

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT**Wednesday, December 11, 2013**

November Shipments

Inshell (1000 pounds)

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
		9/1/2012 to		9/1/2013 to
	<u>November 2012</u>	<u>11/30/2012</u>	<u>November 2013</u>	<u>11/30/2013</u>
Domestic	3,134	10,483	3,540	8,931
Export	<u>79,964</u>	<u>183,601</u>	<u>74,274</u>	<u>195,749</u>
Total	83,099	194,084	77,814	204,680

Shelled (1000 pounds)

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
		9/1/2012 to		9/1/2013 to
	<u>November 2012</u>	<u>11/30/2012</u>	<u>November 2013</u>	<u>11/30/2013</u>
Domestic	19,571	54,602	16,846	51,909
Export	<u>20,409</u>	<u>41,118</u>	<u>18,607</u>	<u>41,683</u>
Total	39,980	95,720	35,453	93,592

Inshell Equivalent Tonnage*

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
		9/1/2012 to		9/1/2013 to
	<u>November 2012</u>	<u>11/30/2012</u>	<u>November 2013</u>	<u>11/30/2013</u>
Domestic	23,607	66,730	20,784	63,054
Export	<u>62,966</u>	<u>138,105</u>	<u>58,138</u>	<u>144,920</u>
Total	86,572	204,835	78,922	207,974

Walnut receipts as reported by handlers as of November 30, 2013 = 482,942 tons

*2012/13 shellout rate 44.4 -- 2013/14 shellout rate 44.3

**Silverado Resort & Spa**

1600 Atlas Peak Road

Napa, CA 94558

(707) 257-0200

SCHEDULE OF EVENTS**California Walnut Board &
California Walnut Commission
Winter Meeting – February 20-21, 2014****Thursday, February 20, 2014**

	<u>Time</u>	<u>Location</u>
Reception	6:00 p.m.	Fairway Deck
Banquet Dinner – <i>registration required for dinner ticket*</i>	7:00 p.m.	Silverado Ballroom

Friday, February 21, 2014

Continental Breakfast	7:30 – 9:00 a.m.	Fairway Deck
Joint California Walnut Board / California Walnut Commission Meeting	9:00 a.m.	Silverado East
Luncheon	11:30 a.m.	Fairway Deck

Note: Meeting schedule and room assignments are subject to change.

**Meeting Registration forms are available– call us at (916) 932-7070 or visit our website at*

<http://www.walnuts.org/industry-resources/meetings/>

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2013 - 11/30/2013

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2012/13</u>	<u>2013/14</u>	<u>% Change vs. Prior Year</u>	<u>2012/13</u>	<u>2013/14</u>	<u>% Change vs. Prior Year</u>
North America						
USA	10,482,827	8,931,423	-14.80%	54,601,785	51,909,187	-4.93%
Canada	1,827,666	1,260,732	-31.02%	5,237,514	5,558,990	6.14%
Mexico	202,730	357,919	76.55%	0	13,800	0.00%
Sub-Total	12,513,223	10,550,074	-15.69%	59,839,299	57,481,977	-3.94%
Central & South America						
Brazil	176,368	485,288	175.16%	0	0	0.00%
Chile	308,644	653,564	111.75%	0	0	0.00%
Ecuador	95,178	90,721	-4.68%	161,300	154,775	-4.05%
Venezuela	987,588	630,741	-36.13%	119,400	0	-100.00%
Sub-Total	1,567,778	1,860,314	18.66%	280,700	154,775	-44.86%
Europe						
Austria	0	0	0.00%	209,400	237,900	13.61%
France	44,092	418,598	849.37%	0	0	0.00%
Germany	7,401,959	11,028,575	49.00%	6,335,687	6,442,676	1.69%
Greece	0	573,196	0.00%	235,480	0	-100.00%
Italy	22,824,677	29,457,169	29.06%	864,759	815,225	-5.73%
Netherlands	2,706,753	2,174,453	-19.67%	400,524	1,052,257	162.72%
Norway	0	0	0.00%	84,000	85,578	1.88%
Portugal	0	0	0.00%	0	21,560	0.00%
Spain	10,857,729	14,227,604	31.04%	3,962,499	4,271,381	7.80%
Sweden	0	0	0.00%	453,363	252,862	-44.23%
Switzerland	0	0	0.00%	168,000	126,000	-25.00%
U.K.	132,184	373,635	182.66%	731,188	352,094	-51.85%
Sub-Total	43,967,394	58,253,230	32.49%	13,444,900	13,657,533	1.58%
Middle East/Africa						
Algeria	440,920	528,461	19.85%	123,375	166,000	34.55%
Egypt	484,920	44,092	-90.91%	207,068	63,668	-69.25%
Israel	457,362	926,103	102.49%	1,919,604	1,863,811	-2.91%
Jordan	0	44,092	0.00%	0	194,000	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	569,618	1,407,086	147.02%	0	0	0.00%
Saudi Arabia	88,092	176,368	100.21%	168,108	285,516	69.84%
Turkey	26,517,859	32,396,030	22.17%	22,000	23,100	5.00%
U.A.E.	2,379,956	5,471,554	129.90%	520,419	1,046,709	101.13%
Sub-Total	30,938,727	40,993,786	32.50%	2,960,574	3,642,804	23.04%
Asia / Pacific Rim						
Australia	55,069	56,768	3.09%	2,183,558	2,431,475	11.35%
China	32,748,538	12,899,691	-60.61%	1,127,345	245,192	-78.25%
Hong Kong	60,040,506	55,087,732	-8.25%	881,232	1,702,093	93.15%
India	0	88,184	0.00%	0	0	0.00%
Japan	0	44,092	0.00%	5,375,759	5,097,697	-5.17%
Korea	148,404	16,800	-88.68%	6,090,650	5,561,198	-8.69%
Malaysia	2,097	0	-100.00%	338,675	215,250	-36.44%
New Zealand	0	0	0.00%	140,400	309,558	120.48%
Philippines	0	0	0.00%	126,390	141,850	12.23%
Singapore	19,000	0	-100.00%	217,888	301,780	38.50%
Taiwan	104,720	65,942	-37.03%	2,214,950	1,716,480	-22.50%
Thailand	264,552	3,702,597	1299.57%	249,040	501,785	101.49%
Vietnam	11,121,215	20,306,143	82.59%	2,090	205,650	9739.71%
Sub-Total	104,504,101	92,267,949	-11.71%	18,947,977	18,430,008	-2.73%
Other	592,433	755,078	27.45%	246,718	224,810	-8.88%
GRAND TOTAL	194,083,656	204,680,431	5.46%	95,720,168	93,591,907	-2.22%
Domestic Total	10,482,827	8,931,423	-14.80%	54,601,785	51,909,187	-4.93%
Export Total	183,600,829	195,749,008	6.62%	41,118,383	41,682,720	1.37%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
November 2012 / November 2013

