

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Monday, December 12, 2016
November Shipments

Inshell (1000 pounds)

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
	9/1/2015 to		9/1/2016 to	
	<u>November 2015</u>	<u>11/30/2015</u>	<u>November 2016</u>	<u>11/30/2016</u>
Domestic	2,810	8,507	3,111	8,650
Export	<u>66,411</u>	<u>173,646</u>	<u>92,445</u>	<u>268,409</u>
Total	69,221	182,153	95,556	277,060

Shelled (1000 pounds)

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
	9/1/2015 to		9/1/2016 to	
	<u>November 2015</u>	<u>11/30/2015</u>	<u>November 2016</u>	<u>11/30/2016</u>
Domestic	15,355	47,845	20,446	59,195
Export	<u>25,253</u>	<u>55,504</u>	<u>29,540</u>	<u>70,161</u>
Total	40,608	103,348	49,986	129,356

Inshell Equivalent Tonnage*

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
	9/1/2015 to		9/1/2016 to	
	<u>November 2015</u>	<u>11/30/2015</u>	<u>November 2016</u>	<u>11/30/2016</u>
Domestic	19,095	59,374	24,790	71,592
Export	<u>62,299</u>	<u>150,767</u>	<u>79,791</u>	<u>213,933</u>
Total	81,394	210,141	104,581	285,525

Walnut receipts as reported by handlers as of November 30, 2016 = 675,797 tons

*2015/16 shellout rate 43.4 -- 2016/17 shellout rate 44.0



Quail Lodge & Golf Club

8205 Valley Greens Drive
Carmel, CA 93950
(831) 624-2888

SCHEDULE OF EVENTS

California Walnut Board & California Walnut Commission Winter Meeting – February 16-17, 2017

Thursday, February 16, 2017

	<u>Time</u>	<u>Location</u>
Reception	6:00 p.m.	Garden & Oak Room
Banquet Dinner – <i>registration required for dinner ticket*</i>	7:00 p.m.	Peninsula Ballroom

Friday, February 17, 2017

Continental Breakfast	7:30 a.m.	Garden & Oak Room
Joint California Walnut Board / California Walnut Commission Meeting	9:00 a.m.	Peninsula Ballroom
Luncheon	11:30 a.m.	Garden & Oak Room

Note: Meeting schedule and room assignments are subject to change.

**Meeting Registration forms are available– call us at (916) 932-7070 or visit our website at <http://www.walnuts.org/walnut-industry/meetings-events/>*

