

**California Walnut Board**

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**MONTHLY MANAGEMENT REPORT**
**Tuesday, December 09, 2008**
**November Shipments**


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**Inshell (1000 pounds)**

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
	<u>November 2007</u>	<u>9/1/2007 to 11/30/2007</u>	<u>November 2008</u>	<u>9/1/2008 to 11/30/2008</u>
Domestic	6,269	19,296	4,555	14,743
Export	<u>13,653</u>	<u>84,398</u>	<u>8,245</u>	<u>81,803</u>
<b>Total</b>	<b>19,922</b>	<b>103,694</b>	<b>12,799</b>	<b>96,546</b>

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**Shelled (1000 pounds)**

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
	<u>November 2007</u>	<u>9/1/2007 to 11/30/2007</u>	<u>November 2008</u>	<u>9/1/2008 to 11/30/2008</u>
Domestic	19,703	57,537	16,571	49,056
Export	<u>13,635</u>	<u>30,368</u>	<u>7,671</u>	<u>21,439</u>
<b>Total</b>	<b>33,338</b>	<b>87,905</b>	<b>24,243</b>	<b>70,495</b>

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**Inshell Equivalent Tonnage\***

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
	<u>November 2007</u>	<u>9/1/2007 to 11/30/2007</u>	<u>November 2008</u>	<u>9/1/2008 to 11/30/2008</u>
Domestic	26,152	76,864	21,457	64,149
Export	<u>22,756</u>	<u>77,676</u>	<u>13,001</u>	<u>65,715</u>
<b>Total</b>	<b>48,907</b>	<b>154,540</b>	<b>34,458</b>	<b>129,864</b>

\*2007/08 shellout rate 42.8 -- 2008/09 shellout rate 43.2

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**09/01/2008 - 11/30/2008**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>
<b>North America</b>				
USA	19,296,209	14,742,851	57,536,905	49,055,846
Canada	3,130,954	1,945,591	3,075,580	2,354,343
Mexico	352,532	424,267	9,290	2,420
<b>Sub-Total</b>	<b>22,779,695</b>	<b>17,112,709</b>	<b>60,621,775</b>	<b>51,412,609</b>
<b>Central &amp; South America</b>				
Brazil	770,738	1,079,314	168,650	65,195
Chile	17,500	0	26,000	0
Ecuador	266,298	414,731	177,004	282,523
Panama	0	0	0	0
Venezuela	1,145,564	1,681,190	252,000	84,000
<b>Sub-Total</b>	<b>2,200,100</b>	<b>3,175,235</b>	<b>623,654</b>	<b>431,718</b>
<b>Europe</b>				
Belgium	244,490	159,282	0	0
Denmark	0	0	0	0
France	44,092	44,092	42,500	0
Germany	17,650,069	15,579,655	6,349,101	2,728,000
Greece	198,414	173,612	480,300	188,578
Italy	22,871,123	22,454,801	867,538	980,779
Netherlands	4,633,077	3,578,837	381,800	194,785
Portugal	44,092	88,184	0	0
Spain	20,808,044	20,427,980	4,323,300	2,534,578
U.K.	527,512	489,421	223,130	4,400
<b>Sub-Total</b>	<b>67,020,913</b>	<b>62,995,864</b>	<b>12,667,669</b>	<b>6,631,120</b>
<b>Other Europe</b>				
Austria	0	0	143,400	341,000
Canary Is.	0	0	25,000	51,750
Malta	200,596	163,140	9,000	11,250
Norway	297,508	334,920	145,460	247,957
Sweden	748,307	506,082	185,563	143,258
Switzerland	203,705	97,223	126,000	42,000
<b>Sub-Total</b>	<b>1,450,116</b>	<b>1,101,365</b>	<b>634,423</b>	<b>837,215</b>
<b>Middle East/Africa</b>				
Egypt	44,092	0	0	0
Israel	527,910	389,361	2,374,295	2,827,228
Saudi Arabia	88,092	44,000	0	23,148
Turkey	6,603,933	9,753,759	210,000	154,000
U.A.E.	1,014,012	128,000	42,000	245,888
<b>Sub-Total</b>	<b>8,278,039</b>	<b>10,315,120</b>	<b>2,626,295</b>	<b>3,250,264</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**09/01/2008 - 11/30/2008**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>
<b>Pacific Rim</b>				
Australia	130,480	5,512	1,710,582	1,795,920
China	132,092	13,779	838,500	606,200
Hong Kong	518,948	530,920	99,980	48,123
Japan	40,000	0	3,627,019	1,971,530
Korea	161,732	224,032	3,346,977	2,360,788
Philippines	15,000	17,500	280,725	89,370
Singapore	0	0	57,676	109,976
Taiwan	17,280	25,920	639,310	593,376
<b>Sub-Total</b>	<b><u>1,015,532</u></b>	<b><u>817,663</u></b>	<b><u>10,600,769</u></b>	<b><u>7,575,283</u></b>
Other	<u>949,954</u>	<u>1,027,728</u>	<u>130,262</u>	<u>356,488</u>
<b>GRAND TOTAL</b>	<b><u>1,03,694,349</u></b>	<b><u>96,545,684</u></b>	<b><u>87,904,847</u></b>	<b><u>70,494,697</u></b>
<b>Domestic Total</b>	<b>19,296,209</b>	<b>14,742,851</b>	<b>57,536,905</b>	<b>49,055,846</b>
<b>Export Total</b>	<b>84,398,140</b>	<b>81,802,833</b>	<b>30,367,942</b>	<b>21,438,851</b>