

California Walnut Board

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

Telephone (916) 932-7070

FAX (916) 932-7071

info@walnuts.org

An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Thursday, June 10, 2010

May Shipments

Inshell (1000 pounds)

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>May 2009</u>	<u>9/1/2008 to 5/31/2009</u>	<u>May 2010</u>	<u>9/1/2009 to 5/31/2010</u>
Domestic	1,197	20,583	357	19,108
Export	<u>7,805</u>	<u>147,578</u>	<u>1,861</u>	<u>183,839</u>
Total	9,002	168,161	2,219	202,947

Shelled (1000 pounds)

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>May 2009</u>	<u>9/1/2008 to 5/31/2009</u>	<u>May 2010</u>	<u>9/1/2009 to 5/31/2010</u>
Domestic	11,901	115,523	11,988	141,972
Export	<u>13,742</u>	<u>92,263</u>	<u>8,962</u>	<u>119,708</u>
Total	25,643	207,787	20,950	261,680

Inshell Equivalent Tonnage*

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>May 2009</u>	<u>9/1/2008 to 5/31/2009</u>	<u>May 2010</u>	<u>9/1/2009 to 5/31/2010</u>
Domestic	13,676	137,240	13,927	172,366
Export	<u>19,004</u>	<u>175,177</u>	<u>11,208</u>	<u>229,199</u>
Total	32,680	312,417	25,135	401,565

*2008/09 shellout rate 45.5 -- 2009/10 shellout rate 43.6

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
09/01/2009 - 05/31/2010

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2008/09</u>	<u>2009/10</u>	<u>2008/09</u>	<u>2009/10</u>
North America				
USA	20,582,532	19,108,424	115,523,254	141,971,845
Canada	2,477,084	2,054,287	8,243,143	10,228,018
Mexico	424,267	233,092	86,420	407,695
Sub-Total	23,483,883	21,395,803	123,852,817	152,607,558
Central & South America				
Brazil	1,079,314	485,012	104,945	421,016
Chile	0	1,304,746	0	0
Ecuador	414,731	238,010	486,348	524,485
Panama	0	0	0	0
Venezuela	1,681,190	1,325,251	126,000	289,000
Sub-Total	3,175,235	3,353,019	717,293	1,234,501
Europe				
Belgium	159,282	169,754	0	0
Denmark	0	30,864	0	0
France	493,832	154,322	97,225	163,900
Germany	16,530,316	14,742,997	13,342,076	16,788,732
Greece	698,367	176,368	677,465	591,300
Italy	27,830,352	31,715,523	2,625,773	2,463,176
Netherlands	4,545,831	4,522,413	2,008,415	3,186,304
Portugal	132,276	176,368	0	0
Spain	21,770,642	19,651,130	8,123,674	10,640,905
U.K.	489,421	1,192,689	871,100	3,184,860
Sub-Total	72,650,319	72,532,428	27,745,728	37,019,177
Other Europe				
Austria	0	0	1,054,070	1,355,450
Canary Is.	0	0	119,650	0
Malta	169,754	167,440	23,500	21,375
Norway	334,920	298,447	493,643	223,368
Sweden	569,464	131,797	658,619	632,468
Switzerland	97,223	129,631	298,500	294,000
Sub-Total	1,171,361	727,315	2,647,982	2,526,661
Middle East/Africa				
Egypt	1,603,040	1,275,303	136,306	299,362
Israel	1,359,746	1,081,367	9,120,045	6,386,737
Jordan	609,012	659,144	3,055,511	1,620,357
Morocco	1,118,778	832,448	0	0
Saudi Arabia	257,979	88,092	489,552	398,844
Turkey	31,288,882	47,661,433	1,187,265	1,164,305
U.A.E.	2,130,185	7,644,187	1,258,195	2,426,857
Sub-Total	38,367,622	59,241,974	15,246,874	12,296,462

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
09/01/2009 - 05/31/2010

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2008/09</u>	<u>2009/10</u>	<u>2008/09</u>	<u>2009/10</u>
Pacific Rim				
Australia	38,558	223,045	5,936,744	7,048,114
China	11,242,420	14,222,487	3,842,975	7,606,392
Hong Kong	13,804,003	28,228,719	804,375	2,266,838
Japan	83,500	220,460	9,705,307	15,227,238
Korea	1,777,764	1,047,099	12,191,846	17,084,646
Philippines	17,500	15,000	220,388	253,805
Singapore	0	0	333,545	517,562
Taiwan	251,670	60,627	2,657,646	3,530,535
Sub-Total	<u>27,215,415</u>	<u>44,017,437</u>	<u>35,692,826</u>	<u>53,535,130</u>
Other	<u>2,097,001</u>	<u>1,679,206</u>	<u>1,883,080</u>	<u>2,460,283</u>
GRAND TOTAL	<u>168,160,836</u>	<u>202,947,182</u>	<u>207,786,600</u>	<u>261,679,772</u>
Domestic Total	20,582,532	19,108,424	115,523,254	141,971,845
Export Total	147,578,304	183,838,758	92,263,346	119,707,927