

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Tuesday, October 14, 2014
September Shipments

Inshell (1000 pounds)

	<u>2013/14 Marketing Year</u>		<u>2014/15 Marketing Year</u>	
	9/1/2013 to		9/1/2014 to	
	<u>September 2013</u>	<u>9/30/2013</u>	<u>September 2014</u>	<u>9/30/2014</u>
Domestic	580	580	895	895
Export	<u>14,128</u>	<u>14,128</u>	<u>10,051</u>	<u>10,051</u>
Total	14,708	14,708	10,945	10,945

Shelled (1000 pounds)

	<u>2013/14 Marketing Year</u>		<u>2014/15 Marketing Year</u>	
	9/1/2013 to		9/1/2014 to	
	<u>September 2013</u>	<u>9/30/2013</u>	<u>September 2014</u>	<u>9/30/2014</u>
Domestic	12,231	12,231	12,316	12,316
Export	<u>5,253</u>	<u>5,253</u>	<u>6,454</u>	<u>6,454</u>
Total	17,485	17,485	18,770	18,770

Inshell Equivalent Tonnage*

	<u>2013/14 Marketing Year</u>		<u>2014/15 Marketing Year</u>	
	9/1/2013 to		9/1/2014 to	
	<u>September 2013</u>	<u>9/30/2013</u>	<u>September 2014</u>	<u>9/30/2014</u>
Domestic	14,033	14,033	14,411	14,411
Export	<u>12,966</u>	<u>12,966</u>	<u>12,343</u>	<u>12,343</u>
Total	27,000	27,000	26,754	26,754

Walnut receipts as reported by handlers as of September 30, 2014 = 121,578 tons

*2013/14 shellout rate 44.5 -- 2014/15 shellout rate 44.1

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2014 - 9/30/2014

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2013/14</u>	<u>2014/15</u>	<u>% Change vs. Prior Year</u>	<u>2013/14</u>	<u>2014/15</u>	<u>% Change vs. Prior Year</u>
North America						
USA	580,306	894,581	54.16%	12,231,404	12,316,398	0.69%
Canada	54,000	113,050	109.35%	1,115,105	1,257,134	12.74%
Mexico	132,000	0	-100.00%	0	0	0.00%
Sub-Total	766,306	1,007,631	31.49%	13,346,509	13,573,532	1.70%
Central & South America						
Brazil	0	40,000	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	10,000	0	-100.00%	32,025	0	-100.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	10,000	40,000	300.00%	32,025	0	-100.00%
Europe						
Austria	0	0	0.00%	82,000	7,475	-90.88%
France	0	0	0.00%	0	0	0.00%
Germany	2,027,846	529,104	-73.91%	892,668	940,750	5.39%
Greece	0	0	0.00%	0	0	0.00%
Italy	2,402,590	1,807,992	-24.75%	0	0	0.00%
Netherlands	0	0	0.00%	42,000	0	-100.00%
Norway	0	0	0.00%	0	0	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	1,498,925	1,455,045	-2.93%	605,125	613,900	1.45%
Sweden	0	0	0.00%	111	42,051	37783.78%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	0	210,000	0.00%
Sub-Total	5,929,361	3,792,141	-36.04%	1,621,904	1,814,176	11.85%
Middle East/Africa						
Algeria	0	80,000	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Israel	43,706	0	-100.00%	0	42,000	0.00%
Jordan	0	0	0.00%	0	0	0.00%
Kuwait	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	0	0.00%
Turkey	1,631,129	881,088	-45.98%	0	0	0.00%
U.A.E.	44,000	84,000	90.91%	0	0	0.00%
Sub-Total	1,718,835	1,045,088	-39.20%	0	42,000	0.00%
Asia / Pacific Rim						
Australia	56,768	0	-100.00%	489,350	557,000	13.82%
China	923,728	484,828	-47.51%	42,000	0	-100.00%
Hong Kong	3,932,220	2,371,968	-39.68%	509,400	0	-100.00%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	243,550	1,298,852	433.30%
Korea	0	0	0.00%	708,695	1,180,208	66.53%
Malaysia	0	0	0.00%	25,000	0	-100.00%
New Zealand	0	0	0.00%	122,550	50,550	-58.75%
Philippines	0	0	0.00%	48,250	30,250	-37.31%
Singapore	0	0	0.00%	0	14,400	0.00%
Taiwan	0	0	0.00%	190,200	125,450	-34.04%
Thailand	132,584	0	-100.00%	42,000	83,126	97.92%
Vietnam	1,149,882	1,982,992	72.45%	43,650	0	-100.00%
Sub-Total	6,195,182	4,839,788	-21.88%	2,464,645	3,339,836	35.51%
Other	88,184	220,460	150.00%	19,625	750	-96.18%
GRAND TOTAL	14,707,868	10,945,108	-25.58%	17,484,708	18,770,294	7.35%
Domestic Total	580,306	894,581	54.16%	12,231,404	12,316,398	0.69%
Export Total	14,127,562	10,050,527	-28.86%	5,253,304	6,453,896	22.85%

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September 2013 / September 2014

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