

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Thursday, December 10, 2015
November Shipments

Inshell (1000 pounds)

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
	9/1/2014 to		9/1/2015 to	
	<u>November 2014</u>	<u>11/30/2014</u>	<u>November 2015</u>	<u>11/30/2015</u>
Domestic	2,164	7,649	2,652	8,349
Export	<u>49,459</u>	<u>160,381</u>	<u>64,603</u>	<u>171,794</u>
Total	51,624	168,030	67,255	180,144

Shelled (1000 pounds)

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
	9/1/2014 to		9/1/2015 to	
	<u>November 2014</u>	<u>11/30/2014</u>	<u>November 2015</u>	<u>11/30/2015</u>
Domestic	17,628	49,703	14,958	47,448
Export	<u>20,640</u>	<u>49,273</u>	<u>24,688</u>	<u>54,939</u>
Total	38,268	98,976	39,646	102,386

Inshell Equivalent Tonnage*

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
	9/1/2014 to		9/1/2015 to	
	<u>November 2014</u>	<u>11/30/2014</u>	<u>November 2015</u>	<u>11/30/2015</u>
Domestic	20,978	59,923	18,285	57,970
Export	<u>48,026</u>	<u>135,803</u>	<u>60,293</u>	<u>148,186</u>
Total	69,004	195,726	78,578	206,156

Walnut receipts as reported by handlers as of November 30, 2015 = 596,092 tons

*2014/15 shellout rate 44.3 -- 2015/16 shellout rate 44.1

**Silverado Resort & Spa**

1600 Atlas Peak Road

Napa, CA 94558

(707) 257-0200

SCHEDULE OF EVENTS

California Walnut Board & California Walnut Commission Winter Meeting – February 18-19, 2016

Thursday, February 18, 2016

	<u>Time</u>	<u>Location</u>
Reception	6:00 p.m.	Fairway Deck
Banquet Dinner – <i>registration required for dinner ticket*</i>	7:00 p.m.	Silverado Ballroom

Friday, February 19, 2016

Continental Breakfast	7:30 – 9:00 a.m.	Fairway Deck
Joint California Walnut Board / California Walnut Commission Meeting	9:00 a.m.	Silverado Ballroom
Luncheon	11:30 a.m.	Fairway Deck

Note: Meeting schedule and room assignments are subject to change.

**Meeting Registration forms are available– call us at (916) 932-7070 or visit our website at <http://www.walnuts.org/walnut-industry/meetings-events/>*

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2015 - 11/30/2015

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2014/15</u>	<u>2015/16</u>	<u>% Change vs. Prior Year</u>	<u>2014/15</u>	<u>2015/16</u>	<u>% Change vs. Prior Year</u>
North America						
USA	7,648,789	8,349,435	9.16%	49,702,955	47,447,602	-4.54%
Canada	1,437,200	1,603,731	11.59%	4,856,305	5,500,344	13.26%
Mexico	211,784	225,435	6.45%	13,000	66,400	410.77%
Sub-Total	9,297,773	10,178,601	9.47%	54,572,260	53,014,346	-2.85%
Central & South America						
Chile	808,685	132,184	-83.65%	0	0	0.00%
Ecuador	126,023	134,346	6.60%	245,775	121,950	-50.38%
Venezuela	345,368	573,204	65.97%	252,000	0	-100.00%
Sub-Total	1,280,076	839,734	-34.40%	497,775	121,950	-75.50%
Europe						
Austria	0	0	0.00%	217,475	432,775	99.00%
Belgium	967,896	110,230	-88.61%	0	210,000	0.00%
France	88,184	88,184	0.00%	0	205,000	0.00%
Germany	8,934,344	10,204,964	14.22%	10,536,688	14,256,294	35.30%
Italy	28,914,706	28,878,863	-0.12%	801,814	1,053,889	31.44%
Netherlands	2,290,889	1,619,719	-29.30%	931,871	1,876,631	101.38%
Spain	14,411,815	13,332,195	-7.49%	4,746,556	6,101,109	28.54%
Sweden	44,116	0	-100.00%	210,228	805,899	283.35%
Switzerland	0	0	0.00%	126,000	129,000	2.38%
U.K.	368,736	396,644	7.57%	769,084	1,714,946	122.99%
Sub-Total	56,020,686	54,630,799	-2.48%	18,339,716	26,785,543	46.05%
Middle East/Africa						
Algeria	741,472	438,208	-40.90%	84,000	120,960	44.00%
Egypt	232,035	209,644	-9.65%	221,716	216,040	-2.56%
Israel	396,644	308,552	-22.21%	2,070,256	2,561,228	23.72%
Jordan	0	22,000	0.00%	138,000	556,648	303.37%
Kuwait	0	40,675	0.00%	124,656	251,986	102.15%
Lebanon	309,196	570,985	84.67%	63,140	56,340	-10.77%
Morocco	349,998	573,748	63.93%	0	0	0.00%
Saudi Arabia	132,276	220,276	66.53%	450,994	532,840	18.15%
Turkey	31,169,678	51,927,815	66.60%	21,560	520,902	2316.06%
U.A.E.	4,196,340	3,971,152	-5.37%	1,193,730	1,706,539	42.96%
Sub-Total	37,527,639	58,283,055	55.31%	4,368,052	6,523,483	49.35%
Asia / Pacific Rim						
Australia	0	0	0.00%	2,811,275	2,250,890	-19.93%
China	11,073,668	5,684,676	-48.66%	421,200	428,740	1.79%
Hong Kong	31,294,989	24,049,816	-23.15%	369,216	515,507	39.62%
India	1,015,644	4,969,659	389.31%	21,540	10,010	-53.53%
Japan	0	0	0.00%	7,871,505	4,345,437	-44.80%
Korea	16,800	33,600	100.00%	6,706,607	3,553,459	-47.02%
Malaysia	0	0	0.00%	150,593	329,475	118.79%
New Zealand	0	0	0.00%	212,850	280,160	31.62%
Singapore	0	22,000	0.00%	166,669	134,819	-19.11%
Taiwan	79,092	38,925	-50.79%	1,894,194	1,795,204	-5.23%
Thailand	705,472	1,143,424	62.08%	151,801	62,645	-58.73%
Vietnam	18,719,588	19,081,616	1.93%	0	553,741	0.00%
Sub-Total	62,905,253	55,023,716	-12.53%	20,777,450	14,260,087	-31.37%
Other	998,686	1,187,760	18.93%	420,509	1,680,747	299.69%
GRAND TOTAL	168,030,113	180,143,665	7.21%	98,975,762	102,386,156	3.45%
Domestic Total	7,648,789	8,349,435	9.16%	49,702,955	47,447,602	-4.54%
Export Total	160,381,324	171,794,230	7.12%	49,272,807	54,938,554	11.50%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
November 2014 / November 2015

