

California Walnut Board

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An Equal Opportunity Employer and Provider



MONTHLY MANAGEMENT REPORT

Monday, July 11, 2011

June Shipments

Inshell (1000 pounds)

	<u>2009/10 Marketing Year</u>		<u>2010/11 Marketing Year</u>	
	<u>June 2010</u>	9/1/2009 to <u>6/30/2010</u>	<u>June 2011</u>	9/1/2010 to <u>6/30/2011</u>
Domestic	114	19,223	180	17,306
Export	<u>1,319</u>	<u>184,869</u>	<u>1,004</u>	<u>263,351</u>
Total	1,433	204,092	1,184	280,658

Shelled (1000 pounds)

	<u>2009/10 Marketing Year</u>		<u>2010/11 Marketing Year</u>	
	<u>June 2010</u>	9/1/2009 to <u>6/30/2010</u>	<u>June 2011</u>	9/1/2010 to <u>6/30/2011</u>
Domestic	11,995	153,786	11,923	142,206
Export	<u>7,274</u>	<u>122,024</u>	<u>8,649</u>	<u>139,112</u>
Total	19,269	275,810	20,572	281,318

Inshell Equivalent Tonnage*

	<u>2009/10 Marketing Year</u>		<u>2010/11 Marketing Year</u>	
	<u>June 2010</u>	9/1/2009 to <u>6/30/2010</u>	<u>June 2011</u>	9/1/2010 to <u>6/30/2011</u>
Domestic	13,627	183,578	13,795	172,109
Export	<u>8,888</u>	<u>230,471</u>	<u>10,443</u>	<u>291,574</u>
Total	22,515	414,048	24,238	463,683

*2009/10 shellout rate 44.2 -- 2010/11 shellout rate 43.5



ANNUAL FALL MEETING NOTICE

CALIFORNIA WALNUT BOARD / CALIFORNIA WALNUT COMMISSION

Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

Thursday, September 15, 2011

California Walnut Board - Export Committee Meeting <i>Room TBD</i>	4:30 p.m.
Welcome Reception <i>Trellis</i>	5:30 p.m.
Dinner <i>Room TBD</i>	7:00 p.m.

Friday, September 16, 2011

Continental Breakfast <i>Room TBD</i>	8:00 a.m.
California Walnut Board / California Walnut Commission Meeting <i>Room TBD</i>	10:00 a.m.
Luncheon <i>Room TBD</i>	12:30 p.m.

Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.

Meeting times and room assignments are tentative and subject to change.

All meetings will be held at the Marriott Hotel.

All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2010 - 06/30/2011

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2009/10</u>	<u>2010/11</u>	<u>% Change vs. Prior Year</u>	<u>2009/10</u>	<u>2010/11</u>	<u>% Change vs. Prior Year</u>
North America						
USA	19,222,835	17,306,466	-9.97%	153,786,313	142,206,331	-7.53%
Canada	2,054,287	2,679,759	30.45%	11,423,584	12,526,011	9.65%
Mexico	233,092	109,192	-53.15%	428,695	73,000	-82.97%
Sub-Total	21,510,214	20,095,417	-6.58%	165,638,592	154,805,342	-6.54%
Central & South America						
Brazil	485,012	440,920	-9.09%	446,726	292,900	-34.43%
Chile	1,304,746	128,142	-90.18%	0	0	0.00%
Ecuador	238,010	268,999	13.02%	548,460	615,596	12.24%
Venezuela	1,325,251	782,237	-40.97%	331,000	168,000	-49.24%
Sub-Total	3,353,019	1,620,298	-51.68%	1,326,186	1,076,496	-18.83%
Europe						
Austria	0	0	0.00%	1,480,250	1,012,400	-31.61%
France	154,322	308,460	99.88%	289,875	465,488	60.58%
Germany	14,698,905	17,659,409	20.14%	17,030,874	24,582,256	44.34%
Greece	176,368	154,322	-12.50%	591,300	528,650	-10.60%
Italy	31,715,523	34,267,803	8.05%	2,589,416	2,786,615	7.62%
Latvia	573,196	198,054	-65.45%	144,000	91,000	-36.81%
Netherlands	4,522,413	5,072,171	12.16%	3,278,110	3,845,082	17.30%
Norway	298,447	0	-100.00%	320,744	279,538	-12.85%
Portugal	176,368	207,875	17.86%	0	126,020	0.00%
Spain	19,651,130	20,889,641	6.30%	10,836,505	11,078,365	2.23%
Sweden	131,797	159,082	20.70%	674,753	1,073,776	59.14%
Switzerland	129,631	63,933	-50.68%	294,000	714,000	142.86%
U.K.	1,280,874	310,849	-75.73%	3,352,946	4,512,551	34.58%
Sub-Total	73,508,974	79,291,599	7.87%	40,882,773	51,095,741	24.98%
Middle East/Africa						
Algeria	275,460	441,838	60.40%	516,000	688,016	33.34%
Egypt	1,307,931	707,351	-45.92%	272,934	556,960	104.06%
Israel	1,081,367	1,449,646	34.06%	5,915,190	7,131,434	20.56%
Jordan	659,144	980,644	48.78%	1,096,000	2,658,650	142.58%
Morocco	832,448	4,302,471	416.85%	0	0	0.00%
Saudi Arabia	88,092	132,092	49.95%	398,844	501,780	25.81%
Turkey	48,719,736	55,642,877	14.21%	1,180,305	723,693	-38.69%
U.A.E.	7,689,187	12,111,303	57.51%	2,382,857	2,577,256	8.16%
Sub-Total	60,653,365	75,768,222	24.92%	11,762,130	14,837,789	26.15%
Asia / Pacific Rim						
Australia	198,794	195,342	-1.74%	7,364,868	8,208,439	11.45%
China	14,002,023	38,769,784	176.89%	7,490,592	6,834,541	-8.76%
Hong Kong	28,312,611	59,253,356	109.28%	2,266,838	2,736,763	20.73%
India	0	176,368	0.00%	0	0	0.00%
Japan	220,460	0	-100.00%	15,913,972	16,359,367	2.80%
Korea	1,047,099	853,711	-18.47%	16,916,910	17,625,306	4.19%
Malaysia	0	0	0.00%	423,936	480,146	13.26%
New Zealand	0	0	0.00%	504,550	712,505	41.22%
Philippines	15,000	22,500	50.00%	273,805	325,325	18.82%
Singapore	0	0	0.00%	460,962	550,798	19.49%
Taiwan	60,627	1,488	-97.55%	3,550,535	4,489,648	26.45%
Thailand	132,000	132,276	0.21%	288,750	66,500	-76.97%
Vietnam	132,276	3,422,670	2487.52%	0	0	0.00%
Sub-Total	44,120,890	102,827,495	133.06%	55,455,718	58,389,338	5.29%
Other	945,332	1,054,726	11.57%	744,772	1,113,207	49.47%
GRAND TOTAL	204,091,794	280,657,757	37.52%	275,810,171	281,317,913	2.00%
Domestic Total	19,222,835	17,306,466	-9.97%	153,786,313	142,206,331	-7.53%
Export Total	184,868,959	263,351,291	42.45%	122,023,858	139,111,582	14.00%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
June 2010 / June 2011

