00%
Egypt	44,368	0	-100.00%	0	22,000	0.00%
Israel	0	-44,000	0.00%	801,542	557,750	-30.42%
Jordan	0	0	0.00%	0	96,500	0.00%
Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	88,184	88,184	0.00%	0	0	0.00%
Saudi Arabia	44,000	0	-100.00%	0	117,576	0.00%
Turkey	927,442	1,817,384	95.96%	0	674,000	0.00%
U.A.E.	285,986	433,837	51.70%	278,617	437,154	56.90%
Sub-Total	1,433,980	2,295,405	60.07%	1,248,159	2,072,980	66.08%
Asia / Pacific Rim						
Australia	0	0	0.00%	653,325	1,089,000	66.69%
China	162,760	0	-100.00%	135,000	154,800	14.67%
Hong Kong	782,552	264,278	-66.23%	52,624	98,300	86.80%
India	307,315	842,786	174.24%	0	0	0.00%
Japan	0	0	0.00%	4,095,164	3,356,000	-18.05%
Korea	0	0	0.00%	2,103,472	1,778,319	-15.46%
Malaysia	0	0	0.00%	25,000	105,200	320.80%
New Zealand	0	0	0.00%	113,275	124,625	10.02%
Singapore	0	0	0.00%	75,350	107,330	42.44%
Taiwan	0	0	0.00%	261,110	564,618	116.24%
Thailand	0	0	0.00%	50,795	237,400	367.37%
Vietnam	623,626	8,818	-98.59%	41,976	79,000	88.20%
Sub-Total	1,876,253	1,115,882	-40.53%	7,607,091	7,694,592	1.15%
Other	44,092	464,711	953.96%	138,430	412,315	197.85%
GRAND TOTAL	4,646,118	5,872,116	26.39%	26,597,821	34,396,116	29.32%
Domestic Total	381,065	1,548,627	306.39%	12,651,590	16,571,812	30.99%
Export Total	4,265,053	4,323,489	1.37%	13,946,231	17,824,304	27.81%