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2016 - 11/30/2016

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2015/16</u>	<u>2016/17</u>	<u>% Change vs. Prior Year</u>	<u>2015/16</u>	<u>2016/17</u>	<u>% Change vs. Prior Year</u>
North America						
USA	8,507,435	8,650,293	1.68%	47,844,556	59,194,586	23.72%
Canada	1,603,581	1,851,962	15.49%	5,500,344	5,249,575	-4.56%
Mexico	225,435	273,644	21.38%	66,400	22,000	-66.87%
Sub-Total	10,336,451	10,775,899	4.25%	53,411,300	64,466,161	20.70%
Central & South America						
Chile	132,184	176,368	33.43%	0	0	0.00%
Ecuador	134,346	37,065	-72.41%	121,950	37,600	-69.17%
Venezuela	573,204	0	-100.00%	0	0	0.00%
Sub-Total	839,734	213,433	-74.58%	121,950	37,600	-69.17%
Europe						
Austria	0	0	0.00%	432,775	133,400	-69.18%
Belgium	110,230	529,104	380.00%	210,000	358,500	70.71%
France	88,184	44,092	-50.00%	205,000	125,550	-38.76%
Germany	10,204,964	12,433,556	21.84%	14,472,294	15,999,648	10.55%
Greece	0	59,194	0.00%	267,523	169,250	-36.73%
Italy	29,099,323	43,670,708	50.07%	1,097,981	1,434,204	30.62%
Netherlands	1,619,719	2,227,450	37.52%	1,876,631	1,425,870	-24.02%
Norway	0	0	0.00%	162,175	393,882	142.87%
Spain	13,376,375	16,134,323	20.62%	6,101,109	8,510,250	39.49%
Sweden	0	0	0.00%	805,899	549,048	-31.87%
Switzerland	0	0	0.00%	129,000	190,500	47.67%
U.K.	396,644	176,276	-55.56%	1,714,946	1,892,781	10.37%
Sub-Total	54,895,439	75,274,703	37.12%	27,475,333	31,182,883	13.49%
Middle East/Africa						
Algeria	438,208	1,123,680	156.43%	120,960	641,974	430.73%
Egypt	209,644	353,840	68.78%	216,040	87,080	-59.69%
Iraq	441,012	354,400	-19.64%	505,498	419,010	-17.11%
Israel	308,552	748,187	142.48%	2,561,228	2,439,336	-4.76%
Jordan	22,000	1,144,023	5100.10%	665,648	821,200	23.37%
Kuwait	40,675	64,092	57.57%	251,986	205,348	-18.51%
Lebanon	658,177	1,848,630	180.87%	56,340	0	-100.00%
Morocco	573,748	2,731,042	376.00%	0	0	0.00%
Saudi Arabia	220,276	528,920	140.12%	611,820	1,294,520	111.59%
Turkey	53,118,039	92,233,822	73.64%	562,902	230,275	-59.09%
U.A.E.	4,059,336	15,147,223	273.15%	1,706,539	3,454,336	102.42%
Sub-Total	60,089,667	116,277,859	93.51%	7,258,961	9,593,079	32.15%
Asia / Pacific Rim						
Australia	0	22,046	0.00%	2,250,890	1,785,715	-20.67%
China	5,684,676	4,697,806	-17.36%	428,740	1,175,035	174.07%
Hong Kong	24,049,816	22,099,440	-8.11%	515,507	528,538	2.53%
India	4,969,659	10,888,368	119.10%	10,010	4,400	-56.04%
Japan	0	0	0.00%	4,345,437	6,301,569	45.02%
Korea	33,600	99,606	196.45%	3,628,459	8,381,689	131.00%
Malaysia	0	0	0.00%	329,475	402,552	22.18%
New Zealand	0	0	0.00%	280,160	315,765	12.71%
Philippines	0	0	0.00%	152,900	177,500	16.09%
Singapore	22,000	0	-100.00%	134,819	300,275	122.72%
Taiwan	38,925	200,512	415.12%	1,795,204	1,743,312	-2.89%
Thailand	1,100,324	45,596	-95.86%	62,645	1,545,134	2366.49%
Vietnam	19,302,076	33,450,910	73.30%	553,741	286,400	-48.28%
Sub-Total	55,201,076	71,504,284	29.53%	14,487,987	22,947,884	58.39%
Other	790,840	3,013,350	281.03%	592,651	1,128,164	90.36%
GRAND TOTAL	182,153,207	277,059,528	52.10%	103,348,182	129,355,771	25.17%
Domestic Total	8,507,435	8,650,293	1.68%	47,844,556	59,194,586	23.72%
Export Total	173,645,772	268,409,235	54.57%	55,503,626	70,161,185	26.41%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
November 2015 / November 2016

