

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Wednesday, October 12, 2016
September Shipments

Inshell (1000 pounds)

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
	9/1/2015 to		9/1/2016 to	
	<u>September 2015</u>	<u>9/30/2015</u>	<u>September 2016</u>	<u>9/30/2016</u>
Domestic	612	612	1,343	1,343
Export	<u>12,618</u>	<u>12,618</u>	<u>32,898</u>	<u>32,898</u>
Total	13,230	13,230	34,241	34,241

Shelled (1000 pounds)

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
	9/1/2015 to		9/1/2016 to	
	<u>September 2015</u>	<u>9/30/2015</u>	<u>September 2016</u>	<u>9/30/2016</u>
Domestic	14,969	14,969	17,349	17,349
Export	<u>7,663</u>	<u>7,663</u>	<u>11,406</u>	<u>11,406</u>
Total	22,632	22,632	28,755	28,755

Inshell Equivalent Tonnage*

	<u>2015/16 Marketing Year</u>		<u>2016/17 Marketing Year</u>	
	9/1/2015 to		9/1/2016 to	
	<u>September 2015</u>	<u>9/30/2015</u>	<u>September 2016</u>	<u>9/30/2016</u>
Domestic	17,278	17,278	20,342	20,342
Export	<u>14,998</u>	<u>14,998</u>	<u>29,381</u>	<u>29,381</u>
Total	32,275	32,275	49,723	49,723

Walnut receipts as reported by handlers as of September 30, 2016 = 228,318 tons

*2015/16 shellout rate 44.1 -- 2016/17 shellout rate 44.1

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2016 - 09/30/2016

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2015/16</u>	<u>2016/17</u>	<u>% Change vs. Prior Year</u>	<u>2015/16</u>	<u>2016/17</u>	<u>% Change vs. Prior Year</u>
North America						
USA	611,528	1,342,920	119.60%	14,969,073	17,349,384	15.90%
Canada	198,034	58,250	-70.59%	1,526,048	1,215,990	-20.32%
Mexico	0	44,092	0.00%	0	0	0.00%
Sub-Total	809,562	1,445,262	78.52%	16,495,121	18,565,374	12.55%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	6,614	4,565	-30.98%	37,600	37,600	0.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	6,614	4,565	-30.98%	37,600	37,600	0.00%
Europe						
Austria	0	0	0.00%	121,525	41,400	-65.93%
Belgium	0	264,552	0.00%	0	106,500	0.00%
France	0	0	0.00%	0	61,550	0.00%
Germany	2,504,425	2,930,445	17.01%	556,225	3,041,850	446.87%
Greece	0	0	0.00%	0	0	0.00%
Italy	1,762,083	6,921,684	292.81%	0	0	0.00%
Netherlands	0	176,000	0.00%	130,900	165,300	26.28%
Norway	0	0	0.00%	120,175	298,080	148.04%
Spain	1,918,439	2,315,876	20.72%	1,206,800	1,548,515	28.32%
Sweden	0	0	0.00%	210,030	207,874	-1.03%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	293,633	392,857	33.79%
Sub-Total	6,184,947	12,608,557	103.86%	2,639,288	5,863,926	122.18%
Middle East/Africa						
Algeria	265,104	0	-100.00%	120,960	0	-100.00%
Egypt	0	0	0.00%	0	0	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	130,623	0.00%	189,750	163,000	-14.10%
Jordan	0	396,000	0.00%	0	38,700	0.00%
Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	-44,092	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	123,860	41,998	-66.09%
Turkey	3,508,329	11,446,373	226.26%	0	0	0.00%
U.A.E.	133,736	357,276	167.15%	35,200	83,996	138.63%
Sub-Total	3,907,169	12,286,180	214.45%	469,770	327,694	-30.24%
Asia / Pacific Rim						
Australia	0	0	0.00%	747,140	318,350	-57.39%
China	308,534	881,492	185.70%	124,740	18,000	-85.57%
Hong Kong	1,018,863	1,453,653	42.67%	25,615	0	-100.00%
India	210,594	705,105	234.82%	0	0	0.00%
Japan	0	0	0.00%	912,935	903,809	-1.00%
Korea	0	0	0.00%	753,507	1,085,455	44.05%
Malaysia	0	0	0.00%	65,650	0	-100.00%
New Zealand	0	0	0.00%	98,160	22,500	-77.08%
Philippines	0	0	0.00%	25,000	23,500	-6.00%
Singapore	0	0	0.00%	30,000	32,700	9.00%
Taiwan	0	0	0.00%	145,128	306,350	111.09%
Thailand	0	0	0.00%	20,645	908,000	4298.16%
Vietnam	719,474	4,624,889	542.82%	0	114,000	0.00%
Sub-Total	2,257,465	7,665,139	239.55%	2,948,520	3,732,664	26.59%
Other	64,092	231,299	260.89%	42,000	227,710	442.17%
GRAND TOTAL	13,229,849	34,241,002	158.82%	22,632,299	28,754,968	27.05%
Domestic Total	611,528	1,342,920	119.60%	14,969,073	17,349,384	15.90%
Export Total	12,618,321	32,898,082	160.72%	7,663,226	11,405,584	48.84%

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September 2015 / September 2016

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