

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Monday, August 15, 2011
July Shipments

Inshell (1000 pounds)

	<u>2009/10 Marketing Year</u>		<u>2010/11 Marketing Year</u>	
		9/1/2009 to		9/1/2010 to
	<u>July 2010</u>	<u>7/31/2010</u>	<u>July 2011</u>	<u>7/31/2011</u>
Domestic	111	19,333	18	17,324
Export	<u>582</u>	<u>185,451</u>	<u>543</u>	<u>263,897</u>
Total	692	204,784	560	281,221

Shelled (1000 pounds)

	<u>2009/10 Marketing Year</u>		<u>2010/11 Marketing Year</u>	
		9/1/2009 to		9/1/2010 to
	<u>July 2010</u>	<u>7/31/2010</u>	<u>July 2011</u>	<u>7/31/2011</u>
Domestic	12,169	165,955	10,902	153,250
Export	<u>4,895</u>	<u>126,919</u>	<u>8,951</u>	<u>148,079</u>
Total	17,064	292,874	19,853	301,328

Inshell Equivalent Tonnage*

	<u>2009/10 Marketing Year</u>		<u>2010/11 Marketing Year</u>	
		9/1/2009 to		9/1/2010 to
	<u>July 2010</u>	<u>7/31/2010</u>	<u>July 2011</u>	<u>7/31/2011</u>
Domestic	13,821	197,399	12,540	184,811
Export	<u>5,828</u>	<u>236,299</u>	<u>10,560</u>	<u>302,154</u>
Total	19,649	433,697	23,100	486,965

*2009/10 shellout rate 44.2 -- 2010/11 shellout rate 43.5



ANNUAL FALL MEETING NOTICE

CALIFORNIA WALNUT BOARD / CALIFORNIA WALNUT COMMISSION

Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

Thursday, September 15, 2011

California Walnut Board - Export Committee Meeting <i>Room TBD</i>	4:30 p.m.
Welcome Reception <i>Trellis</i>	5:30 p.m.
Dinner <i>Room TBD</i>	7:00 p.m.

Friday, September 16, 2011

Continental Breakfast <i>Room TBD</i>	8:00 a.m.
California Walnut Board / California Walnut Commission Meeting <i>Room TBD</i>	10:00 a.m.
Luncheon <i>Room TBD</i>	12:30 p.m.

Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.

Meeting times and room assignments are tentative and subject to change.

All meetings will be held at the Marriott Hotel.

All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2010 - 07/31/2011

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2009/10</u>	<u>2010/11</u>	<u>% Change vs. Prior Year</u>	<u>2009/10</u>	<u>2010/11</u>	<u>% Change vs. Prior Year</u>
North America						
USA	19,333,377	17,324,104	-10.39%	165,954,922	153,249,563	-7.66%
Canada	2,101,287	2,716,629	29.28%	12,484,549	14,193,063	13.69%
Mexico	233,092	109,192	-53.15%	428,695	96,500	-77.49%
Sub-Total	21,667,756	20,149,925	-7.01%	178,868,166	167,539,126	-6.33%
Central & South America						
Brazil	485,012	440,920	-9.09%	446,726	292,900	-34.43%
Chile	1,304,746	128,142	-90.18%	0	0	0.00%
Ecuador	260,510	281,499	8.06%	589,360	639,946	8.58%
Venezuela	1,325,251	782,237	-40.97%	331,000	168,000	-49.24%
Sub-Total	3,375,519	1,632,798	-51.63%	1,367,086	1,100,846	-19.48%
Europe						
Austria	0	0	0.00%	1,563,650	1,054,400	-32.57%
France	154,322	308,460	99.88%	289,875	507,488	75.07%
Germany	14,698,905	17,659,409	20.14%	17,775,787	25,727,305	44.73%
Greece	176,368	154,322	-12.50%	675,300	596,210	-11.71%
Italy	31,715,523	34,267,803	8.05%	2,611,416	3,002,450	14.97%
Latvia	573,196	198,054	-65.45%	169,000	91,000	-46.15%
Netherlands	4,522,413	5,072,171	12.16%	3,382,438	3,845,082	13.68%
Norway	298,447	0	-100.00%	365,665	319,088	-12.74%
Portugal	176,368	207,875	17.86%	0	126,020	0.00%
Spain	19,651,130	20,889,641	6.30%	11,287,844	11,910,365	5.51%
Sweden	131,797	159,082	20.70%	712,818	1,122,985	57.54%
Switzerland	129,631	63,933	-50.68%	294,000	714,000	142.86%
U.K.	1,280,874	310,849	-75.73%	3,436,946	4,682,551	36.24%
Sub-Total	73,508,974	79,291,599	7.87%	42,564,739	53,698,944	26.16%
Middle East/Africa						
Algeria	275,460	441,838	60.40%	516,000	688,016	33.34%
Egypt	1,263,839	707,351	-44.03%	272,934	556,960	104.06%
Israel	1,081,367	1,449,646	34.06%	6,127,190	7,462,934	21.80%
Jordan	659,144	980,644	48.78%	1,096,000	2,738,650	149.88%
Morocco	832,448	4,302,471	416.85%	0	0	0.00%
Saudi Arabia	88,092	132,092	49.95%	398,844	543,778	36.34%
Turkey	48,940,216	56,091,513	14.61%	1,142,305	836,143	-26.80%
U.A.E.	8,025,187	12,111,303	50.92%	2,382,857	2,672,616	12.16%
Sub-Total	61,165,753	76,216,858	24.61%	11,936,130	15,499,097	29.85%
Asia / Pacific Rim						
Australia	198,794	195,342	-1.74%	7,934,968	8,687,262	9.48%
China	14,002,023	38,769,784	176.89%	7,664,292	7,195,341	-6.12%
Hong Kong	28,312,611	59,256,766	109.29%	2,267,918	2,786,238	22.85%
India	0	176,368	0.00%	0	0	0.00%
Japan	220,460	0	-100.00%	16,407,632	17,424,217	6.20%
Korea	1,047,099	853,711	-18.47%	17,481,373	19,330,919	10.58%
Malaysia	0	0	0.00%	445,161	507,646	14.04%
New Zealand	0	0	0.00%	559,200	818,555	46.38%
Philippines	15,000	22,500	50.00%	299,553	350,325	16.95%
Singapore	0	0	0.00%	460,962	574,818	24.70%
Taiwan	60,627	1,488	-97.55%	3,580,535	4,627,798	29.25%
Thailand	132,000	132,276	0.21%	288,750	66,500	-76.97%
Vietnam	132,276	3,467,170	2521.16%	0	0	0.00%
Sub-Total	44,120,890	102,875,405	133.17%	57,390,344	62,369,619	8.68%
Other	945,332	1,054,726	11.57%	747,472	1,120,647	49.92%
GRAND TOTAL	204,784,224	281,221,311	37.33%	292,873,937	301,328,279	2.89%
Domestic Total	19,333,377	17,324,104	-10.39%	165,954,922	153,249,563	-7.66%
Export Total	185,450,847	263,897,207	42.30%	126,919,015	148,078,716	16.67%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
July 2010 / July 2011

