

California Walnut Board

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Folsom, CA 95630-4726

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An Equal Opportunity Employer and Provider**REVISED****MONTHLY MANAGEMENT REPORT****Monday, January 13, 2014****December Shipments****Inshell (1000 pounds)**

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
	9/1/2012 to		9/1/2013 to	
	<u>December 2012</u>	<u>12/31/2012</u>	<u>December 2013</u>	<u>12/31/2013</u>
Domestic	1,196	11,679	1,227	10,159
Export	<u>32,161</u>	<u>215,762</u>	<u>32,608</u>	<u>228,401</u>
Total	33,357	227,441	33,835	238,560

Shelled (1000 pounds)

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
	9/1/2012 to		9/1/2013 to	
	<u>December 2012</u>	<u>12/31/2012</u>	<u>December 2013</u>	<u>12/31/2013</u>
Domestic	11,443	66,045	12,736	64,652
Export	<u>16,237</u>	<u>57,355</u>	<u>16,885</u>	<u>58,568</u>
Total	27,680	123,400	29,621	123,220

Inshell Equivalent Tonnage*

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
	9/1/2012 to		9/1/2013 to	
	<u>December 2012</u>	<u>12/31/2012</u>	<u>December 2013</u>	<u>12/31/2013</u>
Domestic	13,484	80,214	14,988	78,050
Export	<u>34,365</u>	<u>172,470</u>	<u>35,362</u>	<u>180,304</u>
Total	47,849	252,684	50,350	258,354

Walnut receipts as reported by handlers as of December 31, 2013 = 487,963 tons

*2012/13 shellout rate 44.4 -- 2013/14 shellout rate 44.3

**Silverado Resort & Spa**

1600 Atlas Peak Road

Napa, CA 94558

(707) 257-0200

SCHEDULE OF EVENTS

California Walnut Board & California Walnut Commission Winter Meeting – February 20-21, 2014

Thursday, February 20, 2014

	<u>Time</u>	<u>Location</u>
Reception	6:00 p.m.	Fairway Deck
Banquet Dinner – <i>registration required for dinner ticket*</i>	7:00 p.m.	Silverado Ballroom

Friday, February 21, 2014

Continental Breakfast	7:30 – 9:00 a.m.	Fairway Deck
Joint California Walnut Board / California Walnut Commission Meeting	9:00 a.m.	Silverado East
Luncheon	11:30 a.m.	Fairway Deck

Note: Meeting schedule and room assignments are subject to change.

**Meeting Registration forms are available– call us at (916) 932-7070 or visit our website at*

<http://www.walnuts.org/industry-resources/meetings/>

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2013 - 12/31/2013
REVISED

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2012/13</u>	<u>2013/14</u>	<u>% Change vs. Prior Year</u>	<u>2012/13</u>	<u>2013/14</u>	<u>% Change vs. Prior Year</u>
North America						
USA	11,679,027	10,158,552	-13.02%	66,044,654	64,651,927	-2.11%
Canada	1,919,746	1,260,734	-34.33%	6,482,109	6,689,292	3.20%
Mexico	202,730	357,919	76.55%	0	13,800	0.00%
Sub-Total	13,801,503	11,777,205	-14.67%	72,526,763	71,355,019	-1.62%
Central & South America						
Brazil	176,368	485,288	175.16%	0	0	0.00%
Chile	308,644	741,564	140.27%	0	0	0.00%
Ecuador	95,178	118,221	24.21%	161,300	166,775	3.39%
Venezuela	1,208,048	652,787	-45.96%	245,400	0	-100.00%
Sub-Total	1,788,238	1,997,860	11.72%	406,700	166,775	-58.99%
Europe						
Austria	0	0	0.00%	293,400	321,300	9.51%
France	44,092	771,554	1649.87%	42,000	0	-100.00%
Germany	7,622,419	11,381,127	49.31%	8,836,305	9,310,389	5.37%
Greece	0	573,196	0.00%	235,480	0	-100.00%
Italy	23,401,471	31,737,188	35.62%	1,177,519	1,127,566	-4.24%
Netherlands	2,728,799	2,439,005	-10.62%	594,929	1,404,651	136.10%
Norway	0	0	0.00%	84,000	85,578	1.88%
Portugal	0	0	0.00%	0	21,560	0.00%
Spain	11,736,970	16,336,248	39.19%	4,405,414	5,389,442	22.34%
Sweden	0	0	0.00%	495,438	445,472	-10.09%
Switzerland	0	0	0.00%	265,020	223,020	-15.85%
U.K.	132,184	390,249	195.23%	983,422	636,064	-35.32%
Sub-Total	45,665,935	63,628,567	39.33%	17,412,927	18,965,042	8.91%
Middle East/Africa						
Algeria	529,104	704,664	33.18%	167,100	166,000	-0.66%
Egypt	501,455	88,184	-82.41%	496,246	169,444	-65.85%
Israel	523,500	1,542,931	194.73%	3,007,229	3,021,059	0.46%
Jordan	0	44,092	0.00%	0	236,000	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	1,536,669	2,243,272	45.98%	0	0	0.00%
Saudi Arabia	88,092	264,368	200.10%	332,975	555,054	66.70%
Turkey	32,519,507	41,360,320	27.19%	133,760	23,100	-82.73%
U.A.E.	4,937,292	10,247,846	107.56%	665,267	1,926,375	189.56%
Sub-Total	40,635,619	56,495,677	39.03%	4,802,577	6,097,032	26.95%
Asia / Pacific Rim						
Australia	55,069	56,768	3.09%	3,394,014	3,364,503	-0.87%
China	40,039,529	14,367,251	-64.12%	1,627,941	458,792	-71.82%
Hong Kong	69,947,666	61,864,272	-11.56%	1,643,552	1,879,343	14.35%
India	44,092	132,276	200.00%	0	0	0.00%
Japan	0	0	0.00%	8,349,434	7,858,323	-5.88%
Korea	1,111,614	665,993	-40.09%	8,519,974	8,266,618	-2.97%
Malaysia	2,097	0	-100.00%	439,675	263,042	-40.17%
New Zealand	0	0	0.00%	207,500	387,308	86.65%
Philippines	0	0	0.00%	128,940	166,850	29.40%
Singapore	63,092	0	-100.00%	310,538	462,580	48.96%
Taiwan	104,720	68,147	-34.92%	2,952,090	2,305,970	-21.89%
Thailand	264,552	4,319,885	1532.91%	271,040	501,785	85.13%
Vietnam	13,324,859	22,333,720	67.61%	2,090	289,650	13758.85%
Sub-Total	124,957,290	103,808,312	-16.92%	27,846,788	26,204,764	-5.90%
Other	592,433	852,062	43.82%	404,078	431,178	6.71%
GRAND TOTAL	227,441,018	238,559,683	4.89%	123,399,833	123,219,810	-0.15%
Domestic Total	11,679,027	10,158,552	-13.02%	66,044,654	64,651,927	-2.11%
Export Total	215,761,991	228,401,131	5.86%	57,355,179	58,567,883	2.11%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
December 2012 / December 2013 - REVISED

