

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Wednesday, March 10, 2010
February Shipments

Inshell (1000 pounds)

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>February 2009</u>	9/1/2008 to <u>2/28/2009</u>	<u>February 2010</u>	9/1/2009 to <u>2/28/2010</u>
Domestic	779	15,905	623	16,069
Export	<u>8,884</u>	<u>106,554</u>	<u>7,394</u>	<u>173,470</u>
Total	9,663	122,459	8,017	189,540

Shelled (1000 pounds)

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>February 2009</u>	9/1/2008 to <u>2/28/2009</u>	<u>February 2010</u>	9/1/2009 to <u>2/28/2010</u>
Domestic	9,052	77,940	11,429	101,418
Export	<u>10,309</u>	<u>51,965</u>	<u>12,242</u>	<u>86,816</u>
Total	19,361	129,905	23,671	188,234

Inshell Equivalent Tonnage*

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>February 2009</u>	9/1/2008 to <u>2/28/2009</u>	<u>February 2010</u>	9/1/2009 to <u>2/28/2010</u>
Domestic	10,337	93,601	13,418	124,340
Export	<u>15,771</u>	<u>110,381</u>	<u>17,736</u>	<u>186,295</u>
Total	26,108	203,982	31,154	310,635

*2008/09 shellout rate 45.5 -- 2009/10 shellout rate 43.6

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
09/01/2009 - 02/28/2010

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2008/09</u>	<u>2009/10</u>	<u>2008/09</u>	<u>2009/10</u>
North America				
USA	15,905,365	16,069,490	77,939,855	101,417,922
Canada	2,237,284	1,971,478	4,845,308	7,294,400
Mexico	424,267	233,092	2,420	344,695
Sub-Total	18,566,916	18,274,060	82,787,583	109,057,017
Central & South America				
Brazil	1,079,314	485,012	65,195	328,868
Chile	0	852,826	0	0
Ecuador	414,731	238,010	415,758	385,235
Panama	0	0	0	0
Venezuela	1,681,190	1,325,251	126,000	206,000
Sub-Total	3,175,235	2,901,099	606,953	920,103
Europe				
Belgium	159,282	169,754	0	0
Denmark	0	30,864	0	0
France	493,832	110,230	53,225	122,500
Germany	16,000,163	14,698,905	8,282,638	12,638,733
Greece	173,612	176,368	467,465	478,800
Italy	26,542,969	31,362,770	2,082,239	2,089,819
Netherlands	4,326,473	4,178,764	931,441	2,193,606
Portugal	132,276	176,368	0	0
Spain	21,461,179	19,174,613	4,947,443	7,441,254
U.K.	489,421	222,665	160,400	1,667,500
Sub-Total	69,779,207	70,301,301	16,924,851	26,632,212
Other Europe				
Austria	0	0	550,490	830,400
Canary Is.	0	0	119,650	0
Malta	169,754	167,440	23,500	21,375
Norway	334,920	298,447	358,442	199,876
Sweden	528,128	131,797	390,149	521,132
Switzerland	97,223	129,631	170,500	210,000
Sub-Total	1,130,025	727,315	1,612,731	1,782,783
Middle East/Africa				
Egypt	1,106,143	1,054,843	94,506	299,362
Israel	1,145,675	1,056,566	5,412,571	4,958,909
Jordan	88,184	659,144	723,852	1,163,857
Morocco	726,042	832,448	0	0
Saudi Arabia	172,000	88,092	264,365	398,844
Turkey	19,356,590	46,856,841	188,340	599,595
U.A.E.	681,320	6,455,083	580,314	1,853,179
Sub-Total	23,275,954	57,003,017	7,263,948	9,273,746

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
09/01/2009 - 02/28/2010

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2008/09</u>	<u>2009/10</u>	<u>2008/09</u>	<u>2009/10</u>
Pacific Rim				
Australia	5,512	158,953	3,818,568	5,489,106
China	542,883	11,775,576	1,902,800	5,167,575
Hong Kong	2,725,918	25,564,351	161,421	2,098,110
Japan	83,500	220,460	5,814,324	10,167,345
Korea	1,583,964	1,031,979	6,161,611	12,164,751
Philippines	17,500	15,000	148,098	206,075
Singapore	0	0	202,070	351,246
Taiwan	25,920	16,535	1,564,786	3,034,435
Sub-Total	<u>4,985,197</u>	<u>38,782,854</u>	<u>19,773,678</u>	<u>38,678,643</u>
Other	<u>1,546,678</u>	<u>1,549,920</u>	<u>935,039</u>	<u>1,889,616</u>
GRAND TOTAL	<u>122,459,212</u>	<u>189,539,566</u>	<u>129,904,783</u>	<u>188,234,120</u>
Domestic Total	15,905,365	16,069,490	77,939,855	101,417,922
Export Total	106,553,847	173,470,076	51,964,928	86,816,198