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>July 2010</u>	<u>July 2011</u>	<u>% Change vs. Prior Year</u>	<u>July 2010</u>	<u>July 2011</u>	<u>% Change vs. Prior Year</u>
North America						
USA	110,542	17,638	-84.04%	12,168,609	10,902,207	-10.41%
Canada	47,000	36,870	-21.55%	1,060,965	1,667,052	57.13%
Mexico	0	0	0.00%	0	23,500	0.00%
Sub-Total	157,542	54,508	-65.40%	13,229,574	12,592,759	-4.81%
Central & South America						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	22,500	12,500	-44.44%	40,900	24,350	-40.46%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	22,500	12,500	-44.44%	40,900	24,350	-40.46%
Europe						
Austria	0	0	0.00%	83,400	42,000	-49.64%
France	0	0	0.00%	0	42,000	0.00%
Germany	0	0	0.00%	744,913	1,145,049	53.72%
Greece	0	0	0.00%	84,000	67,560	-19.57%
Italy	0	0	0.00%	22,000	215,835	881.07%
Latvia	0	0	0.00%	25,000	0	-100.00%
Netherlands	0	0	0.00%	104,328	0	-100.00%
Norway	0	0	0.00%	44,921	39,550	-11.96%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	0	0.00%	451,339	832,000	84.34%
Sweden	0	0	0.00%	38,065	49,209	29.28%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	84,000	170,000	102.38%
Sub-Total	0	0	0.00%	1,681,966	2,603,203	54.77%
Middle East/Africa						
Algeria	0	0	0.00%	0	0	0.00%
Egypt	-44,092	0	-100.00%	0	0	0.00%
Israel	0	0	0.00%	212,000	331,500	56.37%
Jordan	0	0	0.00%	0	80,000	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	41,998	0.00%
Turkey	220,480	448,636	103.48%	-38,000	112,450	-395.92%
U.A.E.	336,000	0	-100.00%	0	95,360	0.00%
Sub-Total	512,388	448,636	-12.44%	174,000	661,308	280.06%
Asia / Pacific Rim						
Australia	0	0	0.00%	570,100	478,823	-16.01%
China	0	0	0.00%	173,700	360,800	107.71%
Hong Kong	0	0	0.00%	1,080	33,625	3013.43%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	493,660	1,064,850	115.71%
Korea	0	0	0.00%	564,463	1,705,593	202.16%
Malaysia	0	0	0.00%	21,225	27,500	29.56%
New Zealand	0	0	0.00%	54,650	106,050	94.05%
Philippines	0	0	0.00%	25,748	25,000	-2.91%
Singapore	0	0	0.00%	0	24,020	0.00%
Taiwan	0	0	0.00%	30,000	138,150	360.50%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	0	44,500	0.00%	0	0	0.00%
Sub-Total	0	44,500	0.00%	1,934,626	3,964,411	104.92%
Other	0	0	0.00%	2,700	7,440	175.56%
GRAND TOTAL	692,430	560,144	-19.10%	17,063,766	19,853,471	16.35%
Domestic Total	110,542	17,638	-84.04%	12,168,609	10,902,207	-10.41%
Export Total	581,888	542,506	-6.77%	4,895,157	8,951,264	82.86%