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>Dec 2012</u>	<u>Dec 2013</u>	<u>% Change vs. Prior Year</u>	<u>Dec 2012</u>	<u>Dec 2013</u>	<u>% Change vs. Prior Year</u>
North America						
USA	1,196,200	1,227,129	2.59%	11,442,869	12,735,540	11.30%
Canada	92,080	2	-100.00%	1,244,595	1,130,302	-9.18%
Mexico	0	0	0.00%	0	0	0.00%
Sub-Total	1,288,280	1,227,131	-4.75%	12,687,464	13,865,842	9.29%
Central & South America						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	88,000	0.00%	0	0	0.00%
Ecuador	0	27,500	0.00%	0	12,000	0.00%
Venezuela	220,460	22,046	-90.00%	126,000	0	-100.00%
Sub-Total	220,460	137,546	-37.61%	126,000	12,000	-90.48%
Europe						
Austria	0	0	0.00%	84,000	83,400	-0.71%
France	0	352,956	0.00%	42,000	0	-100.00%
Germany	220,460	308,552	39.96%	2,500,618	2,867,713	14.68%
Greece	0	0	0.00%	0	0	0.00%
Italy	576,794	2,280,019	295.29%	312,760	312,341	-0.13%
Netherlands	22,046	264,552	1100.00%	194,405	352,394	81.27%
Norway	0	0	0.00%	0	0	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	879,241	2,108,644	139.83%	442,915	1,118,061	152.43%
Sweden	0	0	0.00%	42,075	192,610	357.78%
Switzerland	0	0	0.00%	97,020	97,020	0.00%
U.K.	0	16,614	0.00%	252,234	283,970	12.58%
Sub-Total	1,698,541	5,331,337	213.88%	3,968,027	5,307,509	33.76%
Middle East/Africa						
Algeria	88,184	176,203	99.81%	43,725	0	-100.00%
Egypt	16,535	44,092	166.66%	289,178	105,776	-63.42%
Israel	66,138	616,828	832.64%	1,087,625	1,157,248	6.40%
Jordan	0	0	0.00%	0	42,000	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	967,051	836,186	-13.53%	0	0	0.00%
Saudi Arabia	0	88,000	0.00%	164,867	269,538	63.49%
Turkey	6,001,648	8,964,290	49.36%	111,760	0	-100.00%
U.A.E.	2,557,336	4,776,292	86.77%	144,848	879,666	507.30%
Sub-Total	9,696,892	15,501,891	59.86%	1,842,003	2,454,228	33.24%
Asia / Pacific Rim						
Australia	0	0	0.00%	1,210,456	933,028	-22.92%
China	7,290,991	1,467,560	-79.87%	500,596	213,600	-57.33%
Hong Kong	9,907,160	6,776,540	-31.60%	762,320	177,250	-76.75%
India	44,092	44,092	0.00%	0	0	0.00%
Japan	0	0	0.00%	2,973,675	2,760,626	-7.16%
Korea	963,210	649,193	-32.60%	2,429,324	2,705,420	11.37%
Malaysia	0	0	0.00%	101,000	47,792	-52.68%
New Zealand	0	0	0.00%	67,100	77,750	15.87%
Philippines	0	0	0.00%	2,550	25,000	880.39%
Singapore	44,092	0	-100.00%	92,650	160,800	73.56%
Taiwan	0	2,205	0.00%	737,140	589,490	-20.03%
Thailand	0	617,288	0.00%	22,000	0	-100.00%
Vietnam	2,203,644	1,983,485	-9.99%	0	84,000	0.00%
Sub-Total	20,453,189	11,540,363	-43.58%	8,898,811	7,774,756	-12.63%
Other	0	96,984	0.00%	157,360	206,368	31.14%
GRAND TOTAL	33,357,362	33,835,252	1.43%	27,679,665	29,620,703	7.01%
Domestic Total	1,196,200	1,227,129	2.59%	11,442,869	12,735,540	11.30%
Export Total	32,161,162	32,608,123	1.39%	16,236,796	16,885,163	3.99%