

California Walnut Board

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An Equal Opportunity Employer and Provider****REVISED****

MONTHLY MANAGEMENT REPORT**Friday, October 14, 2011****September Shipments**

Inshell (1000 pounds)

	<u>2010/11 Marketing Year</u>		<u>2011/12 Marketing Year</u>	
	September 2010	9/1/2010 to 9/30/2010	September 2011	9/1/2011 to 9/30/2011
Domestic	549	549	18	18
Export	<u>2,793</u>	<u>2,793</u>	<u>3,438</u>	<u>3,438</u>
Total	3,342	3,342	3,456	3,456

Shelled (1000 pounds)

	<u>2010/11 Marketing Year</u>		<u>2011/12 Marketing Year</u>	
	September 2010	9/1/2010 to 9/30/2010	September 2011	9/1/2011 to 9/30/2011
Domestic	13,102	13,102	13,392	13,392
Export	<u>3,565</u>	<u>3,565</u>	<u>2,041</u>	<u>2,041</u>
Total	16,667	16,667	15,432	15,432

Inshell Equivalent Tonnage*

	<u>2010/11 Marketing Year</u>		<u>2011/12 Marketing Year</u>	
	September 2010	9/1/2010 to 9/30/2010	September 2011	9/1/2011 to 9/30/2011
Domestic	15,197	15,197	15,158	15,158
Export	<u>5,456</u>	<u>5,456</u>	<u>4,028</u>	<u>4,028</u>
Total	20,653	20,653	19,186	19,186

Walnut receipts as reported by handlers as of September 30, 2011 = 27,469 tons

*2010/11 shellout rate 43.9 -- 2011/12 shellout rate 44.2

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2011 - 09/30/2011

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2010/11</u>	<u>2011/12</u>	<u>% Change vs. Prior Year</u>	<u>2010/11</u>	<u>2011/12</u>	<u>% Change vs. Prior Year</u>
North America						
USA	549,025	17,973	-96.73%	13,102,205	13,391,512	2.21%
Canada	125,210	9,700	-92.25%	766,855	752,120	-1.92%
Mexico	0	0	0.00%	0	0	0.00%
Sub-Total	674,235	27,673	-95.90%	13,869,060	14,143,632	1.98%
Central & South America						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	7,500	0	-100.00%	0	0	0.00%
Venezuela	0	0	0.00%	42,000	0	-100.00%
Sub-Total	7,500	0	-100.00%	42,000	0	-100.00%
Europe						
Austria	0	0	0.00%	126,000	42,000	-66.67%
France	0	0	0.00%	0	0	0.00%
Germany	0	0	0.00%	676,338	326,585	-51.71%
Greece	132,276	0	-100.00%	0	0	0.00%
Italy	124,009	127,985	3.21%	0	-28	0.00%
Netherlands	0	0	0.00%	0	39,300	0.00%
Norway	0	0	0.00%	0	0	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	396,828	88,184	-77.78%	571,900	282,000	-50.69%
Sweden	0	0	0.00%	72	17	-76.39%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	0	0.00%	271,800	157,986	-41.87%
Sub-Total	653,113	216,169	-66.90%	1,646,110	847,860	-48.49%
Middle East/Africa						
Algeria	0	0	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	84,000	0	-100.00%
Jordan	0	0	0.00%	0	0	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	132,276	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	0	0.00%
Turkey	1,058,116	1,932,985	82.68%	0	0	0.00%
U.A.E.	0	0	0.00%	0	0	0.00%
Sub-Total	1,058,116	2,065,261	95.18%	84,000	0	-100.00%
Asia / Pacific Rim						
Australia	13,025	0	-100.00%	271,500	90,800	-66.56%
China	220,368	0	-100.00%	0	0	0.00%
Hong Kong	715,368	1,147,286	60.38%	39,600	405	-98.98%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	92,860	137,200	47.75%
Korea	0	0	0.00%	473,920	203,600	-57.04%
Malaysia	0	0	0.00%	12,744	0	-100.00%
New Zealand	0	0	0.00%	74,250	0	-100.00%
Philippines	0	0	0.00%	25,000	0	-100.00%
Singapore	0	0	0.00%	2,700	2,349	-13.00%
Taiwan	0	0	0.00%	33,000	6,600	-80.00%
Vietnam	0	0	0.00%	0	0	0.00%
Sub-Total	948,761	1,147,286	20.92%	1,025,574	440,954	-57.00%
Other	0	0	0.00%	0	0	0.00%
GRAND TOTAL	3,341,725	3,456,389	3.43%	16,666,744	15,432,446	-7.41%
Domestic Total	549,025	17,973	-96.73%	13,102,205	13,391,512	2.21%
Export Total	2,792,700	3,438,416	23.12%	3,564,539	2,040,934	-42.74%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
September 2010 / September 2011

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Venezuela	0	0	0.00%	42,000	0	-100.00%
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India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	92,860	137,200	47.75%
Korea	0	0	0.00%	473,920	203,600	-57.04%
Malaysia	0	0	0.00%	12,744	0	-100.00%
New Zealand	0	0	0.00%	74,250	0	-100.00%
Philippines	0	0	0.00%	25,000	0	-100.00%
Singapore	0	0	0.00%	2,700	2,349	-13.00%
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Vietnam	0	0	0.00%	0	0	0.00%
Sub-Total	948,761	1,147,286	20.92%	1,025,574	440,954	-57.00%
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