

California Walnut Board

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An Equal Opportunity Employer and Provider****REVISED****

MONTHLY MANAGEMENT REPORT**Monday, October 18, 2010****August Shipments**

Inshell (1000 pounds)

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>August 2009</u>	9/1/2008 to <u>8/31/2009</u>	<u>August 2010</u>	9/1/2009 to <u>8/31/2010</u>
Domestic	78	21,449	72	19,405
Export	<u>300</u>	<u>151,836</u>	<u>-41</u>	<u>185,410</u>
Total	378	173,284	31	204,816

Shelled (1000 pounds)

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>August 2009</u>	9/1/2008 to <u>8/31/2009</u>	<u>August 2010</u>	9/1/2009 to <u>8/31/2010</u>
Domestic	16,158	158,398	13,302	179,256
Export	<u>10,507</u>	<u>125,749</u>	<u>4,230</u>	<u>131,149</u>
Total	26,665	284,147	17,532	310,406

Inshell Equivalent Tonnage*

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>August 2009</u>	9/1/2008 to <u>8/31/2009</u>	<u>August 2010</u>	9/1/2009 to <u>8/31/2010</u>
Domestic	17,795	184,788	15,083	212,481
Export	<u>11,696</u>	<u>214,104</u>	<u>4,765</u>	<u>241,064</u>
Total	29,491	398,892	19,848	453,545

*2008/09 shellout rate 45.5 -- 2009/10 shellout rate 44.2

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2009 - 08/31/2010
****REVISED****

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2008/09</u>	<u>2009/10</u>	<u>% Change vs. Prior Year</u>	<u>2008/09</u>	<u>2009/10</u>	<u>% Change vs. Prior Year</u>
North America						
USA	21,448,633	19,405,320	-9.53%	158,397,529	179,256,452	13.17%
Canada	2,631,066	2,104,787	-20.00%	11,198,957	13,427,594	19.90%
Mexico	424,267	233,092	-45.06%	164,120	428,695	161.21%
Sub-Total	24,503,966	21,743,199	-11.27%	169,760,606	193,112,741	13.76%
Central & South America						
Brazil	1,079,314	485,012	-55.06%	104,945	446,726	325.68%
Chile	0	1,304,746	0.00%	0	0	0.00%
Ecuador	417,231	260,510	-37.56%	579,248	619,735	6.99%
Venezuela	1,681,190	1,325,251	-21.17%	210,000	331,000	57.62%
Sub-Total	3,177,735	3,375,519	6.22%	894,193	1,397,461	56.28%
Europe						
Austria	0	0	0.00%	1,179,470	1,647,650	39.69%
France	537,924	154,322	-71.31%	217,225	289,875	33.44%
Germany	16,702,276	14,698,905	-11.99%	16,612,127	18,580,966	11.85%
Greece	698,367	176,368	-74.75%	1,052,965	717,300	-31.88%
Italy	28,006,720	31,715,523	13.24%	2,709,773	2,633,416	-2.82%
Latvia	88,184	573,196	550.00%	125,000	169,000	35.20%
Netherlands	4,678,107	4,522,413	-3.33%	2,854,338	3,506,669	22.85%
Norway	334,920	298,447	-10.89%	590,788	451,572	-23.56%
Portugal	132,276	176,368	33.33%	0	0	0.00%
Spain	21,770,642	19,651,130	-9.74%	10,322,035	11,528,244	11.69%
Sweden	569,464	131,797	-76.86%	885,834	824,713	-6.90%
Switzerland	97,223	129,631	33.33%	298,500	294,000	-1.51%
U.K.	665,789	1,280,874	92.38%	1,415,845	3,728,946	163.37%
Sub-Total	74,281,892	73,508,974	-1.04%	38,263,900	44,372,351	15.96%
Middle East/Africa						
Algeria	130,204	275,460	111.56%	927,463	549,188	-40.79%
Egypt	1,603,040	1,219,747	-23.91%	162,734	272,934	67.72%
Israel	1,359,746	1,081,367	-20.47%	13,199,564	6,210,416	-52.95%
Jordan	609,012	659,144	8.23%	4,322,618	1,096,000	-74.64%
Morocco	1,118,778	832,448	-25.59%	43,651	0	-100.00%
Saudi Arabia	285,529	88,092	-69.15%	615,352	398,844	-35.18%
Turkey	31,918,998	48,940,216	53.33%	1,890,240	1,142,305	-39.57%
U.A.E.	2,306,185	8,025,187	247.99%	1,533,155	2,382,857	55.42%
Sub-Total	39,331,492	61,121,661	55.40%	22,694,777	12,052,544	-46.89%
Asia / Pacific Rim						
Australia	123,195	198,794	61.37%	8,694,761	8,453,747	-2.77%
China	12,705,385	14,002,023	10.21%	5,445,535	7,884,292	44.78%
Hong Kong	15,091,375	28,312,611	87.61%	2,112,107	2,267,918	7.38%
India	0	0	0.00%	0	0	0.00%
Japan	123,500	220,460	78.51%	13,062,319	16,562,325	26.79%
Korea	1,777,764	1,047,099	-41.10%	17,519,473	17,857,666	1.93%
Malaysia	0	0	0.00%	304,818	445,161	46.04%
New Zealand	0	0	0.00%	362,623	559,200	54.21%
Philippines	17,500	15,000	-14.29%	251,888	299,553	18.92%
Singapore	0	0	0.00%	423,505	463,162	9.36%
Taiwan	251,670	60,627	-75.91%	3,266,471	3,640,035	11.44%
Thailand	88,000	132,000	50.00%	79,319	288,750	264.04%
Sub-Total	30,178,389	43,988,614	45.76%	51,522,819	58,721,809	13.97%
Other	1,810,821	1,077,608	-40.49%	1,010,641	748,792	-25.91%
GRAND TOTAL	173,284,295	204,815,575	18.20%	284,146,936	310,405,698	9.24%
Domestic Total	21,448,633	19,405,320	-9.53%	158,397,529	179,256,452	13.17%
Export Total	151,835,662	185,410,255	22.11%	125,749,407	131,149,246	4.29%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
August 2009 / August 2010
****REVISED****

