

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Friday, June 09, 2017

May Shipments

Inshell (1000 pounds)

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
	9/1/2015 to		9/1/2016 to	
	<u>May 2016</u>	<u>5/31/2016</u>	<u>May 2017</u>	<u>5/31/2017</u>
Domestic	1,549	15,360	203	12,763
Export	<u>4,363</u>	<u>276,271</u>	<u>1,071</u>	<u>374,918</u>
Total	5,912	291,631	1,274	387,680

Shelled (1000 pounds)

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
	9/1/2015 to		9/1/2016 to	
	<u>May 2016</u>	<u>5/31/2016</u>	<u>May 2017</u>	<u>5/31/2017</u>
Domestic	16,572	133,234	14,518	143,998
Export	<u>18,024</u>	<u>185,891</u>	<u>19,094</u>	<u>219,696</u>
Total	34,596	319,124	33,612	363,694

Inshell Equivalent Tonnage*

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
	9/1/2015 to		9/1/2016 to	
	<u>May 2016</u>	<u>5/31/2016</u>	<u>May 2017</u>	<u>5/31/2017</u>
Domestic	19,866	161,175	16,599	170,015
Export	<u>22,947</u>	<u>352,295</u>	<u>22,233</u>	<u>437,113</u>
Total	42,813	513,470	38,833	607,128

Walnut receipts as reported by handlers as of May 31, 2017 = 680,097 tons

*2015/16 shellout rate 43.4 -- 2016/17 shellout rate 44.0

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2016 - 05/31/2017

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2015/16</u>	<u>2016/17</u>	<u>% Change vs. Prior Year</u>	<u>2015/16</u>	<u>2016/17</u>	<u>% Change vs. Prior Year</u>
North America						
USA	15,359,703	12,762,585	-16.91%	133,233,917	143,997,585	8.08%
Canada	2,316,181	2,264,162	-2.25%	15,474,398	12,542,021	-18.95%
Mexico	245,435	313,644	27.79%	220,442	90,210	-59.08%
Sub-Total	17,921,319	15,340,391	-14.40%	148,928,757	156,629,816	5.17%
Central & South America						
Chile	264,460	220,460	-16.64%	0	33,000	0.00%
Ecuador	140,964	37,065	-73.71%	191,725	81,600	-57.44%
Venezuela	573,204	0	-100.00%	0	0	0.00%
Sub-Total	978,628	257,525	-73.69%	191,725	114,600	-40.23%
Europe						
Austria	0	0	0.00%	1,338,110	960,600	-28.21%
Belgium	110,230	529,104	380.00%	252,000	526,500	108.93%
France	132,276	44,092	-66.67%	427,000	627,250	46.90%
Germany	12,737,684	14,369,314	12.81%	35,986,147	46,157,219	28.26%
Greece	0	103,286	0.00%	463,823	714,725	54.09%
Italy	35,740,788	53,441,211	49.52%	3,236,168	4,242,787	31.11%
Netherlands	2,149,651	3,349,041	55.79%	6,203,942	6,115,916	-1.42%
Norway	0	0	0.00%	622,988	462,757	-25.72%
Spain	20,245,602	22,670,606	11.98%	16,038,547	18,961,491	18.22%
Sweden	21,385	0	-100.00%	2,632,348	1,254,155	-52.36%
Switzerland	0	0	0.00%	616,900	932,975	51.24%
U.K.	445,736	234,852	-47.31%	6,469,175	8,964,084	38.57%
Sub-Total	71,583,352	94,741,506	32.35%	74,287,148	89,920,459	21.04%
Middle East/Africa						
Algeria	633,877	1,500,968	136.79%	666,120	1,104,014	65.74%
Egypt	1,621,048	706,856	-56.40%	1,574,110	637,270	-59.52%
Iraq	1,014,796	750,383	-26.06%	1,429,123	1,142,331	-20.07%
Israel	1,044,129	1,539,727	47.47%	8,686,402	9,893,636	13.90%
Jordan	621,208	1,668,347	168.56%	2,858,628	3,228,483	12.94%
Kuwait	129,124	152,276	17.93%	649,768	856,332	31.79%
Lebanon	1,360,109	2,946,979	116.67%	98,340	0	-100.00%
Morocco	3,000,360	5,907,063	96.88%	0	220,460	0.00%
Saudi Arabia	462,506	1,412,496	205.40%	2,700,138	5,006,434	85.41%
Turkey	86,658,892	117,795,492	35.93%	2,111,835	1,066,075	-49.52%
U.A.E.	10,316,185	23,795,144	130.66%	5,166,419	7,999,337	54.83%
Sub-Total	106,862,234	158,175,731	48.02%	25,940,883	31,154,372	20.10%
Asia / Pacific Rim						
Australia	84,000	66,046	-21.37%	7,400,160	7,614,780	2.90%
China	8,021,244	7,084,355	-11.68%	1,779,610	4,446,185	149.84%
Hong Kong	39,100,445	32,617,458	-16.58%	1,418,970	2,328,533	64.10%
India	8,845,322	31,219,475	252.95%	10,010	63,855	537.91%
Japan	0	0	0.00%	24,749,317	30,257,567	22.26%
Korea	975,720	1,150,766	17.94%	19,089,553	25,025,953	31.10%
Malaysia	0	0	0.00%	765,645	929,972	21.46%
New Zealand	0	0	0.00%	974,211	1,393,041	42.99%
Philippines	0	0	0.00%	286,800	294,500	2.68%
Singapore	22,000	0	-100.00%	725,864	897,046	23.58%
Taiwan	207,577	259,472	25.00%	6,867,506	6,288,675	-8.43%
Thailand	2,552,990	353,101	-86.17%	2,937,779	2,404,739	-18.14%
Vietnam	33,210,491	40,877,380	23.09%	977,538	664,400	-32.03%
Sub-Total	93,019,789	113,628,053	22.15%	67,982,963	82,609,246	21.51%
Other	1,265,766	5,537,044	337.45%	1,793,010	3,265,088	82.10%
GRAND TOTAL	291,631,088	387,680,250	32.94%	319,124,486	363,693,581	13.97%
Domestic Total	15,359,703	12,762,585	-16.91%	133,233,917	143,997,585	8.08%
Export Total	276,271,385	374,917,665	35.71%	185,890,569	219,695,996	18.19%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
May 2016 / May 2017

