

**California Walnut Board**

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*An Equal Opportunity Employer and Provider*


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**MONTHLY MANAGEMENT REPORT**
**Tuesday, October 13, 2015**
**September Shipments**


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**Inshell (1000 pounds)**

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
	9/1/2014 to		9/1/2015 to	
	<u>September 2014</u>	<u>9/30/2014</u>	<u>September 2015</u>	<u>9/30/2015</u>
Domestic	895	895	612	612
Export	<u>10,224</u>	<u>10,224</u>	<u>12,662</u>	<u>12,662</u>
<b>Total</b>	<b>11,119</b>	<b>11,119</b>	<b>13,274</b>	<b>13,274</b>

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**Shelled (1000 pounds)**

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
	9/1/2014 to		9/1/2015 to	
	<u>September 2014</u>	<u>9/30/2014</u>	<u>September 2015</u>	<u>9/30/2015</u>
Domestic	12,350	12,350	14,969	14,969
Export	<u>6,454</u>	<u>6,454</u>	<u>7,663</u>	<u>7,663</u>
<b>Total</b>	<b>18,804</b>	<b>18,804</b>	<b>22,632</b>	<b>22,632</b>

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**Inshell Equivalent Tonnage\***

	<u>2014/15 Marketing Year</u>		<u>2015/16 Marketing Year</u>	
	9/1/2014 to		9/1/2015 to	
	<u>September 2014</u>	<u>9/30/2014</u>	<u>September 2015</u>	<u>9/30/2015</u>
Domestic	14,450	14,450	17,278	17,278
Export	<u>12,429</u>	<u>12,429</u>	<u>15,020</u>	<u>15,020</u>
<b>Total</b>	<b>26,879</b>	<b>26,879</b>	<b>32,297</b>	<b>32,297</b>

Walnut receipts as reported by handlers as of September 30, 2015 = 155,008 tons

\*2014/15 shellout rate 44.1 -- 2015/16 shellout rate 44.1

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**09/01/2015 - 9/30/2015**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2014/15</u>	<u>2015/16</u>	<u>% Change vs. Prior Year</u>	<u>2014/15</u>	<u>2015/16</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	894,581	611,528	-31.64%	12,350,343	14,969,073	21.20%
Canada	113,050	198,184	75.31%	1,257,134	1,526,048	21.39%
Mexico	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>1,007,631</b>	<b>809,712</b>	<b>-19.64%</b>	<b>13,607,477</b>	<b>16,495,121</b>	<b>21.22%</b>
<b>Central &amp; South America</b>						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	6,614	0.00%	0	37,600	0.00%
Venezuela	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>6,614</b>	<b>0.00%</b>	<b>0</b>	<b>37,600</b>	<b>0.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	7,475	121,525	1525.75%
Belgium	88,184	0	-100.00%	0	0	0.00%
France	0	0	0.00%	0	0	0.00%
Germany	529,104	2,504,425	373.33%	940,750	556,225	-40.87%
Italy	1,807,992	1,762,083	-2.54%	0	0	0.00%
Netherlands	0	0	0.00%	0	130,900	0.00%
Spain	1,455,045	1,918,351	31.84%	613,900	1,206,800	96.58%
Sweden	0	0	0.00%	42,051	210,030	399.46%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	210,000	293,633	39.83%
<b>Sub-Total</b>	<b>3,880,325</b>	<b>6,184,859</b>	<b>59.39%</b>	<b>1,814,176</b>	<b>2,519,113</b>	<b>38.86%</b>
<b>Middle East/Africa</b>						
Algeria	80,000	265,104	231.38%	0	120,960	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	42,000	189,750	351.79%
Jordan	0	0	0.00%	0	0	0.00%
Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	123,860	0.00%
Turkey	881,088	3,640,605	313.19%	0	0	0.00%
U.A.E.	84,000	133,736	59.21%	0	35,200	0.00%
<b>Sub-Total</b>	<b>1,045,088</b>	<b>4,039,445</b>	<b>286.52%</b>	<b>42,000</b>	<b>469,770</b>	<b>1018.50%</b>
<b>Asia / Pacific Rim</b>						
Australia	0	0	0.00%	557,000	747,140	34.14%
China	396,828	308,534	-22.25%	0	124,740	0.00%
Hong Kong	2,547,868	930,679	-63.47%	0	25,615	0.00%
India	0	210,594	0.00%	0	0	0.00%
Japan	0	0	0.00%	1,298,852	912,935	-29.71%
Korea	0	0	0.00%	1,180,208	753,507	-36.15%
Malaysia	0	0	0.00%	0	65,650	0.00%
New Zealand	0	0	0.00%	50,550	98,160	94.18%
Singapore	0	0	0.00%	14,400	30,000	108.33%
Taiwan	0	0	0.00%	125,450	145,128	15.69%
Thailand	0	0	0.00%	83,126	20,645	-75.16%
Vietnam	2,068,592	719,474	-65.22%	0	0	0.00%
<b>Sub-Total</b>	<b>5,013,288</b>	<b>2,169,281</b>	<b>-56.73%</b>	<b>3,309,586</b>	<b>2,923,520</b>	<b>-11.67%</b>
Other	172,276	64,092	-62.80%	31,000	187,175	503.79%
<b>GRAND TOTAL</b>	<b>11,118,608</b>	<b>13,274,003</b>	<b>19.39%</b>	<b>18,804,239</b>	<b>22,632,299</b>	<b>20.36%</b>
<b>Domestic Total</b>	<b>894,581</b>	<b>611,528</b>	<b>-31.64%</b>	<b>12,350,343</b>	<b>14,969,073</b>	<b>21.20%</b>
<b>Export Total</b>	<b>10,224,027</b>	<b>12,662,475</b>	<b>23.85%</b>	<b>6,453,896</b>	<b>7,663,226</b>	<b>18.74%</b>

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