

**California Walnut Board**

101 Parkshore Drive, Suite 250

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*An Equal Opportunity Employer and Provider*


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**MONTHLY MANAGEMENT REPORT**

Thursday, July 08, 2010

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**June Shipments**


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**Inshell (1000 pounds)**

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>June 2009</u>	<u>9/1/2008 to 6/30/2009</u>	<u>June 2010</u>	<u>9/1/2009 to 6/30/2010</u>
Domestic	702	21,284	114	19,223
Export	<u>2,986</u>	<u>150,256</u>	<u>1,319</u>	<u>185,158</u>
<b>Total</b>	<b>3,688</b>	<b>171,540</b>	<b>1,433</b>	<b>204,381</b>

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**Shelled (1000 pounds)**

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>June 2009</u>	<u>9/1/2008 to 6/30/2009</u>	<u>June 2010</u>	<u>9/1/2009 to 6/30/2010</u>
Domestic	12,847	128,370	11,991	153,963
Export	<u>13,485</u>	<u>105,941</u>	<u>7,274</u>	<u>126,982</u>
<b>Total</b>	<b>26,332</b>	<b>234,311</b>	<b>19,265</b>	<b>280,945</b>

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**Inshell Equivalent Tonnage\***

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>June 2009</u>	<u>9/1/2008 to 6/30/2009</u>	<u>June 2010</u>	<u>9/1/2009 to 6/30/2010</u>
Domestic	14,468	151,708	13,809	186,175
Export	<u>16,312</u>	<u>191,546</u>	<u>9,001</u>	<u>238,200</u>
<b>Total</b>	<b>30,781</b>	<b>343,255</b>	<b>22,810</b>	<b>424,375</b>

\*2008/09 shellout rate 45.5 -- 2009/10 shellout rate 43.6



## **ANNUAL FALL MEETING NOTICE**

### **CALIFORNIA WALNUT BOARD / CALIFORNIA WALNUT COMMISSION**

**Marriott Hotel**  
**11211 Point East Drive**  
**Rancho Cordova, CA 95742**  
**(916) 638-1100**

### **SCHEDULE OF EVENTS**

#### **Thursday, September 9, 2010**

California Walnut Board - Export Committee Meeting <i>Room TBD</i>	4:30 p.m.
Welcome Reception <i>Trellis</i>	5:30 p.m.
Dinner <i>Room TBD</i>	7:00 p.m.

#### **Friday, September 10, 2010**

Continental Breakfast <i>Room TBD</i>	8:00 a.m.
California Walnut Board / California Walnut Commission Meeting <i>Los Angeles / San Francisco Ballrooms</i>	10:00 a.m.
Luncheon <i>Room TBD</i>	12:30 p.m.

**Please call the California Walnut Board/California Walnut Commission at (916) 932-7070 with any questions or to receive a registration form. Meeting times and room assignments are tentative and subject to change**

All meetings will be held at the Marriott Hotel.  
All industry members are invited to attend.