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>Nov 2012</u>	<u>Nov 2013</u>	<u>% Change vs. Prior Year</u>	<u>Nov 2012</u>	<u>Nov 2013</u>	<u>% Change vs. Prior Year</u>
North America						
USA	3,134,352	3,539,791	12.94%	19,570,966	16,846,474	-13.92%
Canada	691,446	626,500	-9.39%	1,961,795	2,168,202	10.52%
Mexico	0	95,735	0.00%	0	13,800	0.00%
Sub-Total	3,825,798	4,262,026	11.40%	21,532,761	19,028,476	-11.63%
Central & South America						
Brazil	0	0	0.00%	0	0	0.00%
Chile	308,644	396,920	28.60%	0	0	0.00%
Ecuador	20,000	50,721	153.61%	15,500	110,750	614.52%
Venezuela	132,276	57,545	-56.50%	37,400	0	-100.00%
Sub-Total	460,920	505,186	9.60%	52,900	110,750	109.36%
Europe						
Austria	0	0	0.00%	42,000	83,900	99.76%
France	44,092	132,276	200.00%	0	0	0.00%
Germany	221,368	835,564	277.45%	2,876,924	2,954,809	2.71%
Greece	0	0	0.00%	235,480	0	-100.00%
Italy	3,127,148	5,007,618	60.13%	736,719	303,115	-58.86%
Netherlands	787,649	428,133	-45.64%	168,240	634,400	277.08%
Norway	0	0	0.00%	0	85,578	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	1,186,588	2,994,720	152.38%	2,373,465	1,188,221	-49.94%
Sweden	0	0	0.00%	116,719	126,198	8.12%
Switzerland	0	0	0.00%	84,000	42,000	-50.00%
U.K.	0	44,092	0.00%	310,958	266,048	-14.44%
Sub-Total	5,366,845	9,442,403	75.94%	6,944,505	5,684,269	-18.15%
Middle East/Africa						
Algeria	0	219,817	0.00%	123,375	166,000	34.55%
Egypt	396,736	0	-100.00%	164,960	63,668	-61.40%
Israel	236,902	662,025	179.45%	1,152,026	1,173,985	1.91%
Jordan	0	44,092	0.00%	0	194,000	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	349,246	879,268	151.76%	0	0	0.00%
Saudi Arabia	88,092	132,276	50.16%	42,000	285,516	579.80%
Turkey	17,184,574	17,748,326	3.28%	22,000	23,100	5.00%
U.A.E.	1,939,220	3,219,956	66.04%	353,565	813,067	129.96%
Sub-Total	20,194,770	22,905,760	13.42%	1,857,926	2,719,336	46.36%
Asia / Pacific Rim						
Australia	33,023	0	-100.00%	676,820	583,015	-13.86%
China	17,475,357	4,487,946	-74.32%	449,071	113,698	-74.68%
Hong Kong	30,069,225	25,297,759	-15.87%	441,032	595,453	35.01%
India	0	88,184	0.00%	0	0	0.00%
Japan	0	44,092	0.00%	3,491,250	2,705,086	-22.52%
Korea	148,404	16,800	-88.68%	2,612,885	2,030,630	-22.28%
Malaysia	2,097	0	-100.00%	209,175	87,000	-58.41%
New Zealand	0	0	0.00%	25,000	97,508	290.03%
Philippines	0	0	0.00%	50,000	56,100	12.20%
Singapore	19,000	0	-100.00%	112,250	186,960	66.56%
Taiwan	60,628	44,092	-27.27%	1,178,332	979,220	-16.90%
Thailand	264,552	1,366,852	416.67%	209,040	208,150	-0.43%
Vietnam	4,990,101	9,084,545	82.05%	2,090	122,000	5737.32%
Sub-Total	53,062,387	40,430,270	-23.81%	9,456,945	7,764,820	-17.89%
Other	187,888	268,410	42.86%	135,216	145,625	7.70%
GRAND TOTAL	83,098,608	77,814,055	-6.36%	39,980,253	35,453,276	-11.32%
Domestic Total	3,134,352	3,539,791	12.94%	19,570,966	16,846,474	-13.92%
Export Total	79,964,256	74,274,264	-7.12%	20,409,287	18,606,802	-8.83%