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>June 2010</u>	<u>June 2011</u>	<u>% Change vs. Prior Year</u>	<u>June 2010</u>	<u>June 2011</u>	<u>% Change vs. Prior Year</u>
North America						
USA	114,411	180,113	57.43%	11,995,303	11,923,352	-0.60%
Canada	0	18,120	0.00%	1,196,298	985,465	-17.62%
Mexico	0	0	0.00%	21,000	0	-100.00%
Sub-Total	114,411	198,233	73.26%	13,212,601	12,908,817	-2.30%
Central & South America						
Brazil	0	0	0.00%	25,710	0	-100.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	23,975	42,215	76.08%
Venezuela	0	0	0.00%	42,000	0	-100.00%
Sub-Total	0	0	0.00%	91,685	42,215	-53.96%
Europe						
Austria	0	0	0.00%	124,800	42,000	-66.35%
France	0	0	0.00%	125,975	126,000	0.02%
Germany	0	0	0.00%	998,142	533,540	-46.55%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	126,240	190,500	50.90%
Latvia	0	0	0.00%	25,000	0	-100.00%
Netherlands	0	0	0.00%	151,656	208,400	37.42%
Norway	0	0	0.00%	97,376	40,000	-58.92%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	88,184	0.00%	317,000	711,400	124.42%
Sweden	0	0	0.00%	42,285	84,045	98.76%
Switzerland	0	0	0.00%	0	42,000	0.00%
U.K.	88,185	0	-100.00%	168,086	365,980	117.73%
Sub-Total	88,185	88,184	0.00%	2,176,560	2,343,865	7.69%
Middle East/Africa						
Algeria	11,000	0	-100.00%	33,000	84,000	154.55%
Egypt	32,628	20,000	-38.70%	0	0	0.00%
Israel	0	0	0.00%	665,853	375,078	-43.67%
Jordan	0	0	0.00%	0	819,650	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	42,000	0.00%
Turkey	1,058,304	435,409	-58.86%	38,000	124,200	226.84%
U.A.E.	45,000	211,150	369.22%	0	185,460	0.00%
Sub-Total	1,146,932	666,559	-41.88%	736,853	1,630,388	121.26%
Asia / Pacific Rim						
Australia	0	0	0.00%	915,079	797,303	-12.87%
China	0	0	0.00%	326,400	336,500	3.09%
Hong Kong	83,892	221,511	164.04%	0	99,020	0.00%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	986,734	480,355	-51.32%
Korea	0	0	0.00%	629,764	1,607,988	155.33%
Malaysia	0	0	0.00%	0	0	0.00%
New Zealand	0	0	0.00%	84,650	25,000	-70.47%
Philippines	0	0	0.00%	20,000	20,820	4.10%
Singapore	0	0	0.00%	2,200	26,460	1102.73%
Taiwan	0	0	0.00%	20,000	160,750	703.75%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	0	0	0.00%	0	0	0.00%
Sub-Total	83,892	221,511	164.04%	2,984,827	3,554,196	19.08%
Other	0	10,000	0.00%	66,800	92,500	38.47%
GRAND TOTAL	1,433,420	1,184,487	-17.37%	19,269,326	20,571,981	6.76%
Domestic Total	114,411	180,113	57.43%	11,995,303	11,923,352	-0.60%
Export Total	1,319,009	1,004,374	-23.85%	7,274,023	8,648,629	18.90%