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>Nov 2015</u>	<u>Nov 2016</u>	<u>% Change vs. Prior Year</u>	<u>Nov 2015</u>	<u>Nov 2016</u>	<u>% Change vs. Prior Year</u>
North America						
USA	2,809,869	3,111,317	10.73%	15,354,765	20,445,944	33.16%
Canada	327,527	745,342	127.57%	2,047,210	2,337,575	14.18%
Mexico	45,435	128,184	182.13%	23,400	0	-100.00%
Sub-Total	3,182,831	3,984,843	25.20%	17,425,375	22,783,519	30.75%
Central & South America						
Chile	88,184	132,276	50.00%	0	0	0.00%
Ecuador	0	32,500	0.00%	15,500	0	-100.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	88,184	164,776	86.85%	15,500	0	-100.00%
Europe						
Austria	0	0	0.00%	269,250	42,000	-84.40%
Belgium	44,092	132,276	200.00%	84,000	0	-100.00%
France	0	0	0.00%	126,000	0	-100.00%
Germany	348,370	731,927	110.10%	7,259,280	3,575,325	-50.75%
Greece	0	0	0.00%	117,000	48,500	-58.55%
Italy	8,276,765	13,622,096	64.58%	660,949	959,862	45.22%
Netherlands	220,460	545,271	147.33%	939,163	710,390	-24.36%
Norway	0	0	0.00%	0	95,802	0.00%
Spain	2,955,512	3,524,847	19.26%	1,971,132	3,077,366	56.12%
Sweden	0	0	0.00%	380,266	84,138	-77.87%
Switzerland	0	0	0.00%	42,000	22,500	-46.43%
U.K.	88,000	0	-100.00%	700,726	885,396	26.35%
Sub-Total	11,933,199	18,556,417	55.50%	12,549,766	9,501,279	-24.29%
Middle East/Africa						
Algeria	0	240,276	0.00%	0	419,660	0.00%
Egypt	88,184	132,552	50.31%	104,720	87,080	-16.84%
Iraq	441,012	88,192	-80.00%	337,498	419,010	24.15%
Israel	176,368	352,552	99.90%	1,504,848	1,285,328	-14.59%
Jordan	22,000	220,096	900.44%	558,048	487,500	-12.64%
Kuwait	19,290	64,092	232.26%	144,058	205,348	42.55%
Lebanon	504,296	1,055,801	109.36%	35,000	0	-100.00%
Morocco	309,196	1,411,864	356.62%	0	0	0.00%
Saudi Arabia	0	0	0.00%	451,000	715,795	58.71%
Turkey	22,837,551	38,693,105	69.43%	229,258	22,000	-90.40%
U.A.E.	1,980,576	6,090,904	207.53%	1,020,248	2,206,795	116.30%
Sub-Total	26,378,473	48,349,434	83.29%	4,384,678	5,848,516	33.39%
Asia / Pacific Rim						
Australia	0	0	0.00%	525,850	569,500	8.30%
China	3,006,324	1,543,588	-48.66%	197,000	737,035	274.13%
Hong Kong	11,469,964	8,468,696	-26.17%	218,570	310,028	41.84%
India	1,714,121	4,259,306	148.48%	10,010	4,400	-56.04%
Japan	0	0	0.00%	1,682,294	3,218,013	91.29%
Korea	33,600	99,606	196.45%	1,703,226	4,352,519	155.55%
Malaysia	0	0	0.00%	91,825	217,990	137.40%
New Zealand	0	0	0.00%	50,000	163,465	226.93%
Philippines	0	0	0.00%	36,000	112,000	211.11%
Singapore	0	0	0.00%	55,250	96,065	73.87%
Taiwan	38,925	126,107	223.97%	1,059,741	1,059,847	-0.18%
Thailand	1,013,132	0	-100.00%	42,000	414,609	887.16%
Vietnam	10,052,005	9,082,013	-9.65%	168,300	46,400	-72.43%
Sub-Total	27,328,071	23,579,316	-13.72%	5,840,066	11,299,871	93.49%
Other	309,913	921,298	197.28%	392,545	553,176	40.92%
GRAND TOTAL	69,220,671	95,556,084	38.05%	40,607,930	49,986,361	23.10%
Domestic Total	2,809,869	3,111,317	10.73%	15,354,765	20,445,944	33.16%
Export Total	66,410,802	92,444,767	39.20%	25,253,165	29,540,417	16.98%