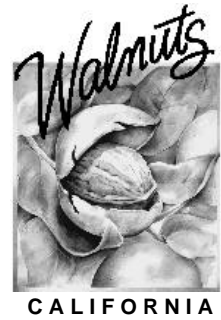


## Walnut Marketing Board

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### MONTHLY MANAGEMENT REPORT

Wednesday, October 11, 2006

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#### September Shipments

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##### Inshell (1000 pounds)

	<u>2005/06 Marketing Year</u>		<u>2006/07 Marketing Year</u>	
		8/1/2005 to		8/1/2006 to
	<u>September 2005</u>	<u>9/30/2005</u>	<u>September 2006</u>	<u>9/30/2006</u>
Domestic	1,312	1,612	1,340	1,964
Export	<u>7,622</u>	<u>7,722</u>	<u>3,308</u>	<u>3,913</u>
<b>Total</b>	<b>8,934</b>	<b>9,334</b>	<b>4,649</b>	<b>5,876</b>

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##### Shelled (1000 pounds)

	<u>2005/06 Marketing Year</u>		<u>2006/07 Marketing Year</u>	
		8/1/2005 to		8/1/2006 to
	<u>September 2005</u>	<u>9/30/2005</u>	<u>September 2006</u>	<u>9/30/2006</u>
Domestic	16,398	27,583	13,496	24,456
Export	<u>4,322</u>	<u>10,294</u>	<u>3,314</u>	<u>6,943</u>
<b>Total</b>	<b>20,720</b>	<b>37,877</b>	<b>16,810</b>	<b>31,398</b>

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##### Inshell Equivalent Tonnage\*

	<u>2005/06 Marketing Year</u>		<u>2006/07 Marketing Year</u>	
		8/1/2005 to		8/1/2006 to
	<u>September 2005</u>	<u>9/30/2005</u>	<u>September 2006</u>	<u>9/30/2006</u>
Domestic	20,800	34,692	16,400	29,485
Export	<u>9,121</u>	<u>16,507</u>	<u>5,517</u>	<u>10,048</u>
<b>Total</b>	<b>29,921</b>	<b>51,199</b>	<b>21,917</b>	<b>39,533</b>

\*2005/06 shellout rate 40.7 -- 2006/07 shellout rate 42.9

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**08/01/2006 - 09/30/2006**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2005/06</u>	<u>2006/07</u>	<u>2005/06</u>	<u>2006/07</u>
<b>North America</b>				
USA	1,611,914	1,963,558	27,583,068	24,455,522
Canada	169,183	156,000	2,221,109	1,598,651
Mexico	0	0	206,230	50,290
<b>Sub-Total</b>	<b>1,781,097</b>	<b>2,119,558</b>	<b>30,010,407</b>	<b>26,104,463</b>
<b>Central &amp; South America</b>				
Brazil	264,552	0	51,250	0
Chile	0	0	0	0
Ecuador	7,500	14,600	67,500	23,500
Panama	0	0	0	0
Venezuela	0	0	0	84,000
<b>Sub-Total</b>	<b>272,052</b>	<b>14,600</b>	<b>118,750</b>	<b>107,500</b>
<b>Europe</b>				
Belgium	80,027	79,366	0	0
Denmark	0	33,069	0	0
France	0	44,092	67,000	0
Germany	2,466,678	749,564	2,317,720	1,392,723
Greece	0	0	0	84,000
Italy	633,124	160,000	0	60,417
Netherlands	658,371	435,409	10,375	21,275
Portugal	44,092	85,980	0	0
Spain	3,154,590	1,551,946	678,291	649,655
U.K.	132,240	80,000	0	89,950
<b>Sub-Total</b>	<b>7,169,122</b>	<b>3,219,426</b>	<b>3,073,386</b>	<b>2,298,020</b>
<b>Other Europe</b>				
Austria	0	0	138,400	321,500
Canary Is.	0	0	0	0
Malta	0	69,445	0	0
Norway	67,902	0	118,201	80,772
Sweden	44,092	178,264	60,007	183,128
Switzerland	0	0	30,000	0
<b>Sub-Total</b>	<b>111,994</b>	<b>247,709</b>	<b>346,608</b>	<b>585,400</b>
<b>Middle East/Africa</b>				
Egypt	0	0	0	0
Israel	0	0	878,250	126,500
Saudi Arabia	0	0	0	0
Turkey	0	0	0	0
U.A.E.	0	0	0	0
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>878,250</b>	<b>126,500</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**08/01/2006 - 09/30/2006**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2005/06</u>	<u>2006/07</u>	<u>2005/06</u>	<u>2006/07</u>
<b>Pacific Rim</b>				
Australia	0	0	885,024	443,723
China	0	88,184	221,100	221,700
Hong Kong	0	0	23,040	24,595
Japan	0	10,000	1,280,529	787,977
Korea	0	0	853,813	525,895
Philippines	0	0	12,500	25,000
Singapore	0	0	4,106	5,257
Taiwan	0	0	149,500	88,300
<b>Sub-Total</b>	<u>0</u>	<u>98,184</u>	<u>3,429,612</u>	<u>2,122,447</u>
Other	<u>0</u>	<u>176,822</u>	<u>19,813</u>	<u>53,782</u>
<b>GRAND TOTAL</b>	<u>9,334,265</u>	<u>5,876,299</u>	<u>37,876,826</u>	<u>31,398,112</u>
<b>Domestic Total</b>	<b>1,611,914</b>	<b>1,963,558</b>	<b>27,583,068</b>	<b>24,455,522</b>
<b>Export Total</b>	<b>7,722,351</b>	<b>3,912,741</b>	<b>10,293,758</b>	<b>6,942,590</b>