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>Aug 2009</u>	<u>Aug 2010</u>	<u>% Change vs. Prior Year</u>	<u>Aug 2009</u>	<u>Aug 2010</u>	<u>% Change vs. Prior Year</u>
North America						
USA	78,011	71,943	-7.78%	16,157,835	13,301,530	-17.68%
Canada	1,382	3,500	153.26%	835,185	943,045	12.91%
Mexico	0	0	0.00%	0	0	0.00%
Sub-Total	79,393	75,443	-4.98%	16,993,020	14,244,575	-16.17%
Central & South America						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	30,400	30,375	-0.08%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	30,400	30,375	-0.08%
Europe						
Austria	0	0	0.00%	41,400	84,000	102.90%
France	0	0	0.00%	80,000	0	-100.00%
Germany	0	0	0.00%	1,414,626	805,179	-43.08%
Greece	0	0	0.00%	126,000	42,000	-66.67%
Italy	0	0	0.00%	0	22,000	0.00%
Latvia	0	0	0.00%	25,000	0	-100.00%
Netherlands	0	0	0.00%	185,570	124,231	-33.05%
Norway	0	0	0.00%	73,865	85,907	16.30%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	0	0.00%	872,350	240,400	-72.44%
Sweden	0	0	0.00%	69	111,895	162066.67%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	126,000	292,000	131.75%
Sub-Total	0	0	0.00%	2,944,880	1,807,612	-38.62%
Middle East/Africa						
Algeria	0	0	0.00%	37,400	33,188	-11.26%
Egypt	0	-44,092	0.00%	26,428	0	-100.00%
Israel	0	0	0.00%	1,480,728	83,226	-94.38%
Jordan	0	0	0.00%	524,357	0	-100.00%
Morocco	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	0	0.00%
Turkey	132,000	0	-100.00%	22,000	0	-100.00%
U.A.E.	0	0	0.00%	44,000	0	-100.00%
Sub-Total	132,000	-44,092	-133.40%	2,134,913	116,414	-94.55%
Asia / Pacific Rim						
Australia	0	0	0.00%	1,233,909	518,779	-57.96%
China	166,668	0	-100.00%	549,510	220,000	-59.96%
Hong Kong	0	0	0.00%	53,345	0	-100.00%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	824,468	154,693	-81.24%
Korea	0	0	0.00%	1,683,728	376,293	-77.65%
Malaysia	0	0	0.00%	20,000	0	-100.00%
New Zealand	0	0	0.00%	31,300	0	-100.00%
Philippines	0	0	0.00%	0	0	0.00%
Singapore	0	0	0.00%	61,000	2,200	-96.39%
Taiwan	0	0	0.00%	72,000	59,500	-17.36%
Thailand	0	0	0.00%	0	0	0.00%
Sub-Total	166,668	0	-100.00%	4,529,260	1,331,465	-70.60%
Other	0	0	0.00%	32,060	1,320	-95.88%
GRAND TOTAL	378,061	31,351	-91.71%	26,664,533	17,531,761	-34.25%
Domestic Total	78,011	71,943	-7.78%	16,157,835	13,301,530	-17.68%
Export Total	300,050	-40,592	-113.53%	10,506,698	4,230,231	-59.74%