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>November 2014</u>	<u>November 2015</u>	<u>% Change vs. Prior Year</u>	<u>November 2014</u>	<u>November 2015</u>	<u>% Change vs. Prior Year</u>
North America						
USA	2,164,242	2,651,869	22.53%	17,627,912	14,957,811	-15.15%
Canada	706,020	327,527	-53.61%	1,484,799	2,047,210	37.88%
Mexico	42,000	45,435	8.18%	0	23,400	0.00%
Sub-Total	2,912,262	3,024,831	3.87%	19,112,711	17,028,421	-10.91%
Central & South America						
Chile	546,079	88,184	-83.85%	0	0	0.00%
Ecuador	34,000	0	-100.00%	100,075	15,500	-84.51%
Venezuela	0	0	0.00%	168,000	0	-100.00%
Sub-Total	580,079	88,184	-84.80%	268,075	15,500	-94.22%
Europe						
Austria	0	0	0.00%	126,000	269,250	113.69%
Belgium	174,240	44,092	-74.69%	0	84,000	0.00%
France	44,092	0	-100.00%	0	126,000	0.00%
Germany	308,688	348,370	12.86%	5,311,298	7,043,280	32.61%
Italy	4,229,500	8,056,305	90.48%	370,742	616,857	66.38%
Netherlands	364,310	220,460	-39.49%	577,105	939,163	62.74%
Spain	2,293,196	2,911,420	26.96%	1,620,389	1,971,132	21.65%
Sweden	44,092	0	-100.00%	168,000	380,266	126.35%
Switzerland	0	0	0.00%	126,000	42,000	-66.67%
U.K.	16,000	88,000	450.00%	200,848	700,726	248.88%
Sub-Total	7,474,118	11,668,647	56.12%	8,500,382	12,172,674	43.20%
Middle East/Africa						
Algeria	44,092	0	-100.00%	84,000	0	-100.00%
Egypt	221,012	88,184	-60.10%	168,718	104,720	-37.93%
Israel	44,092	176,368	300.00%	901,553	1,504,848	66.92%
Jordan	0	22,000	0.00%	138,000	449,048	225.40%
Kuwait	0	19,290	0.00%	42,328	144,058	240.34%
Lebanon	221,012	461,196	108.67%	21,340	35,000	64.01%
Morocco	175,486	309,196	76.19%	0	0	0.00%
Saudi Arabia	44,092	0	-100.00%	409,107	372,020	-9.07%
Turkey	16,446,204	21,647,327	31.63%	21,560	187,258	768.54%
U.A.E.	2,119,920	1,892,392	-10.73%	733,047	1,020,248	39.18%
Sub-Total	19,315,910	24,615,953	27.44%	2,519,653	3,817,200	51.50%
Asia / Pacific Rim						
Australia	0	0	0.00%	963,465	525,850	-45.42%
China	4,824,640	3,006,324	-37.69%	346,200	197,000	-43.10%
Hong Kong	10,156,477	11,469,964	12.93%	216,716	218,570	0.86%
India	838,552	1,714,121	104.41%	21,540	10,010	-53.53%
Japan	0	0	0.00%	2,241,644	1,682,294	-24.95%
Korea	16,800	33,600	100.00%	2,469,272	1,628,226	-34.06%
Malaysia	0	0	0.00%	95,593	91,825	-3.94%
New Zealand	0	0	0.00%	52,250	50,000	-4.31%
Singapore	0	0	0.00%	76,719	55,250	-27.98%
Taiwan	0	38,925	0.00%	1,100,269	1,059,741	-3.68%
Thailand	264,552	1,056,232	299.25%	20,850	42,000	101.44%
Vietnam	4,909,568	9,831,545	100.25%	0	168,300	0.00%
Sub-Total	21,010,589	27,150,711	29.22%	7,604,518	5,729,066	-24.66%
Other	330,691	706,833	113.74%	262,668	883,043	236.18%
GRAND TOTAL	51,623,649	67,255,159	30.28%	38,268,007	39,645,904	3.60%
Domestic Total	2,164,242	2,651,869	22.53%	17,627,912	14,957,811	-15.15%
Export Total	49,459,407	64,603,290	30.62%	20,640,095	24,688,093	19.61%