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**09/01/2009 - 06/30/2010**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2008/09</u>	<u>2009/10</u>	<u>% Change vs. Prior Year</u>	<u>2008/09</u>	<u>2009/10</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	21,284,235	19,222,835	-9.69%	128,370,178	153,963,273	19.94%
Canada	2,573,184	2,054,287	-20.17%	9,177,140	11,424,316	24.49%
Mexico	424,267	233,092	-45.06%	128,420	428,695	233.82%
<b>Sub-Total</b>	<b>24,281,686</b>	<b>21,510,214</b>	<b>-11.41%</b>	<b>137,675,738</b>	<b>165,816,284</b>	<b>20.44%</b>
<b>Central &amp; South America</b>						
Brazil	1,079,314	485,012	-55.06%	104,945	446,726	325.68%
Chile	0	1,304,746	0.00%	0	0	0.00%
Ecuador	414,731	238,010	-42.61%	518,848	548,460	5.71%
Venezuela	1,681,190	1,325,251	-21.17%	210,000	331,000	57.62%
<b>Sub-Total</b>	<b>3,175,235</b>	<b>3,353,019</b>	<b>5.60%</b>	<b>833,793</b>	<b>1,326,186</b>	<b>59.05%</b>
<b>Europe</b>						
Austria	0	0	0.00%	1,096,070	1,480,250	35.05%
France	493,832	154,322	-68.75%	137,225	289,875	111.24%
Germany	16,702,276	14,742,997	-11.73%	14,395,678	17,786,874	23.56%
Greece	698,367	176,368	-74.75%	719,465	591,300	-17.81%
Italy	28,006,720	31,715,523	13.24%	2,709,773	2,589,416	-4.44%
Latvia	88,184	573,196	550.00%	75,000	144,000	92.00%
Netherlands	4,589,923	4,522,413	-1.47%	2,435,633	3,337,960	37.05%
Norway	334,920	298,447	-10.89%	505,283	320,744	-36.52%
Portugal	132,276	176,368	33.33%	0	0	0.00%
Spain	21,770,642	19,651,130	-9.74%	8,745,250	10,957,905	25.30%
Sweden	569,464	131,797	-76.86%	793,552	674,753	-14.97%
Switzerland	97,223	129,631	33.33%	298,500	294,000	-1.51%
U.K.	489,421	1,280,874	161.71%	952,445	3,352,946	252.04%
<b>Sub-Total</b>	<b>73,973,248</b>	<b>73,553,066</b>	<b>-0.57%</b>	<b>32,863,874</b>	<b>41,820,023</b>	<b>27.25%</b>
<b>Middle East/Africa</b>						
Algeria	130,204	275,460	111.56%	848,063	553,400	-34.75%
Egypt	1,603,040	1,307,931	-18.41%	136,306	299,362	119.62%
Israel	1,359,746	1,081,367	-20.47%	10,893,623	7,052,590	-35.26%
Jordan	609,012	659,144	8.23%	3,676,261	1,620,357	-55.92%
Morocco	1,118,778	832,448	-25.59%	43,651	0	-100.00%
Saudi Arabia	285,529	88,092	-69.15%	573,552	398,844	-30.46%
Turkey	31,786,998	48,719,737	53.27%	1,695,265	1,202,305	-29.08%
U.A.E.	2,306,185	7,689,187	233.42%	1,426,235	2,426,857	70.16%
<b>Sub-Total</b>	<b>39,199,492</b>	<b>60,653,366</b>	<b>54.73%</b>	<b>19,292,956</b>	<b>13,553,715</b>	<b>-29.75%</b>
<b>Asia / Pacific Rim</b>						
Australia	104,145	223,045	114.17%	6,759,123	7,963,193	17.81%
China	11,752,266	14,222,487	21.02%	4,618,275	7,932,792	71.77%
Hong Kong	14,984,857	28,312,611	88.94%	1,381,605	2,266,838	64.07%
India	0	0	0.00%	0	0	0.00%
Japan	123,500	220,460	78.51%	11,611,472	16,213,972	39.64%
Korea	1,777,764	1,047,099	-41.10%	14,141,060	17,714,410	25.27%
Malaysia	0	0	0.00%	284,818	423,936	48.84%
New Zealand	0	0	0.00%	263,823	504,550	91.25%
Philippines	17,500	15,000	-14.29%	220,388	273,805	24.24%
Singapore	0	0	0.00%	334,545	519,762	55.36%
Taiwan	251,670	60,627	-75.91%	3,057,011	3,550,535	16.14%
Thailand	88,000	132,000	50.00%	79,319	288,750	264.04%
<b>Sub-Total</b>	<b>29,099,702</b>	<b>44,233,329</b>	<b>52.01%</b>	<b>42,751,439</b>	<b>57,652,543</b>	<b>34.86%</b>
Other	1,810,821	1,077,608	-40.49%	893,207	776,472	-13.07%
<b>GRAND TOTAL</b>	<b>171,540,184</b>	<b>204,380,602</b>	<b>19.14%</b>	<b>234,311,007</b>	<b>280,945,223</b>	<b>19.90%</b>