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>May 2016</u>	<u>May 2017</u>	<u>% Change vs. Prior Year</u>	<u>May 2016</u>	<u>May 2017</u>	<u>% Change vs. Prior Year</u>
North America						
USA	1,548,627	202,745	-86.91%	16,571,812	14,518,263	-12.39%
Canada	91,500	54,250	-40.71%	1,679,082	1,235,465	-26.42%
Mexico	0	0	0.00%	24,592	11,010	-55.23%
Sub-Total	1,640,127	256,995	-84.33%	18,275,486	15,764,738	-13.74%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	42,000	196,800	368.57%
Belgium	0	0	0.00%	0	42,000	0.00%
France	0	0	0.00%	0	165,700	0.00%
Germany	0	0	0.00%	2,353,000	3,435,428	46.00%
Greece	0	0	0.00%	44,200	42,000	-4.98%
Italy	-44,000	44,092	-200.21%	116,546	162,657	39.56%
Netherlands	88,184	128,969	46.25%	462,366	839,208	81.50%
Norway	0	0	0.00%	101,360	24,500	-75.83%
Spain	352,468	256,180	-27.32%	1,759,720	1,934,201	9.92%
Sweden	-661	0	-100.00%	281,051	126,021	-55.16%
Switzerland	0	0	0.00%	84,000	148,075	76.28%
U.K.	0	0	0.00%	1,042,035	1,346,102	29.18%
Sub-Total	395,991	429,241	8.40%	6,286,278	8,462,692	34.62%
Middle East/Africa						
Algeria	0	0	0.00%	168,000	0	-100.00%
Egypt	0	0	0.00%	22,000	21,560	-2.00%
Iraq	396,864	0	-100.00%	82,900	0	-100.00%
Israel	-44,000	0	-100.00%	557,750	705,620	26.51%
Jordan	0	0	0.00%	96,500	42,240	-56.23%
Kuwait	0	0	0.00%	0	42,086	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	88,184	0	-100.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	117,576	0	-100.00%
Turkey	1,817,384	132,552	-92.71%	674,000	262,000	-61.13%
U.A.E.	433,837	133,836	-69.15%	437,154	231,764	-46.98%
Sub-Total	2,692,269	266,388	-90.11%	2,155,880	1,305,270	-39.46%
Asia / Pacific Rim						
Australia	0	0	0.00%	1,089,000	934,675	-14.17%
China	0	87,302	0.00%	154,800	268,100	73.19%
Hong Kong	264,278	42,108	-84.07%	98,300	84,520	-14.02%
India	842,786	128,492	-84.75%	0	0	0.00%
Japan	0	0	0.00%	3,356,000	3,877,346	15.53%
Korea	0	0	0.00%	1,778,319	1,632,502	-8.20%
Malaysia	0	0	0.00%	105,200	161,240	53.27%
New Zealand	0	0	0.00%	124,625	252,400	102.53%
Philippines	0	0	0.00%	40,000	67,000	67.50%
Singapore	0	0	0.00%	107,330	166,170	54.82%
Taiwan	0	0	0.00%	564,618	171,998	-69.54%
Thailand	0	0	0.00%	237,400	126,240	-46.82%
Vietnam	8,818	22,046	150.01%	79,000	84,000	6.33%
Sub-Total	1,115,882	279,948	-74.91%	7,734,592	7,826,191	1.18%
Other	67,847	41,005	-39.56%	143,855	253,520	76.23%
GRAND TOTAL	5,912,116	1,273,577	-78.46%	34,596,091	33,612,411	-2.84%
Domestic Total	1,548,627	202,745	-86.91%	16,571,812	14,518,263	-12.39%
Export Total	4,363,489	1,070,832	-75.46%	18,024,279	19,094,148	5.94%