

California Walnut Board

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Folsom, CA 95630-4726

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Friday, April 09, 2010

March Shipments

Inshell (1000 pounds)

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>March 2009</u>	9/1/2008 to <u>3/31/2009</u>	<u>March 2010</u>	9/1/2009 to <u>3/31/2010</u>
Domestic	2,010	17,915	1,523	17,592
Export	<u>14,967</u>	<u>121,521</u>	<u>5,843</u>	<u>179,313</u>
Total	16,976	139,436	7,366	196,906

Shelled (1000 pounds)

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>March 2009</u>	9/1/2008 to <u>3/31/2009</u>	<u>March 2010</u>	9/1/2009 to <u>3/31/2010</u>
Domestic	12,792	90,732	15,657	117,396
Export	<u>12,811</u>	<u>64,776</u>	<u>11,889</u>	<u>99,384</u>
Total	25,602	155,507	27,546	216,780

Inshell Equivalent Tonnage*

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>March 2009</u>	9/1/2008 to <u>3/31/2009</u>	<u>March 2010</u>	9/1/2009 to <u>3/31/2010</u>
Domestic	15,062	108,663	18,716	143,424
Export	<u>21,561</u>	<u>131,942</u>	<u>16,556</u>	<u>203,629</u>
Total	36,623	240,605	35,273	347,053

*2008/09 shellout rate 45.5 -- 2009/10 shellout rate 43.6



Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

California Walnut Board / California Walnut Commission Annual Spring Meeting

Friday, June 11, 2010

	<u><i>Time</i></u>	<u><i>Location</i></u>
<i>Continental Breakfast</i>	7:30 a.m.	Room TBD
<i>California Walnut Board Meeting</i>	10:00 a.m.	Room TBD
<i>Luncheon</i>	11:30 a.m.	Trellis Patio
<i>California Walnut Commission Meeting</i>	12:30 p.m.	Room TBD

Note: Meeting schedule and room assignments are subject to change

Registration forms are available – please email Dana at dana@walnuts.org
or call (916) 932-7070 .

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
09/01/2009 - 03/31/2010

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2008/09</u>	<u>2009/10</u>	<u>2008/09</u>	<u>2009/10</u>
North America				
USA	17,915,055	17,592,438	90,731,554	117,395,657
Canada	2,323,534	1,983,058	5,841,213	8,242,269
Mexico	424,267	233,092	23,420	365,695
Sub-Total	20,662,856	19,808,588	96,596,187	126,003,621
Central & South America				
Brazil	1,079,314	485,012	65,195	328,868
Chile	0	1,033,594	0	0
Ecuador	414,731	238,010	436,508	463,985
Panama	0	0	0	0
Venezuela	1,681,190	1,325,251	126,000	206,000
Sub-Total	3,175,235	3,081,867	627,703	998,853
Europe				
Belgium	159,282	169,754	0	0
Denmark	0	30,864	0	0
France	493,832	154,322	53,225	122,500
Germany	16,171,736	14,742,997	10,553,418	14,150,651
Greece	698,367	176,368	509,465	591,300
Italy	27,287,731	31,450,998	2,402,565	2,168,436
Netherlands	4,369,463	4,352,376	1,166,119	2,681,626
Portugal	132,276	176,368	0	0
Spain	21,877,389	19,521,052	5,894,369	8,832,566
U.K.	489,421	531,309	319,240	2,425,600
Sub-Total	71,679,497	71,306,408	20,898,401	30,972,679
Other Europe				
Austria	0	0	550,490	1,006,550
Canary Is.	0	0	119,650	0
Malta	169,754	167,440	23,500	21,375
Norway	334,920	298,447	381,722	223,368
Sweden	528,128	131,797	481,162	557,793
Switzerland	97,223	129,631	256,500	210,000
Sub-Total	1,130,025	727,315	1,813,024	2,019,086
Middle East/Africa				
Egypt	1,458,879	1,143,027	94,506	299,362
Israel	1,359,746	1,056,566	6,468,726	5,735,859
Jordan	220,460	659,144	998,658	1,163,857
Morocco	1,118,778	832,448	0	0
Saudi Arabia	172,000	88,092	346,249	398,844
Turkey	22,873,733	47,619,233	188,340	599,595
U.A.E.	1,033,593	6,936,267	783,268	2,024,529
Sub-Total	28,237,189	58,334,777	8,879,747	10,222,046

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
09/01/2009 - 03/31/2010

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2008/09</u>	<u>2009/10</u>	<u>2008/09</u>	<u>2009/10</u>
Pacific Rim				
Australia	5,512	203,045	4,725,361	5,954,831
China	4,047,717	13,089,556	2,400,500	5,839,612
Hong Kong	6,671,425	27,417,116	282,046	2,140,110
Japan	83,500	220,460	6,918,047	12,072,143
Korea	1,600,764	1,047,099	8,280,996	14,439,008
Philippines	17,500	15,000	160,598	216,305
Singapore	0	0	224,070	395,246
Taiwan	26,670	60,627	2,322,046	3,353,935
Sub-Total	<u>12,453,088</u>	<u>42,052,903</u>	<u>25,313,664</u>	<u>44,411,190</u>
Other	<u>2,097,727</u>	<u>1,594,012</u>	<u>1,378,368</u>	<u>2,152,116</u>
GRAND TOTAL	<u>139,435,617</u>	<u>196,905,870</u>	<u>155,507,094</u>	<u>216,779,591</u>
Domestic Total	17,915,055	17,592,438	90,731,554	117,395,657
Export Total	121,520,562	179,313,432	64,775,540	99,383,934