<b>Domestic Total</b>	<b>21,284,235</b>	<b>19,222,835</b>	<b>-9.69%</b>	<b>128,370,178</b>	<b>153,963,273</b>	<b>19.94%</b>
<b>Export Total</b>	<b>150,255,949</b>	<b>185,157,767</b>	<b>23.23%</b>	<b>105,940,829</b>	<b>126,981,950</b>	<b>19.86%</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**June 2009 / June 2010**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>June 2009</u>	<u>June 2010</u>	<u>% Change vs. Prior Year</u>	<u>June 2009</u>	<u>June 2010</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	701,703	114,411	-83.70%	12,846,924	11,991,428	-6.66%
Canada	96,100	0	-100.00%	933,997	1,196,298	28.08%
Mexico	0	0	0.00%	42,000	21,000	-50.00%
<b>Sub-Total</b>	<b>797,803</b>	<b>114,411</b>	<b>-85.66%</b>	<b>13,822,921</b>	<b>13,208,726</b>	<b>-4.44%</b>
<b>Central &amp; South America</b>						
Brazil	0	0	0.00%	0	25,710	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	32,500	23,975	-26.23%
Venezuela	0	0	0.00%	84,000	42,000	-50.00%
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>116,500</b>	<b>91,685</b>	<b>-21.30%</b>
<b>Europe</b>						
Austria	0	0	0.00%	42,000	124,800	197.14%
France	0	0	0.00%	40,000	125,975	214.94%
Germany	171,960	0	-100.00%	1,053,602	998,142	-5.26%
Greece	0	0	0.00%	42,000	0	-100.00%
Italy	176,368	0	-100.00%	84,000	126,240	50.29%
Latvia	0	0	0.00%	25,000	25,000	0.00%
Netherlands	44,092	0	-100.00%	427,218	151,656	-64.50%
Norway	0	0	0.00%	11,640	97,376	736.56%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	0	0.00%	621,576	317,000	-49.00%
Sweden	0	0	0.00%	134,933	42,285	-68.66%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	88,185	0.00%	81,345	168,086	106.63%
<b>Sub-Total</b>	<b>392,420</b>	<b>88,185</b>	<b>-77.53%</b>	<b>2,563,314</b>	<b>2,176,560</b>	<b>-15.09%</b>
<b>Middle East/Africa</b>						
Algeria	-88,184	11,000	-112.47%	0	33,000	0.00%
Egypt	0	32,628	0.00%	0	0	0.00%
Israel	0	0	0.00%	1,773,578	665,853	-62.46%
Jordan	0	0	0.00%	620,750	0	-100.00%
Morocco	0	0	0.00%	43,651	0	-100.00%
Saudi Arabia	27,550	0	-100.00%	84,000	0	-100.00%
Turkey	498,116	1,058,304	112.46%	508,000	38,000	-92.52%
U.A.E.	176,000	45,000	-74.43%	168,040	0	-100.00%
<b>Sub-Total</b>	<b>613,482</b>	<b>1,146,932</b>	<b>86.95%</b>	<b>3,198,019</b>	<b>736,853</b>	<b>-76.96%</b>
<b>Asia / Pacific Rim</b>						
Australia	65,587	0	-100.00%	822,379	915,079	11.27%
China	509,846	0	-100.00%	775,300	326,400	-57.90%
Hong Kong	1,180,854	83,892	-92.90%	577,230	0	-100.00%
India	0	0	0.00%	0	0	0.00%
Japan	40,000	0	-100.00%	1,906,165	986,734	-48.23%
Korea	0	0	0.00%	1,949,214	629,764	-67.69%
Malaysia	0	0	0.00%	42,250	0	-100.00%
New Zealand	0	0	0.00%	22,500	84,650	276.22%
Philippines	0	0	0.00%	0	20,000	0.00%
Singapore	0	0	0.00%	1,000	2,200	120.00%
Taiwan	0	0	0.00%	399,365	20,000	-94.99%
Thailand	88,000	0	-100.00%	0	0	0.00%
<b>Sub-Total</b>	<b>1,884,287</b>	<b>83,892</b>	<b>-95.55%</b>	<b>6,495,403</b>	<b>2,984,827</b>	<b>-54.05%</b>
Other	0	0	0.00%	136,144	66,800	-50.93%
<b>GRAND TOTAL</b>	<b>3,687,992</b>	<b>1,433,420</b>	<b>-61.13%</b>	<b>26,332,301</b>	<b>19,265,451</b>	<b>-26.84%</b>
<b>Domestic Total</b>	<b>701,703</b>	<b>114,411</b>	<b>-83.70%</b>	<b>12,846,924</b>	<b>11,991,428</b>	<b>-6.66%</b>
<b>Export Total</b>	<b>2,986,289</b>	<b>1,319,009</b>	<b>-55.83%</b>	<b>13,485,377</b>	<b>7,274,023</b>	<b>-46.06%</b>